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## Tech Data Selected as a Strategic Global Distribution Partner by Dell EMC

CLEARWATER, Fla., Feb. 09, 2017 (GLOBE NEWSWIRE) -- [Tech Data Corporation](#) (Nasdaq:TECD) today announced that it has been selected as a key global distribution partner by Dell EMC, the leading provider of converged infrastructure, servers, storage and data protection technologies. Tech Data becomes a key global distributor that will carry the entire Dell EMC product line in both the Americas and Europe. Reseller partners across Tech Data's entire footprint now have access to the full Dell EMC portfolio, including an extensive and innovative range of flash storage, hybrid cloud, and advanced data center solutions.

"We appreciate Dell EMC's continued trust in Tech Data and are excited to continue to serve as a global partner to help accelerate their growth in the channel," said Rich Hume, executive vice president and chief operating officer at Tech Data. "With our end-to-end expertise, strategic focus on helping our partners capitalize on third-platform technologies, and our longstanding relationships with Dell and EMC, we are well-positioned to help solution providers capture growth opportunities with the newly combined Dell EMC."

"As we launch the extraordinary Dell EMC Partner Program, we are thrilled to continue our partnership with Tech Data," said Jim DeFoe, senior vice president, Dell EMC. "Tech Data is well positioned to help Dell EMC resellers grow their businesses by selling best-in-class technology and services. With Tech Data, our resellers have an excellent opportunity to maximize the value of distribution."

### About Tech Data

Tech Data Corporation is one of the world's largest wholesale distributors of technology products, services and solutions. Its advanced logistics capabilities and value added services enable 105,000 resellers to efficiently and cost effectively support the diverse technology needs of end users in more than 100 countries. Tech Data generated \$26.4 billion in net sales for the fiscal year ended January 31, 2016. It is ranked No. 108 on the Fortune 500<sup>®</sup> and one of Fortune's "World's Most Admired Companies." To learn more, visit [www.techdata.com](http://www.techdata.com), or follow us on [Facebook](#) and [Twitter](#).

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