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Tech Data Adds Four New Service Providers to its Cloud Portfolio

CLEARWATER, Fla.--(BUSINESS WIRE)-- Tech Data Corporation (Nasdaq: TECD) today announced it has added four new value-added service providers to its Tech Data Cloud portfolio, featuring one-stop shopping for cloud solutions, along with flexible payment models and powerful cloud management toolsets. The new service providers, available to Tech Data resellers in the U.S., include:

- AvePoint (offered on the StreamOne Cloud Marketplace), a Microsoft Azure-hosted Software-as-a-Service (SaaS) platform. With AvePoint Online Services for Partners, managed service providers (MSPs) are able to accelerate Office 365 end user adoption by delivering backup, migration and management services for Office 365 from a single platform.

- Conexlink's MyCloudIT (offered on the StreamOne Cloud Marketplace) web platform, which simplifies and automates hosting desktops, apps and data in the cloud—specifically for Microsoft Azure. MyCloudIT deploys remote desktop services on top of Microsoft Azure Infrastructure-as-a-Service (IaaS), and provides a management control panel to automate management and monitoring tasks from a single pane of glass.

- CloudGenera (offered on the StreamOne Enterprise Solutions Cloud Platform) helps businesses of all sizes select cloud solutions, establish governance around their cloud usage and drive adoption of their cloud strategy. Through its CloudAssist™ portal and CloudAdopt™ add-on, resellers can research cloud options, map the application portfolio to the best cloud solution, and give the power to organize, manage and govern the use of those chosen cloud providers.

- Webair (offered on the StreamOne Enterprise Solutions Cloud Platform) provides multiple tiers of Disaster Recovery (DR) services with instant recovery from ransomware, as well as human, infrastructure and application failures. These services include Webair Backups-as-a-Service (BaaS); BaaS to Azure; Disaster Recovery-as-a-Service (DRaaS); DRaaS to Azure; and Ransomware Recovery-as-a-Service (RRaaS).

"By broadening our overall cloud offerings with these diverse solutions, we provide our partners with the best possible options for quickly setting up their own cloud services for their customers," said Stacy Nethercoat, vice president, Cloud, Americas at Tech Data. "Tech Data continues to build upon its rich legacy of creating strong solution offerings for its partners and providing them with the keys to their success."

For more information on Tech Data Cloud in the Americas, contact tdcloud@techdata.com or call (800) 237-8931.

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About Tech Data

Tech Data Corporation is one of the world's largest wholesale distributors of technology products, services and solutions. Its advanced logistics capabilities and value-added services enable 115,000 resellers to efficiently and cost effectively support the diverse technology needs of end users in more than 100 countries. Tech Data generated $26.2 billion in net sales for the fiscal year ended January 31, 2017. It is ranked No. 107 on the Fortune 500® and one of Fortune's "World's Most Admired Companies." To learn more, visit www.techdata.com, or follow us on Facebook and Twitter.

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