



July 28, 2017

## Additional Detail on Second Quarter Net Cash Flows by Vehicle

Consistent with disclosures in prior periods, the following table provides additional detail on the firm's net cash flows after client transfers in the second quarter and for the first six months of 2017:

(in billions)	Three months ended 6/30/2017	Six months ended 6/30/2017
Sponsored U.S. mutual funds		
Stock and blended asset funds	\$ (7.6)	\$ (8.6)
Bond funds	2.1	4.7
Money market funds	(.2)	.4
	<u>\$ (5.7)</u>	<u>\$ (3.5)</u>
Other investment portfolios		
Stock and blended assets	\$ 6.2	\$ 3.3
Fixed income, money market, and stable value	3.2	4.6
	<u>9.4</u>	<u>7.9</u>
Total net cash flows after client transfers	<u>\$ 3.7</u>	<u>\$ 4.4</u>

As reported in the earnings release on July 25, 2017, the firm's net cash flows were in the following asset classes:

(in billions)	Three months ended 6/30/2017	Six months ended 6/30/2017
Stock and blended asset	\$ (1.4)	\$ (5.3)
Bond, money market, and stable value	5.1	9.7
Total net cash flows	<u>3.7</u>	<u>4.4</u>

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