

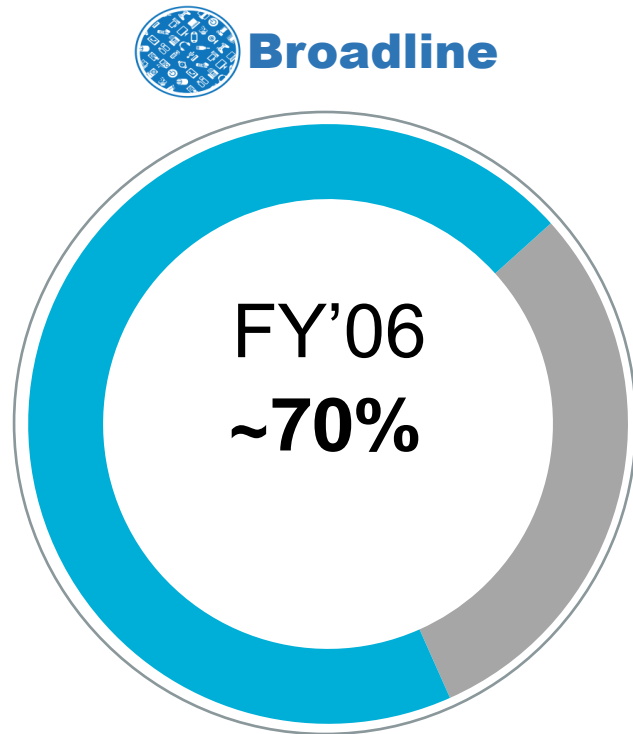
GTDC Investor Conference

Digital-Era Drivers and High Fliers

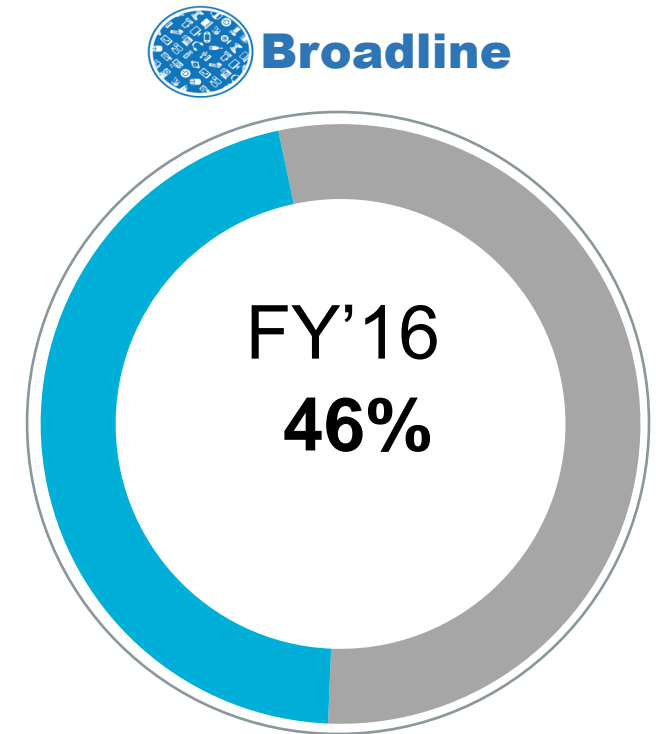
Bob Dutkowsky
CEO

May 5, 2016

A Strong Foundation



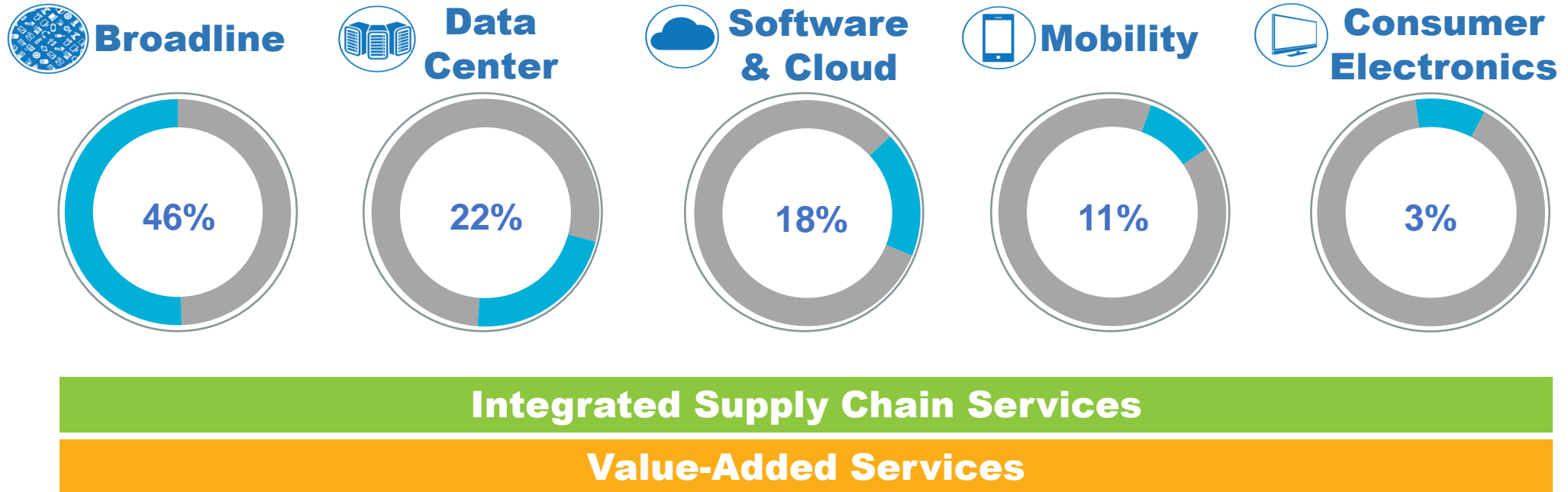
Changing IT Landscape
Directed Areas For
Strategic Focus



Disruptive IT


"Always On, Always Connected" BYOD
Industry Standardization Mobile Prosumer

Complete End-to-End Portfolio of IT Solutions




From the Data Center to the Living Room...

The New Forces in IT



Internet of Things



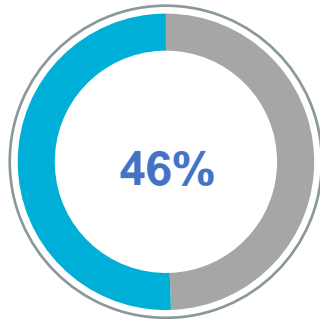
Cloud



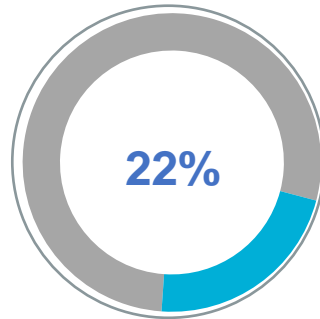
Security



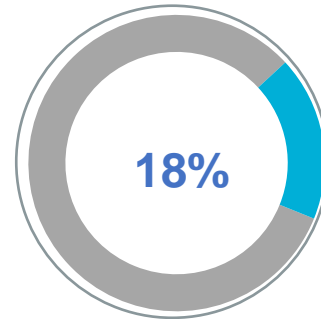
Broadline



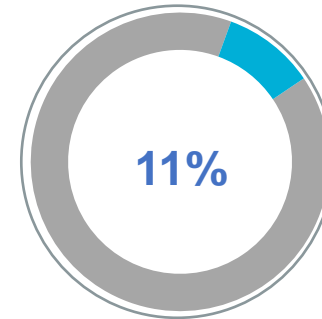
Data Center



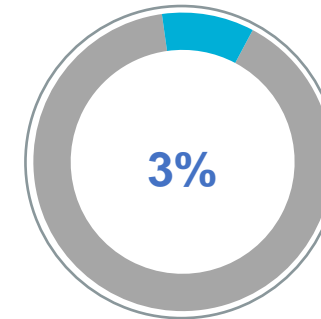
Software & Cloud



Mobility



Consumer Electronics



Integrated Supply Chain Services

Value-Added Services

The Device Mesh Evolves

50 billion connected devices by 2020

Personal Devices

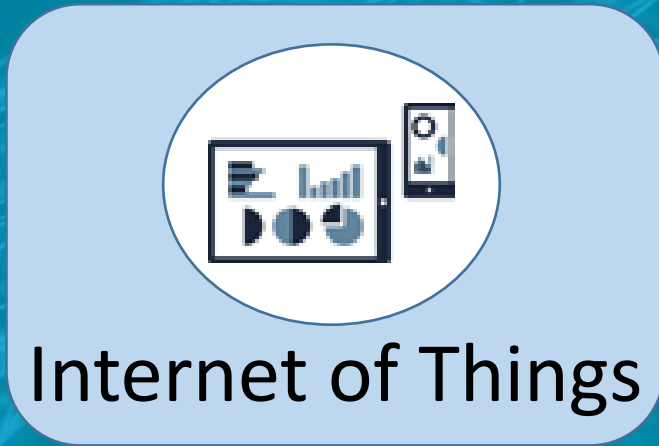
Connected Solutions

Device Management

Wearables

Home Automation

Machine-to-Machine



Broadline



Data Center



Software & Cloud



Mobility



Consumer Electronics

The Information of Everything

Converged Infrastructure

Software Defined Storage

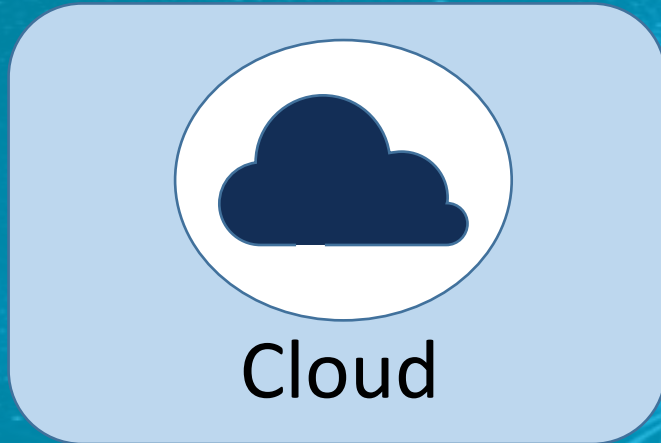
Industry Std. Servers

Technical Support

Everything-as-a-Service

API integration

Consumption and Operating metrics



Cloud



Broadline



Data Center



Software & Cloud



Mobility



Consumer Electronics

Securing the Digital Mesh

Securing 50 billion connected devices



Phishing Identity theft
HACKING MalWare
RansomWare
Cybersecurity Physical security

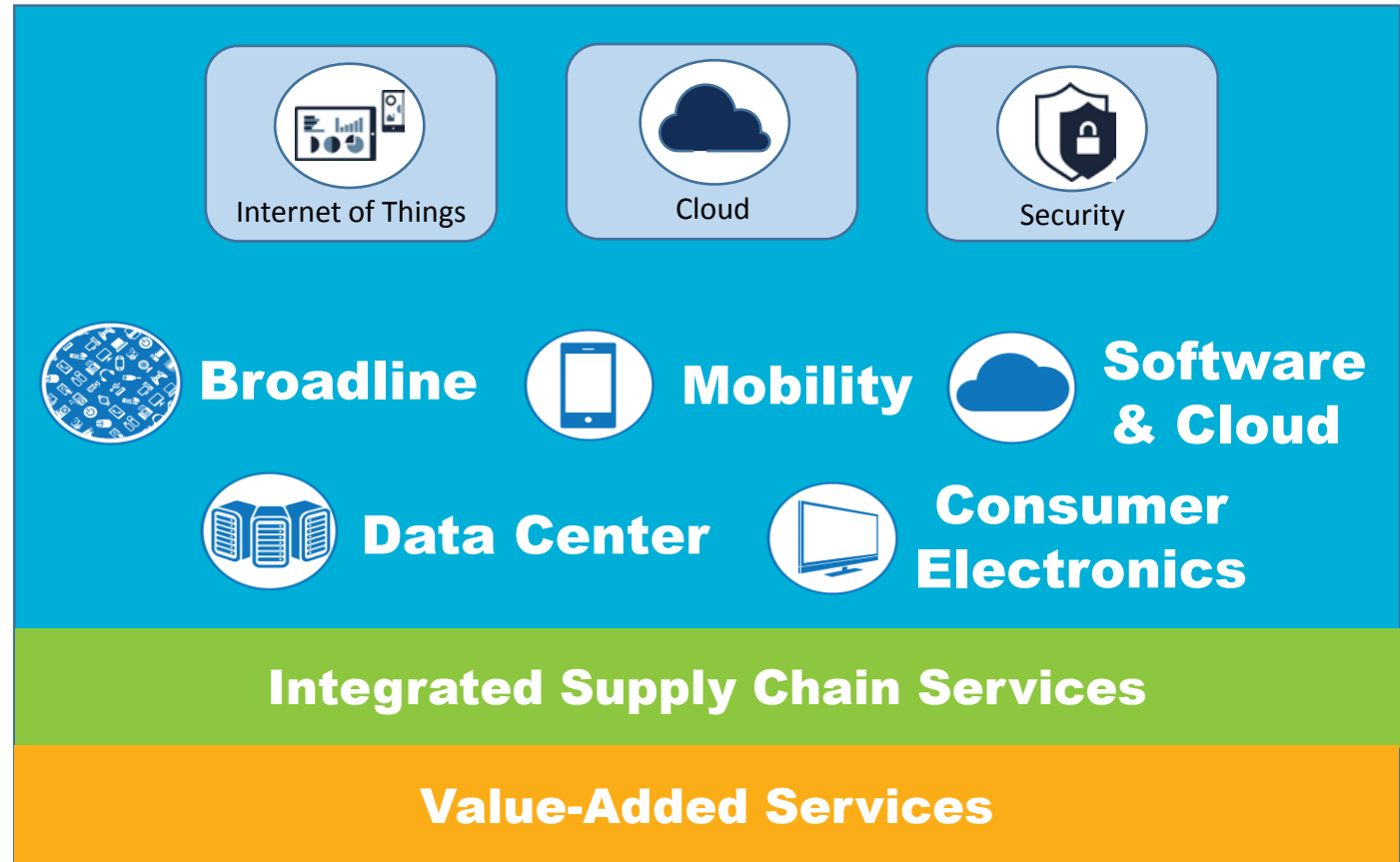
End-to-end security threats



Perfectly Positioned to Win in the New IT Reality



- End-to-End Portfolio
- Global IT Platform
- Value-added Physical & Digital Distribution
- Deep Vendor Relationships



The logo features a stylized 'TD' icon in blue, followed by the text 'Tech Data' in a bold, italicized blue font. A registered trademark symbol (®) is positioned at the top right of the word 'Data'. The entire logo is enclosed within a blue rectangular border that is open on the right side.

TD Tech Data®