Tech Data

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Tech Data Adds NEXIONA IoT Solutions to Cloud Solutions Store

CLEARWATER, Fla., July 25, 2017 /PRNewswire/ -- Tech Data Corporation (Nasdaq: TECD) today announced that NEXIONA's innovative range of IoT software is now available on the Tech Data Cloud Solutions Store, powered by StreamOne, Tech Data's platform for end-to-end provisioning and billing of software and cloud services. Tech Data customers in the U.S. and Europe can now manage the complete sales cycle for NEXIONA's solutions using this digital platform, from initial purchase to license renewal.

"IoT is one of the top areas of focus for many of our partners' customers," said Colin Blair, vice president, Data Analytics and Internet of Things (IoT) at Tech Data. "The addition of NEXIONA to our Tech Data Cloud Solutions portfolio provides our partners with the broad set of tools they need to be successful in meeting the diverse needs of their customers."

NEXIONA is part of Tech Data's growing SmartForce IoT offering, which comprises a portfolio of validated end-to-end solutions for systems integrators, value-added resellers and service providers, providing them with the tools they need to deliver solutions and products quickly to the emerging IoT market. NEXIONA's MIIMETIQ software enables system integrators and service providers to rapidly and easily design, prototype, and commercialize their own industrial IoT applications by simplifying secure connection to physical devices and the management of all sensor data.

"To unlock the value of IoT, system integrators and solution providers need a way to quickly design, prototype, and turn new ideas into value-driving IoT applications," said Victor Paradell, vice president, Tech Data Smart IoT & Analytics, Europe. "Delivering NEXIONA's MIIMETIQ high-productivity application enablement platform through Tech Data's StreamOne gives our partners an easy, fast and cost-effective way to start building their own IoT platforms—with full control over their data— and migrating to new, more profitable service delivery models."

NEXIONA's platform supports more than 60 machine-to-machine (M2M) and IoT protocols and communication technologies, and is built on a flexible service-oriented architecture (SOA) that fully integrates with IBM Watson IoT and Microsoft Azure IoT Hub cloud services and is available from Tech Data as an integrated solution with the Dell Edge Gateway 5000 Series for rapid IoT framework development.

For more information on Tech Data's Smart IoT Solutions, call (800) 237-8931, visit IoT.techdata.com, e-mail IoT@techdata.com (Americas) or iot@techdata.eu (Europe), or join the conversation on Tech Data's dedicated IoT LinkedIn page.

Click to tweet: .@Tech_Data Adds NEXIONA #IoT Solutions to #Cloud Solutions Store @connectocracy; http://ow.ly/MNRo30dR8V0.

About Tech Data
Tech Data Corporation is one of the world's largest wholesale distributors of technology products, services and solutions. Its advanced logistics capabilities and value-added services enable 105,000 resellers to efficiently and cost effectively support the diverse technology needs of end users in more than 100 countries. Tech Data generated $26.2 billion in net sales for the fiscal year ended January 31, 2017. It is ranked No. 107 on the Fortune 500® and one of Fortune's "World's Most Admired Companies." To learn more, visit www.techdata.com or follow us on Facebook and Twitter.

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