

# ***Exide Technologies***

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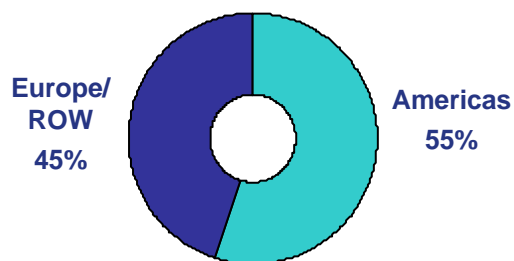
***Investor Meetings  
February 2010***



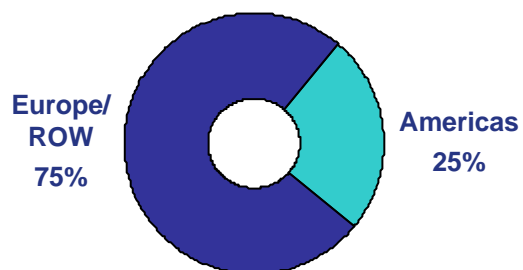
# Revenue Mix

All values for Nine Months Ended December 31, 2009

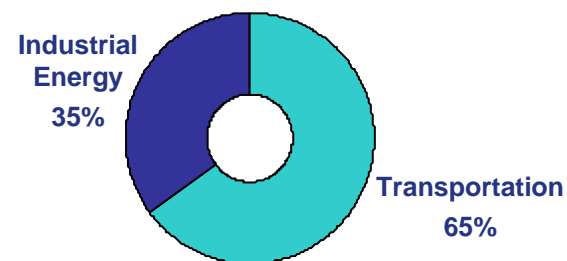
Transportation Revenues



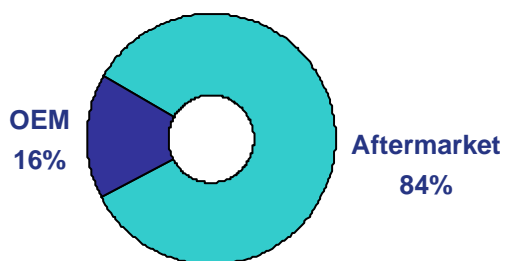
Industrial Energy Revenues



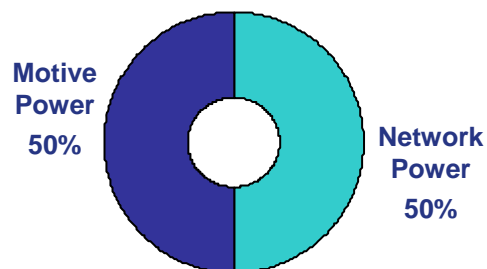
Consolidated Revenues



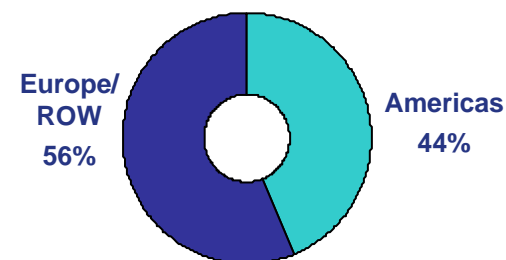
Transportation Revenues



Industrial Energy Revenues



Consolidated Revenues



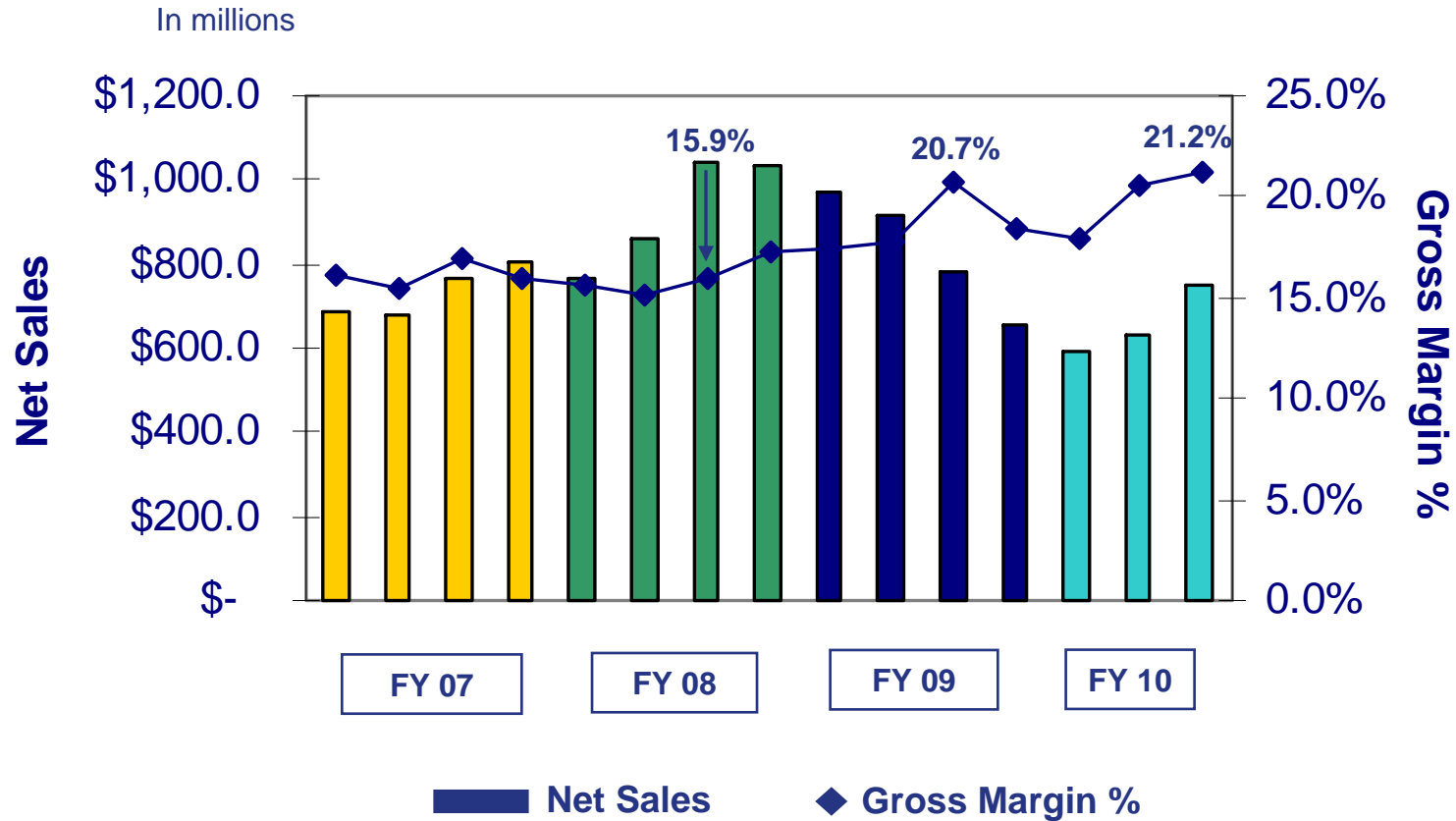
# Financial Highlights

- Gross margin improvement due to accelerated restructuring and capital investments
  - Two manufacturing facility closures
  - Automation investments with attractive payback
  - Expect reduced labor costs through improved process capabilities

(in millions)	Three Months Ended			Nine Months Ended		
	December 31, 2009	December 31, 2008	% Change	December 31, 2009	December 31, 2008	% Change
Net Sales	\$746.5	\$782.6	-5%	\$1,971.1	\$2,668.1	-26%
Gross Profit	\$158.2	\$162.0	-2%	\$394.8	\$493.4	-20%
% Margin	21.2%	20.7%		20.0%	18.5%	
Adjusted EBITDA	\$73.8	\$73.0	1%	\$142.6	\$212.3	-33%
Free Cash Flow	(\$4.5)	(\$16.0)	72%	\$23.7	\$74.7	-68%
Capital Expenditures	\$22.6	\$22.5	0%	\$58.6	\$58.7	0%

# Financial Performance Trend

## Net Sales and Gross Margin %



# Transportation Segments

- Positive trend in unit volumes in Europe in fiscal 2010 versus the prior year
  - Market share growth in Europe (both aftermarket & OEM)
- Gross margin increased significantly due to improved plant and operational efficiencies; closed the Auxerre manufacturing plant in France
- Loss of Walmart business in North America represents approximately 5% of consolidated net sales

(in millions)	FY 2010			Nine Months Ended		
	<u>Q3</u>	<u>Q3</u>	<u>Total % Change</u>	<u>December 31, 2009</u>	<u>December 31, 2008</u>	<u>Total % Change</u>
<b>Net Sales</b>	\$ 487.4	\$ 483.4	1%	\$ 1,271.8	\$ 1,626.6	-22%
<b>Gross Profit</b>	\$ 105.3	\$ 86.7	21%	\$ 244.1	\$ 259.2	-6%
<b>Gross Margin</b>	21.6%	17.9%		19.2%	15.9%	
<b>Adjusted EBITDA</b>	\$ 61.2	\$ 43.3	41%	\$ 117.6	\$ 120.7	-3%

# Industrial Energy Segments

- Net sales decreased 13% in the fiscal 2010 third quarter compared to the prior year period; up 15% sequentially from fiscal 2010 second quarter
- Gross profit and margin decreased in the fiscal 2010 third quarter due to lower unit sales in both channels
- Closed the Over Hulton manufacturing facility in the UK

(in millions)				Nine Months Ended		
	<u>FY 2010</u> <u>Q3</u>	<u>FY 2009</u> <u>Q3</u>	<u>Total %</u> <u>Change</u>	<u>December 31,</u> <u>2009</u>	<u>2008</u>	<u>Total %</u> <u>Change</u>
<b>Net Sales</b>	\$ 259.1	\$ 299.2	-13%	\$ 699.3	\$ 1,041.4	-33%
<b>Gross Profit</b>	\$ 52.9	\$ 75.4	-30%	\$ 150.7	\$ 234.1	-36%
<b>Gross Margin</b>	20.4%	25.2%		21.6%	22.5%	
<b>Adjusted EBITDA</b>	\$ 16.1	\$ 37.6	-57%	\$ 41.7	\$ 113.6	-63%

# *Liquidity and Debt Update*

<b>(in millions)</b>	<b><u>12/31/2009</u></b>	<b><u>3/31/2009</u></b>
<b>Cash and Cash Equivalents</b>	<b>\$ 103.5</b>	<b>\$ 69.5</b>
<b>Availability under Senior Bank Credit Facility</b>	<b>\$ 112.7</b>	<b>\$ 130.6</b>
<b>Total Debt</b>	<b>\$ 669.0</b>	<b>\$ 658.2</b>
<b>Net Debt</b>	<b>\$ 565.5</b>	<b>\$ 588.7</b>

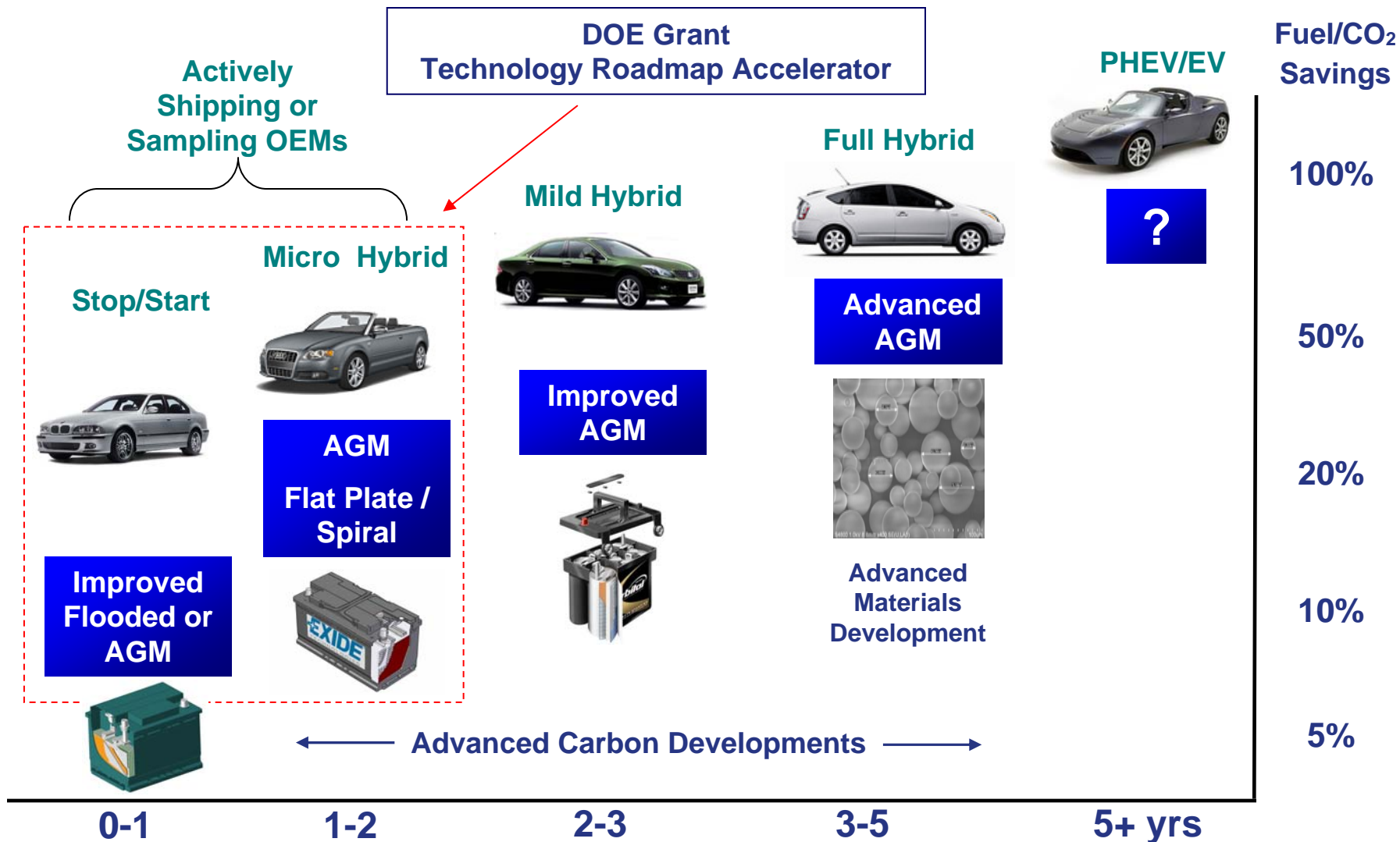
- Liquidity position at December 31, 2009 of \$282 million compared to \$297 million at March 31, 2009 while funding restructuring & capital investments of \$120 million
- No significant debt maturities until 2012
- No financial maintenance covenants

# Engineering Update

- New Global Technology Center opened in Milton, GA on January 27, 2010
  - Hired 50 technical staff since March 2009
- Testing an advanced spiral lead acid battery with a mild-hybrid vehicle
- “Exide Energy Cube” to be completed and ready for testing in March 2010
- Testing continues on Axion Power product
- ARRA contract for \$34.3 million grant - DOE negotiations completed



# Exide product roadmap targets the full HEV Spectrum



# *Summary*

- Continued gross margin improvement driven by capital investments and restructuring programs
- Market share gains in Transportation Europe
- New products driving new market opportunities
- Positive free cash flow and stable liquidity position
- Expect Q4 FY10 to significantly exceed Q4 FY09 EBITDA

# Forward-Looking Statements

Except for historical information, this presentation may be deemed to contain “forward-looking” statements. The Company desires to avail itself of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995 (the “Act”) and is including this cautionary statement for the express purpose of availing itself of the protection afforded by the Act.

Examples of forward-looking statements include, but are not limited to (a) projections of revenues, cost of raw materials, income or loss, earnings or loss per share, capital expenditures, growth prospects, dividends, the effect of currency translations, capital structure, and other financial items, (b) statements of plans and objectives of the Company or its management or Board of Directors, including the introduction of new products, or estimates or predictions of actions by customers, suppliers, competitors or regulating authorities, (c) statements of future economic performance, and (d) statements of assumptions, such as the prevailing weather conditions in the Company’s market areas, underlying other statements and statements about the Company or its business.

Factors that could cause actual results to differ materially from these forward looking statements include, but are not limited to, the following general factors such as: (i) the Company’s ability to implement and fund based on current liquidity business strategies and restructuring plans, (ii) unseasonable weather (warm winters and cool summers) which adversely affects demand for automotive and some industrial batteries, (iii) the Company’s substantial debt and debt service requirements which may restrict the Company’s operational and financial flexibility, as well as imposing significant interest and financing costs, (iv) the litigation proceedings to which the Company is subject, the results of which could have a material adverse effect on the Company and its business, (v) the realization of the tax benefits of the Company’s net operating loss carry forwards, which is dependent upon future taxable income, (vi) the fact that lead, a major constituent in most of the Company’s products, experiences significant fluctuations in market price and is a hazardous material that may give rise to costly environmental and safety claims, (vii) competitiveness of the battery markets in the Americas and Europe, (viii) risks involved in foreign operations such as disruption of markets, changes in import and export laws, currency restrictions, currency exchange rate fluctuations and possible terrorist attacks against U.S. interests, (ix) general economic conditions, (x) the ability to acquire goods and services and/or fulfill labor needs at budgeted costs, (xi) the Company’s reliance on a single supplier for certain of its polyethylene battery separators, (xii) the Company’s ability to successfully pass along increased material costs to its customers, (xiii) the loss of one or more of the Company’s major customers for its industrial or transportation products, (xiv) recently adopted U.S. lead emissions standards and the implementation of such standards by applicable states, and (xv) the ability of the Company’s customers to pay for products and services in light of liquidity constraints resulting from global economic conditions and restrictive credit markets, and (xvi) those risk factors described in the Company’s fiscal 2009 Form 10-K filed on June 4, 2009 and the Company’s Quarterly Report on Form 10-Q for the period ended December 31, 2009.

The Company cautions each reader of this report to carefully consider those factors set forth above. Such factors have, in some instances, affected and in the future could affect the ability of the Company to achieve its projected results and may cause actual results to differ materially from those expressed herein. The Company undertakes no obligation to update or revise any forward looking statement, whether as a result of new information, future events or otherwise.