Tech Data

February 15, 2018

Tech Data Adds Oracle Cloud to StreamOne Cloud Marketplace

Now available in the Americas and Europe

CLEARWATER, Fla., Feb. 15, 2018 /PRNewswire/ -- Tech Data (Nasdaq: TECD) today announced that it has made Oracle's universal cloud credits for Pay-As-You-Go (PAYG) metered services available on its StreamOne™ cloud marketplace, giving partners in the Americas and Europe an easy way to provision, manage and deliver the solutions for cloud-based or hybrid customer deployments.

Oracle's universal cloud credits are a flexible way of buying and consuming cloud services. Through one universal SKU, customers have unlimited access to all current and future Oracle Platform-as-a-Service (PaaS) and Infrastructure-as-a-Service (IaaS) offerings, spanning both Oracle Cloud and Oracle Cloud at Customer. Customers will have on-demand access to all PaaS and IaaS services with flexibility to upgrade, expand or move services across data centers based on their requirements.

"Oracle IaaS and PaaS are popular solutions and significant additions to StreamOne," said Sergio Farache, senior vice president, Global Cloud Solutions at Tech Data. "The elasticity and utility that Oracle IaaS delivers are perfectly suited to the cloud. Our customers can now take advantage of IaaS at any time, without making a long-term commitment. Through StreamOne, Oracle resellers can offer IaaS and PaaS for provisioning and use, with simple management and billing capabilities."

The addition of Oracle IaaS and PaaS makes StreamOne even more valuable to channel partners. With the wide range of enterprise-class solutions now available on StreamOne, including those from AWS, IBM, Microsoft, Veeam and Veritas, resellers can cater to their customers' various cloud services requirements via the platform.

"Tech Data has an excellent reputation for developing and driving growth for its partners," said Al Patel, senior director, VAD Channel Sales, Oracle EMEA. "In addition to driving accelerated cloud revenue and adoption, we can also support existing partners with their on-premise and on-premise-to-cloud needs, leveraging the strengths of Tech Data. Oracle is investing heavily in net-new cloud business with value-added distributors in EMEA, and Tech Data is an important part of this initiative."

StreamOne, developed by Tech Data to provide its customers with the capability to manage the entire end-user lifecycle for consumption- and subscription-based cloud services, includes tools and resources that enable resellers to learn about, buy and manage services. Tech Data's Cloud Solutions team provides specialist support to resellers, making it easier for them to engage on and benefit from vendor and service provider programs, and to transition their business models.

For more information on Tech Data Cloud Solutions, contact EnterpriseCloudSales@techdata.com in the Americas or Cloud@techdata.eu in Europe.

Click to Tweet: .@Tech_Data adds @Oracle's universal #cloud credits to StreamOne Cloud Marketplace http://www.techdata.com/news.html

About Tech Data
Tech Data connects the world with the power of technology. Our end-to-end portfolio of products, services and solutions, highly specialized skills, and expertise in next-generation technologies enable channel partners to bring to market the

products and solutions the world needs to connect, grow and advance. Tech Data is ranked No. 107 on the Fortune 500® and has been named one of Fortune's "World's Most Admired Companies" for nine straight years. To find out more, visit www.techdata.com or follow us on Twitter, LinkedIn, and Facebook.

Media Contact
Jennifer Harmes
Public Relations Manager
Tech Data
727.599.2654
jennifer.harmes@techdata.com

C View original content with multimedia:http://www.prnewswire.com/news-releases/tech-data-adds-oracle-cloud-to-streamone-cloud-marketplace-300599035.html

SOURCE Tech Data Corporation

News Provided by Acquire Media