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## Tech Data's Dutkowsky Named to CRN's List of Top 100 Executives

### Chairman and CEO Named one of the Top 25 Most Influential Executives

CLEARWATER, Fla., Aug. 1, 2017 /PRNewswire/ -- [Tech Data Corporation](#) (Nasdaq: TECD) today announced that [CRN](#)<sup>®</sup>, a brand of [The Channel Company](#), has named Bob Dutkowsky, the company's chairman and CEO, to its 2017 list of Top 100 Executives. This annual list recognizes leaders from the technology industry who have played an integral role in shaping today's IT channel, whether by driving huge cultural shifts, creating rich new opportunities, or forging innovative routes to success. Dutkowsky was named one of the list's Top 25 Most Influential executives.

Dutkowsky has served as Tech Data's CEO for more than ten years, guiding the company through transformative growth and strategic expansion, highlighted by the company's successful acquisition of Avnet's Technology Solutions business earlier this year. Since joining Tech Data in October 2006, Dutkowsky's commitment to execution, diversification, and innovation has led to growth opportunities for the company's customers, vendor partners, and employees—and provided its shareholders with share price appreciation of more than 179 percent. In June, he was elected chairman of the company's Board of Directors.

"As technology continues to rapidly evolve and the needs of our partners shift with the new realities of computing, Tech Data's role in the IT ecosystem has never been more vital," said Dutkowsky. "Tech Data would not be what we are today without our most important asset—our people—and I am honored to work with our talented team of professionals around the world. Embarking on the next chapter in our company's history, we remain passionately committed to helping our partners capture opportunities in next-generation technologies while driving growth for our customers, vendors, employees, and shareholders."

"Today's IT ecosystem is undergoing major changes, from a disruptive, technological innovation boom to the unprecedented shift to a services-driven market," said Robert Faletra, CEO of The Channel Company. "For both technology suppliers and solution providers, navigating these uncertain waters and maintaining a competitive edge requires strong leadership and vision. CRN's 2017 Top 100 Executives actively embody these qualities, providing the exemplary guidance their companies need to thrive in this new environment and move the IT channel forward."

The Top 100 Executives list will be featured in the August 2017 issue of *CRN* and online at [www.crn.com/top100](http://www.crn.com/top100).

[Click to tweet](#): .@TheChannelCo names @Tech\_Data CEO Bob Dutkowsky to @CRN 2017 Top 100 Executives list #CRNTop100 [www.crn.com/top100](http://www.crn.com/top100)

#### About Tech Data

Tech Data Corporation is one of the world's largest wholesale distributors of technology products, services and solutions. Its advanced logistics capabilities and value added services enable 115,000 resellers to efficiently and cost effectively support the diverse technology needs of end users in more than 100 countries. Tech Data generated \$26.2 billion in net sales for the fiscal year ended January 31, 2017. It is ranked No. 107 on the Fortune 500<sup>®</sup> and one of Fortune's "World's Most Admired Companies." To learn more, visit [www.techdata.com](http://www.techdata.com), or follow us on Facebook and Twitter.

#### About The Channel Company

The Channel Company enables breakthrough IT channel performance with our dominant media, engaging events, expert consulting and education, and innovative marketing services and platforms. As the channel catalyst, we connect and empower technology suppliers, solution providers and end users. Backed by more than 30 years of unequalled channel experience, we draw from our deep knowledge to envision innovative new solutions for ever-evolving challenges in the technology marketplace. [www.thechannelco.com](http://www.thechannelco.com).

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