

Fact Sheet

NYSE:WTR

www.aquaamerica.com

CORPORATE OVERVIEW

Aqua America, Inc. is the publicly traded holding company for regulated water and wastewater utilities serving approximately three million people in Pennsylvania, New York, Ohio, North Carolina, Illinois, Texas, Florida, New Jersey, Indiana, Virginia, Maine, Missouri, and South Carolina. Aqua America is listed on the New York Stock Exchange under the ticker symbol WTR.

WATER INDUSTRY OVERVIEW

The water industry is one of the most fragmented in the U.S. and in need of consolidation to create economies of scale. In the water utility sector there are more than 53,000 water systems, of which less than one percent serve more than 100,000 people. In addition, less than 15 percent of water utilities are privately held (based on number of people served). The balance are municipally-owned. More stringent drinking water regulations from the Environmental Protection Agency (EPA), reliability standards required by state utility commissions, and the sellers' lack of capital are among the factors that drive consolidation. The EPA has estimated needed investment of \$335 billion for water systems and \$390 billion for wastewater systems for required improvements in the next 20 years (source: EPA).

CORPORATE STRATEGY

The company's strategy is focused on the asset ownership model (as opposed to managing municipal systems) where Aqua invests needed capital in company-owned systems, then files rate cases to request a fair, regulated return. Aqua's long-term business model has been growth-through-acquisition to provide new platforms in which to invest capital necessary for environmental improvements.

In 2008, Aqua added 18,681 new customers through organic growth and nine acquisitions. Over the past 15 years, the company has completed more than 235 growth ventures, which have tripled its customer base. The largest acquisitions include: Consumers Water Company in 1999 (five states, 230,000 customers); AquaSource in 2003 (six states, 130,000 customers); Heater Utilities (North Carolina) and Florida Water in 2004 (65,000 customers); New York Water Services in 2006 (45,000 customers) and the Aquarion Water Company of Sea Cliff in 2007 (4,300 customers), which are both in New York; and the Village of Manteno, Illinois (4,000 customers).

MARKET INFORMATION • NYSE: WTR

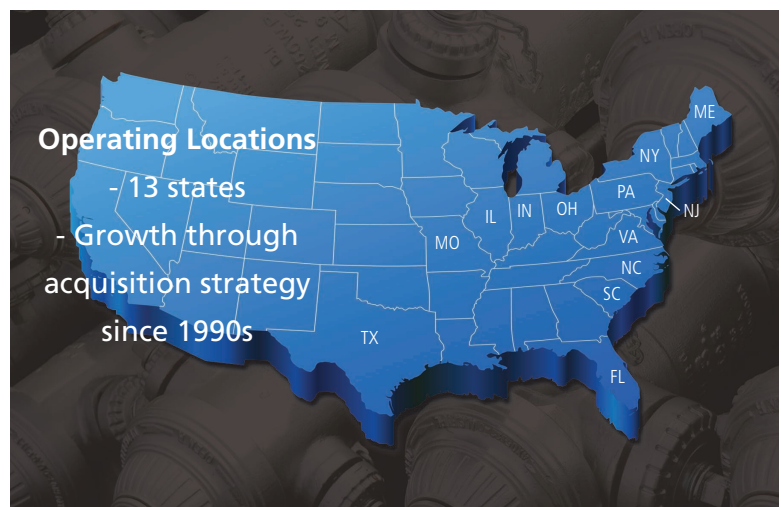
3/31/09 closing price: \$20.00 Dividend yield: 2.7%
Market capitalization: \$2.7 billion Annualized dividend: \$0.54
52 week high: \$22.00 Average daily volume (TTM): 1.23M
52 week low: \$12.20

FINANCIAL HIGHLIGHTS (IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

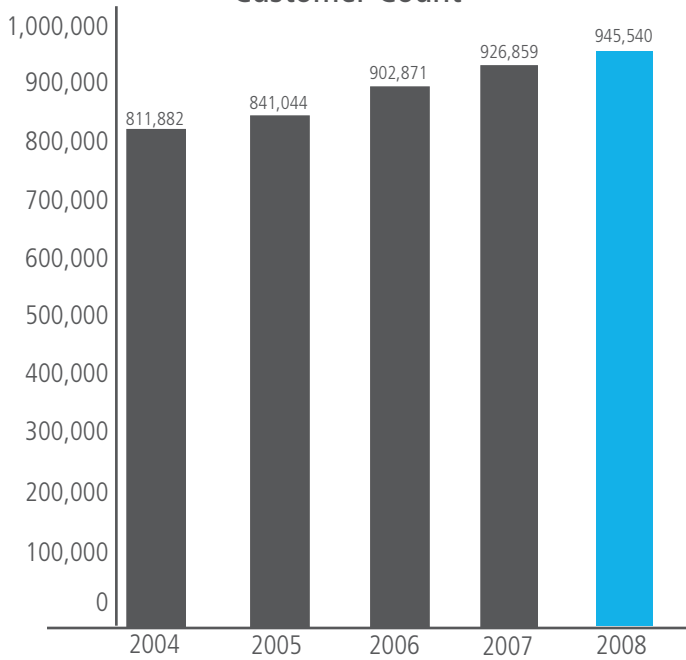
Years ended December 31,	2008	2007
Operating revenues	\$626,972	\$602,499
Operating income	\$225,801	\$216,016
Net income	\$97,918	\$95,014
Net income per common share:		
Basic	\$0.73	\$0.72
Diluted	\$0.73	\$0.71
Average common shares outstanding:		
Basic	134,302	132,814
Diluted	134,705	133,602

2008 Dividend Highlights

- Increased December 1, 2008 cash dividend by 8 percent to \$0.54 on an annualized basis
- Achieved 18 cash dividend increases in the last 17 years
- Paid dividends for more than 60 consecutive years

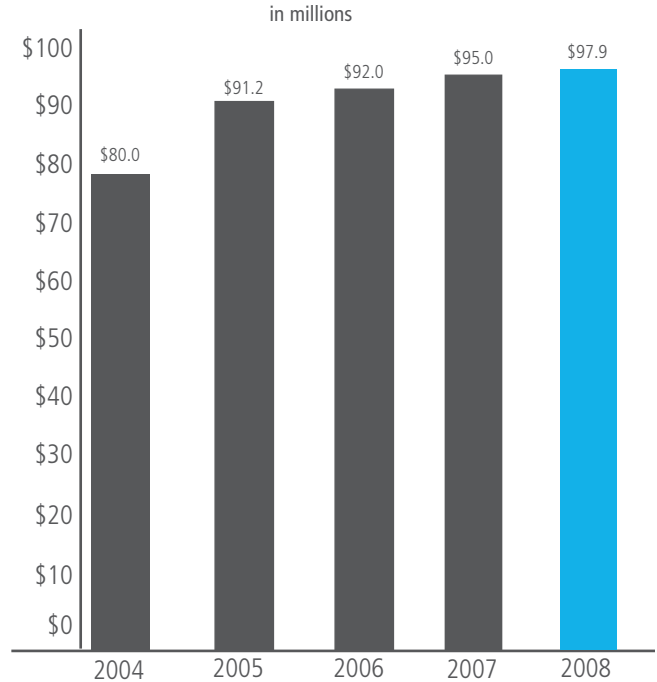


Customer Count

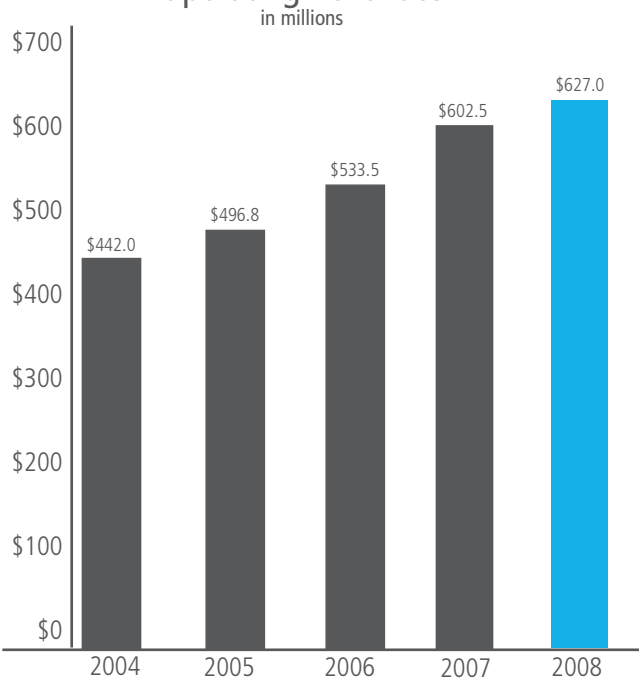


Customer counts exclude utility customers associated with utility systems disposed of in the five years presented of 23,630 in 2004, 23,850 in 2005, 23,952 in 2006 and 22,519 in 2007.

Net Income



Operating Revenues



Dividends Per Share

