



August 2, 2017

WGL Holdings, Inc. Reports Third Quarter Fiscal Year 2017 Financial Results; Maintains Fiscal Year 2017 Guidance

- ▮ Third quarter consolidated GAAP earnings per share up — \$0.16 per share vs. \$0.04 per share
- ▮ Third quarter non-GAAP operating earnings per share up — \$0.26 per share vs. \$0.23 per share

WASHINGTON--(BUSINESS WIRE)-- WGL Holdings, Inc. (NYSE: WGL):

Consolidated Results

WGL Holdings, Inc. (NYSE: WGL), the parent company of Washington Gas Light Company (Washington Gas) and other energy-related subsidiaries, today reported net income applicable to common stock determined in accordance with generally accepted accounting principles in the United States of America (GAAP) for the three months ended June 30, 2017, of \$8.3 million, or \$0.16 per share, an improvement of \$6.3 million, or \$0.12 per share, over net income applicable to common stock of \$2.0 million, or \$0.04 per share, reported for the three months ended June 30, 2016. For the nine months ended June 30, 2017, net income applicable to common stock was \$189.3 million, or \$3.68 per share, an improvement of \$12.8 million, or \$0.18 per share, over net income applicable to common stock of \$176.5 million, or \$3.50 per share for the same period of the prior fiscal year. Our operations are seasonal and, accordingly, our operating results for the three and nine months ended June 30, 2017, may not be indicative of the results expected for the 12 months ended September 30, 2017.

On a consolidated basis, WGL also uses non-GAAP operating earnings (loss) to evaluate overall financial performance, and evaluates segment financial performance based on earnings before interest and taxes (EBIT) and adjusted EBIT. Operating earnings (loss) and adjusted EBIT are non-GAAP financial measures, which are not recognized in accordance with GAAP and should not be viewed as alternatives to GAAP measures of performance. Both non-GAAP operating earnings (loss) and adjusted EBIT adjust for the accounting recognition of certain transactions that are not representative of the ongoing earnings of the company. Additionally, we believe that adjusted EBIT enhances the ability to evaluate segment performance because it excludes interest and income tax expense, which are affected by corporate-wide strategies such as capital financing and tax sharing allocations. Refer to "Reconciliation of Non-GAAP Financial Measures," attached to this news release, for a more detailed discussion of management's use of these measures and for reconciliations to GAAP financial measures.

For the three months ended June 30, 2017, operating earnings were \$13.6 million, or \$0.26 per share, an increase of \$2.0 million, or \$0.03 per share, over operating earnings of \$11.6 million, or \$0.23 per share, for the same quarter of the prior fiscal year. For the nine months ended June 30, 2017, operating earnings were \$169.1 million, or \$3.29 per share, an improvement of \$8.8 million, or \$0.11 per share, over operating earnings of \$160.3 million, or \$3.18 per share, for the same period of the prior fiscal year.

Results by Business Segment

Regulated Utility

| <i>(In millions)</i> | Three Months Ended June 30, | | | Increase/ (Decrease) | Nine Months ended June 30, | | |
|----------------------|-----------------------------|-----------|---------|-------------------------|----------------------------|---------|------------|
| | 2017 | 2016 | | | 2017 | 2016 | (Decrease) |
| EBIT | \$ 11.2 | \$ (20.5) | \$ 31.7 | \$ 279.1 | \$ 243.1 | \$ 36.0 | |
| Adjusted EBIT | \$ 9.3 | \$ 4.9 | \$ 4.4 | \$ 250.9 | \$ 245.5 | \$ 5.4 | |

For the three and nine months ended June 30, 2017, the EBIT comparisons reflect higher unrealized margins associated with our asset optimization program, partially offset by unfavorable effects of warmer than normal weather in the District of Columbia.

Additionally, for both the three and nine months ended June 30, 2017, the comparisons of both EBIT and adjusted EBIT reflect new base rates in Virginia and the District of Columbia and increased customer growth. Partially offsetting these favorable variances were higher depreciation and amortization expenses associated with our new billing system, as well as the growth in our utility plant and, for the nine month period only, higher operation and maintenance expenses.

Retail Energy-Marketing

| <i>(In millions)</i> | Three Months Ended June 30, | | Increase/ (Decrease) | Nine Months Ended June 30, | | Increase/ (Decrease) |
|----------------------|-----------------------------|---------|-------------------------|----------------------------|---------|-------------------------|
| | 2017 | 2016 | | 2017 | 2016 | |
| EBIT | \$ 4.3 | \$ 49.5 | \$ (45.2) | \$ 42.8 | \$ 52.1 | \$ (9.3) |
| Adjusted EBIT | \$ 6.1 | \$ 16.3 | \$ (10.2) | \$ 29.2 | \$ 29.9 | \$ (0.7) |

The EBIT comparisons for both the three and nine months ended June 30, 2017, reflect lower unrealized mark-to-market valuations on energy-related derivatives.

The comparisons for both EBIT and adjusted EBIT for the three months ended June 30, 2017, reflects both lower electricity and natural gas margins. Lower natural gas margins were due to (i) lower portfolio optimization including less favorable basis spreads and (ii) lower firm sales volumes. Electricity margins were lower, primarily due to lower weather-related sales volumes.

The comparisons for both EBIT and adjusted EBIT for the nine months ended June 30, 2017, reflects lower natural gas margins, partially offset by higher electricity margins. Natural gas margins were lower due to reduced firm sales volumes while electricity margins were due to lower capacity charges from the regional power grid operator (PJM).

Commercial Energy Systems

| <i>(In millions)</i> | Three Months Ended June 30, | | Increase/ (Decrease) | Nine Months Ended June 30, | | Increase/ (Decrease) |
|----------------------|-----------------------------|--------|-------------------------|----------------------------|---------|-------------------------|
| | 2017 | 2016 | | 2017 | 2016 | |
| EBIT | \$ 14.4 | \$ 8.3 | \$ 6.1 | \$ 27.6 | \$ 10.3 | \$ 17.3 |
| Adjusted EBIT | \$ 16.2 | \$ 9.7 | \$ 6.5 | \$ 32.5 | \$ 14.2 | \$ 18.3 |

The increase in EBIT and adjusted EBIT primarily reflects higher earnings from alternative energy investments, including investments in tax equity partnerships. Distributed generation assets in service have increased, which increases both solar generation sales and solar renewable energy credit sales. Additionally, we incurred lower expenses this year compared to the prior year due to an impairment recorded in prior fiscal year related to an alternative energy investment. These improvements were partially offset by lower revenues from the energy-efficiency contracting business and higher expenses related to business development costs.

Midstream Energy Services

| <i>(In millions)</i> | Three Months Ended June 30, | | Increase/ (Decrease) | Nine Months Ended June 30, | | Increase/ (Decrease) |
|----------------------|-----------------------------|-----------|-------------------------|----------------------------|---------|-------------------------|
| | 2017 | 2016 | | 2017 | 2016 | |
| EBIT | \$ 7.7 | \$ (16.9) | \$ 24.6 | \$ 21.2 | \$ 17.6 | \$ 3.6 |
| Adjusted EBIT | \$ 9.1 | \$ 5.7 | \$ 3.4 | \$ 10.5 | \$ 10.4 | \$ 0.1 |

For both the three and nine months ended June 30, 2017, the increase in EBIT primarily reflects higher valuations and realized margins related to storage inventory and the associated economic hedging transactions partially offset by lower valuations on our derivative contracts associated with our long-term transportation strategies.

For both the three and nine months ended June 30, 2017, the increase in both EBIT and adjusted EBIT primarily reflects higher realized margins on our transportation strategies and higher income related to our pipeline investments, partially offset by lower income related to less favorable storage spreads when compared to the same period of the prior fiscal year.

Although realized margins on our transportation strategies have increased year-over-year, both years reflect losses associated with certain gas purchases from Antero Resources Corporation (Antero) beginning in January 2016. The index price used to invoice these purchases had been the subject of an arbitration proceeding which WGL expected to result in a favorable outcome; therefore, the unfavorable impacts of these purchases had been removed from previously reported adjusted EBIT until the second quarter of fiscal year 2017. In February 2017, the arbitral tribunal ruled in favor of Antero, and as a result, both operating earnings and adjusted EBIT for prior periods have been recast, as appropriate, to reflect the impact of these losses. Losses realized during the three and nine months ended June 30, 2017, were \$0.4 million and \$7.8 million, respectively, associated with this purchase contract. Losses for both the three and nine months ended June 30, 2016 were \$5.0 million and \$8.8 million, respectively. Accumulated losses from the inception of the contract are \$23.0 million. In March 2017, we filed suit in state court in Colorado related to the delivery point to which the gas is being delivered by Antero. Antero has filed a counterclaim for breach of contract for failure to purchase specified quantities of gas. We have filed an answer opposing this counterclaim. The case is still pending.

Other Activities

| <i>(In millions)</i> | Three Months Ended June 30, | | Increase/ (Decrease) | Nine Months Ended June 30, | | Increase/ (Decrease) |
|----------------------|-----------------------------|----------|-------------------------|----------------------------|----------|-------------------------|
| | 2017 | 2016 | | 2017 | 2016 | |
| EBIT | \$ (1.6) | \$ (0.5) | \$ (1.1) | \$ (17.9) | \$ (2.8) | \$ (15.1) |
| Adjusted EBIT | \$ (0.9) | \$ (0.5) | \$ (0.4) | \$ (3.1) | \$ (2.8) | \$ (0.3) |

For the three and nine months ended June 30, 2017, the decrease in EBIT primarily relates to external costs associated with the planned merger with AltaGas Ltd. (AltaGas).

Earnings Outlook

We provide earnings guidance for consolidated non-GAAP operating earnings. In providing fiscal year 2017 guidance, we note that there will likely be differences between our reported GAAP earnings and our non-GAAP operating earnings due to matters such as, but not limited to, unrealized mark-to-market positions for our energy-related derivatives and changes in the measured value of our trading inventory for WGL Midstream. On a year-to-date basis, non-GAAP operating earnings are lower than GAAP earnings due to \$20.2 million of after-tax non-GAAP adjustments. Non-GAAP adjustments could change significantly and are subject to swings from period to period. As a result, WGL management is not able to reasonably estimate the aggregate impact of these items to derive GAAP earnings guidance and therefore is not able to provide a corresponding GAAP equivalent for its non-GAAP operating earnings guidance.

We are maintaining our consolidated non-GAAP operating earnings estimate for fiscal year 2017 in a range of \$3.10 per share to \$3.30 per share, with a focus on the lower end of the range as a result of lower non-GAAP EBIT expectations for our Retail Energy-Marketing business.

We assume no obligation to update this guidance. The absence of any statement by us in the future should not be presumed to represent an affirmation of this earnings guidance.

Other Information

During the pendency period of the Merger Agreement between WGL and AltaGas, WGL will not conduct earnings calls. Additional information regarding financial results and recent regulatory events can be found in WGL's and Washington Gas' Form 10-Q for the quarter ended June 30, 2017, as filed with the Securities and Exchange Commission, and is also available at www.wglholdings.com.

WGL, headquartered in Washington, D.C., is a leading source for clean, efficient and diverse energy solutions. With activities and assets across the U.S., WGL consists of Washington Gas, WGL Energy, WGL Midstream and Hampshire Gas. WGL provides natural gas, electricity, green power and energy services, including generation, storage, transportation, distribution, supply and efficiency. Our calling as a company is to make energy surprisingly easy for our employees, our community and all our customers. Whether you are a homeowner or renter, small business or multinational corporation, state and local or federal agency, WGL is here to provide Energy Answers. Ask Us. For more information, visit us at www.wgl.com.

Unless otherwise noted, earnings per share amounts are presented on a diluted basis, and are based on weighted average common and common equivalent shares outstanding.

Please see the attached comparative statements for additional information on our operating results. Also attached to this news release are reconciliations of non-GAAP financial measures.

Forward-Looking Statements

This news release and other statements by us include forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 with respect to the outlook for earnings, revenues, dividends and other future financial business performance, strategies, financing plans, legal developments relating to the Constitution Pipeline, AltaGas Ltd.'s proposed acquisition of us and other expectations. Forward-looking statements are typically identified by words such as, but not limited to, "estimates," "expects," "anticipates," "intends," "believes," "plans," and similar expressions, or future or conditional verbs such as "will," "should," "would," and "could." Although we believe such forward-looking statements are based on reasonable assumptions, we cannot give assurance that every objective will be achieved. Forward-looking statements speak only as of the date of this release, and we assume no duty to update them. Factors that could cause actual results to differ materially from those expressed or implied include, but are not limited to, general economic conditions, the possibility that the closing of the AltaGas transaction may not occur or may be delayed; litigation related to the AltaGas transaction or limitations or restrictions imposed by regulatory authorities that may delay or negatively impact the transaction; the potential loss of customers, employees or business partners as a result of the transaction and the factors discussed under the "Risk Factors" heading in our most recent annual report on Form 10-K and our quarterly report on Form 10-Q for the quarter ended June 30, 2017, and other documents that we have filed with, or furnished to, the U.S. Securities and Exchange Commission.

WGL Holdings, Inc.
Condensed Consolidated Balance Sheets
(Unaudited)

| <i>(In thousands)</i> | June 30, 2017 | September 30, 2016 |
|--|----------------------|---------------------|
| ASSETS | | |
| Property, Plant and Equipment | | |
| At original cost | \$ 5,856,655 | \$ 5,542,916 |
| Accumulated depreciation and amortization | (1,509,869) | (1,415,679) |
| Net property, plant and equipment | 4,346,786 | 4,127,237 |
| Current Assets | | |
| Cash and cash equivalents | 9,570 | 5,573 |
| Accounts receivable, net | 574,013 | 491,020 |
| Storage gas | 210,531 | 207,132 |
| Derivatives and other | 168,181 | 139,749 |
| Total current assets | 962,295 | 843,474 |
| Deferred Charges and Other Assets | 1,064,412 | 1,078,739 |
| Total Assets | \$ 6,373,493 | \$ 6,049,450 |
| CAPITALIZATION AND LIABILITIES | | |
| Capitalization | | |
| WGL Holdings common shareholders' equity | \$ 1,521,283 | \$ 1,375,561 |
| Non-controlling interest | 5,234 | 409 |
| Washington Gas Light Company preferred stock | 28,173 | 28,173 |
| Total Equity | 1,554,690 | 1,404,143 |
| Long-term debt | 1,235,623 | 1,435,045 |
| Total capitalization | 2,790,313 | 2,839,188 |
| Current Liabilities | | |
| Notes payable and project financing | 788,854 | 331,385 |
| Accounts payable and other accrued liabilities | 377,133 | 405,351 |
| Derivatives and other | 267,906 | 290,190 |
| Total current liabilities | 1,433,893 | 1,026,926 |
| Deferred Credits | 2,149,287 | 2,183,336 |
| Total Capitalization and Liabilities | \$ 6,373,493 | \$ 6,049,450 |

WGL Holdings, Inc.
Condensed Consolidated Statements of Income

(Unaudited)

| | Three Months Ended June 30, | | Nine Months Ended June 30, | |
|---|--------------------------------|-----------------|-------------------------------|-------------------|
| <i>(In thousands, except per share data)</i> | 2017 | 2016 | 2017 | 2016 |
| OPERATING REVENUES | | | | |
| Utility | \$198,968 | \$181,622 | \$ 992,301 | \$ 912,612 |
| Non-utility | 275,396 | 258,965 | 933,300 | 977,048 |
| Total Operating Revenues | 474,364 | 440,587 | 1,925,601 | 1,889,660 |
| OPERATING EXPENSES | | | | |
| Utility cost of gas | 49,881 | 65,739 | 259,839 | 236,819 |
| Non-utility cost of energy-related sales | 233,025 | 197,880 | 787,691 | 832,087 |
| Operation and maintenance | 97,477 | 97,461 | 316,455 | 296,813 |
| Depreciation and amortization | 39,094 | 33,786 | 113,487 | 98,368 |
| General taxes and other assessments | 32,032 | 32,038 | 122,964 | 119,970 |
| Total Operating Expenses | 451,509 | 426,904 | 1,600,436 | 1,584,057 |
| OPERATING INCOME | 22,855 | 13,683 | 325,165 | 305,603 |
| Equity in earnings of unconsolidated affiliates | 7,508 | 4,527 | 15,117 | 10,558 |
| Other income (expenses) — net | 884 | 1,915 | (591) | 3,689 |
| Interest expense | 25,062 | 12,998 | 55,552 | 38,757 |
| INCOME BEFORE TAXES | 6,185 | 7,127 | 284,139 | 281,093 |
| INCOME TAX EXPENSE | 2,149 | 4,772 | 106,381 | 103,619 |
| NET INCOME | \$ 4,036 | \$ 2,355 | \$ 177,758 | \$ 177,474 |
| Non-controlling interest | (4,559) | — | (12,533) | — |
| Dividends on Washington Gas Light Company preferred stock | 330 | 330 | 990 | 990 |
| NET INCOME APPLICABLE TO COMMON STOCK | \$ 8,265 | \$ 2,025 | \$ 189,301 | \$ 176,484 |
| WEIGHTED AVERAGE COMMON SHARES OUTSTANDING | | | | |
| Basic | 51,219 | 50,622 | 51,200 | 50,158 |
| Diluted | 51,493 | 50,905 | 51,469 | 50,418 |
| EARNINGS PER AVERAGE COMMON SHARE | | | | |
| Basic | \$ 0.16 | \$ 0.04 | \$ 3.70 | \$ 3.52 |
| Diluted | \$ 0.16 | \$ 0.04 | \$ 3.68 | \$ 3.50 |

The following table reconciles EBIT by operating segment to net income applicable to common stock.

| | Three Months Ended June 30, | | Nine Months Ended June 30, | |
|---|--------------------------------|-------------|-------------------------------|------------|
| <i>(In thousands)</i> | 2017 | 2016 | 2017 | 2016 |
| EBIT: | | | | |
| Regulated utility | \$ 11,226 | \$ (20,458) | \$ 279,114 | \$ 243,102 |
| Retail energy-marketing | 4,335 | 49,544 | 42,775 | 52,055 |
| Commercial energy systems | 14,354 | 8,286 | 27,564 | 10,251 |
| Midstream energy services | 7,651 | (16,908) | 21,160 | 17,631 |
| Other activities | (1,622) | (517) | (17,887) | (2,773) |
| Intersegment eliminations | (138) | 178 | (502) | (416) |
| Total | \$ 35,806 | \$ 20,125 | \$ 352,224 | \$ 319,850 |
| Interest expense | 25,062 | 12,998 | 55,552 | 38,757 |
| Income tax expense | 2,149 | 4,772 | 106,381 | 103,619 |
| Dividends on Washington Gas preferred stock | 330 | 330 | 990 | 990 |
| Net income applicable to common stock | \$ 8,265 | \$ 2,025 | \$ 189,301 | \$ 176,484 |

WGL Holdings, Inc.
Consolidated Financial and Operating Statistics
(Unaudited)

FINANCIAL STATISTICS

| | Twelve Months Ended June 30, | |
|--|---------------------------------|-------------------|
| | 2017 | 2016 |
| Closing Market Price — end of period | \$83.85 | \$70.79 |
| 52-Week Market Price Range | \$84.30 - \$58.69 | \$74.10 - \$51.86 |
| Price Earnings Ratio | 23.8 | 19.9 |
| Annualized Dividends Per Share | \$2.04 | \$1.95 |
| Dividend Yield | 2.4% | 2.8% |
| Return on Average Common Equity | 12.3% | 13.3% |
| Total Interest Coverage (<i>times</i>) | 4.9 | 6.4 |
| Book Value Per Share — end of period | \$29.70 | \$27.64 |
| Common Shares Outstanding — end of period (<i>thousands</i>) | 51,219 | 51,058 |

UTILITY GAS STATISTICS

| | Three Months Ended June 30, | | Nine Months Ended June 30, | | Twelve Months Ended June 30, | |
|---|--------------------------------|------------|-------------------------------|---------|---------------------------------|-------------|
| | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 |
| <i>(In thousands)</i> | | | | | | |
| Operating Revenues | | | | | | |
| Gas Sold and Delivered | | | | | | |
| Residential — Firm | \$ 115,557 | \$ 102,091 | 610,984 | 549,498 | \$ 676,656 | \$ 611,862 |
| Commercial and Industrial — Firm | 26,722 | 24,038 | 132,693 | 120,259 | 149,079 | 136,226 |
| Commercial and Industrial — Interruptible | 479 | 257 | 2,132 | 1,863 | 2,450 | 2,081 |
| | 142,758 | 126,386 | 745,809 | 671,620 | 828,185 | 750,169 |
| Gas Delivered for Others | | | | | | |
| Firm | 36,285 | 35,416 | 178,384 | 177,811 | 207,282 | 206,513 |
| Interruptible | 11,859 | 9,783 | 40,998 | 38,118 | 49,180 | 46,386 |
| Electric Generation | 359 | 480 | 935 | 1,411 | 1,478 | 1,875 |
| | 48,503 | 45,679 | 220,317 | 217,340 | 257,940 | 254,774 |
| | 191,261 | 172,065 | 966,126 | 888,960 | 1,086,125 | 1,004,943 |
| Other | 7,707 | 9,557 | 26,175 | 23,652 | 37,681 | 37,317 |
| Total | \$ 198,968 | \$ 181,622 | 992,301 | 912,612 | \$1,123,806 | \$1,042,260 |

| | Three Months Ended June 30, | | Nine Months Ended June 30, | | Twelve Months Ended June 30, | |
|---|--------------------------------|---------|-------------------------------|-----------|---------------------------------|-----------|
| | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 |
| <i>(In thousands of therms)</i> | | | | | | |
| Gas Sales and Deliveries | | | | | | |
| Gas Sold and Delivered | | | | | | |
| Residential — Firm | 67,951 | 82,186 | 561,591 | 556,876 | 595,340 | 589,536 |
| Commercial and Industrial — Firm | 24,778 | 28,392 | 149,396 | 153,101 | 164,127 | 169,027 |
| Commercial and Industrial — Interruptible | 266 | 295 | 2,544 | 2,346 | 2,969 | 2,632 |
| | 92,995 | 110,873 | 713,531 | 712,323 | 762,436 | 761,195 |
| Gas Delivered for Others | | | | | | |
| Firm | 76,151 | 89,059 | 420,477 | 441,029 | 480,478 | 492,961 |
| Interruptible | 61,035 | 49,396 | 200,770 | 194,930 | 244,853 | 237,382 |
| Electric Generation | 22,482 | 65,905 | 59,310 | 168,284 | 182,278 | 234,273 |
| | 159,668 | 204,360 | 680,557 | 804,243 | 907,609 | 964,616 |
| Total | 252,663 | 315,233 | 1,394,088 | 1,516,566 | 1,670,045 | 1,725,811 |

Utility Gas Purchase Expense (excluding

| | | | | | | |
|--|------------------|-----------|------------------|-----------|-------------------|------------|
| asset optimization) | 57.74 ¢ | 38.21 ¢ | 42.46 ¢ | 35.35 ¢ | 42.10 ¢ | 35.92 ¢ |
| HEATING DEGREE DAYS | | | | | | |
| Actual | 198 | 388 | 3,121 | 3,340 | 3,121 | 3,340 |
| Normal | 290 | 290 | 3,706 | 3,719 | 3,706 | 3,731 |
| Percent Colder (Warmer) than Normal | (31.7)% | 33.8% | (15.8)% | (10.2)% | (15.8)% | (10.5)% |
| Average Active Customer Meters | | | | | | |
| | 1,157,152 | 1,144,974 | 1,153,224 | 1,141,249 | 1,148,092 | 1,138,596 |
| WGL ENERGY SERVICES | | | | | | |
| Natural Gas Sales | | | | | | |
| Therm Sales (thousands of therms) | 113,500 | 144,300 | 603,100 | 649,800 | 703,900 | 734,800 |
| Number of Customers (end of period) | 119,100 | 136,500 | 119,100 | 136,500 | 119,100 | 136,500 |
| Electricity Sales | | | | | | |
| Electricity Sales (thousands of kWhs) | 3,048,400 | 3,201,900 | 9,199,900 | 9,321,100 | 12,969,400 | 12,828,200 |
| Number of Accounts (end of period) | 117,100 | 130,200 | 117,100 | 130,200 | 117,100 | 130,200 |
| WGL ENERGY SYSTEMS | | | | | | |
| Megawatts in service | 207 | 137 | 207 | 137 | 207 | 137 |
| Megawatt hours generated | 89,843 | 66,068 | 197,113 | 143,014 | 264,238 | 191,445 |

WGL Holdings, Inc.

Reconciliation of Non-GAAP Financial Measures

(Unaudited)

The tables below reconcile operating earnings (loss) on a consolidated basis to GAAP net income (loss) applicable to common stock and adjusted EBIT on a segment basis to EBIT. Management believes that operating earnings (loss) and adjusted EBIT provide a meaningful representation of our earnings from ongoing operations on a consolidated and segment basis, respectively. These measures facilitate analysis by providing consistent and comparable measures to help management, investors and analysts better understand and evaluate our operating results and performance trends, and assist in analyzing period-to-period comparisons. Additionally, we use these non-GAAP measures to report to the board of directors and to evaluate management's performance.

To derive our non-GAAP measures, we adjust for the accounting recognition of certain transactions (non-GAAP adjustments) based on at least one of the following criteria:

- l To better match the accounting recognition of transactions with their economics;
- l To better align with regulatory view/recognition;
- l To eliminate the effects of:
 - i. Significant out of period adjustments;
 - ii. Other significant items that may obscure historical earnings comparisons and are not indicative of performance trends; and
 - iii. For adjusted EBIT, other items which may obscure segment comparisons.

There are limits in using operating earnings (loss) and adjusted EBIT to analyze our consolidated and segment results, respectively, as they are not prepared in accordance with GAAP and may be different than non-GAAP financial measures used by other companies. In addition, using operating earnings (loss) and adjusted EBIT to analyze our results may have limited value as they exclude certain items that may have a material impact on our reported financial results. We compensate for these limitations by providing investors with the attached reconciliations to the most directly comparable GAAP financial measures.

The following tables represent the reconciliation of non-GAAP operating earnings to GAAP net income applicable to common stock (consolidated by quarter):

WGL Holdings, Inc. (Consolidated by Quarter)
Reconciliation of Non-GAAP Financial Measures
(Unaudited)

Fiscal Year 2017

| <i>(In thousands, except per share data)</i> | Quarterly Period Ended ⁽¹⁾ | | | | Fiscal Year |
|--|---------------------------------------|------------|-----------|----------|-------------|
| | Dec. 31 ⁽²⁾ | Mar. 31 | Jun. 30 | Sept. 30 | |
| Operating earnings | \$ 59,362 | \$ 96,087 | \$ 13,635 | | \$ 169,084 |
| Non-GAAP adjustments ⁽³⁾ | (2,324) | 38,468 | (3,093) | | 33,051 |
| De-designated interest rate swaps ⁽⁴⁾ | — | 2,516 | (7,757) | | (5,241) |
| Income tax effect of non-GAAP adjustments ⁽⁵⁾ | 934 | (14,007) | 5,480 | | (7,593) |
| Net income applicable to common stock | \$ 57,972 | \$ 123,064 | \$ 8,265 | | \$ 189,301 |
| Diluted average common shares outstanding | 51,445 | 51,476 | 51,493 | | 51,469 |
| Operating earnings per share | \$ 1.15 | \$ 1.87 | \$ 0.26 | | \$ 3.29 |
| Per share effect of non-GAAP adjustments | (0.03) | 0.52 | (0.10) | | 0.39 |
| Diluted earnings per average common share | \$ 1.12 | \$ 2.39 | \$ 0.16 | | \$ 3.68 |

Fiscal Year 2016

| <i>(In thousands, except per share data)</i> | Quarterly Period Ended ⁽¹⁾ | | | | Fiscal Year |
|--|---------------------------------------|------------|------------------------|----------|-------------|
| | Dec. 31 | Mar. 31 | Jun. 30 ⁽²⁾ | Sept. 30 | |
| Operating earnings | \$ 59,205 | \$ 89,490 | \$ 11,561 | | \$ 160,256 |
| Non-GAAP adjustments ⁽³⁾ | 13,312 | 25,815 | (16,109) | | 23,018 |
| Income tax effect of non-GAAP adjustments ⁽⁵⁾ | (4,346) | (9,017) | 6,573 | | (6,790) |
| Net income applicable to common stock | \$ 68,171 | \$ 106,288 | \$ 2,025 | | \$ 176,484 |
| Diluted average common shares outstanding | 50,030 | 50,282 | 50,905 | | 50,418 |
| Operating earnings per share | \$ 1.18 | \$ 1.78 | \$ 0.23 | | \$ 3.18 |
| Per share effect of non-GAAP adjustments | 0.18 | 0.33 | (0.19) | | 0.32 |
| Diluted earnings per average common share | \$ 1.36 | \$ 2.11 | \$ 0.04 | | \$ 3.50 |

⁽¹⁾ Quarterly earnings per share may not sum to year-to-date or annual earnings per share as quarterly calculations are based on weighted average common and common equivalent shares outstanding, which may vary for each of those periods.

⁽²⁾ Prior year non-GAAP measures have been recast to include \$8.8 million of losses associated with the index price used in certain gas purchases from Antero. The index price used to invoice these purchases had been the subject of an arbitration proceeding; however, in February 2017, the arbitral tribunal ruled in favor of Antero.

⁽³⁾ Refer to the reconciliations of adjusted EBIT to EBIT below for further details on our non-GAAP adjustments. Note that non-GAAP adjustments associated with interest expense or income taxes are shown separately and are not included in the reconciliation from adjusted EBIT to EBIT.

⁽⁴⁾ Non-GAAP adjustment related to mark-to-market valuations on forward starting interest rate swaps associated with anticipated future financing. Due to certain covenants in the Merger Agreement with AltaGas, it is no longer probable that the 30-year debt issuance that the swaps were originally intended to hedge will occur. However, we believe that some form of financing will continue to be required. The hedges were de-designated in January 2017.

⁽⁵⁾ Non-GAAP adjustments are presented on a gross basis and the income tax effects of those adjustments are presented separately. The income tax effects of non-GAAP adjustments, both current and deferred, are calculated at the individual company level based on the applicable composite tax rate for each period presented, with the exception of transactions not subject to income taxes. Additionally, the income tax effect of non-GAAP adjustments includes investment tax credits related to distributed generation assets.

The following tables summarize non-GAAP adjustments by operating segment and present a reconciliation of adjusted EBIT to EBIT. EBIT is defined as earnings before interest and taxes less amounts attributable to non-controlling interests. Items we do not include in EBIT are interest expense, inter-company financing activity, dividends on Washington Gas preferred

stock, and income taxes.

WGL Holdings, Inc.
Reconciliation of Non-GAAP Financial Measures
(Unaudited)

Three Months Ended June 30, 2017

| <i>(In thousands)</i> | Regulated Utility | Retail Energy- Marketing | Commercial Energy Systems | Midstream Energy Services | Other Activities <i>(i)</i> | Eliminations <i>(j)</i> | Total |
|---|----------------------|--------------------------------|---------------------------------|---------------------------------|-----------------------------------|----------------------------|------------|
| Adjusted EBIT | \$ 9,256 | \$ 6,119 | \$ 16,155 | \$ 9,087 | \$ (852) | \$ (866) | \$ 38,899 |
| Non-GAAP adjustments: | | | | | | | |
| Unrealized mark-to-market valuations on energy-related derivatives(a) | 3,229 | (1,784) | — | (6,384) | — | 728 | (4,211) |
| Storage optimization program(b) | 91 | — | — | — | — | — | 91 |
| DC weather impact(c) | (1,350) | — | — | — | — | — | (1,350) |
| Distributed generation asset related investment tax credits(d) | — | — | (1,801) | — | — | — | (1,801) |
| Change in measured value of inventory (e) | — | — | — | 4,948 | — | — | 4,948 |
| Merger related costs(f) | — | — | — | — | (770) | — | (770) |
| Total non-GAAP adjustments(h) | \$ 1,970 | \$ (1,784) | \$ (1,801) | \$ (1,436) | \$ (770) | \$ 728 | \$ (3,093) |
| EBIT | \$ 11,226 | \$ 4,335 | \$ 14,354 | \$ 7,651 | \$ (1,622) | \$ (138) | \$ 35,806 |

Three Months Ended June 30, 2016

| <i>(In thousands)</i> | Regulated Utility | Retail Energy- Marketing | Commercial Energy Systems | Midstream Energy Services | Other Activities <i>(i)</i> | Eliminations <i>(j)</i> | Total |
|---|----------------------|--------------------------------|---------------------------------|---------------------------------|-----------------------------------|----------------------------|-------------|
| Adjusted EBIT | \$ 4,947 | \$ 16,316 | \$ 9,657 | \$ 5,653 | \$ (517) | \$ 178 | \$ 36,234 |
| Non-GAAP adjustments: | | | | | | | |
| Unrealized mark-to-market valuations on energy-related derivatives(a) | (25,182) | 33,228 | — | 8,085 | — | — | 16,131 |
| Storage optimization program (b) | (688) | — | — | — | — | — | (688) |
| DC weather impact(c) | 465 | — | — | — | — | — | 465 |
| Distributed generation asset related investment tax credits(d) | — | — | (1,371) | — | — | — | (1,371) |
| Change in measured value of inventory (e) | — | — | — | (30,646) | — | — | (30,646) |
| Total non-GAAP adjustments(h) | \$ (25,405) | \$ 33,228 | \$ (1,371) | \$ (22,561) | \$ — | \$ — | \$ (16,109) |
| EBIT | \$ (20,458) | \$ 49,544 | \$ 8,286 | \$ (16,908) | \$ (517) | \$ 178 | \$ 20,125 |

WGL Holdings, Inc.
Reconciliation of Non-GAAP Financial Measures
(Unaudited)

Nine Months Ended June 30, 2017

| <i>(In thousands)</i> | Regulated Utility | Retail Energy- Marketing | Commercial Energy Systems | Midstream Energy Services <i>(h)</i> | Other Activities <i>(i)</i> | Eliminations <i>(j)</i> | Total |
|---|----------------------|--------------------------------|---------------------------------|---|-----------------------------------|----------------------------|-----------|
| Adjusted EBIT | \$250,859 | \$ 29,163 | \$ 32,539 | \$ 10,496 | \$ (3,111) | \$ (773) | \$319,173 |
| Non-GAAP adjustments: | | | | | | | |
| Unrealized mark-to-market valuations on energy-related derivatives(a) | 39,715 | 13,612 | — | 7,597 | — | 271 | 61,195 |
| Storage optimization program(b) | 293 | — | — | — | — | — | 293 |
| DC weather impact(c) | (11,753) | — | — | — | — | — | (11,753) |

| | | | | | | | |
|--|-----------|-----------|------------|-----------|-------------|----------|-----------|
| Distributed generation asset related investment tax credits(d) | — | — | (4,975) | — | — | — | (4,975) |
| Change in measured value of inventory(e) | — | — | — | 3,067 | — | — | 3,067 |
| Merger related costs(f) | — | — | — | — | (12,675) | — | (12,675) |
| Third-party guarantee(g) | — | — | — | — | (2,101) | — | (2,101) |
| Total non-GAAP adjustments | \$ 28,255 | \$ 13,612 | \$ (4,975) | \$ 10,664 | \$ (14,776) | \$ 271 | \$ 33,051 |
| EBIT | \$279,114 | \$ 42,775 | \$ 27,564 | \$ 21,160 | \$ (17,887) | \$ (502) | \$352,224 |

Nine Months Ended June 30, 2016

| (In thousands) | Midstream | | | | | | Total |
|---|----------------------|--------------------------------|---------------------------------|---------------------------|----------------------------|---------------------|-----------|
| | Regulated Utility | Retail Energy- Marketing | Commercial Energy Systems | Energy Services (h) | Other Activities (i) | Eliminations (j) | |
| Adjusted EBIT | \$245,485 | \$ 29,937 | \$ 14,190 | \$ 10,409 | \$ (2,773) | \$ (416) | \$296,832 |
| Non-GAAP adjustments: | | | | | | | |
| Unrealized mark-to-market valuations on energy-related derivatives(a) | 7,934 | 22,118 | — | 30,407 | — | — | 60,459 |
| Storage optimization program (b) | (1,039) | — | — | — | — | — | (1,039) |
| DC weather impact(c) | (9,278) | — | — | — | — | — | (9,278) |
| Distributed generation asset related investment tax credits(d) | — | — | (3,939) | — | — | — | (3,939) |
| Change in measured value of inventory(e) | — | — | — | (23,185) | — | — | (23,185) |
| Total non-GAAP adjustments | \$ (2,383) | \$ 22,118 | \$ (3,939) | \$ 7,222 | \$ — | \$ — | \$ 23,018 |
| EBIT | \$243,102 | \$ 52,055 | \$ 10,251 | \$ 17,631 | \$ (2,773) | \$ (416) | \$319,850 |

Footnotes:

- (a) Adjustments to eliminate unrealized mark-to-market gains (losses) for our energy-related derivatives for our regulated utility and retail energy-marketing operations as well as certain derivatives related to the optimization of transportation capacity for the midstream energy services segment. With the exception of certain transactions related to the optimization of system capacity assets as discussed in footnote (b) below, when these derivatives settle, the realized economic impact is reflected in our non-GAAP results, as we are only removing interim unrealized mark-to-market amounts.
- (b) Adjustments to shift the timing of storage optimization margins for the regulated utility segment from the periods recognized for GAAP purposes to the periods in which such margins are recognized for regulatory sharing purposes. In addition, lower-of-cost or market adjustments related to system and non-system storage optimization are eliminated for non-GAAP reporting because the margins will be recognized for regulatory purposes when the withdrawals are made at the unadjusted historical cost of storage inventory.
- (c) Eliminates the estimated financial effects of warm or cold weather in the District of Columbia, as measured consistent with our regulatory tariff. Washington Gas has regulatory weather protection mechanisms in Maryland and Virginia designed to neutralize the estimated financial effects of weather. Utilization of normal weather is an industry standard, and it is our practice to evaluate our rate-regulated revenues by utilizing normal weather and to provide estimates and guidance on the basis of normal weather.
- (d) To reclassify the amortization of deferred investment tax credits from income taxes to operating income for the commercial energy systems segment. These credits are a key component of the operating success of this segment and therefore are included within adjusted EBIT to help management and investors better assess the segment's performance.
- (e) For our midstream energy services segment, adjustments to reflect storage inventory at market or at a value based on the price used to value the physical forward sales contract that is economically hedging the storage inventory. Adjusting our storage optimization inventory in this fashion better aligns the settlement of both our physical and financial transactions and allows investors and management to better analyze the results of our non-utility asset optimization strategies. Additionally, this adjustment includes the net effect of certain sharing mechanisms on the difference between the changes in our non-GAAP storage inventory valuations and the unrealized gains and losses on derivatives not subject to non-GAAP adjustments.
- (f) Adjustment to eliminate external costs associated with the Merger Agreement with AltaGas.
- (g) Guarantee on behalf of a third party associated with a solar investment.
- (h) Prior year non-GAAP measures have been recast to include \$8.8 million of losses associated with the index price used in certain gas purchases from Antero. The index price used to invoice these purchases had been the subject of an arbitration proceeding; however, in February 2017, the arbitral tribunal ruled in favor of Antero.

- (i) Activities and transactions that are not significant enough on a standalone basis to warrant treatment as an operating segment and that do not fit into one of our four operating segments.*
- (j) Activities and transactions between segments that are eliminated in consolidation.*

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