

**Zimmer Biomet Holdings, Inc.**  
**Contributors to Geography Sales Change**  
**For the Three Months Ended March 31, 2017**  
**(in millions, unaudited)**

|              | <b>Three Months Ended<br/>March 31,</b> |                   | <b>% Inc /<br/>(Dec)</b> | <b>Volume /<br/>Mix</b> | <b>Price</b> | <b>Foreign<br/>Exchange</b> |
|--------------|---|-------------------|--------------------------|-------------------------|--------------|-----------------------------|
|              | <b>2017</b>                             | <b>2016</b>       |                          |                         |              |                             |
| Americas     | \$ 1,234.8                              | \$ 1,177.3        | 4.9 %                    | 7.2 %                   | (2.5) %      | 0.2 %                       |
| EMEA         | 453.2                                   | 456.2             | (0.7)                    | 4.8                     | (1.7)        | (3.8)                       |
| Asia Pacific | 289.3                                   | 270.5             | 6.9                      | 8.5                     | (2.6)        | 1.0                         |
| Total        | <u>\$ 1,977.3</u>                       | <u>\$ 1,904.0</u> | 3.8                      | 6.8                     | (2.3)        | (0.7)                       |