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Viasat Extends Nationwide Fulfillment Services Partnership with Perfect 10

Partnership Focuses on Quickly Meeting the Demand for ViaSat-2 Enabled High-Speed Home Internet Services

CARLSBAD, Calif., Jan. 29, 2018 /PRNewswire/ -- In advance of its commercial internet service launch on the ViaSat-2 satellite, [Viasat Inc.](#) (NASDAQ: VSAT), a global communications company, announced it has extended its nationwide fulfillment services agreement with [Perfect 10](#).

Perfect 10 has more than 35 years of experience in field operations management. Viasat and Perfect 10 will extend their relationship to serve residential and business fulfillment needs across the United States with upgraded ViaSat-2 internet service packages. Viasat's Field Services team will continue to train the Perfect 10 technicians, subcontractors and dealer teams to ensure customers' internet demands are rapidly met with an easy, no-hassle customer service experience.

"We are committed to delivering a high-quality customer service experience, backed by industry-leading performance metrics," said Steve Brigman, vice president, Installation Service Group at Perfect 10. "Our deep expertise in satellite internet installation and distribution services coupled with our understanding of the new Viasat internet service will enable us to bring wide-scale technical value to Viasat's current and future customer base."

"Perfect 10 has been a valuable partner to Viasat for years. We are pleased to extend our relationship to now cover broadband services on our ViaSat-2 satellite," said Keven Lippert, president, Broadband Services, Viasat. "Perfect 10 is an industry leader in fulfillment services, and together we will be able to meet the anticipated demands for our new internet offering. We believe our new internet service will deliver cable-like speeds to every part of the continental United States making satellite internet even more competitive with terrestrial internet services."

The new Viasat satellite service is expected to offer significantly improved speeds and higher-quality satellite internet services across a broad footprint that includes North America, Central America, the Caribbean and a portion of northern South America, as well as the primary aeronautical and maritime routes across the Atlantic Ocean between North America and Europe. The new Viasat internet service is expected to launch in February 2018.

About Perfect 10

PerfectVision Manufacturing, Inc., which does business under the tradename Perfect 10, is an industry leading distributor of satellite, broadband, and wireless products. It provides top quality products, comprehensive dealer support and unmatched customer service. Perfect 10 is headquartered in Little Rock, Arkansas, and has served the manufacturing, distribution, installation, and dealer support needs of the telecommunications industry since 1979.

Perfect 10 operates seven distribution centers and provides distinctive programs of customer support in Sales and Product Installation, Product Training, and Business Operations. It also operates twenty-five Global Sales Offices for key sales and marketing support covering Europe, Asia, South America, and North America with a force of over 200 Sales professionals. Learn more about Perfect 10 at <https://www.perfect-10.tv> or by visiting <https://www.perfect-vision.com>.

About Viasat

Viasat is a global communications company that believes everyone and everything in the world can be connected. For more than 30 years, Viasat has helped shape how consumers, businesses, governments and militaries around the world communicate. Today, the Company is developing the ultimate global communications network to power high-quality, secure, affordable, fast connections to impact people's lives anywhere they are—on the ground, in the air or at sea. To learn more about Viasat, visit: www.viasat.com, go to [Viasat's Corporate Blog](#), or follow the Company on social media at: [Facebook](#), [Instagram](#), [LinkedIn](#), [Twitter](#) or [YouTube](#).

Forward Looking Statement

This press release contains forward-looking statements that are subject to the safe harbors created under the Securities Act of 1933 and the Securities Exchange Act of 1934. Forward looking statements include statements about the relationship between Viasat and Perfect 10, as well as the footprint and coverage area of the ViaSat-2 satellite, as well as the anticipated benefits, performance, bandwidth economics, service speed and other features of the ViaSat-2 satellite. Readers are cautioned that actual results could differ materially from those expressed in any forward-looking statements.

Factors that could cause actual results to differ include: risks associated with the in-orbit testing and operation of the ViaSat-2 satellite, including the effect of any anomaly, operational failure or degradation in satellite or ground segment performance, and the Company's ability to realize the anticipated benefits of the ViaSat-2 satellite. In addition, please refer to the risk factors contained in Viasat's SEC filings available at www.sec.gov, including Viasat's most recent Annual Report on Form 10-K and Quarterly Reports on Form 10-Q. Readers are cautioned not to place undue reliance on any forward-looking statements, which speak only as of the date on which they are made. Viasat undertakes no obligation to update or revise any forward-looking statements for any reason.

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