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Six Tech Data Executives Recognized as 2018 CRN® Channel Chiefs

Bauerlein, Kennedy, Nethercoat, O'Shea, Rendleman and Ryals honored for their roles in accelerating growth in the Americas for Tech Data and its channel partners

CLEARWATER, Fla., Feb. 12, 2018 /PRNewswire/ -- [Tech Data](#) (Nasdaq: TECD) today announced that [CRN®](#), a brand of The Channel Company, has named six company executives to its prestigious list of 2018 Channel Chiefs:

- | **Marty Bauerlein**, senior vice president, Commercial and Retail Solutions, North America
- | **Kevin Kennedy**, senior vice president, Sales, Enterprise Solutions
- | **Stacy Nethercoat**, vice president, Cloud Solutions, Americas
- | **John O'Shea**, senior vice president, Global Lifecycle Management Services
- | **Linda Rendleman**, vice president, Product Marketing, Endpoint Solutions
- | **Alex Ryals**, vice president, Security Solutions, Americas



To see video interviews with each of Tech Data's 2018 Channel Chiefs, visit <https://www.youtube.com/techdatacorp>.

"These six leaders embody Tech Data's focus on helping our customers successfully transform their businesses to address their clients' evolving needs as the market shifts to next-generation technologies," said Joe Quaglia, president, Americas, at Tech Data. "In a year of transformational change, these executives led their teams in driving successful business outcomes for our channel partners, helping to position Tech Data as the IT distributor of the future. Their inclusion on CRN's list of Channel Chiefs is a well-deserved recognition of their accomplishments."

Channel Chief honorees are selected by CRN's editorial staff on the basis of their professional achievements, standing in the industry, dedication to the channel partner community, and strategies for driving future growth and innovation. Each of the 2018 Channel Chiefs has demonstrated loyalty and ongoing support for the IT channel by consistently promoting, defending and executing outstanding channel partner programs.

"The executives on CRN's 2018 Channel Chiefs list stand out for their exceptional leadership, vision and commitment to the channel," said Robert Faletra, Executive Chairman of The Channel Company. "These individuals deserve special recognition for their development and support of robust partner programs, innovative business strategies and significant contribution to the overall health of a vigorously growing channel. We applaud each Channel Chief's impressive record of accomplishments and look forward to their future successes."

[Click to tweet](#): [@TheChannelCo](#) recognizes six [@Tech_Data](#) executives as [@CRN](#) 2018 Channel Chiefs; [#CRNChannelChiefs](#); www.crn.com/channelchiefs; <http://www.techdata.com/news.html>.

About Tech Data

Tech Data connects the world with the power of technology. Our end-to-end portfolio of products, services and solutions, highly specialized skills, and expertise in next-generation technologies enable channel partners to bring to market the products and solutions the world needs to connect, grow and advance. Tech Data is ranked No. 107 on the Fortune 500® and has been named one of Fortune's World's Most Admired Companies for nine straight years. To find out more, visit www.techdata.com or follow us on [Twitter](#), [LinkedIn](#), and [Facebook](#).

About The Channel Company

The Channel Company enables breakthrough IT channel performance with our dominant media, engaging events, expert consulting and education and innovative marketing services and platforms. As the channel catalyst, we connect and empower technology suppliers, solution providers and end users. Backed by more than 30 years of unequalled channel experience, we draw from our deep knowledge to envision innovative new solutions for ever-evolving challenges in the

technology marketplace. www.thechannelco.com.

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