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## Tech Data Adds FlexPod SF to its FlexPod Modular Integration Program

*Exclusive Program Accelerates Adoption of Converged Infrastructure Solutions*

CLEARWATER, Fla.--(BUSINESS WIRE)-- [Tech Data Corporation](#) (Nasdaq: TECD) today announced that it has added [FlexPod® SF](#), a converged infrastructure offering that features NetApp® SolidFire® all-flash storage array technology, to its FlexPod Modular Integration (FMI) program. FMI is a sales velocity program that helps partners expedite the sales of FlexPod solutions by managing the process entirely, from registration, through the integration and shipment to their customers. The program gives partners an exclusive solution for accelerating the quoting and shipping of FlexPod configurations.

"FlexPod SF gives our partners a uniquely agile infrastructure to support their dynamic business environments," said Phillip Privett, vice president, Cisco Solutions at Tech Data. "FMI's quoting process will give our partners the ability to offer their customers FlexPod and FlexPod SF solutions faster than their competition. We are proud to be the only North American distributor capable of selling and delivering these modular integrations as part of a high-velocity sales program."

Built on groundbreaking technology from NetApp and Cisco, the FlexPod SF next-generation converged infrastructure is trusted by thousands of customers across the globe. Composed of pre-validated storage, networking and server technologies, FlexPod is designed to increase IT responsiveness to organizational needs and reduce the cost of computing with maximum uptime and minimal risk.

FMI makes FlexPod and FlexPod SF fast and easy to deploy by providing baseline models and modular options of pre-validated tools and flexible options for delivery. Tech Data will integrate and ship complete FlexPod solutions so partners can offer customized onsite implementation and support.

For more information on Tech Data's FlexPod offerings, call 1-855-GO-FLEXPOD (1-855-463-5397) or email [flexpod@techdata.com](mailto:flexpod@techdata.com).

[Click to tweet](#): .@Tech\_Data announces exclusive #FlexPodSF program for expediting FlexPod configurations; <http://ow.ly/Yvcv30dSLb0>.

### About Tech Data

Tech Data Corporation is one of the world's largest wholesale distributors of technology products, services and solutions. Its advanced logistics capabilities and value-added services enable 115,000 resellers to efficiently and cost effectively support the diverse technology needs of end users in more than 100 countries. Tech Data generated \$26.2 billion in net sales for the fiscal year ended January 31, 2017. It is ranked No. 107 on the Fortune 500® and one of Fortune's "World's Most Admired Companies." To learn more, visit [www.techdata.com](http://www.techdata.com), or follow us on [Facebook](#) and [Twitter](#).

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