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## **Trimble Adds U.S. Distributors to its Global Vantage Distribution Network for Agriculture**

### **Vantage Distributors Provide Farmers with Simplified, Integrated Precision Ag Solutions that Increase Farm Efficiencies and Productivity**

SUNNYVALE, Calif., July 31, 2017 /PRNewswire/ -- Trimble (NASDAQ: TRMB) announced today that it has added three new U.S. distributors to its Vantage™ distribution network—a global network of independent experts that provide growers, advisors, retailers, co-ops and local OEM dealers with precision agriculture expertise for the entire farm.

The new Vantage distributors include:

- | **Vantage Northwest:** Vantage Northwest was established from Trimble's authorized reseller—Agri-Service. Located outside of Twin Falls, Idaho, Vantage Northwest will provide Trimble total farm solutions throughout southern Idaho, eastern Oregon and northern Utah.
- | **Vantage North Central:** Vantage North Central is a new authorized distributor based in Plainfield, Wisconsin. Vantage North Central will provide Trimble total farm solutions throughout Wisconsin and the Upper Peninsula of Michigan.
- | **Vantage Columbia Northwest:** Vantage Columbia Northwest was established from Trimble's authorized reseller—Ag Tech Services. Located in Ritzville, Washington, Vantage Columbia Northwest will provide Trimble total farm solutions throughout Washington, northeast Oregon and the Idaho Panhandle.

As the complexity of integrating multiple systems together across a farming operation increases, so does the need for seamless service and support from technicians that have in-depth knowledge in all areas of precision agriculture. Vantage distributors have a proficient understanding of the entire Trimble portfolio, and they specialize in integrating the hardware, software, data and agronomic considerations across mixed fleet farms to create interoperability throughout an operation's precision ag systems.

Vantage serves as a farmer's Partner in Precision Agriculture, providing a premier level of technical expertise, including the ability to connect the agronomic recommendations from a farmer's advisor to the precision ag processes needed to optimize productivity. Vantage distributors are committed to providing a hassle-free experience, dedicated customer service, valuable training and reliable in-field support in order to minimize the stress and confusion that is often associated with complex technology solutions.

For additional information about Vantage, visit: [www.vantage-ag.com](http://www.vantage-ag.com).

### **About Trimble's Agriculture Division**

Trimble's Agriculture Division provides solutions that solve complex technology challenges across the entire agricultural supply chain. The solutions enable farmers and advisors to allocate scarce resources to produce a safe, reliable food supply in a profitable and environmentally sustainable manner. Covering all seasons, crops, terrains and farm sizes, Trimble solutions can be used on most equipment on the farm, regardless of manufacturer. To enable better decision making, Trimble offers technology integration that allows farmers to collect, share, and manage information across their farm, while providing improved operating efficiencies in the agricultural value chain. Trimble solutions include guidance and steering, agronomy coaching, desktop and cloud-based data management, flow and application control, water management, harvest solutions and correction services. For more information on Trimble Agriculture, visit: [www.trimble.com/agriculture](http://www.trimble.com/agriculture).

### **About Trimble**

Trimble is transforming the way the world works by delivering products and services that connect the physical and digital worlds. Core technologies in positioning, modeling, connectivity and data analytics enable customers to improve productivity, quality, safety and sustainability. From purpose built products to enterprise lifecycle solutions, Trimble software, hardware and services are transforming a broad range of industries such as agriculture, construction, geospatial and transportation and logistics. For more information about Trimble (NASDAQ:TRMB), visit: [www.trimble.com](http://www.trimble.com).

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