



	FY2003	FY2004	FY2005	FY2006					FY2007					
				Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total	
<b>Shipments</b>														
Cement (Thousands of Tons)	4,900	5,298	5,394	1,342	1,241	1,164	1,389	5,136	1,388	1,239				2,627
Aggregates (Thousands of Tons)	19,003	22,282	23,616	7,313	5,954	5,417	6,562	25,246	6,461	5,573				12,034
Ready-mix (Thousands of Cubic Yards)	3,513	3,562	3,678	1,041	971	847	971	3,830	980	979				1,959
<b>Price</b>														
Cement (\$ per Ton)	68.90	68.48	75.05	82.02	84.94	89.62	92.00	87.14	94.48	94.85				94.66
Aggregates (\$ per Ton)	5.55	5.43	5.68	5.73	5.85	6.40	6.42	6.08	6.61	6.83				6.71
Ready-mix (\$ per Cubic Yard)	57.88	57.94	60.54	66.99	68.51	70.49	71.30	69.25	73.90	74.76				74.31
<b>Net Sales</b>														
Cement	337,624	362,824	404,823	110,075	105,442	104,290	127,787	447,594	131,157	117,528				248,685
Aggregates	105,521	120,997	134,220	41,893	34,830	34,645	42,112	153,480	42,723	38,066				80,789
Ready-mix	203,349	206,394	222,680	69,753	66,536	59,732	69,233	265,254	72,442	73,142				145,584
Other	117,810	116,108	104,847	28,748	24,032	29,305	36,470	118,555	34,473	28,196				62,669
Interplant	(100,478)	(98,353)	(105,576)	(29,479)	(28,949)	(29,168)	(33,531)	(121,127)	(31,478)	(30,046)				(61,524)
Delivery Fees	54,292	59,209	73,809	20,894	18,873	17,959	22,440	80,166	22,335	18,946				41,281
<b>Net Sales</b>	<b>718,118</b>	<b>767,179</b>	<b>834,803</b>	<b>241,884</b>	<b>220,764</b>	<b>216,763</b>	<b>264,511</b>	<b>943,922</b>	<b>271,652</b>	<b>245,832</b>	-	-	-	<b>517,484</b>
<b>Costs and Expenses (Income)</b>														
Cost of Products Sold	596,737	637,347	692,414	194,221	197,935	179,397	195,388	766,941	205,338	194,057				399,395
Selling, General and Administrative	70,666	74,814	78,434	23,228	14,832	20,487	30,116	88,663	21,058	30,147				51,205
Interest	14,827	24,102	23,533	9,264	7,851	7,340	6,700	31,155	5,542	4,643				10,185
Loss on Debt Retirements and Spin-off Charges		12,302	894	112,284	107	-	856	113,247	-	-				-
Other Income	(4,762)	(40,482)	(22,727)	(4,141)	(8,161)	(5,274)	(29,694)	(47,270)	(3,551)	(24,800)				(28,351)
	<b>677,468</b>	<b>708,083</b>	<b>772,548</b>	<b>334,856</b>	<b>212,564</b>	<b>201,950</b>	<b>203,366</b>	<b>952,736</b>	<b>228,387</b>	<b>204,047</b>	-	-	-	<b>432,434</b>
Income from Continuing Operations Before Income Taxes	40,650	59,096	62,255	(92,972)	8,200	14,813	61,145	(8,814)	43,265	41,785	-	-	-	85,050
Income Taxes	13,485	16,819	16,811	(32,948)	2,006	3,502	19,215	(8,225)	13,834	13,133				26,967
Income from Continuing Operations	27,165	42,277	45,444	(60,024)	6,194	11,311	41,930	(589)	29,431	28,652	-	-	-	58,083
Income (Loss) from Discontinued Operations - net of Income Taxes	(51,362)	(4,378)	79,079	8,691	-	-	-	8,691						-
Income (Loss) before Accounting Change	(24,197)	37,899	124,523	(51,333)	6,194	11,311	41,930	8,102	29,431	28,652	-	-	-	58,083
Cumulative Effect of Accounting Change - net of Income Taxes	-	(1,551)	-	-	-	-	-	-	-	-	-	-	-	-
<b>Net Income</b>	<b>(24,197)</b>	<b>36,348</b>	<b>124,523</b>	<b>(51,333)</b>	<b>6,194</b>	<b>11,311</b>	<b>41,930</b>	<b>8,102</b>	<b>29,431</b>	<b>28,652</b>	-	-	-	<b>58,083</b>



	<u>5/31/2004</u>	<u>8/31/2005</u>	<u>11/30/2005</u>	<u>2/28/2006</u>	<u>5/31/2006</u>	<u>8/31/2006</u>	<u>11/30/2006</u>
Cash	133,053	137,503	133,287	80,194	84,139	66,300	83,648
Short-term Investments	-	-	24,527	48,584	50,606	39,122	10,012
Accounts Receivable	108,364	117,817	105,329	110,019	132,849	160,569	129,517
Inventories	89,373	87,961	90,986	103,553	102,052	101,330	100,929
Deferred Income Taxes and Prepaid Expenses	31,553	30,072	29,295	26,946	33,599	26,820	15,475
Total Current Assets	<u>362,343</u>	<u>373,353</u>	<u>383,424</u>	<u>369,296</u>	<u>403,245</u>	<u>394,141</u>	<u>339,581</u>
Goodwill	61,307	61,307	61,307	59,911	58,395	58,395	58,395
Real Estate and Investments	42,430	100,597	102,746	104,508	125,913	107,604	131,513
Deferred Income Taxes, Intangibles and Other Charges	39,259	36,805	37,907	37,274	22,706	22,493	22,271
Net Assets of Discontinued Operations	798,353	-	-	-	-	-	-
Total Assets	<u>941,349</u>	<u>198,709</u>	<u>201,960</u>	<u>201,693</u>	<u>207,014</u>	<u>188,492</u>	<u>212,179</u>
Property, Plant and Equipment	865,133	885,833	900,716	929,153	953,474	1,015,880	1,098,134
Accumulated Depreciation	452,324	474,458	483,279	490,132	483,163	492,569	503,070
Net Property, Plant and Equipment	412,809	411,375	417,437	439,021	470,311	523,311	595,064
Total Assets	<u>1,716,501</u>	<u>983,437</u>	<u>1,002,821</u>	<u>1,010,010</u>	<u>1,080,570</u>	<u>1,105,944</u>	<u>1,146,824</u>
Accounts Payable	53,497	66,396	69,343	75,111	63,581	69,866	75,557
Accrued Interest, Wages and Other Items	38,833	31,966	45,644	33,412	55,059	44,662	54,371
Current Portion of Long Term Debt	699	687	685	683	681	680	1,475
Total Current Liabilities	<u>93,029</u>	<u>99,049</u>	<u>115,672</u>	<u>109,206</u>	<u>119,321</u>	<u>115,208</u>	<u>131,403</u>
Long Term Debt	598,412	252,188	251,848	251,848	251,505	251,507	250,358
Convertible Subordinated Debentures	199,937	199,937	199,937	199,937	159,725	159,655	159,655
Deferred Income Taxes and Other Credits	63,139	63,961	58,551	61,079	76,955	81,204	78,186
Shareholders Equity	761,984	368,302	376,813	387,940	473,064	498,370	527,222
Total Liabilities and Shareholders Equity	<u>1,716,501</u>	<u>983,437</u>	<u>1,002,821</u>	<u>1,010,010</u>	<u>1,080,570</u>	<u>1,105,944</u>	<u>1,146,824</u>



	FY2003	FY2004	FY2005	FY2006				FY2007					
				Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
<b>CONTINUING OPERATIONS</b>													
Operating Activities													
Income from Continuing Operations	27,165	42,277	45,444	(60,024)	6,194	11,311	41,930	(589)	29,431	28,652	-	-	58,083
Adjustments to Reconcile Income from Continuing Operations to Cash Provided (Used) by Continuing Operating Activities													
Loss on Debt Retirements	-	12,302	-	107,001	5	-	-	107,006	-	-	-	-	-
Loss (Gain) on Asset Disposals	687	(37,997)	(6,582)	(355)	(6,050)	(2,872)	(25,491)	(34,768)	(490)	(49)	-	-	(539)
Depreciation, Depletion and Amortization	49,196	47,409	46,474	11,185	11,134	11,054	11,582	44,955	11,172	11,112	-	-	22,284
Deferred Income Taxes (Benefit)	(27,726)	319	33,811	(31,832)	504	4,696	33,213	6,581	3,777	4,734	-	-	8,511
Income Tax Benefit from Stock Option Exercises	-	-	-	-	-	-	-	-	-	-	-	-	-
Other - Net	6,000	5,391	8,889	(161)	1,420	(269)	6,580	7,570	(502)	2,482	-	-	1,980
Changes in Operating Assets and Liabilities													
Receivables Sold	(7,321)	(72,032)	-	-	-	-	-	-	-	-	-	-	-
Accounts Receivable - Net	(1,258)	1,052	(8,873)	211	11,746	(4,718)	(12,299)	(5,060)	(6,218)	9,034	-	-	2,816
Inventories	(1,635)	1,664	6,082	(4,670)	(3,025)	(12,567)	1,501	(18,761)	722	840	-	-	1,562
Prepaid Expenses	2,099	(5,744)	(1,680)	(791)	(21)	1,205	(330)	63	953	1,412	-	-	2,365
Accounts Payable and Accrued Liabilities	3,889	(3,011)	17,017	(11,198)	16,287	(5,601)	(11,643)	(12,155)	(2,782)	16,338	-	-	13,556
Other Credits	2,819	7,375	3,838	4,993	(3,831)	3,039	(1,674)	2,527	-	-	-	-	-
Cash Provided (Used) by Continuing Operations	53,915	(995)	144,420	14,359	34,363	5,278	43,369	97,369	36,063	74,555	-	-	110,618
Investing Activities													
Capital Expenditures	(32,327)	(15,887)	(46,178)	(10,321)	(19,582)	(33,670)	(46,672)	(110,245)	(64,118)	(83,338)	-	-	(147,456)
Proceeds from Asset Disposals	11,258	47,243	7,136	817	9,612	4,080	8,598	23,107	987	(212)	-	-	775
Purchases of Short-term Investments - net	-	-	-	-	(24,527)	(23,973)	(2,000)	(50,500)	11,500	29,000	-	-	40,500
Investments in Insurance Contracts	(713)	(1,162)	(58,798)	(1,028)	(1,721)	(1,322)	(295)	(4,366)	(2,402)	(1,872)	-	-	(4,274)
Other - Net	2,961	(2,875)	(677)	1,605	(1,368)	(2,252)	2,627	612	297	(402)	-	-	(105)
Cash Provided (Used) by Investing Activities	(18,821)	27,319	(98,517)	(8,927)	(37,586)	(57,137)	(37,742)	(141,392)	(53,736)	(56,824)	-	-	(110,560)
Financing Activities													
Long Term Borrowings	366,640	718,097	-	250,000	-	-	-	250,000	-	-	-	-	-
Debt Retirements	(371,344)	(592,398)	(699)	(600,009)	(342)	(2)	(347)	(600,700)	(1)	(354)	-	-	(355)
Debt Issuance Costs	(1,458)	(16,378)	(39)	(7,051)	(247)	(58)	(7)	(7,363)	-	-	-	-	-
Debt Retirement Costs	-	(8,605)	-	(96,024)	(5)	-	-	(96,029)	-	-	-	-	-
Interest Rate Swap Terminations	-	8,358	(6,315)	-	-	-	-	-	-	-	-	-	-
Stock Option Exercises	512	2,541	41,399	3,853	2,027	1,148	482	7,510	752	1,091	-	-	1,843
Common Dividends Paid	(6,315)	(6,336)	(6,643)	(1,711)	(1,729)	(1,732)	(1,736)	(6,908)	(1,798)	(1,802)	-	-	(3,600)
Other - Net	(1,961)	(26)	-	-	-	-	-	-	881	682	-	-	1,563
Cash Provided (Used) by Financing Activities	(13,926)	105,253	27,703	(450,942)	(296)	(644)	(1,608)	(453,490)	(166)	(383)	-	-	(549)
Net Cash Provided (Used) by Continuing Operations	21,168	131,577	73,606	(445,510)	(3,519)	(52,503)	4,019	(497,513)	(17,839)	17,348	-	-	(491)
<b>DISCONTINUED OPERATIONS</b>													
Cash Provided (Used) by Discontinued Operating Activities	(5,797)	12,668	73,104	(6,587)	(527)	(590)	(74)	(7,778)	-	-	-	-	-
Cash Used by Discontinued Investing Activities	(23,265)	(14,068)	(28,163)	(2,712)	(45)	-	-	(2,757)	-	-	-	-	-
Cash Used by Discontinued Financing Activities	(2,117)	-	-	340,712	(125)	-	-	340,587	-	-	-	-	-
Net Cash Provided (Used) by Discontinued Operations	(31,179)	(1,400)	44,941	331,413	(697)	(590)	(74)	330,052	-	-	-	-	-
Increase (Decrease) in Cash and Cash Equivalents	(10,011)	130,177	118,547	(114,097)	(4,216)	(53,093)	3,945	(167,461)	(17,839)	17,348	-	-	(491)
Beginning Cash and Cash Equivalents	12,887	2,876	133,053	251,600	137,503	133,287	80,194	251,600	84,139	66,300	83,648	83,648	84,139
Ending Cash and Cash Equivalents	2,876	133,053	251,600	137,503	133,287	80,194	84,139	84,139	66,300	83,648	83,648	83,648	83,648



	FY2003	FY2004	FY2005	FY2006					FY2006					
				Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total	
<b>EBITDA Defined</b>														
Net Income (Loss) from Continuing Operations	27,165	42,277	45,444	(60,024)	6,194	11,311	41,930	(589)	29,431	28,652	-	-	-	58,083
<i>Plus (minus):</i>														
Interest	14,827	24,102	23,533	9,264	7,851	7,340	6,700	31,155	5,542	4,643	-	-	-	10,185
Income Taxes (Benefit)	13,485	16,819	16,811	(32,948)	2,006	3,502	19,215	(8,225)	13,834	13,133	-	-	-	26,967
Depreciation, Depletion & Amortization	49,196	47,409	46,474	11,185	11,134	11,054	11,582	44,955	11,172	11,112	-	-	-	22,284
Loss on Early Retirement of Debt and Spin-off Charges	-	12,302	894	112,284	107	-	856	113,247	-	-	-	-	-	-
<b>EBITDA</b>	<b>104,673</b>	<b>142,909</b>	<b>133,156</b>	<b>39,761</b>	<b>27,292</b>	<b>33,207</b>	<b>80,283</b>	<b>180,543</b>	<b>59,979</b>	<b>57,540</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>117,519</b>

EBITDA represents income from continuing operations before interest, income taxes, depreciation and amortization, and loss on early retirement of debt

EBITDA is presented because we believe it is a useful indicator of our performance and our ability to meet debt service and capital expenditure requirements.

It is not, however, intended as an alternative measure of operating results or cash flow from operations as determined in accordance with generally accepted accounting principles.

EBITDA is not necessarily comparable to similarly titled measures used by other companies.

#### EBITDA Reconciliation

Cash from Continuing Operating Activities	53,915	(995)	144,420	14,359	34,363	5,278	43,369	97,369	36,063	74,555	-	-	-	110,618
<i>Plus (minus):</i>														
Changes in Operating Assets and Liabilities	1,407	70,696	(16,384)	11,455	(21,156)	18,642	24,445	33,386	7,325	(27,624)	-	-	-	(20,299)
Deferred Taxes (Benefit)	27,726	(319)	(33,811)	31,832	(504)	(4,696)	(33,213)	(6,581)	(3,777)	(4,734)	-	-	-	(8,511)
Income Taxes (Benefit)	13,485	16,819	16,811	(32,948)	2,006	3,502	19,215	(8,225)	13,834	13,133	-	-	-	26,967
Income Tax Benefit from Stock Option Exercises	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Loss (Gain) on Disposal of Assets	(687)	37,997	6,582	355	6,050	2,872	25,491	34,768	490	49	-	-	-	539
Interest	14,827	24,102	23,533	9,264	7,851	7,340	6,700	31,155	5,542	4,643	-	-	-	10,185
Spin-off Charges	-	-	894	5,283	102	-	856	6,241	-	-	-	-	-	-
Other - net	(6,000)	(5,391)	(8,889)	161	(1,420)	269	(6,580)	(7,570)	502	(2,482)	-	-	-	(1,980)
<b>EBITDA</b>	<b>104,673</b>	<b>142,909</b>	<b>133,156</b>	<b>39,761</b>	<b>27,292</b>	<b>33,207</b>	<b>80,283</b>	<b>180,543</b>	<b>59,979</b>	<b>57,540</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>117,519</b>