

First Quarter Fiscal Year 2018

Company Overview

Xilinx develops All Programmable technologies and devices, beyond hardware to software, digital to analog, and single to multiple die in 3D ICs. These industry leading devices are coupled with a next-generation design environment and IP to serve a broad range of customer needs, from programmable logic to programmable systems integration. Xilinx products provide a revolutionary alternative to custom logic chips that require weeks or months of design time.

As a "fabless" semiconductor company, Xilinx does not own or operate silicon wafer production facilities. Rather, the Company forms strategic alliances with chip manufacturers. This strategy allows Xilinx to focus on research and development, marketing, and technical support, while having access to the most advanced chip processing technologies currently available.

Xilinx Quick Facts

NASDAQ Stock Symbol:	XLNX
Number of Employees:	~ 3,900
Number of Patents:	~4,000

End Market Applications

Communications & Data Center Equipment

Enterprise Routers,
Metro Optical Networks,
Data Centers

Wireless Infrastructure

Industrial & A&D

Instrumentation
Aerospace & Defense,
Scientific & Medical

Broadcast, Consumer & Auto

Driver Assist
Digital TV, Augmented Reality
Studio Broadcast

Select Customers

Communications & Data Center Equipment

Cisco, AWS,
Huawei, Samsung

Industrial & A&D

Raytheon, Intuitive Surgical,
General Dynamics

Broadcast, Consumer & Auto

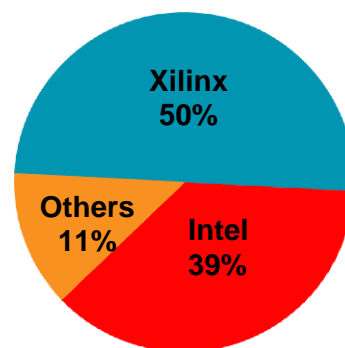
Sony, Bosch, Evertz

Programmable Logic Overview

In the digital world, there are two types of electronic chips: memory and logic. Memory chips are used to store information. Logic chips are used to manipulate, or interface with, the information contained in memory.

Programmable Logic Devices (PLDs) are "off the shelf" logic chips that the customer, rather than the chip manufacturer, programs to perform a specific function. With the ability to program their own chips, customers realize two key benefits: product design flexibility and faster time to market. Given today's shorter product life cycles, both of these factors can be critical determinants of a product's ultimate success. Electronic equipment manufacturers rely upon PLDs to make fast design changes, accommodate uncertain production volumes and accelerate the introduction of their products to the market place.

PLD Market Segment Share – Calendar 2016



Source: IHS (March, 2017)

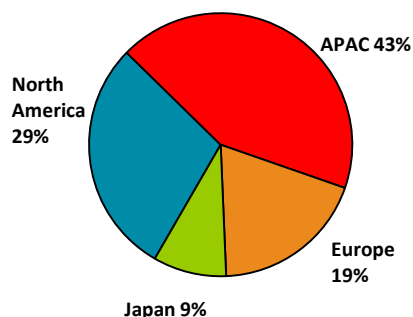
Research Coverage

Barclays Capital
BMO Capital Markets
BofA/Merrill Lynch
Citi
Credit Suisse
Deutsche Bank
Goldman Sachs
Jefferies & Co
J.P. Morgan

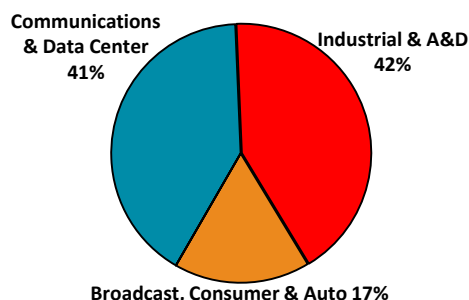
Macquarie Research
Morgan Stanley
Morningstar
Nomura Securities
Pacific Crest
Raymond James
Robert W. Baird
Rosenblatt
Suntrust Robinson Humphrey
Wells Fargo Securities
William Blair

Revenue Breakdown

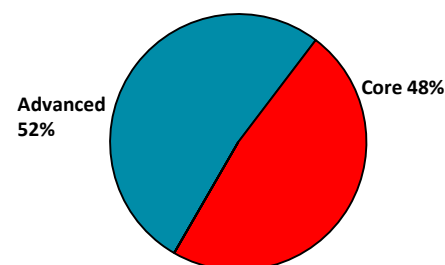
Revenue by Geography



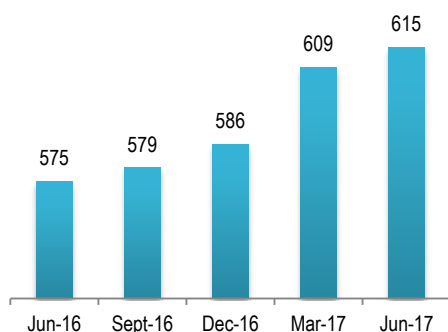
Revenue by End Market



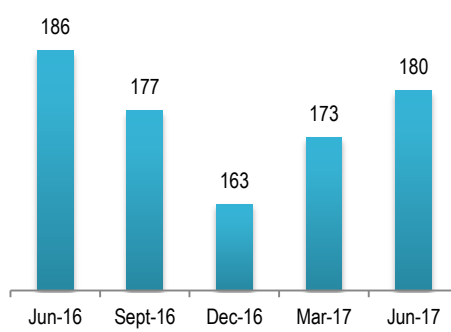
Revenue by Product Category



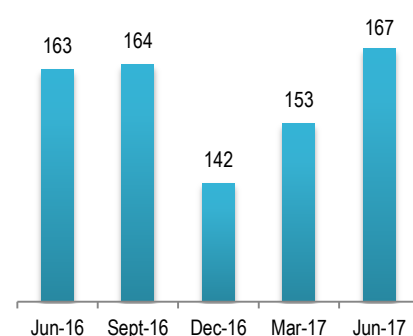
Revenue (\$M)



GAAP Operating Income (\$M)



GAAP Net Income (\$M)



Financial Highlights for FY Ended March 31st

Income Statement (\$M)	2017	2016	2015	2014	2013
Net Revenues	2,349	2,214	\$2,377	\$2,383	\$2,169
Gross Margin	70%	70%	70%	69%	66%
Operating Margin	30%	30%	32%	31%	27%
Profit Margin	27%	25%	27%	27%	23%
Diluted EPS	\$2.32	\$2.05	\$2.35	\$2.19	\$1.79
Diluted Shares Outstanding (M)	269	269	276	287	273

Balance Sheet (\$M)

Total Assets	4,740	\$4,823	\$4,898	\$5,034	\$4,730
Long-Term Debt	\$995	\$996	\$995	\$994	\$923
Stockholders' Equity	\$2.507	\$2,590	\$2,612	\$2,751	\$2,963

Valuation Ratios

	Jun-17	Mar-17	Dec-16	Sept-16	Jun-16
Inventory Days (Qtr. ending)	102	111	105	102	106
Days Sales Outstanding	40	36	53	36	34
Rev/Employee (\$K) 12 mo. Avg.)	639	643	648	656	650
ROE%	27%	24%	25%	25%	25%

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