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Tech Data Named Master Distributor for Fujitsu do Brasil

Exclusive Agreement Includes Fujitsu Document Scanners throughout Latin America

CLEARWATER, Fla., Nov. 18, 2016 (GLOBE NEWSWIRE) -- [Tech Data Corporation](#) (Nasdaq:TECD) today announced that it has been named the master distributor for Fujitsu do Brasil. Through the agreement, Tech Data will be the exclusive distributor of Fujitsu document scanners to solution providers throughout Latin America.

"We are honored to be chosen as the master distributor for Fujitsu do Brasil," said Deena LaMarque Piquion, vice president, Sales and Marketing, Latin America Export at Tech Data. "This opportunity is an extension of our ongoing relationship with Fujitsu in other regions and enables us to improve product availability for solution providers in the Latin America region. Our close partnership with Fujitsu allows us to proactively plan, forecast, and manage inventory to ensure supply-chain efficiency, while our end-to-end portfolio provides our customers with the right products and services to improve solution selling."

Tech Data's portfolio in Latin America includes power cables that address the needs of all countries throughout the region, as well as warranty services, to complement Fujitsu document scanners. Fujitsu recently announced that Fujitsu do Brasil will lead the strategic direction and product mix for all of Fujitsu's Latin American operations.

"This partnership will optimize the entire operation of Fujitsu scanners throughout Latin America," said Marcelo Gomes, director of Scanners for Latin America at Fujitsu do Brasil. "With Tech Data's world-class logistics capabilities and operational excellence, we will be better positioned to improve our efficiency and competitiveness in this market. For Fujitsu, we expect to gain greater agility in distribution, better availability of products, and more flexibility to focus on business development throughout Latin America."

For more information on Tech Data's full portfolio of Fujitsu products offered in Latin America, contact +1 (305) 599-4785 or email documentimaging@techdata.com.

About Tech Data

Tech Data Corporation is one of the world's largest wholesale distributors of technology products, services and solutions. Its advanced logistics capabilities and value added services enable 105,000 resellers to efficiently and cost effectively support the diverse technology needs of end users in more than 100 countries. Tech Data generated \$26.4 billion in net sales for the fiscal year ended January 31, 2016. It is ranked No. 108 on the Fortune 500[®] and one of Fortune's "World's Most Admired Companies." To learn more, visit www.techdata.com, or follow us on [Facebook](#) and [Twitter](#).

About Fujitsu

Fujitsu is the leading Japanese information and communication technology (ICT) company, offering a full range of technology products, solutions, and services. Approximately 156,000 Fujitsu people support customers in more than 100 countries. We use our experience and the power of ICT to shape the future of society with our customers. Fujitsu Limited (TSE: 6702) reported consolidated revenues of 4.7 trillion yen (US\$41 billion) for the fiscal year ended March 31, 2016. For more information, please see <http://www.fujitsu.com>.

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