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Trimble Announces Factory-Fit Machine Control Solution for Sumitomo Excavators

Trimble Chosen by Sumitomo as its Preferred Technology Provider for Machine Control

SUNNYVALE, Calif., Aug. 1, 2017 /PRNewswire/ -- Trimble (NASDAQ:TRMB) and Sumitomo Construction Machinery Co., Ltd. (Sumitomo) announced today that Trimble has been chosen as Sumitomo's preferred technology provider for machine control solutions. Working closely with Trimble, Sumitomo will offer the Trimble[®] Earthworks Grade Control Platform for Excavators as a factory-fit machine control solution for the Japanese market. The solution offers customers two options: 2D Machine Guidance or 2D Machine Control. Both solutions can benefit Sumitomo customers by increasing the productivity and quality of finished earthworks.

"Sumitomo is pleased that our customers in Japan will soon have the ability to choose 2D Machine Guidance or 2D Machine Control options for their new SH200-7 excavators direct from the factory," said Atsuo Fukushi, director and general manager of the Engineering Division of Sumitomo Construction Machinery Co., Ltd.

"The collaboration between Trimble and Sumitomo takes excavator performance to the next level with Trimble Earthworks semi-automatic excavator machine control," said Troy Rigby, OEM manager for Trimble Civil Engineering and Construction, Asia Pacific. "Our mutual customers will benefit from the improved productivity and quality control that the Trimble Earthworks Grade Control Platform and Sumitomo machine integration enables."

Factory-Fit Options

Sumitomo will offer two options from the factory for grade control. The 2D Machine Guidance option will include a Sumitomo-designed user interface, using the integrated machine display panel in the excavator cab. The 2D Machine Control factory fit option includes a 10-inch Android™ tablet display running the Trimble Earthworks software application. Both options feature rugged Trimble hardware, designed and tested for the harsh conditions found on construction sites.

Availability

Factory-fit Trimble machine control for Sumitomo SH200-7 excavators is expected to be available in Japan from Sumitomo's dealer channel in September 2017.

About Sumitomo

Sumitomo Construction Machinery Co., Ltd. is a construction machinery manufacturer with world-class development capabilities and manufacturing technologies. Cumulative production of hydraulic excavators, a well-known Sumitomo product, has reached 210,000 units, and Sumitomo excavators are in service worldwide. Sumitomo recently enriched the excavator product line by adding models for special applications such as metal scrap handling, demolition, and forestry. The company also holds the top market share in Japan for asphalt pavers used for road paving.

Sumitomo's main production items are: excavators (6 tons to 80 tons), material handling machines, and road construction machinery (asphalt pavers). For more information, visit: www.sumitomokenki.com.

About Trimble's Civil Engineering and Construction Division

Trimble is a leading innovator of hardware and software solutions for civil engineering and construction. Trimble's advanced technologies transform work across the project lifecycle for owners, engineers and contractors. Solutions include planning and design software, precision machine control, site positioning, mobile technologies and real-time connectivity. As part of Trimble's Connected Site[®] strategy, these solutions empower civil engineers and construction professionals to construct with confidence, delivering significant improvements in productivity at every phase of a project—from concept and design to construction and maintenance.

For more information, visit: construction.trimble.com.

About Trimble

Trimble is transforming the way the world works by delivering products and services that connect the physical and digital worlds. Core technologies in positioning, modeling, connectivity and data analytics enable customers to improve productivity, quality, safety and sustainability. From purpose built products to enterprise lifecycle solutions, Trimble software, hardware and services are transforming a broad range of industries such as agriculture, construction, geospatial and transportation and logistics. For more information about Trimble (NASDAQ:TRMB), visit: www.trimble.com.

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