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Kenny Wyatt Named Vonage Chief Revenue Officer

HOLMDEL, N.J., Jan. 31, 2017 /PRNewswire/ -- Vonage Holdings Corp. (NYSE: VG), a leading provider of cloud communications services for business, has named Kenneth (Kenny) Wyatt Chief Revenue Officer. In this newly-created position, Mr. Wyatt will oversee all of Vonage sales and operations globally, including the Nexmo sales organization, sales engineering, service delivery and account management. He will report to Joe Redling, Chief Operating Officer.

Mr. Wyatt brings to Vonage nearly 20 years of experience in the communications technology space, with expertise in hosted cloud, cloud computing, colocation, data, voice, and managed and IT services. Most recently, Mr. Wyatt was with CenturyLink, where he held various senior executive roles including President of Business Solutions. In this role, he led a \$6.5 billion business unit with a team of more than 4,500 professionals who delivered services across the SMB, mid-market and enterprise segments. His responsibilities included sales, revenue operations, and creating an exceptional end-to-end customer experience.

"We're thrilled to have Kenny join Vonage in this important executive leadership role. He is an accomplished and proven industry leader with deep expertise in enterprise sales, operations and distribution," said Vonage CEO Alan Masarek. "His experience in serving the vast communications needs of the enterprise customer is a natural fit as we continue to focus on driving revenue and growth from the mid-market and enterprise segments.

"In this role, Kenny will be instrumental in setting the global direction for sales and revenue across all of our Unified Communications as a Service (UCaaS) and Communications Platform as a Service (CPaaS) offerings, helping to drive the future of business communications for our Company, partners and customers."

Mr. Wyatt has held various executive-level sales, operations and marketing roles throughout his career. Prior to joining CenturyLink in 2009, he served in leadership roles at both Embarq and Sprint, including Vice President, Sales and Customer Care and Vice President, Marketing and Product Development.

Mr. Wyatt holds a B.A. degree in Business Administration from Texas A&M University and an M.B.A. from the University of North Carolina.

Mr. Redling commented, "I'm excited to have Kenny join Vonage to further our business revenue growth. His track record of a customer-first approach to driving sales will help us deliver a world-class experience for our customers throughout their journey with Vonage, from the initial discussion, through service delivery and ongoing account management."

"I am delighted to join Vonage at this pivotal time in its history," said Mr. Wyatt. "The opportunity for growth in cloud communications in the mid-market and enterprise space continues to gain momentum. Vonage is uniquely positioned to win in these segments as the marketplace shifts to the cloud. I am thrilled to join the team and to be a part of this monumental transformation in business communications, and look forward to helping to accelerate the Company's growth."

About Vonage

Vonage (NYSE: VG) is a leading provider of cloud communications services for business. Vonage transforms the way people work and businesses operate through a portfolio of cloud-based communications solutions that enable internal collaboration among employees, while also keeping companies closely connected with their customers, across any mode of communication, on any device.

Nexmo, the Vonage API Platform, provides tools for voice, messaging and phone verification services, allowing developers to embed contextual, programmable communications into mobile apps, websites and business systems, enabling enterprises to easily communicate relevant information to their customers in real time, anywhere in the world, through text messaging, chat, social media and voice.

The Company also provides a robust suite of feature-rich residential communication solutions. In 2015 and 2016, Vonage was named a Visionary in the Gartner Magic Quadrant for Unified Communications as-a-Service, Worldwide. Vonage has also earned Frost & Sullivan's 2015 Growth Excellence Leadership Award for Hosted IP and Unified Communications and Collaboration (UCC) Services and the 2016 North American Cloud Communications Product Line Strategy Leadership Award. For more information, visit www.vonage.com.

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