

Websense Positioned as a Leader in Magic Quadrant for Content-Aware Data Loss Prevention

SAN DIEGO, CA, Jun 29, 2009 (MARKETWIRE via COMTEX News Network) -- Websense, Inc. (NASDAQ: WBSN) today announced that Gartner, Inc. has positioned Websense as a leader in its recently released "Magic Quadrant for Content-Aware Data Loss Prevention." (i) The firm evaluated [Websense® Data Security solutions](#), which are part of the Websense Essential Information Protection™ portfolio of content-based security products. Vendors in the Magic Quadrant are selected based on their ability to execute and completeness of vision.

The report concludes, "The leaders have demonstrated good understanding of client needs and offer comprehensive capabilities in all three functional areas -- network, discovery, and endpoint -- either directly or through well-established partnerships and tight integration. They offer aggressive road maps, and they will need to execute on those road maps, fully incorporate enhanced features currently in development and address evolving market needs to remain in the Leaders quadrant."

Websense data loss prevention (DLP) solutions are integrated with the company's Web and email security solutions, providing customers with unprecedented visibility and control over their information to prevent data loss, secure business processes and manage compliance and risk. The Websense suite of data security solutions, including Websense Data Monitor, Discover, Protect and Endpoint modules, enables organizations to accurately identify confidential data, monitor its use, and create and automate content-use enforcement policies for users both on and off the network. For the first time, organizations can create and enforce content -- and destination-aware policies that manage who uses what data and how and where it can go.

"We believe being included in the Leaders Quadrant for Content-Aware Data Loss Prevention validates our continuous innovation to stay on top of our customers' emerging needs by protecting their data from both inbound threats and outbound leaks," said John McCormack, president, Websense. "We have invested aggressively in our data loss prevention technology and in integrating DLP functionality with our Web and email security solutions to provide the most effective protection available -- combined with the most flexible deployment options -- for our customers."

Websense Data Security Suite adoption has continued to expand across all verticals and global markets. In 2008, Websense secured new data security customers in 26 countries and achieved 73 percent year over year growth in DLP product sales, while continuing to execute on an aggressive product development roadmap that included an important version release and the new Websense Data Endpoint module.

"It's no surprise that Websense has been positioned as a leader by Gartner -- it's easy to use, accurate, scalable, and best of all, it just works," said Roger McIlmoyle, director of technical services for TLCVision, a \$300 million eye care services company with leading positions in several eye care markets. "We use Websense to protect our employees and customers' confidential data. The built-in policies of the Websense Data Security Suite allow us to monitor more than 800 employees, leveraging the solution's content and destination awareness, to ensure our data is secure."

According to the Gartner report, "Content-aware DLP technologies are emerging as important information security and privacy controls. One of the key drivers of adoption in this market is the need to address a broad range of mandates including: regulatory and commercial compliance requirements; IT frameworks (for organizational compliance); (and) governance."

"We feel this Gartner evaluation, which is based on completeness of vision and ability to execute, recognizes our proven ability to protect our customers from converged security threats and help organizations meet the requirements of government and industry data security regulations, like the Payment Card Industry Data Security Standard (PCI DSS), and the Health Insurance Portability and Accountability Act (HIPAA)," McCormack added.

Websense Data Security solutions include easy-to-use policy wizards to quickly select from more than 950 policy templates, ranging from the PCI DSS, Gramm-Leach-Bliley Act (GLBA), HIPAA, Sarbanes-Oxley (SOX) and more. The solutions are available as a standalone solution or can be integrated with Websense Email and Web Security solutions as part of the Websense portfolio of integrated essential information protection solutions.

For more information about Websense Data Security solutions, including a video product demonstration, please visit <http://www.websense.com/content/DataSecurity.aspx>. For a complimentary copy of the Gartner Magic Quadrant for Content-Aware Data Loss Prevention, visit <http://www.websense.com/content/gartner-magic-quadrant-for-data-loss-prevention.aspx>.

About the Gartner Magic Quadrant

The Magic Quadrant is copyrighted 2009 by Gartner, Inc. and is reused with permission. The Magic Quadrant is a graphical representation of a marketplace at and for a specific time period. It depicts Gartner's analysis of how certain vendors measure against criteria for that marketplace, as defined by Gartner. Gartner does not endorse any vendor, product or service depicted in the Magic Quadrant, and does not advise technology users to select only those vendors placed in the "Leaders" quadrant. The Magic Quadrant is intended solely as a research tool, and is not meant to be a specific guide to action. Gartner disclaims all warranties, express or implied, with respect to this research, including any warranties of merchantability or fitness for a particular purpose.

About Websense, Inc.

Websense, Inc. (NASDAQ: WBSN), a global leader in integrated Web, data and email security solutions, provides Essential Information Protection™ for more than 44 million product seats under subscription. Distributed through its global network of channel partners, Websense software and hosted security solutions help organizations block malicious code, prevent the loss of confidential information and enforce Internet use and security policies. For more information, visit <http://www.websense.com>.

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This news release contains forward-looking statements that involve risks, uncertainties, assumptions and other factors which, if they do not materialize or prove correct, could cause Websense's results to differ materially from historical results or those expressed or implied by such forward-looking statements. All statements, other than statements of historical fact, are statements that could be deemed forward-looking statements, including statements about our technology and product leadership, growth trends and expense management, and statements containing the words "planned," "expects," "believes," "strategy," "opportunity," "anticipates" and similar words. The potential risks and uncertainties which contribute to the uncertain nature of these statements include, among others, risks associated with launching new product offerings, customer acceptance of the company's services, products and fee structures in a changing market; the success of Websense's brand development efforts; the volatile and competitive nature of the Internet and security industries; changes in domestic and international market conditions, risks relating to currency exchange rates and impacts of macro-economic conditions on our customers, risks relating to the required use of cash for debt servicing, the risks of ongoing compliance with the covenants in the senior secured credit facility, risks related to changes in accounting interpretations and the other risks and uncertainties described in Websense's public filings with the Securities and Exchange Commission, available at www.websense.com/investors. Websense assumes no obligation to update any forward-looking statement to reflect events or circumstances arising after the date on which it was made.

(i) Gartner, Inc. "Magic Quadrant for Content-Aware Data Loss Prevention" by Eric Ouellet and Paul Proctor, June 29, 2009.

Media Contact:

Cas Purdy
Director, Public Relations
Websense, Inc.
Email: cpurdy@websense.com
Phone: (858) 320-9493

SOURCE: Websense, Inc.

<mailto:cpurdy@websense.com>

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