

November 21, 2017

## Tech Data Recognized as a 2017 CDW Partner of the Year

CLEARWATER, Fla.--(BUSINESS WIRE)-- [Tech Data](#) (Nasdaq: TECD) today announced that it has been selected as a 2017 CDW Partner of the Year. CDW's 10<sup>th</sup> annual Partner of the Year Awards, presented recently at the 2017 CDW Partner Summit in Las Vegas, honored top-performing CDW partners in the U.S. that provided exemplary products, programs, services and support to CDW and its customers throughout the year.

This press release features multimedia. View the full release here:  
<http://www.businesswire.com/news/home/20171121005306/en/>



From left to right: Matthew A. Troka, senior vice president of Product and Partner Management, CDW; Thomas E. Richards, chairman and chief executive officer, CDW; Marco Petragallo, director, Procurement, CDW; D. True Madish, senior client executive, Tech Data; Matthew Abbey, strategic account manager, Tech Data; Richard Pereira, vice president, Inside Sales, Tech Data; John Bolger, director, Field Sales, Tech Data; Denny O'Connell, senior vice president, National Accounts, Tech Data; Byron Holden, vice president, Procurement, CDW. (Photo: Business Wire)

congratulate Tech Data for this honor and thank them for their support and commitment to CDW and our shared customers."

[Click to tweet:](#) .@Tech\_Data recognized as a 2017 @CDWCorp Partner of the Year; <http://ow.ly/Yvcv30dSLb0>.

### About Tech Data

Tech Data connects the world with the power of technology. Our end-to-end portfolio of products, services and solutions, highly specialized skills, and expertise in next-generation technologies enable channel partners to bring to market the products and solutions the world needs to connect, grow and advance. Tech Data is ranked No. 107 on the Fortune 500<sup>®</sup> and has been named one of Fortune's "World's Most Admired Companies" for eight straight years. To find out more, visit [www.techdata.com](http://www.techdata.com) or follow us on [Twitter](#), [LinkedIn](#), and [Facebook](#).

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The CDW Partner of the Year Awards are based on input from CDW's sales, product and partner management, and marketing teams. Additional selection criteria for this year's awards included the growth of partner sales through CDW, market strategy alignment and partner engagement.

"As a proud CDW partner, we're honored to receive the Distribution Partner of the Year Award for the second consecutive year," said Denny O'Connell, senior vice president, National Accounts at Tech Data. "From endpoint solutions to the data center, we are uniquely positioned to use our end-to-end portfolio to broaden the tremendous growth opportunities for both of our companies."

"Outstanding partners are critical to our success in orchestrating the very best technology solutions for our customers," said Matt Troka, CDW senior vice president of product and partner management. "Our 10<sup>th</sup> annual Partner of the Year Awards recognize the best in the industry and celebrate their accomplishments. We

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