

## Company Facts:

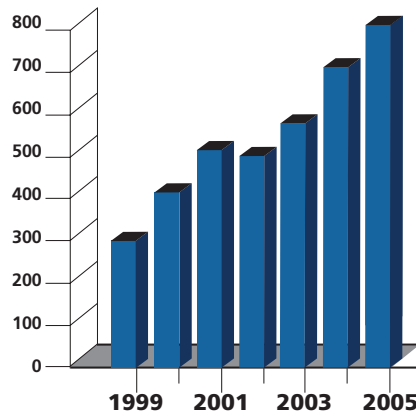
- Founded in 1978
- Headquartered in Sunnyvale, California, United States
- Traded on the NASDAQ Stock Exchange under the symbol, TRMB
- Fiscal Year End: December
- \$774.9 million in revenue for 2005 fiscal year
- Over 700 patents held worldwide
- Over 300 products
- Global presence in over 100 countries
- 40% of 2005 sales outside of the United States

## Trimble: Linking Positioning to Productivity

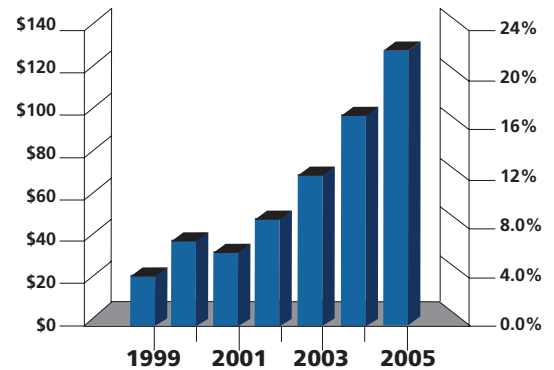
Trimble is a leading provider of advanced positioning solutions that maximize productivity and enhance profitability.

Though best known for GPS technology, Trimble integrates a wide range of positioning technologies including GPS, laser, optical and inertial technologies with application software, wireless communications, and services to provide complete commercial solutions. Its integrated solutions allow customers to collect, manage and analyze complex information faster and easier, making them more productive, efficient and profitable.

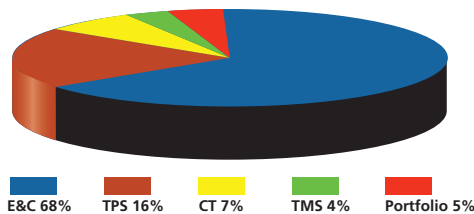
## Financial Summary



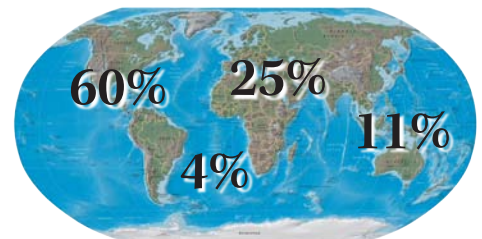
Five Year Revenue



Non-GAAP Operating Income



Fiscal 2005 Segment Revenue breakdown



2005 Revenues by Geography

## Executive Management

Steven W. Berglund  
President,  
Chief Executive Officer

Rajat Bahri  
Chief Financial Officer

Ann Ciganer  
Vice President,  
Strategic Policy

Joseph F. Denniston, Jr.  
Vice President,  
Operations

Bryn Fosburgh  
Vice President and  
General Manager,  
Engineering and  
Construction Division

Mark Harrington  
Vice President of  
Strategy and  
Business Development

Debi Hirshlag  
Vice President,  
Human Resources

Irwin L. Kwatek  
Vice President,  
General Counsel

Michael W. Lesyna  
Vice President,  
Business Transformation

Bruce E. Peetz  
Vice President,  
Advanced Technology  
and Systems

Anup V. Singh  
Vice President and  
Corporate Controller

Alan R. Townsend  
Vice President and  
General Manager,  
Field Solutions

Dennis L. Workman  
Vice President and  
General Manager,  
Component Technologies

## Business Segments

### Engineering and Construction (E&C)

Trimble provides integrated positioning solutions that improve precision and productivity for anyone involved in building or rebuilding. With its leadership position in the engineering and construction market, Trimble offers surveyors, architects and civil engineers one of the most comprehensive product portfolios in the industry. These include real-time GPS, motorized optical and centimeter-accurate Differential GPS (DGPS) survey systems, 3D Scanning systems, laser based construction instruments used for layout, and 3D machine control systems that automate heavy construction equipment.

### Trimble Mobile Solutions

Mobile Solutions was created to address one of the Company's fastest growing market opportunities, enterprise-level integration of wireless networks and the Internet to exchange real-time information between a mobile fleet and the home office. The Company provides complete solutions for mobile security, mobile workforce management and fleet management applications that link the back-office to the field utilizing any location-enabled wireless device to send information over the Internet.

### Trimble Field Solutions

#### Geographic Information Systems (GIS)

Trimble's GPS technology makes managing utility, urban and natural resource databases more efficient, productive and cost effective. Trimble's data collection systems, combined with advanced office software, enable users to quickly and smoothly collect high-quality data and easily transfer the data to a GIS or other database for planning and decision-making.

#### Agriculture

Positioning is playing a critical role in all agricultural field operations, from ground preparation to planting, to fertilizing and harvesting. Trimble's products, whether manual or autopilot machine guidance and control systems, enable farmers and agribusinesses to greatly improve their productivity and profitability through significantly increased machine efficiencies, better yields and information availability for better decision-making.

### Component Technologies

As the world becomes increasingly mobile and digital, the demand for position-centric information grows. Trimble provides boards, modules, chipsets and technology licenses to major OEMs around the world. Customers use Trimble GPS to add positioning capability to their business and consumer products, PDAs, cell phones, and many others. Trimble also offers an array of innovative timing products to precisely synchronize CDMA wireless networks.

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#### Analyst Coverage:

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