

*Transformative Technology as
a Differentiator for Tech Data*

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Chief Information Officer

World-Class IT



Common **global technology** and partner tools. Built for scale and consistency



Specialized tools and processes for the **end-to-end** business



Newly equipped with **Digital Transformation** tools for the next horizon



Specialized Advanced Solutions **talent** completes the team

World-Class Systems Expanded Globally

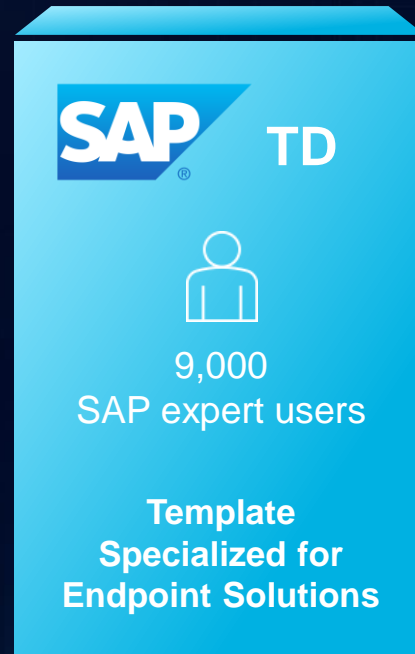
ENTERPRISE-CLASS ERP

LOW CHANGE

SPECIALIZED SYSTEMS

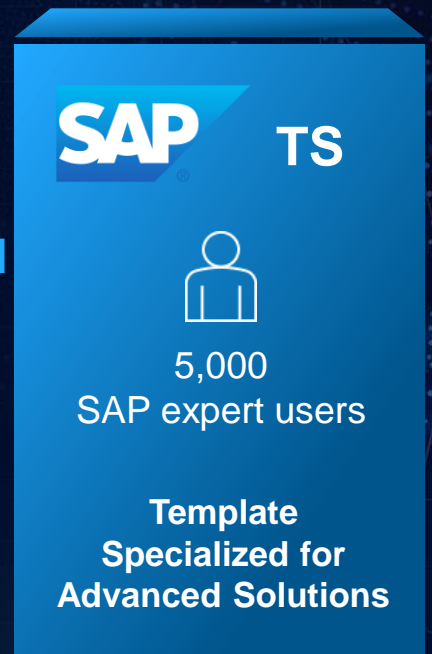
PROGRESSIVE MIGRATION

BUILT ON PRIOR SUCCESS



Low User
Change

All Expert



Specialized Systems That Support Our End-to-End

ENDPOINT SOLUTIONS TEMPLATE



ADVANCED SOLUTIONS TEMPLATE

Low touch

Analytics

High touch

Volume / Velocity

Design custom configurations

Dynamic pricing

Credit Management

Iterative solution refinement

Logistics handling

Product Management

Quality review workflow

High self-service

Expert assisted

WORLDWIDE CAPABILITIES & WORLDWIDE REACH

Transformative tools & initiatives

Cost effective speed to market



Best practice sharing & oversight

Consistency for global partners

Competitive Advantage Today and Into the Future



BUSINESS INTELLIGENCE & ANALYTICS

- Enterprise data consolidation
- In-memory SAP-HANA – screaming fast Business Intelligence
- Modern analytics & modern tools



SHARED SERVICE MASTERY

- New centralized product management capabilities
- New pricing tools & power
- Credit synchronization



NEXT GENERATION OF E-COMMERCE

- E-commerce platform for consistent partner experience - all channels, businesses & locations
- Subscription & consumption native



WORLD-CLASS DIGITALLY READY

- Digital processes & systems **specialized for end-to-end** reach
- **Global, Enterprise-Class** systems, running the world's biggest companies
- Newly equipped **Digital Transformation** platforms to remain agile and stay ahead
- Enhanced and expanded Innovation Technology **team and talent**

The background of the slide is an aerial view of a city at night, with lights from buildings and streets glowing against a dark sky. The image is framed by large, semi-transparent blue and green shapes that resemble stylized letters or abstract forms. The text is centered over the city view.

Connecting
the World
with the Power
of Technology™