

## Third Quarter Fiscal Year 2018

### Company Overview

Xilinx develops All Programmable technologies and devices, beyond hardware to software, digital to analog, and single to multiple die in 3D ICs. These industry leading devices are coupled with a next-generation design environment and IP to serve a broad range of customer needs, from programmable logic to programmable systems integration. Xilinx products provide a revolutionary alternative to custom logic chips that require weeks or months of design time.

As a "fabless" semiconductor company, Xilinx does not own or operate silicon wafer production facilities. Rather, the Company forms strategic alliances with chip manufacturers. This strategy allows Xilinx to focus on research and development, marketing, and technical support, while having access to the most advanced chip processing technologies currently available.

### Xilinx Quick Facts

NASDAQ Stock Symbol:	XLNX
Number of Employees:	~ 4,000
Number of Patents:	~4,000

### End Market Applications

#### Communications & Data Center Equipment

Enterprise Routers,  
Metro Optical Networks,  
Data Centers

Wireless Infrastructure

#### Industrial & A&D

Instrumentation  
Aerospace & Defense,  
Scientific & Medical

#### Broadcast, Consumer & Auto

Driver Assist  
Digital TV, Augmented Reality  
Studio Broadcast

### Select Customers

#### Communications & Data Center Equipment

Cisco, AWS,  
Huawei, Samsung

#### Industrial & A&D

Raytheon, Intuitive Surgical,  
General Dynamics

#### Broadcast, Consumer & Auto

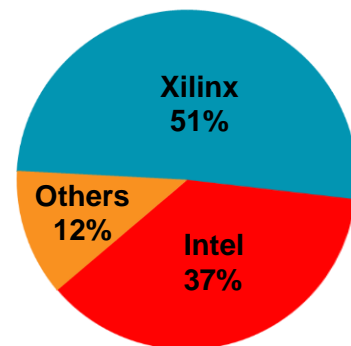
Sony, Bosch, Evertz

### Programmable Logic Overview

In the digital world, there are two types of electronic chips: memory and logic. Memory chips are used to store information. Logic chips are used to manipulate, or interface with, the information contained in memory.

Programmable Logic Devices (PLDs) are "off the shelf" logic chips that the customer, rather than the chip manufacturer, programs to perform a specific function. With the ability to program their own chips, customers realize two key benefits: product design flexibility and faster time to market. Given today's shorter product life cycles, both of these factors can be critical determinants of a product's ultimate success. Electronic equipment manufacturers rely upon PLDs to make fast design changes, accommodate uncertain production volumes and accelerate the introduction of their products to the market place.

### PLD Market Segment Share – Calendar 2016



Source: IHS Markit (May 2017)

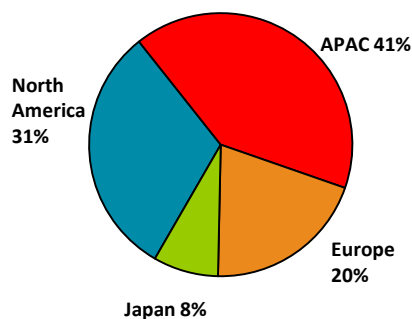
### Research Coverage

Barclays Capital  
BMO Capital Markets  
BofA/Merrill Lynch  
Citi  
Credit Suisse  
Deutsche Bank  
Goldman Sachs  
Jefferies & Co  
J.P. Morgan

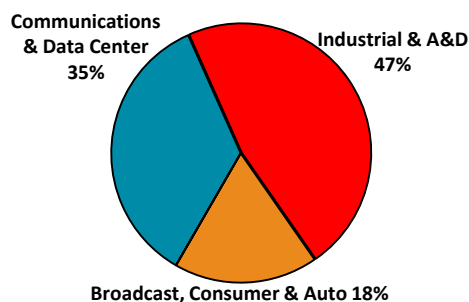
Macquarie Research  
Morgan Stanley  
Morningstar  
Nomura Securities  
Pacific Crest  
Raymond James  
Robert W. Baird  
Rosenblatt  
Suntrust Robinson Humphrey  
Wells Fargo Securities  
William Blair

## Revenue Breakdown

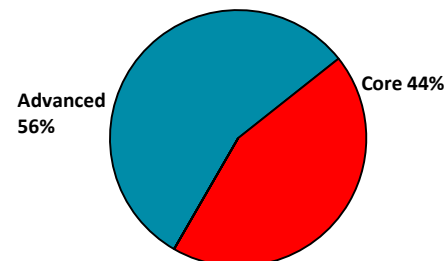
Revenue by Geography



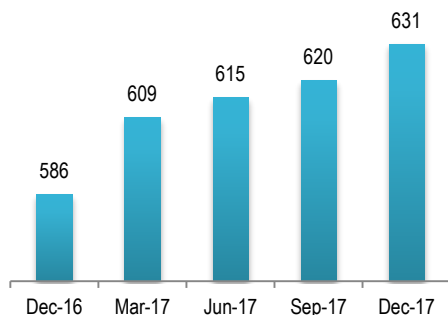
Revenue by End Market



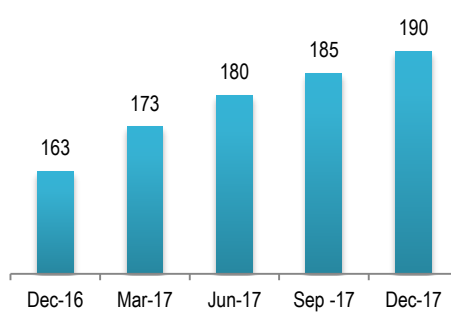
Revenue by Product Category



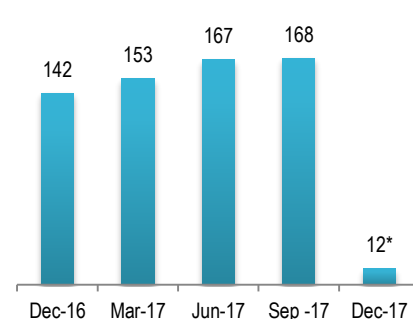
Revenue (\$M)



GAAP Operating Income (\$M)



GAAP Net Income (\$M)



Dec-17 net income included a \$183M tax related to The Tax cuts and Jobs Act

## Financial Highlights for FY Ended March 31<sup>st</sup>

Income Statement (\$M)	2017	2016	2015	2014	2013
Net Revenues	2,349	2,214	\$2,377	\$2,383	\$2,169
Gross Margin	70%	70%	70%	69%	66%
Operating Margin	30%	30%	32%	31%	27%
Profit Margin	27%	25%	27%	27%	23%
Diluted EPS	\$2.32	\$2.05	\$2.35	\$2.19	\$1.79
Diluted Shares Outstanding (M)	269	269	276	287	273

### Balance Sheet (\$M)

Total Assets	4,740	\$4,823	\$4,898	\$5,034	\$4,730
Long-Term Debt	\$995	\$996	\$995	\$994	\$923
Stockholders' Equity	\$2,507	\$2,590	\$2,612	\$2,751	\$2,963

## Ratios

	Dec -17	Sep -17	Jun-17	Mar-17	Dec-16
Inventory Days (Qtr. Ending, excl Distributors)	113	106	102	111	105
Days Sales Outstanding	50	42	40	36	53
Rev/Employee (\$K) 12 mo. Avg.)	633	635	639	643	648
ROE%	19%	27%	27%	24%	25%

## Contact Information

### Xilinx Headquarters

Xilinx, Inc.  
2100 Logic Drive  
San Jose, CA 95124  
408-559-7778  
www.xilinx.com

### Investor Relations

www.investor.xilinx.com  
Email: ir@xilinx.com  
Phone: 408-879-5198