



## Trimble Wins U.S. Air Force GeoBase Program Contracts

**SUNNYVALE, Calif., Jan. 20, 2004** -- Trimble (NASDAQ: TRMB) announced today that it has been awarded two contracts from the U.S. Air Force (USAF) to provide Global Positioning System (GPS) surveying and mapping systems. The GPS equipment will be used as part of the GeoBase Civil Engineering Program for worldwide surveying and construction projects. The contracts are valued at approximately \$5 million.

Under the contract, Trimble will supply GPS Total Station® 5700 GPS surveying systems, GPS Pathfinder® Pro XRS mapping systems, GeoExplorer® CE series GPS handheld receivers, and training. The systems will be used to collect accurate position data to map USAF Base installation assets as well as build base camps and airfields worldwide. The integration of position data with asset information will assist in managing the USAF Base installation's physical infrastructure. In addition, the systems may be used to assist during natural disasters and with community service projects.

### About GeoBase

The GeoBase program represents a major paradigm shift in how geospatial information resources are being acquired, implemented, exploited, and sustained on USAF installations around the world. GeoBase aims to deliver a comprehensive, integrated geospatial information infrastructure supporting "Blue Force" basing requirements. With the vision of "One Installation...One Map", GeoBase will give commanders a decision support tool providing a common, georeferenced view of all their infrastructure assets to answer questions such as-what is it, where is it, and what's around each installation.

### 5700 RTK GPS Surveying System

The Trimble GPS Total Station 5700 is an easy-to-use modular system. It provides surveyors with total flexibility, using different set-up configurations for all types of surveying tasks. The receiver can be configured with all the components and mounted on a lightweight range pole or worn with a belt pouch. The system can also be mounted on a tripod, vehicle, boat, ATV or placed in a backpack.

The systems include dual-frequency 5700 GPS receivers, ruggedized handheld TSCE™ controllers, Trimble Geomatics Office™ processing software, radios, antennas and accessories which include back packs, tripods, transit cases and batteries. Each system can be deployed as either a precision mobile survey unit or as a reference station to provide Real-Time Kinematic (RTK) data signals to the mobile unit. With the addition of the 5700 RTK systems, the USAF survey equipment now includes GPS, servo and robotic total stations from Trimble.

At the heart of the system is a low-power, GPS receiver, which provides higher speed, longer battery life, better satellite tracking and higher precision in extreme environments. The GPS receiver also includes an internal radio modem and the extended Real-time Kinematic (eRTK™) technology, which can cover areas up to four times larger than conventional RTK.

The 5700 receiver is housed in an extremely rugged, space-age magnesium alloy case which is lighter than aluminum, yet 30% stronger. The receiver weighs less than 1.4kgs. (3 lbs), including batteries for a full day's work, internal radio, radio antenna and internal charger.

In addition, the GPS system works with the Zephyr™ and Zephyr Geodetic™ antennas, both using the patented Trimble 4-point antenna feed technology. The Zephyr Geodetic antenna features the patented Trimble Stealth™ ground plane technology, which mitigates multipath signals.

### About Mapping and GIS Products

GPS enabled GIS data collection and maintenance allows timely data availability which supports effective decision-making. Organizations or agencies that require accurate information that is tied to location can benefit from the productivity provided by GPS technology. Cities, government agencies, scientific organizations, utility companies, and the military around the world use GIS data collection and data maintenance systems to stay up-to-date.

Trimble's complete range of products provides the accuracy, flexibility, and ease of use required by mapping and GIS professionals.

The GeoExplorer CE series is a new tool for GPS/GIS data collection and mobile GIS applications. The versatile, rugged GPS CE handhelds combines the power of Microsoft's Windows CE platform and a high performance Trimble GPS receiver with integrated Wide Area Augmentation System (WAAS) capability--all in a lightweight handheld.

Trimble's GPS Pathfinder systems are used for data collection, update, and processing. They integrate seamlessly with industry-standard GIS systems, providing users with timely, accurate data for decision-making. The GPS Pathfinder family includes GPS receivers, antennas, field software and office software.

### **About Trimble**

Trimble is a leading innovator of Global Positioning System (GPS) technology. In addition to providing advanced GPS components, Trimble augments GPS with other positioning technologies as well as wireless communications and software to create complete customer solutions. Trimble's worldwide presence and unique capabilities position the Company for growth in emerging applications including surveying, automobile navigation, machine guidance, asset tracking, wireless platforms, and telecommunications infrastructure. Founded in 1978 and headquartered in Sunnyvale, Calif., Trimble has more than 2,000 employees in more than 20 countries worldwide.

Certain statements made in this press release are forward looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, and are made pursuant to the safe harbor provisions of the Securities Litigation Reform Act of 1995. Actual results may differ from those set forth in this press release due to certain risks and uncertainties, including the number of units to be purchased, and the Company's ability to perform, under the contract. These and other risks are detailed from time to time in reports filed with the SEC, including Trimble's respective quarterly reports on Form 10-Q and its annual report on Form 10-K.

Investor Relations Contact: Investor Relations of Trimble: (408) 481-6914

Media Contact: LeaAnn McNabb of Trimble: 408-481-7808