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## **Hitachi Construction Machinery Partners with Trimble to Develop a Cloud-Based Platform for Civil Construction Projects**

LAS VEGAS, March 7, 2017 /PRNewswire/ -- Trimble (NASDAQ:TRMB) and Hitachi Construction Machinery Co., Ltd. (TSE: 6305; "Hitachi Construction Machinery") are partnering to improve the interoperability of technologies and data for civil engineering and construction projects.

The announcement was made at ConExpo 2017, one of the world's largest international exhibitions for the construction industry.

As part of the collaboration, Hitachi Construction Machinery will use interfaces from Trimble Connect™ software, a cloud-based collaboration ecosystem, to develop an intelligent platform for its customers.

The collaboration is in response to customer demand for mixed fleet interoperability as well as support for Japan's i-Construction initiative, a plan to drive innovation and revolutionize productivity on construction sites through the use of information and communications technology (ICT), promoted by the Ministry of Land, Infrastructure, Transport and Tourism.

The platform will be interoperable with Trimble's Connected Site® solutions—planning and design software, precision machine control, site positioning, mobile technologies and real-time connectivity—to further improve integration for mixed fleet customers. The announcement builds on the existing relationship between Trimble and Hitachi Construction Machinery where Trimble currently provides factory-fit grade control systems for Hitachi's ZX200X-5B semi-automatic excavators in Japan.

"We are excited to partner with Trimble to create an intelligent platform that can enable customers to realize even greater productivity enhancements," said Hideshi Fukumoto, executive officer and president, Client Solutions Business Development of Hitachi Construction Machinery. "The platform will enhance data exchange, technology interoperability and collaboration as well as address the requirements that will enable construction contractors to support Japan's i-Construction initiative."

"Partnering with Hitachi will enable customers to experience seamless data flow between office, site and machine," said Bryn Fosburgh, senior vice president of Trimble. "This latest collaboration further expands our relationship from providing on-machine technology to integrating software solutions."

### **About Hitachi Construction Machinery Co., Ltd.**

Hitachi Construction Machinery Co., Ltd., (TSE: 6305), headquartered in Tokyo, Japan, is a global construction machinery company with approximately 20,000 employees worldwide. Fiscal 2015 (ended March 31, 2016) consolidated revenues totaled 758 billion yen. Hitachi Construction Machinery will focus more than ever on the Construction and Mining Machinery Business, which includes Hydraulic Excavators, Wheel Loaders, Rigid Dump Trucks, Compaction Equipment, Cranes & Foundation Machines, Applications and Mine Management Systems. For more information on Hitachi Construction Machinery, visit the company's website at: <https://www.hitachicm.com/global>.

### **About Trimble's Civil Engineering and Construction Division**

Trimble is a leading innovator of hardware and software solutions for civil engineering and construction. Trimble's advanced technologies transform work across the project lifecycle for owners, engineers and contractors. Solutions include planning and design software, precision machine control, site positioning, mobile technologies and real-time connectivity. As part of Trimble's Connected Site strategy, these solutions empower civil engineers and construction professionals to construct with confidence, delivering significant improvements in productivity at every phase of a project—from concept and design to construction and maintenance. For more information, visit: [construction.trimble.com](http://construction.trimble.com).

### **About Trimble**

Trimble is transforming the way the world works by delivering products and services that connect the physical and digital worlds. Core technologies in positioning, modeling, connectivity and data analytics enable customers to improve productivity, quality, safety and sustainability. From purpose built products to enterprise lifecycle solutions, Trimble software,

hardware and services are transforming a broad range of industries such as agriculture, construction, geospatial and transportation and logistics. For more information about Trimble (NASDAQ:TRMB), visit: [www.trimble.com](http://www.trimble.com).

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