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## Valley Irrigation to Distribute Trimble Irrigation Solution

SUNNYVALE, Calif. and VALLEY, Neb., March 21, 2017 /PRNewswire/ -- Trimble (NASDAQ:TRMB), a premier provider of precision agriculture solutions, and Valley<sup>®</sup> Irrigation, *The Leader in Precision Irrigation<sup>®</sup>*, a division of Valmont Industries Inc. (NYSE: VMI), announced that Valley Irrigation will become the exclusive OEM distributor of Trimble's Irrigate-IQ<sup>™</sup> precision irrigation solution. This solution will be available for Valley Corner Sprinkler Sequencing and Variable Rate Irrigation (VRI) products through the global Valley dealer network to optimize water application for center pivot irrigation systems.

The need for uniform and accurate water delivery to the crop throughout its lifecycle is essential to maximize yield and maintain the health of plants. The collaboration between Valley Irrigation and Trimble will provide farmers globally with an advanced control, GPS-guided, individual nozzle irrigation solution from two recognized leaders in both irrigation and precision technology.

"Valley has a long-standing reputation for superior irrigation technology and an extensive global customer base," said Darryl Matthews, senior vice president and sector head of Trimble. "Now, paired with Trimble's precision Irrigate-IQ solution, more farmers worldwide can enhance their pivot's current capabilities by adopting a high-accuracy irrigation solution."

"Valley is excited to work with Trimble and believes that this relationship strengthens our position as the technology leader in the global irrigation market. Trimble's experience, focus on technology and global reach make it an outstanding technology partner," said Len Adams, president Valley Irrigation. "By distributing Trimble's Irrigate-IQ solution on Valley products, our customers can benefit from enhanced solutions for precision water application."

The exclusive distribution agreement allows Valley to be the only pivot manufacturer to provide Trimble's Irrigate-IQ solution to its channel. Products are expected to be available worldwide through the Valley dealer network beginning in the second quarter of 2017. Trimble's Vantage network will continue to provide professional services and support to the Irrigate-IQ solution and its users.

### About Valley Irrigation

Valley Irrigation founded the center pivot irrigation industry in 1954, and our brand is the worldwide leader in sales, service, quality and innovation. With historical sales of more than 200,000 center pivots and linears, Valmont-built equipment annually irrigates approximately 25 million acres (10 million hectares) around the world. We remain dedicated to providing innovative, precision irrigation solutions now and into the future. For more information on Valley Irrigation, please visit: [www.valleyirrigation.com](http://www.valleyirrigation.com).

### About Valmont Industries Inc.

Valmont Industries is a global leader, designing and manufacturing engineered products that support global infrastructure development and agricultural productivity. Its products for infrastructure serve highway, transportation, wireless communication, electric transmission, and industrial construction and energy markets. Its mechanized irrigation equipment for large scale agriculture improves farm productivity while conserving fresh water resources. In addition, Valmont provides coatings services that protect against corrosion and improve the service lives of steel and other metal products. For more information on Valmont Industries (NYSE: VMI), please visit: [www.valmont.com](http://www.valmont.com).

### About Trimble's Agriculture Division

Trimble's Agriculture Division provides solutions that solve complex technology challenges across the entire agricultural supply chain. The solutions enable farmers and advisors to allocate scarce resources to produce a safe, reliable food supply in a profitable and environmentally sustainable manner. Covering all seasons, crops, terrains and farm sizes, Trimble solutions can be used on most equipment on the farm, regardless of manufacturer. To enable better decision making, Trimble offers technology integration that allows farmers to collect, share, and manage information across their farm, while providing improved operating efficiencies in the agricultural value chain. Trimble solutions include guidance and steering, agronomy coaching, desktop and cloud-based data management, flow and application control, water management, harvest solutions and correction services. For more information on Trimble Agriculture, visit: [www.trimble.com/agriculture](http://www.trimble.com/agriculture).

## About Trimble

Trimble is transforming the way the world works by delivering products and services that connect the physical and digital worlds. Core technologies in positioning, modeling, connectivity and data analytics enable customers to improve productivity, quality, safety, and sustainability. From purpose built products to enterprise lifecycle solutions, Trimble software, hardware and services are transforming a broad range of industries such as agriculture, construction, geospatial, and transportation and logistics. For more information about Trimble (NASDAQ: TRMB), visit: [www.trimble.com](http://www.trimble.com).

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