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Tech Data Named HP Partner of the Year at HP Reinvent: World Partner Forum

Partner Award Program Highlights Success in the Channel in 2017

CLEARWATER, Fla.--(BUSINESS WIRE)-- [Tech Data Corporation](#) (Nasdaq: TECD) today announced that it received the HP Partner of the Year award at the HP Reinvent World Partner Forum 2017. The annual forum, hosted this year in Chicago, brought together more than 1,400 HP Partners from across the globe along with HP's CEO, Dion Weisler, and his entire executive channel team. Tech Data was recognized in the sub-category of HP U.S. Print Hardware Distributor of the Year.

This Smart News Release features multimedia. View the full release here:

<http://www.businesswire.com/news/home/20170925005653/en/>



"We are honored to be named the U.S. Print Hardware Distributor of the Year by our partners at HP," said Linda Rendleman, vice president of Product Marketing at Tech Data. "This award is a reflection of our talented HP team and their execution and commitment to providing the best customer experience in the IT channel. HP remains one of our most strategic vendor partners, and we look forward to continued growth and success together."

The winning partners are evaluated across a variety of criteria including innovation and category leadership across print, PC and supplier, distributor and re-seller categories. Globally, more than 50 partners were honored.

Left to right: Stephanie Dismore, vice president and general manager, Americas Channels, HP; Linda Rendleman, vice president of Product Marketing, Tech Data; and Christoph Schell, President, Americas, HP. (Photo: Business Wire)

channel leadership team," said Stephanie Dismore, HP vice president and general manager, Americas Channels. "This year's award winners are perfect examples of what happens when we focus on driving strategic growth together. Congratulations on this well-deserved award!"

"Tech Data was chosen out of a select group of valued partners based on a variety of revenue and growth factors that were reviewed and ultimately determined by our

For more information on Tech Data's HP Solutions Group or to speak with a dedicated HP representative, please call (800) 237-8931, ext. 80174.

[Click to tweet:](#) .@Tech_Data Named #HP Partner of the Year at HP Reinvent: World Partner Forum; <http://ow.ly/Yvcv30dSLb0>.

About Tech Data

Tech Data Corporation is one of the world's largest wholesale distributors of technology products, services and solutions. Its advanced logistics capabilities and value-added services enable 115,000 resellers to efficiently and cost effectively support the diverse technology needs of end users in more than 100 countries. Tech Data generated \$26.2 billion in net sales for the fiscal year ended January 31, 2017. It is ranked No. 107 on the Fortune 500[®] and one of Fortune's "World's Most Admired Companies." To learn more, visit www.techdata.com, or follow us on [Facebook](#) and [Twitter](#).

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