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Anglian Water Expands Vehicle Tracking Solution With Novatel Wireless

Leading UK Water and Environmental Services Company to Manage 1,750 Vehicles With Ctrack Fleet Management Solution

SAN DIEGO, Feb. 09, 2016 (GLOBE NEWSWIRE) -- Novatel Wireless, Inc. (Nasdaq:MIFI), a leading global provider of solutions for the Internet of Things (IoT), today announced that the Ctrack fleet management solution has been extended to an additional 500 vans within the Anglian Water UK fleet. The solution has achieved a host of benefits in terms of road safety, fuel efficiency and environmental responsibility. This latest agreement, brings the total number of vehicles monitored by Ctrack to 1,750, after the initial install in 2014 across 750 vehicles in Anglian Water's treatments, waterworks and waste water operations.

In addition to vehicle tracking services, the Ctrack fleet management solution provides Anglian Water with a proprietary Driver Behavior Indicator and an online reporting tool. This combination has enabled Anglian Water to identify areas of improvement and maximize its driver training initiative. A year after the initial installation the company achieved an almost 50% reduction in the number of driver incidents, such as speeding, harsh acceleration, braking and cornering. Other return on investment benefits have included a decrease in road accidents, an increase in fuel efficiency and a drop in carbon emissions.

"We have worked closely with Ctrack to develop an effective tracking solution with driver behavior monitoring that supports our commitment to Duty of Care," said Stewart Lightbody, Head of Fleet Services at Anglian Water. "The safety of our staff, other road users and pedestrians in the areas we operate is our biggest priority, so we are delighted to see such positive changes to driver behavior. Moving forward we are targeting a 25% reduction in accidents as well as further improvements in fuel efficiency."

"We are leveraging our IoT SaaS expertise with enterprise customers to develop highly effective solutions in partnership with utilities companies like American Water in the U.S. and now Anglian Water in the U.K.," said Sue Swenson, CEO of Novatel Wireless. "Novatel Wireless remains at the forefront of innovation and continues to deliver new services that help our fleet customers increase business efficiencies and keep their drivers safe on the road."

A powerful yet simple-to-use fleet management solution, Ctrack delivers real-time visibility and control into day-to-day fleet operations. With the Ctrack fleet management solution for the enterprise, customers can easily and securely manage complex organizations, as well as improve driver safety, increase cost savings and improve worker productivity.

Visit <http://www.ctrack.co.uk/news.html> for more details on the Ctrack solution for Anglian Water, UK.

About Anglian Water Services

Anglian Water is the largest water and wastewater company in England and Wales by geographic area. The company employs 4,332 people and supply water and water recycling services to more than six million domestic and business customers in the east of England and Hartlepool in the United Kingdom.

About Novatel Wireless, Inc.

Novatel Wireless, Inc. (Nasdaq:MIFI) is a leading global provider of solutions for the Internet of Things (IoT), including software-as-a-service (SaaS) solutions for the fleet telematics market. Our innovative products and solutions provide anywhere, anytime communications and analytics for consumers and businesses of all sizes, with approximately 155,000 subscribed fleet vehicles for Ctrack among the Company's 510,000 global subscribers. Novatel Wireless is headquartered in San Diego, California. <http://www.novatelwireless.com>. @MiFi (Twitter)

Cautionary Note Regarding Forward-Looking Statements

Certain statements in this press release may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements relate to a variety of matters, including, without limitation, statements related to the ability of Novatel Wireless to expand its addressable markets and drive growth in service revenue and broaden its customer base as a result of the acquisition of DigiCore, and other statements that are not purely statements of historical fact. These forward-looking statements are made on the basis of the current beliefs, expectations and assumptions of the management of Novatel Wireless and are subject to significant risks and uncertainty. Investors are cautioned not to place undue reliance on any such forward-looking statements. All such forward-looking statements speak

only as of the date they are made, and Novatel Wireless undertakes no obligation to update or revise these statements, whether as a result of new information, future events or otherwise. These forward-looking statements also involve many risks and uncertainties that may cause actual results to differ materially from what may be expressed or implied in these forward-looking statements. For a further discussion of risks and uncertainties that could cause actual results to differ from those expressed in these forward-looking statements, as well as risks relating to the business of Novatel Wireless in general, see the risk disclosures in the Annual Report on Form 10-K of Novatel Wireless for the year ended December 31, 2014, and in other filings made with the SEC by Novatel Wireless (available at www.sec.gov).

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