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## Tech Data Honors Vendor Partners of the Year

### Channel Partners Recognized at Company's Annual Americas Vendor Partner Summit

CLEARWATER, Fla., Nov. 29, 2016 (GLOBE NEWSWIRE) -- [Tech Data Corporation](#) (NASDAQ:TECD) today announced the winners of its Vendor Partner of the Year awards, presented recently during the company's 12<sup>th</sup> annual Americas Vendor Partner Summit in Tampa, Florida.

Tech Data's Vendor Partner of the Year award recipients are recognized for their collaboration, enablement programs, strong partnerships, and commitment to Tech Data, its solution providers and the IT channel. The 2016 Tech Data Vendor Partner of the Year award winners are:

- | Overall Essential Technologies Vendor Partner of the Year: **HP Inc.**
- | Overall Advanced Technologies Vendor Partner of the Year: **Cisco**
- | Vendor Partner Representative of the Year: **Sam Flansbaum, Dell EMC**
- | Growth Vendor Partner of the Year: **Extreme Networks**
- | Marketing & Sales Innovator of the Year: **Lenovo**
- | Emerging Technology Vendor Partner of the Year: **BitTitan**
- | Transformational Vendor Partner of the Year: **VMware**
- | Latin America (LA) Vendor Partner of the Year: **Brocade**
- | LA Vendor Partner Representative of the Year: **Domingo Alonso, Lenovo**

"We are proud to recognize the commitment, enthusiasm and achievements of our 2016 Vendor Partner award winners," said Brian Davis, senior vice president, U.S. Marketing and Purchasing at Tech Data. "The awards recognize our outstanding vendor partners and representatives who are devoted to channel innovation, enablement and the continued success of our resellers. These awards are a reflection of their determination throughout the year and we thank them for their continued partnership."

More than 280 channel partners were in attendance at Vendor Partner Summit, which featured interactive breakout session presentations on Tech Data's key initiatives, as well as presentations on the company's corporate, sales, and marketing strategies by Tech Data Chief Executive Officer Bob Dutkowsky, President of the Americas Joe Quaglia, Senior Vice President of U.S. Sales Marty Bauerlein, and Davis. Tech Data's annual Vendor Partner Summit is produced by Tech Data Agency, the company's in-house, full-cycle marketing services agency.

#### About Tech Data

Tech Data Corporation is one of the world's largest wholesale distributors of technology products, services and solutions. Its advanced logistics capabilities and value added services enable 105,000 resellers to efficiently and cost effectively support the diverse technology needs of end users in more than 100 countries. Tech Data generated \$26.4 billion in net sales for the fiscal year ended January 31, 2016. It is ranked No. 108 on the Fortune 500<sup>®</sup> and one of Fortune's "World's Most Admired Companies." To learn more, visit [www.techdata.com](http://www.techdata.com), or follow us on [Facebook](#) and [Twitter](#).

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