Fourth Quarter Fiscal Year 2007 Earnings Conference Call

November 8, 2007



Forward-Looking Statements

This news release and other statements by us include forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 with respect to the outlook for earnings, revenues and other future financial business performance or strategies and expectations. Forward-looking statements are typically identified by words such as, but not limited to, "estimates," "expects," "anticipates," "intends," "believes," "plans," and similar expressions, or future or conditional verbs such as "will," "should," "would," and "could." Although we believe such forward-looking statements are based on reasonable assumptions, we cannot give assurance that every objective will be achieved. Forward-looking statements speak only as of today, and we assume no duty to update them. Factors that could cause actual results to differ materially from those expressed or implied include, but are not limited to, general economic conditions and the factors discussed under the "Risk Factors" heading in our most recent annual report on Form 10-K and other documents filed with or furnished to the Securities and Exchange Commission.

4Q FY2007 Consolidated Results









	9/30/07	9/30/06
Reported Consolidated Results (GAAP)	(\$0.27)	(\$0.24)
Less: (Loss) from Discontinued Operations - Net		(\$0.09)
Reported Results from Continuing Operations (GAAP)	(\$0.27)	(\$0.15)
Utility	(\$0.34)	(\$0.27)
Energy Marketing	\$0.11	\$0.17
HVAC (Continuing Operations)	\$0.00	\$0.00
Other Non-Utility	(\$0.04)	(\$0.05)
Reported Results from Continuing Operations (GAAP)	(\$0.27)	(\$0.15)
Net Adjustments	(\$0.04)	(\$0.02)
Non-GAAP Operating Results ¹	(\$0.31)	(\$0.17)



¹ For a reconciliation of GAAP to non-GAAP financial measures, please go to our website at www.wglholdings.com (Investor Relations, Financial Information, GAAP Reconciliation)

4Q FY2007 Utility Results









Utility	9/30/07	9/30/06
Reported Operating Results (GAAP)	(\$0.34)	(\$0.27)
Adjustments for:		
Unrealized mark-to-market (gain) loss on energy-related derivatives	(\$0.01)	(\$0.02)
Non-GAAP Operating Results ¹	(\$0.35)	(\$0.29)

WGL Holdings, Inc

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4Q FY2007 Utility Results Drivers









4Q FY2006 Non-GAAP Operating Results	(\$0.29)
Customer growth, customer usage and Virginia rate case	\$0.02
Reconciliation of lost and unaccounted for gas	(\$0.02)
Operation & Maintenance expense (labor, benefits, IT)	(\$0.06)
Customer billing adjustment 4Q FY2006	(\$0.04)
Income tax expense	\$0.03
Other, net	\$0.01
4Q FY2007 Non-GAAP Operating Results	(\$0.35)



4Q FY2007 Retail Energy Results









Retail Energy Marketing	9/30/07	9/30/06
Reported Operating Results (GAAP)	\$0.11	\$0.17
Adjustments for:		
Unrealized mark-to-market (gain) loss on energy-related derivatives	(\$0.03)	
Non-GAAP Operating Results ¹	\$0.08	\$0.17



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4Q FY2007 Retail Energy Results Drivers









4Q FY2006 Non-GAAP Operating Results	\$0.17
Lower electric gross margins	(\$0.05)
Lower natural gas gross margins	(\$0.02)
Higher O&M expense	(\$0.02)
4Q FY2007 Non-GAAP Operating Results	\$0.08



FY2007 Consolidated Results









	9/30/07	9/30/06
Reported Consolidated Results (GAAP)	\$2.19	\$1.79
Less: (Loss) from Discontinued Operations - Net		(\$0.15)
Reported Results from Continuing Operations (GAAP)	\$2.19	\$1.94
Utility	\$1.82	\$1.73
Energy Marketing	\$0.45	\$0.27
HVAC (Continuing Operations)	\$0.01	\$0.01
Other Non-Utility	(\$0.09)	(\$0.07)
Reported Results from Continuing Operations (GAAP)	\$2.19	\$1.94
Net Adjustments	(\$0.20)	
Non-GAAP Operating Results ¹	\$1.99	\$1.94



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FY2007 Utility Results









Utility	9/30/07	9/30/06	
Reported Operating Results (GAAP)	\$1.82	\$1.73	
Adjustments for:			
Colder-than-normal weather	(\$0.06)	(\$0.05)	
Retroactive depreciation expense adjustment	(\$0.05)		
Reserve for disallowance of natural gas costs		\$0.06	
Unrealized mark-to-market (gain) loss on energy-related derivatives		(\$0.02)	
Non-GAAP Operating Results ¹	\$1.71	\$1.72	



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FY2007 Utility Results Drivers









FY2006 Non-GAAP Operating Results	\$1.72
Customer growth – 14,300 active meters	\$0.10
Higher FY07 customer usage and Virginia rates	\$0.10
Storage carrying costs	(\$0.05)
Other revenue related to implementation of RNA	(\$0.02)
Operation & Maintenance expense ¹	(\$0.03)
Customer billing adjustment 4Q FY2006	(\$0.04)
Depreciation and Amortization	(\$0.07)
FY2007 Non-GAAP Operating Results	\$1.71



¹ Excluding effects of weather protection

FY2007 Retail Energy Results









Retail Energy Marketing	9/30/07	9/30/06
Reported Operating Results (GAAP)	\$0.45	\$0.27
Adjustments for:		
Energy marketing reversal of fee expense		(\$0.04)
Unrealized mark-to-market (gain) loss on energy-related derivatives	(\$0.09)	\$0.05
Non-GAAP Operating Results ¹	\$0.36	\$0.28



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FY2007 Retail Energy Results Drivers









FY2006 Non-GAAP Operating Results	\$0.28
Higher electric gross margins	\$0.29
Lower natural gas gross margins	(\$0.11)
Higher Operations & Maintenance expense	(\$0.08)
Taxes and interest expense	(\$0.02)
FY2007 Non-GAAP Operating Results	\$0.36



Capital Projects

(\$ in millions except per share amounts)

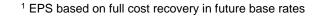








(\$ in millions except per share amounts)	Targeted Completion	Total Cost Estimate	Spent as of 9/30/07 (Cumulative)	FY07	FY08E	Estimated Future EPS Contribution ¹
Prince George's Co. Rehabilitation Project	June 2008	\$89.3	\$86.8	\$30.8	\$2.5	\$ 0.10
Conditioning Facilities - Gardiner Road & two other facilities	November 2008	\$12.8	\$7.5	\$4.0	\$5.3	\$ 0.01
LNG Peaking Plant	December 2011	\$ 148.6	\$8.0	\$0.3 \$0.7		\$ 0.17





5-Year Capital Expenditures (\$ in millions)









(\$ in millions)	2005A	2006A	2007A	2008E	2009E	2010E	2011E	2012E	Total '08-'12
New Business	\$58.2	\$48.7	\$44.9	\$51.8	\$53.3	\$60.4	\$55.3	\$49.3	\$270.1
Rehabilitation Project	8.2	47.8	30.8	2.5	0.0	0.0	0.0	0.0	2.5
Other Replacements	22.5	22.7	33.8	35.8	39.8	40.0	40.7	39.2	195.5
LNG Peaking Plant	1.5	5.8	0.3	0.7	45.0	60.0	20.0	15.0	140.7
Other ¹	33.7	36.5	48.3	43.9	39.4	30.2	15.1	17.9	146.5
Total	\$124.1	\$161.5	\$158.1	\$134.7	\$177.5	\$190.6	\$131.1	\$121.4	\$755.3





Business Process Outsourcing









- 10-year contract with Accenture
- \$350M contract value, plus \$16M for purchase of IT assets
- Cost to achieve estimated at \$29M
 - Expect to amortize over regulatory recovery period
- \$170M estimated net savings are generated in comparison to current business plan assumptions
- Eliminates 300 positions; 50 of which are vacant
- Includes contractual service enhancements



Business Process Outsourcing









HR & OD Complete

Supply Chain Complete

September October November December

Payroll Oct through early Nov

Information Technology Oct through Dec **

Consumer Services Nov

^{**} Migration of some technology infrastructure will continue through Spring 2009

Regulatory Update









Jurisdiction	Timing	Drivers & Key Issues
Virginia	Final Order September 19, 2007	Rate design mechanisms (PBR, WNA), rate base recovery, operating and pension expenses, depreciation rates, hexane recovery
District of Columbia	December 2006 Filing Schedule resumed October 15, 2007 Decision expected March 2008	Rate design mechanisms (PBR, RNA), rate base recovery, conservation, operating and pension expenses, depreciation rates
District of Columbia	October 2006 Order delayed final decision until MD ruling	Hexane recovery is a separate case
Maryland	April 2007 Filing Final Order November 15, 2007	Rate base recovery, operating and pension expenses, separate depreciation case
Maryland	Hearing set for reestablishing depreciation procedural schedule November 7, 2007 Schedule for Phase II of Rate Case awaiting Commission decision November 15, 2007	Rate design mechanisms (PBR), depreciation
Maryland	Hearing Examiner Preliminary Order has been appealed; PSC to issue final decision	Hexane recovery is a separate case
FERC	Brief filed on October 5, 2007	WGL filed brief in D.C. Circuit Court of Appeals regarding Cove Point Request for Rehearing



Achieving Stability Through Recovery Mechanisms

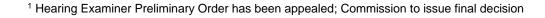








	DC	MD	VA
Automatic gas cost recovery via PGC	✓	✓	✓
Carrying costs on storage gas balances	✓	✓	✓
Carrying costs on over/undercollected gas costs	✓		✓
Pension & OPEB expense	✓		
Normalization (RNA/WNA)	Pending	RNA	WNA
Performance-Based Rate Plan (PBR)	Pending	Pending	✓
Recovery of Hexane costs	Pending	√ 1	✓
Gas Administrative Charge (GAC)	Pending	✓	✓
Asset management sharing	✓	✓	✓





Virginia Rate Case Settlement Final Order September 19









- Annual rate increase of \$3.9 million
- ROE of 10.0%, sharing begins at 10.5% (75% to customers/25% to shareholders)
- Implements regulatory mechanisms that support transparent revenue growth
 - ✓ Weather Normalization Adjustment (WNA) with 100% coverage ("no dead band")
 - ✓ Performance-Based Rate plan (PBR) with recovery of amortized startup costs
 - ✓ Hexane cost recovery
 - ✓ Recovery of bad debt gas costs through PGC
 - ✓ Asset management revenue sharing
- Four-year delivery service base rate freeze



WGL Rate Cases









Virginia - \$3.9M increase in annual net revenues (granted)

Date	Rate Base	ROR	ROE	Equity	LT Debt	ST Debt	Preferred	Other*
12/18/03 Order	\$626,514,067	8.44%	10.50%	50.96%	39.72%	6.42%	1.80%	1.10%
9/15/06 Filing	\$649,980,494	9.12%	11.25%	55.56%	39.35%	2.44%	1.79%	0.86%
9/19/07 Order	N/A	8.41%	10.00%	55.70%	39.02%	2.70%	1.77%	0.81%

Interim rates took effect on 2/13/07 subject to refund, which will be made to customers no later than Dec. 18, 2007.

District of Columbia - \$20.0M increase in annual net revenues (requested)

Date	Rate Base	ROR	ROE	Equity	LT Debt	ST Debt	Preferred	Other
11/10/03 Order	\$242,262,145	8.42%	10.60%	50.30%	42.08%	5.84%	1.78%	N/A
12/21/06 Filing	\$247,712,766	8.89%	11.08%	55.48%	38.99%	3.80%	1.73%	N/A

WGL expects decision by March 2008.

Maryland - \$20.6M increase in annual net revenues (proposed order)

							<u> </u>	
Date	Rate Base	ROR	ROE	Equity	LT Debt	ST Debt	Preferred	Other
10/31/03 Order	\$539,628,108	8.61%	10.75%	51.49%	41.22%	5.46%	1.83%	N/A
4/20/07 Filing	\$667,087,664	8.88%	11.00%	56.02%	39.04%	3.21%	1.73%	N/A
10/5/07 Proposed	\$645,455,615	8.20%	10.00%	53.02%	37.95%	7.34%	1.69%	N/A

Final Order expected November 15, 2007





Five-Year Financial Objectives









Objective	FY2004	FY2005	FY2006	FY2007	FY03-FY08e
5% average annual growth of EPS from normal operations from FY2003 through FY2008 ¹	6.6%	14.0%	-5.9%	8.9%	✓ ²
Maintain positive free cash flow in excess of capital expenditures ^{1,3}	\$47.9M	\$17.9M	-\$28.0M	-\$16.9M	√ ⁴
Maintain strong balance sheet	56% equity	57% equity	58% equity	60% equity	✓
Maintain superior credit ratings	Yes	Yes	Yes	Yes	✓
Sustainable dividend growth	\$1.30	\$1.33	\$1.35	\$1.37	✓

¹ Adjusted to reflect earnings from continuing operations



² EPS cumulative average annual growth rate includes assumptions regarding compensatory rates

³ For a reconciliation of GAAP to non-GAAP financial measures, please go to our website at www.wglholdings.com (Investor Relations, Financial Information, GAAP Reconciliation)

Excluding expenditures related to Prince George's Rehabilitation Project, this objective would be achieved in each fiscal year of the 5-year period

FY 2008 Non-GAAP Operating Guidance









	FY2008
Utility	\$1.84 - \$1.90
Non-Utility	\$0.33 - \$0.37
Total	\$2.17 – \$2.27

Guidance Assumptions on Issue Date

Guidance reflects the estimated addition of 17,500 new customers at the regulated utility in fiscal year 2008. The guidance includes an estimated increase in revenues in Maryland and the District of Columbia related to pending rate cases. These increases in rates in Maryland and the District of Columbia are subject to a final determination by the Maryland PSC and the PSC of the District of Columbia, respectively. The guidance assumes normal weather throughout the guidance period, no effect of unusual items that could arise in the future, and no future gains or losses related to discontinued operations.

This guidance has been determined as of November 7, 2007, and the Company assumes no obligation to update this guidance. The absence of any statement by the Company in the future should not be presumed to represent an affirmation of this earnings guidance.



FY 2008 Non-GAAP Operating Guidance Assumptions









Utility	
Active customer meter additions	17,500
Operations & Maintenance expense	\$255M

Retail Energy	
WGES natural gas volumes	67 - 68 BCF
WGES natural gas margins	\$0.45/Dth - \$0.50/Dth
WGES electric volumes	4.0 million MWH – 4.5 million MWH
WGES electric margins	\$5.25/Mwh - \$5.50/Mwh
WGES O&M expense	\$25M-\$30M

Consolidated					
Effective tax rate	39%				
Equity ratio target	Mid-50% range of total capital				
Dividend payout ratio target	< 70%				
Average diluted shares outstanding	49,477,000				



Drivers of Change in Projected Utility Operating Results









FY2007 Non-GAAP Utility EPS	\$1.71
Customer growth	\$0.09
New rates	\$0.28
Asset Management	\$0.05
Operation & Maintenance expense	(\$0.09)
Lost and Unaccounted for Gas FY2007	(\$0.03)
Depreciation and general taxes	(\$0.07)
Other, net	(\$0.07)
Midpoint of FY2008E Non-GAAP Utility EPS Guidance	\$1.87



Drivers of Change in Projected Non-Utility Operating Results









FY2007 Non-GAAP Non-Utility EPS	\$0.28
Retail Energy Marketing	
Higher natural gas gross margins	\$0.14
Lower electric gross margins	(\$0.17)
Lower interest and other, net	\$0.02
Commercial HVAC	\$0.02
Other Non-Utility	\$0.06
Midpoint of FY2008E Non-GAAP Non-Utility EPS Guidance	\$0.35



Investment Highlights









- High-growth, demographically attractive service area
- Strong, operationally efficient utility operations
- Profitable retail energy marketing business
- Solid balance sheet and top-tier credit ratings
- Thirty-one consecutive years of dividend increases;
 156 consecutive years of dividend payouts





Operating Segment Data¹









				n-Utility Ope								
(In thousands)		Regulated Utility		tail Energy-	HVAC		Other Activities		Discontinued		Consolidated	
				rketing					Operations	Eliminations		
Twelve Months Ended September 30, 2007	_		_			10.175			•			
Operating Revenues	\$	1,513,839	\$	1,138,440	5	10,175	\$	119	\$ -	\$ (16,565)	5	2,646,00
Operating Expenses:		000 070		4 074 500		7.045				(40.505)		4 055 40
Cost of Energy-Related Sales		892,376		1,071,563		7,815				(16,565))	1,955,18
Operation		206,623		23,253		2,053		3,730		-		235,65
Maintenance		39,685						-	-	-		39,68
Depreciation and Amortization		89,907		674		24		-	-	-		90,60
General Taxes and Other Assessments												
Revenue Taxes		55,949		753		-			-			56,70
Other		40,648		2,561		87		25	-	-		43,32
Total Operating Expenses		1,325,188		1,098,804		9,979		3,755		(16,565))	2,421,16
Operating Income (Loss)		188,651		39,636		196		(3,636)	-	-		224,84
Other Income (Expense) - Net		2,615		39		446		3,220	-	(2,942)		3,37
Interest Expense		45,157		2,930		-		3,723	-	(2,942))	48,86
Dividends on Washington Gas Preferred Stock		1,320		-		-		-	-	-		1,32
Income Tax Expense		54,900		14,319		275		643	-	-		70,13
Income (Loss) from continuing Operations		89,889		22,426		367		(4,782)				107,90
Loss from Discontinued Operations, Net of Tax				-		-		-	-	-		
Net Income (Loss) Applicable to Common Stock	\$	89,889	\$	22,426	\$	367	\$	(4,782)	\$ -	\$ -	\$	107,90
Net Income (Loss) Applicable to Common Stock	\$	89,889	Noi	n-Utility Ope	erations		\$	(4,782)	S -	\$ -	\$	107,90
Net Income (Loss) Applicable to Common Stock	Reg	ulated	No	n-Utility Operated Energy-	erations			her	Discontinued	\$ <u>-</u>	\$	107,90
		ulated	No	n-Utility Ope	erations		Oth	her		\$ -		,
(In thousands)	Reg	ulated	No	n-Utility Operated Energy-	erations		Oth	her	Discontinued			,
(In thousands) Three Months Ended September 30, 2007	Reg	ulated	Noi Ret Ma	n-Utility Operated Energy-	erations HVAC		Otł Act	her	Discontinued Operations		Cor	nsolidated
Net Income (Loss) Applicable to Common Stock (In thousands) Three Months Ended September 30, 2007 Operating Revenues Operating Septemses:	Reg Utili	ulated ty	Noi Ret Ma	n-Utility Operation	erations HVAC	i	Otł Act	her tivities	Discontinued Operations	Eliminations	Cor	nsolidated
(In thousands) Three Months Ended September 30, 2007 Operating Revenues	Reg Utili	ulated ty	Noi Ret Ma	n-Utility Operation	erations HVAC	i	Otł Act	her tivities	Discontinued Operations	Eliminations	Cor S	nsolidated 325,68
(In thousands) Three Months Ended September 30, 2007 Operating Revenues Operating Expenses:	Reg Utili	ulated ty 136,643	Noi Ret Ma	n-Utility Op- tail Energy- rketing 188,098	erations HVAC	3,493	Otł Act	her tivities	Discontinued Operations	Eliminations	Cor S	325,68 227,35
(In thousands) Three Months Ended September 30, 2007 Operating Revenues Operating Expenses: Cost of Energy-Related Sales	Reg Utili	ulated ty 136,643 56,003	Noi Ret Ma	n-Utility Op- tail Energy- rketing 188,098 171,353	erations HVAC	3,493 2,554	Otł Act	her tivities 6	Discontinued Operations	Eliminations	Cor S	325,68 227,35 60,12
(In thousands) Three Months Ended September 30, 2007 Operating Revenues Operating Expenses: Cost of Energy-Related Sales Operation	Reg Utili	ulated ty 136,643 56,003 51,354	Noi Ret Ma	n-Utility Op- tail Energy- rketing 188,098 171,353	erations HVAC	3,493 2,554	Otł Act	her tivities 6	Discontinued Operations	Eliminations	Cor S	325,68 227,35 60,12 10,12
(In thousands) Three Months Ended September 30, 2007 Operating Exvenues Operating Expenses: Cost of Energy-Related Sales Operation Maintenance	Reg Utili	ulated ty 136,643 56,003 51,354 10,129	Noi Ret Ma	n-Utility Operatil Energy- rketing 188,098 171,353 7,255	erations HVAC	3,493 2,554 663	Otł Act	her tivities 6	Discontinued Operations	Eliminations	Cor S	325,68 227,35 60,12 10,12
(In thousands) Three Months Ended September 30, 2007 Operating Revenues Operating Expenses: Cost of Energy-Related Sales Operation Maintenance Depreciation and Amortization	Reg Utili	ulated ty 136,643 56,003 51,354 10,129	Noi Ret Ma	n-Utility Operatil Energy- rketing 188,098 171,353 7,255	erations HVAC	3,493 2,554 663	Otł Act	her tivities 6	Discontinued Operations	Eliminations	Cor S	325,68 227,35 60,12 10,12 23,63
(In thousands) Three Months Ended September 30, 2007 Operating Reyenues Operating Expenses: Cost of Energy-Related Sales Operation Maintenance Depreciation and Amortization General Taxes and Other Assessments	Reg Utili	136,643 56,003 51,354 10,129 23,420	Noi Ret Ma	n-Utility Op- tail Energy- rketing 188,098 171,353 7,255	erations HVAC	3,493 2,554 663	Otł Act	her tivities 6	Discontinued Operations	Eliminations	Cor S	325,68 227,35 60,12 10,12 23,63 6,84
(In thousands) Three Months Ended September 30, 2007 Operating Revenues Operating Expenses: Cost of Energy-Related Sales Operation Maintenance Depreciation and Amortization General Taxes and Other Assessments Revenue Taxes Other	Reg Utili	ulated ty 136,643 56,003 51,354 10,129 23,420 6,683	Noi Ret Ma	n-Utility Operatial Energy- rketing 188,098 171,353 7,255 - 204	erations HVAC	3,493 2,554 663 8	Otł Act	her tivities 6 853	Discontinued Operations \$ - - -	Eliminations	Cor S	325,68 227,35 60,12 10,12 23,63 6,84 9,03
(In thousands) Three Months Ended September 30, 2007 Operating Revenues Operating Expenses: Cost of Energy-Related Sales Operation Maintenance Depreciation and Amortization General Taxes and Other Assessments Revenue Taxes Other Total Operating Expenses	Reg Utili	ulated ty 136,643 56,003 51,354 10,129 23,420 6,883 8,705 156,294	Nor Ret Ma	n-Utility Op- tail Energy- rketing 188,098 171,353 7,255 - 204 165 293	erations HVAC	3,493 2,554 663 - 8	Otł Act	her tivities 6 - 853 - - - 8	Discontinued Operations \$ -	\$ (2,555) (2,555) 	Cor S	325,68 227,35 60,12 10,12 23,63 6,84 9,03 337,12
(In thousands) Three Months Ended September 30, 2007 Operating Revenues Operating Expenses: Cost of Energy-Related Sales Operation Maintenance Depreciation and Amortization General Taxes and Other Assessments Revenue Taxes Other Total Operating Expenses Operating Income (Loss)	Reg Utili	136,643 56,003 51,354 10,129 23,420 6,683 8,705 156,294 (19,651)	Nor Ret Ma	n-Utility Opptail Energy- rketing 188,098 171,353 7,255 204 165 293 179,270	erations HVAC	3,493 2,554 663 8	Otł Act	her tivities 6 - 853 -	Discontinued Operations \$ - - - -	\$ (2,555) (2,555) (2,555) (2,555)	Con	325,68 227,35 60,12 10,12 23,63 6,84 9,03 337,12 (11,43
(In thousands) Three Months Ended September 30, 2007 Operating Revenues Operating Expenses: Cost of Energy-Related Sales Operation Maintenance Depreciation and Amortization General Taxes and Other Assessments Revenue Taxes Other Total Operating Expenses Operating Income (Loss) Other Income (Expense)	Reg Utili	ulated ty 136,643 56,003 51,354 10,129 23,420 6,883 8,705 156,294	Nor Ret Ma	n-Utility Opptail Energy- rketing 188,098 171,353 7,255 204 165 293 179,270	erations HVAC	3,493 2,554 663 8 - 27 3,252 241	Otł Act	her tivities 6 - 853 - - 8 861 (855)	Discontinued Operations \$ - - - -	Eliminations \$ (2,555)	Cor	325,68 227,35 60,12 10,12 23,63 6,84 9,03 337,12 (11,43 68
(In thousands) Three Months Ended September 30, 2007 Operating Revenues Operating Expenses: Cost of Energy-Related Sales Operation Maintenance Depreciation and Amortization General Taxes and Other Assessments Revenue Taxes Other Total Operating Expenses Operating Income (Loss) Other Income (Expense) - Net Interest Expenses	Reg Utili	136,643 56,003 51,354 10,129 23,420 6,683 8,705 156,294 (19,651) 395	Nor Ret Ma	n-Utility Op- tail Energy- rketing 188,098 171,353 7,255 204 165 293 179,270 8,828	erations HVAC	3,493 2,554 663 8 - 27 3,252 241	Otł Act	6 853 8 861 (855) 396	Discontinued Operations \$ - - - -	\$ (2,555) (2,555) (2,555) (2,555)	Cor	325,68 227,35 60,12 10,12 23,63 6,84 9,03 337,12 (11,43 11,38
(In thousands) Three Months Ended September 30, 2007 Operating Revenues Operating Expenses: Cost of Energy-Related Sales Operation Maintenance Depreciation and Amortization General Taxes and Other Assessments Revenue Taxes Other Total Operating Expenses Operating Income (Loss) Other Income (Expense) - Net Interest Expense	Reg Utili	136,643 56,003 51,354 10,129 23,420 6,683 8,705 156,294 (19,651) 3,953	Non Ret Ma	n-Utility Opportable Energy-rketing 188,098 171,353 7,255 204 165 293 179,270 8,828	erations HVAC	3,493 2,554 663 8 - 27 3,252 241	Otł Act	her tivities 6	Discontinued Operations \$ - - - -	\$ (2,555) (2,555) (2,555) - - - (2,555) (224) (224)	Cor	325,68 227,35 60,12 10,12 23,63 337,12 (11,43 6,84 9,03 337,12 (11,43 6,84 11,38 33 (8,93
(In thousands) Three Months Ended September 30, 2007 Operating Revenues Operating Expenses: Cost of Enery-Related Sales Operation Maintenance Depreciation and Amortization General Taxes and Other Assessments Revenue Taxes Other Total Operating Expenses Operating Income (Loss) Other Income (Expense) - Net Interest Expenses	Reg Utili	136,643 56,003 51,354 10,129 23,420 6,683 8,706 156,294 (19,651) 395 10,953 333	Nor Ret Ma	n-Utility Op- tail Energy- rketing 188,098 171,353 7,255 204 165 293 179,270 8,828	erations HVAC	3,493 2,554 663 8 27 3,252 241 114	Otł Act	her tivities 6 6 853 8 861 (855) 396 431	Discontinued Operations \$ - - - -	\$ (2,555) (2,555) (2,555) - - - (2,555) (224) (224)	Cor	325,68 227,35 60,12 10,12 23,63 6,84 9,03 337,12 (11,43 11,38



¹ Figures are preliminary and may be different in filed 10-K

 Loss from Discontinued Operations, Net of Tax

 Net Income (Loss) Applicable to Common Stock
 \$ (16,750) \$ 5,317 \$

Operating Segment Data¹

Income Tax Expense (Benefit)
Income (Loss) from continuing Operations

Loss from Discontinued Operations, Net of Tax









	Regulate		Non-Utility (IIS	Other	Discontinued			
(In thousands)	Utility		Marketing	ıy- HVA	C	Activities	Operations	Eliminations	Consolidated	
Twelve Months Ended September 30, 2006	,									
Operating Revenues	\$ 1.63	37,491	\$ 1,001,5	96 S	13,138	\$ 639	\$ -	\$ (14,981)	\$ 2,637.	
Operating Expenses:										
Cost of Energy-Related Sales	1,03	31,650	960,5	16	11,044		-	(14,981)	1,988,	
Operation	19	98.044	16.9	14	1,736	2.875			219.	
Maintenance		38.423		-					38.4	
Depreciation and Amortization	9	92.712	3	33	10				93,0	
General Taxes and Other Assessments										
Revenue Taxes		55.964	1.3	95					57.3	
Other		40,726	(1,9		49	29	-	-	38,1	
Total Operating Expenses		57,519	977,2		12,839	2,904		(14,981)		
Operating Income (Loss)	17	79.972	24.3	34	299	(2,265) -	-	202.3	
Other Income (Expense) - Net		1.950		3	357	3.784		(2.853)		
Interest Expense	4	44,026	3.1	72		3.959		(2,853)		
Dividends on Washington Gas Preferred Stock		1,320		_		-		-	1,3	
Income Tax Expense		51.977	7.9	00	206	1.230	-	_	61.3	
Income (Loss) from continuing Operations		84,599	13.3	15	450	(3,670) -		94,0	
Loss from Discontinued Operations, Net of Tax		,		-		(4,2	(7,116)		(7.	
Net Income (Loss) Applicable to Common Stock	\$ 8	84,599	\$ 13,3	15 \$	450	\$ (3,670			\$ 87,	
Net Income (Loss) Applicable to Common Stock		·	Non-Utility (peratio) \$ (7,116)			
	Regulate	·	Non-Utility (peratio	ns	Other) \$ (7,116) Discontinued	-	\$ 87,	
(In thousands)		·	Non-Utility (peratio	ns) \$ (7,116)			
(In thousands) Three Months Ended September 30, 2006	Regulate Utility	ed	Non-Utility (Retail Energ Marketing	peratio	ns C	Other Activities	Discontinued Operations	\$ -	\$ 87,	
(In thousands) Three Months Ended September 30, 2006 Operating Revenues	Regulate Utility	·	Non-Utility (Retail Energ Marketing	peratio	ns	Other Activities	Discontinued Operations	-	\$ 87,	
(In thousands) Three Months Ended September 30, 2006 Operating Revenues Operating Expenses:	Regulate Utility	ed 33,929	Non-Utility (Retail Energ Marketing	peration ly- HVA	ns C 2,780	Other Activities	Discontinued Operations	Eliminations	\$ 87,s	
(In thousands) Three Months Ended September 30, 2006 Operating Revenues Operating Expenses: Cost of Energy-Related Sales	Regulate Utility	ed	Non-Utility (Retail Energ Marketing \$ 188,8	Operation IV- HVA 34 \$	ns C	Other Activities	Discontinued Operations	\$ -	\$ 87,s	
(In thousands) Three Months Ended September 30, 2006 Operating Revenues Operating Expenses:	Regulate Utility	ed 33,929 46,325 46,593	Non-Utility (Retail Energ Marketing	Operation IV- HVA 34 \$	ns C 2,780	Other Activities	Discontinued Operations	Eliminations	Consolidat () \$ 323,0 () 215,1 (53,0)	
(In thousands) Three Months Ended September 30, 2006 Operating Revenues Operating Expenses: Cost of Energy-Related Sales Operation Maintenance	Regulate Utility	ed 33,929 46,325 46,593 10,469	Non-Utility (Retail Energy Marketing \$ 188,8 168,6 5,9	Operation IV- HVA 34 \$ 99	2,780 2,305 380	Other Activities \$ 75	Discontinued Operations	Eliminations	Consolidat S 323, 215, 53,1 10,	
(In thousands) Three Months Ended September 30, 2006 Operating Revenues Operating Expenses: Cost of Energy-Related Sales Operation	Regulate Utility	ed 33,929 46,325 46,593	Non-Utility (Retail Energy Marketing \$ 188,8 168,6 5,9	Operation IVA HVA 34 \$	2,780 2,305 380	Other Activities \$ 75	Discontinued Operations	Eliminations	Consolidat () \$ 323,0 () 215,1 (53,0)	
(In thousands) Three Months Ended September 30, 2006 Operating Revenues Operating Expenses: Cost of Energy-Related Sales Operation Maintenance	Regulate Utility	ed 33,929 46,325 46,593 10,469	Non-Utility (Retail Energy Marketing \$ 188.8 168.6 5.9	Operation HVA 34 S 99 13	2,780 2,305 380	Other Activities \$ 75	Discontinued Operations	Eliminations	Consolidat \$ 323,1 215,53,1 10,23,3	
(In thousands) Three Months Ended September 30, 2006 Operating Revenues Operating Expenses: Cost of Energy-Related Sales Operation Maintenance Depreciation and Amortization	Regulate Utility	ed 33,929 46,325 46,593 10,469 23,445 9,243	Non-Utility (Retail Energy Marketing \$ 188,8 168,6 5,9	######################################	2,780 2,305 380	Other Activities \$ 75	Discontinued Operations	Eliminations	Consolidat S 323, 215, 53,1 10,	
(In thousands) Three Months Ended September 30, 2006 Operating Revenues Operating Expenses: Cost of Energy-Related Sales Operation Maintenance Depreciation and Amortization General Taxes and Other Assessments Revenue Taxes Other	Regulate Utility	ed 33,929 46,325 46,593 10,469 23,445 9,243 8,864	Non-Utility (Retail Energy Marketing \$ 188,8 168,6 5,9	9991337	2,780 2,780 2,305 380 - (1)	Other Activities \$ 75 -725	Discontinued Operations S	Eliminations \$ (2,007)	Consolidat (Consolidat (Conso	
(In thousands) Three Months Ended September 30, 2006 Operating Revenues Operating Expenses: Operating Expenses: Operation Maintenance Depreciation and Amortization General Taxes and Other Assessments Revenue Taxes Other Total Operating Expenses	Regulate Utility	ed 33,929 46,325 46,593 10,469 23,445 9,243	Non-Utility (Retail Energy Marketing \$ 188,8 168,6 5,9	999 1337 288 25	2,780 2,780 2,305 380 - (1) - 13 2,697	Other Activities \$ 75 - 725	Discontinued Operations S	Eliminations	Consolidat \$ 323,0 215,1 53,0 10,23,0 9,9 321,1 321,1	
Operating Revenues Operating Expenses: Cost of Energy-Related Sales Operation Maintenance Depreciation and Amortization General Taxes and Other Assessments Revenue Taxes Other Total Operating Expenses Operating Income (Loss)	Regulate Utility S 13	ed 33,929 46,325 46,593 10,469 23,445 9,243 8,864 44,939 11,010)	Non-Utility (Retail Energy Marketing \$ 188,8 168,6 5,9	999 1337 288 25	2,780 2,780 2,305 380 - (1) - 13 2,697 83	Other Activities \$ 75	Discontinued Operations S	Eliminations \$ (2,007)	Consolidat (Consolidat (Conso	
(In thousands) Three Months Ended September 30, 2006 Operating Revenues Operating Expenses: Operating Expenses: Operation Maintenance Depreciation and Amortization General Taxes and Other Assessments Revenue Taxes Other Total Operating Expenses	Regulate Utility S 13	ed 33,929 46,325 46,593 10,469 23,445 9,243 8,864 44,939	Non-Utility (Retail Enery Marketing \$ 188,8 168,6 5,9 1 2 175,0 13,7	### ##################################	2,780 2,780 2,305 380 - (1) - 13 2,697	Other Activities \$ 75 - 725 6 731	Discontinued Operations S	\$	Consolidat (Consolidate) \$ 323, 216, 53, 10, 23, 9, 9, 10, 121	
(In thousands) Three Months Ended September 30, 2006 Operating Revenues Operating Expenses: Cost of Energy-Related Sales Operation Maintenance Depreciation and Amortization General Taxes and Other Assessments Revenue Taxes Other Total Operating Expenses Operating Income (Loss)	Regulate Utility S 13	ed 33,929 46,325 46,593 10,469 23,445 9,243 8,864 44,939 11,010)	Non-Utility (Retail Enery Marketing \$ 188,8 168,6 5,9 1 2 175,0 13,7	### ##################################	2,780 2,780 2,305 380 - (1) - 13 2,697 83	Other Activities \$ 75	Discontinued Operations S	Eliminations \$ (2,007) (2,007)	Consolidat \$ 87,: Consolidat \$ 323,i 10, 23,i 9,: 9,: 1 321,: 2,	



(4,639) (4,639) \$

126 \$ (2,718) \$

8,364 \$

 $^{^{\}rm 1}\,$ Figures are preliminary and may be different in filed 10-K

GAAP and Non-GAAP Quarterly EPS from Continuing Operations FY2004 - FY2007









WGL Holdings												
	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total		
2007 GAAP EPS	0.92	1.29	0.26	(0.27)	2.19	42%	58%	12%	-12%	10		
Non-GAAP EPS	0.92	1.29	0.26	(0.27)	1.99	42% 45%	64%	7%	-12%	10		
ion orati El o	0.50	1.21	0.11	(0.01)	1.55	1070	0170		1070			
2006												
GAAP EPS	0.93	1.17	(0.01)	(0.15)	1.94	48%	61%	-1%	-8%	10		
Non-GAAP EPS	0.91	1.22	(0.02)	(0.17)	1.94	47%	63%	-1%	-9%	10		
2005												
GAAP EPS	0.88	1.63	(0.17)	(0.23)	2.11	42%	77%	-8%	-11%	10		
Non-GAAP EPS	0.90	1.51	(0.17)	(0.31)	1.93	47%	78%	-9%	-16%	10		
2004												
GAAP EPS	0.81	1.62	(80.0)	(0.37)	1.98	41%	82%	-4%	-19%	10		
Non-GAAP EPS	0.84	1.31	(80.0)	(0.35)	1.72	49%	76%	-5%	-20%	10		
			Re	egulated	l Utility Segm	ent						
	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total		
2007		-	-				-					
GAAP EPS	0.88	1.33	(0.04)	(0.34)	1.82	48%	73%	-2%	-19%	10		
Non-GAAP EPS	0.83	1.31	(80.0)	(0.35)	1.71	49%	76%	-5%	-20%	10		
2006												
GAAP EPS	0.92	1.22	(0.14)	(0.27)	1.73	53%	71%	-8%	-16%	10		
Non-GAAP EPS	0.85	1.30	(0.14)	(0.29)	1.72	49%	76%	-8%	-17%	10		
2005												
GAAP EPS	0.81	1.52	(0.23)	(0.33)	1.79	45%	86%	-13%	-18%	10		
Non-GAAP EPS	0.81	1.42	(0.23)	(0.38)	1.64	49%	88%	-14%	-23%	10		
2004												
					4.00	2001	0501					
GAAP EPS	0.71	1.54	(0.09)	(0.35)	1.82	39%	85%	-5% -5%	-19%	100		

FY04 & FY05 Non-GAAP EPS numbers are based on EPS from normal operations excluding unrealized MTM gains and losses Quarterly EPS numbers may not sum to annual EPS numbers as quarterly calculations are based on weighted average common shares outstanding which may vary for each of those periods.

