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## **Trimble Adds Partners in Europe and North America to its Global Vantage Distribution Network for Agriculture**

### **Vantage Partners Provide Farmers with Trimble Technology Solutions that Increase Farm Efficiencies and Productivity**

SUNNYVALE, Calif., March 28, 2017 /PRNewswire/ -- Trimble (NASDAQ: TRMB) announced today that it has added four new partners in America and Europe to its Vantage™ distribution network—a global network of independent partners that provide growers, advisors, retailers, co-ops and local OEM dealers with precision agriculture expertise for the entire farm.

The new partners that have joined the Vantage network include:

- | **Vantage ES:** Vantage ES was established from Trimble's authorized reseller in Germany and Austria—geo-konzept GmbH. Vantage ES's central office is located in Adelschlag/Germany and will offer Trimble total farm solutions throughout the Eastern and Southern states of Germany and the whole country of Austria.
- | **Vantage Northwest Germany:** Vantage Northwest Germany was established from Trimble's authorized reseller in the Benelux—Agrometius BV. Based in Lippetal-Herzfeld, Vantage Northwest Germany focuses on Trimble total farm solutions for growers, contractors and crop advisors throughout the German states of North Rhine-Westphalia, Schleswig-Holstein, Lower Saxony, Bremen and Hamburg.
- | **Vantage Manitoba:** Vantage Manitoba was established from Trimble's authorized reseller in Canada—AgWest Ltd. Located outside of Winnipeg, Manitoba, Vantage Manitoba will provide Trimble total farm solutions throughout the province of Manitoba.
- | **Vantage South Atlantic:** Vantage South Atlantic is a new authorized reseller based in Warsaw, North Carolina. Vantage South Atlantic will provide Trimble total farm solutions throughout Virginia, North Carolina and the eastern part of Tennessee.

As the complexity of integrating multiple systems together across a farming operation increases, so does the need for seamless service and support from technicians that have in depth knowledge in all areas of precision agriculture. Vantage partners complete an extensive level of training to install, set up and support the entire Trimble precision agriculture portfolio from planning through reporting. The Trimble agriculture portfolio has evolved from guidance and flow & application control systems to now include advanced solutions for irrigation and water management, agronomy coaching, plant health monitoring, soil analysis, variable rate application, and desktop and cloud-based management.

Vantage distributors provide a premier level of technical expertise, customer service, and support capabilities and operate with a strategy that fosters technology interoperability in mixed fleets used on a farm. Vantage partners are committed to providing reliable, responsive and dedicated in-field service and support as well as creating a hassle-free experience for the grower and their advisor when implementing advanced technology solutions. They also provide training so farmers and advisors have a better understanding of how to use the technology in a way that best meets their farming needs.

For additional information about Vantage, visit: [www.vantage-ag.com](http://www.vantage-ag.com).

### **About Trimble's Agriculture Division**

Trimble's Agriculture Division provides solutions that solve complex technology challenges across the entire agricultural supply chain. The solutions enable farmers and advisors to allocate scarce resources to produce a safe, reliable food supply in a profitable and environmentally sustainable manner. Covering all seasons, crops, terrains and farm sizes, Trimble solutions can be used on most equipment on the farm, regardless of manufacturer. To enable better decision making, Trimble offers technology integration that allows farmers to collect, share, and manage information across their farm, while providing improved operating efficiencies in the agricultural value chain. Trimble solutions include guidance and steering, agronomy coaching, desktop and cloud-based data management, flow and application control, water management, harvest solutions and correction services. For more information on Trimble Agriculture, visit: [www.trimble.com/agriculture](http://www.trimble.com/agriculture).

### **About Trimble**

Trimble is transforming the way the world works by delivering products and services that connect the physical and digital

worlds. Core technologies in positioning, modeling, connectivity and data analytics enable customers to improve productivity, quality, safety, and sustainability. From purpose built products to enterprise lifecycle solutions, Trimble software, hardware and services are transforming a broad range of industries such as agriculture, construction, geospatial, and transportation and logistics. For more information about Trimble (NASDAQ: TRMB), visit: [www.trimble.com](http://www.trimble.com).

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