



November 16, 2017

## Trimble Adds Distributors to its Global Vantage Network for Agriculture

### Vantage Distributors Provide Farmers with Simplified, Integrated Precision Ag Solutions that Increase Farm Efficiencies and Productivity

SUNNYVALE, Calif., Nov. 16, 2017 /PRNewswire/ -- Trimble (NASDAQ: TRMB) announced today that it has added four new distributors to its Vantage™ network—a global network of independent experts that provide growers, advisors, retailers, co-ops and local OEM dealers with precision agriculture expertise for the entire farm.

The new Vantage distributors include:

- 1 **Vantage NSW:** Vantage NSW in Australia was established from NFS Agribusiness—a Trimble authorized reseller since 2006. Located in the heart of the Liverpool Plains, Vantage NSW will provide Trimble total farm solutions throughout the central and northern parts of New South Wales, Australia.
- 1 **Vantage Northeast Australia:** Vantage NEA was established from Trimble's authorized reseller, BMS LaserSat, which has been in operation since 2001. Vantage NEA will provide Trimble total farm solutions throughout Northern New South Wales, Queensland, the Northern Territories and Tasmania, Australia.
- 1 **Vantage Canada West:** Vantage Canada West is a new authorized distributor with offices in Calgary, Alberta and Vancouver, British Columbia. Vantage Canada West will provide Trimble total farm solutions throughout Alberta and British Columbia.
- 1 **Vantage Benelux:** Vantage Benelux was established from Trimble's authorized reseller in the Benelux—Agrometius BV. With offices in Utrecht (The Netherlands) and Sint-Truiden (Belgium), Vantage Benelux focuses on Trimble total farm solutions including precision ag services for growers, contractors and crop advisors throughout the Netherlands, Belgium and Luxembourg.

As the complexity of integrating multiple systems together across a farming operation increases, so does the need for seamless service and support from technicians that have in-depth knowledge in all areas of precision agriculture. Vantage distributors have a proficient understanding of the entire Trimble portfolio, and they specialize in integrating the hardware, software, data and agronomic considerations across mixed fleet farms to create interoperability throughout an operation's precision ag systems.

Vantage serves as a farmer's Partner in Precision Agriculture, providing a premier level of technical expertise, including the ability to connect the agronomic recommendations from a farmer's advisor to the precision ag processes needed to optimize productivity. Vantage distributors are committed to providing a hassle-free experience, dedicated customer service, valuable training and reliable in-field support in order to minimize the stress and confusion that is often associated with complex technology solutions. For additional information about Vantage, visit: [www.vantage-ag.com](http://www.vantage-ag.com).

### About Trimble's Agriculture Division

Trimble's Agriculture Division provides solutions that solve complex technology challenges across the entire agricultural landscape. The solutions enable farmers and advisors to allocate scarce resources to produce a safe, reliable food supply in a profitable and environmentally sustainable manner. Covering all seasons, crops, terrains and farm sizes, Trimble solutions can be used on most equipment on the farm, regardless of manufacturer and production year. The acquisition of Müller-Elektronik, a German company specializing in implement control and precision farming solutions, extends Trimble's precision agriculture capabilities from the vehicle to the implement. To enable better decision making, Trimble offers technology integration that allows farmers to collect, share, and manage information across their farm, while providing improved operating efficiencies in the agricultural value chain. Trimble solutions include guidance and steering, agronomy coaching, desktop and cloud-based data management, flow and application control, water management, harvest solutions and correction services. For more information on Trimble Agriculture, visit: [www.trimble.com/agriculture](http://www.trimble.com/agriculture).

### About Trimble

Trimble is transforming the way the world works by delivering products and services that connect the physical and digital worlds. Core technologies in positioning, modeling, connectivity and data analytics enable customers to improve productivity, quality, safety and sustainability. From purpose built products to enterprise lifecycle solutions, Trimble software, hardware and services are transforming a broad range of industries such as agriculture, construction, geospatial and

transportation and logistics. For more information about Trimble (NASDAQ:TRMB), visit: [www.trimble.com](http://www.trimble.com).

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