



March 8, 2017

Trimble and Caterpillar to Deliver Connected On-Highway Telematics Solutions to Optimize Construction Operations

Caterpillar Dealers to Offer Trimble's On-Highway Telematics Solutions as Part of CAT Connect

LAS VEGAS, March 8, 2017 /PRNewswire/ -- Trimble (NASDAQ: TRMB) and Caterpillar Inc. (NYSE: CAT) announced today that they are partnering to bring on-highway telematics to construction operations. The collaboration extends Caterpillar's CAT[®] Connect solutions to include Trimble's real-time, truck fleet visibility and monitoring capabilities to now enable both on-highway and off-highway fleet management.

The announcement was made at ConExpo 2017, one of the world's largest international exhibitions for the construction industry.

The field-proven on-highway solutions and services from Trimble will be part of the CAT Connect telematics portfolio, which also includes the VisionLink[®] fleet, asset and site productivity management solution for construction operations. Developed by Virtual Site Solutions (VSS), a Trimble Caterpillar joint venture, VisionLink provides a centralized, collective view of all machines and their contribution to overall productivity across an organization and jobsites for both Caterpillar equipment and mixed fleets.

Through this collaboration, construction companies will further benefit by seeing their entire truck fleet and equipment assets in a single view using VisionLink to gain deeper insight into their overall operations. The on-highway solutions bridge a technology gap and provide a comprehensive set of optimized services to improve productivity, lower operating costs and increase safety and compliance. Applications include fuel management, vehicle health and diagnostics, driver safety as well as hours of service and vehicle inspections to comply with Federal Motor Carrier Safety Administration (FMCSA) requirements for electronic logging devices (ELD).

"The CAT Connect vision enables customers to see and manage all of their operational assets and equipment from a single application. By offering Trimble's on-highway solutions, connected to VisionLink, Caterpillar can further deliver on our vision," said John Carpenter, Construction Digital & Technology, Caterpillar. "Trimble's successful track record of working with both on-highway and off-highway customers, along with our long-term joint venture, allows us to bring these technologies and services to our customers today. By working in tandem with Trimble, we're giving our customers the ability to connect, visualize and monitor their entire operations—whether it's Caterpillar or a mixed fleet."

"By visualizing how a complete off-highway and on-highway fleet are being used, there are opportunities to maximize efficiency in more aspects of their operations," said John Cameron, general manager of Trimble's Field Service Management Division. "Partnering with Caterpillar and leveraging their global distribution channel demonstrates our mutual commitment to provide construction organizations with complete visibility from the jobsite to the streets. As a result, construction operations can leverage accurate production and fleet data to optimize productivity, lower operating costs and increase safety and compliance."

The on-highway solutions are expected to be available from CAT dealers in March of 2017.

About Caterpillar

For more than 90 years, Caterpillar Inc. has been making sustainable progress possible and driving positive change on every continent. Customers turn to Caterpillar to help them develop infrastructure, energy and natural resource assets. With 2016 sales and revenues of \$38.537 billion, Caterpillar is the world's leading manufacturer of construction and mining equipment, diesel and natural gas engines, industrial gas turbines and diesel-electric locomotives. The company principally operates through its three product segments - Construction Industries, Resource Industries and Energy & Transportation - and also provides financing and related services through its Financial Products segment. For more information, visit caterpillar.com. To connect with us on social media, visit caterpillar.com/social-media.

About Trimble's Field Service Management Division

Trimble's Field Service Management Division provides visibility into field and fleet operations through the Trimble PULSE[™]

portfolio of solutions enabling businesses to streamline efficiency and increase productivity. The portfolio of solutions include fleet management, service management, asset management, driver safety as well as customizable mobile applications and workflows to offer customers industry-specific, enterprise-level solutions for exceptional performance and ease of use.

For more information, visit: www.trimble.com/fsm.

About Trimble

Trimble is transforming the way the world works by delivering products and services that connect the physical and digital worlds. Core technologies in positioning, modelling, connectivity and data analytics enable customers to improve productivity, quality, safety and sustainability. From purpose built products to enterprise lifecycle solutions, Trimble software, hardware and services are transforming a broad range of industries such as agriculture, construction, geospatial and transportation and logistics. For more information about Trimble (NASDAQ:TRMB), visit: www.trimble.com.

GTRMB

To view the original version on PR Newswire, visit:<http://www.prnewswire.com/news-releases/trimble-and-caterpillar-to-deliver-connected-on-highway-telematics-solutions-to-optimize-construction-operations-300420024.html>

SOURCE Trimble

News Provided by Acquire Media