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Tech Data Expands Cloud Offering with Brocade Software Networking Solutions

CLEARWATER, Fla.--(BUSINESS WIRE)-- Tech Data Corporation (Nasdaq: TECD) today announced that its Technology Solutions business, formerly a division of Avnet and now part of Tech Data, is adding software networking solutions from Brocade to its award-winning Avnet Cloud Marketplace. As one of the world's largest Brocade distributors, Tech Data is the first technology distributor to add Brocade software offerings to its cloud marketplace.

The Cloud Marketplace offers a one-stop shop for cloud solutions from leading service providers, along with flexible payment models and a powerful cloud management toolset for partners. With over 15 years of collaboration with Brocade, Technology Solutions is uniquely positioned to help partners further grow their channel business by enabling them to provide their customers with cutting-edge networking solutions through the cloud marketplace. Technology Solutions distributes Brocade solutions in more than 15 countries in Asia Pacific, Europe, the Middle East and Africa (EMEA), and the Americas.

"Enterprise Networking is one of the key strategic business opportunities that Technology Solutions has identified for its partners' success worldwide," said Cheryl Neal, vice president, data and networking solutions, Tech Data. "By adding Brocade software into our Cloud Marketplace, our partners will be able to deeply engage in this market and provide their customers with value-focused solutions that align with their technology needs for cloud computing, software-defined networks and virtualization."

Adding Brocade offerings to the Cloud Marketplace builds upon its solutions specialist approach to accelerate the channel's abilities to capitalize on the rapidly growing, next-generation technologies that are defining the future of computing and the data center. Partners will be able to engage Technology Solutions' dedicated solutions specialists to develop complete cloud solutions. Technology Solutions also provides the channel with in-depth expertise in complementary technology market segments, including cognitive computing, data analytics, the data center, the internet of things (IoT), mobility, security, and training and education.

"Technology Solutions' resources, proven business practices and industry expertise will help extend Brocade's reach into the cloud market," said Kelly Herrell, senior vice president and general manager, Software Networking, Brocade. "Our joint partners will be able to rely on Technology Solutions' experienced team to provide market and technical knowledge. Together, we will be able to deliver innovative software networking solutions for their cloud storefronts and address some of their most critical IT challenges."

For partners interested in learning more about Brocade software through Technology Solutions, view the Brocade offerings in the Avnet Cloud Marketplace. For additional information, visit the Technology Solutions Brocade webpage.

Click to tweet: .@Tech_Data Expands its TS #Cloud Offerings with #Brocade Software Networking Solutions http://avnet.me/ts-news.

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About Tech Data

Tech Data Corporation is one of the world's largest wholesale distributors of technology products, services and solutions. Its advanced logistics capabilities and value-added services enable 115,000 resellers to efficiently and cost-effectively support the diverse technology needs of end users in more than 100 countries. Tech Data generated $26.2 billion in net sales for the fiscal year ended January 31, 2017. It is ranked No. 108 on the Fortune 500® and one of Fortune's "World's Most Admired Companies." To learn more, visit www.techdata.com, or follow us on Facebook and Twitter.

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