



Triangle Capital Corporation

NASDAQ Global Market Symbol: TCAP
www.tcap.com

Investor Presentation

September 2009



“Safe Harbor”

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Company Overview

- ◆ Pure-play, lower middle market, internally managed BDC
- ◆ Typical investment size = \$5MM to \$15MM
- ◆ Invest primarily in subordinated debt and equity securities
- ◆ 2Q 2009 annualized dividend = \$1.60 per share
- ◆ Current assets under management ≈ \$250MM

*Our goal is to be the premier provider of capital
to lower middle market companies*

Key Investment Considerations

- ◆ Attractive business model
 - Recurring revenue stream
 - High operating leverage drives net investment income (NII)
- ◆ Seasoned investment team
 - Eight transaction professionals
 - Over 150 years of advising, investing and operating experience
- ◆ Attractive lower middle market focus
 - Less transaction competition
 - Higher transaction IRRs
- ◆ Weighted average portfolio debt yield is 14.3% vs. industry average of 11.7%
 - Seasoned investment portfolio
- ◆ Strong capital structure
 - Low cost, long term SBA debt (10 years) \approx 6.0% coupon
 - Lower cost of debt reduces WACC and increases NII

Core Operational Principles

ONE

◆ STRENGTH

- Operational:
 - Attract and retain quality people
 - Establish long term relationships
- Financial:
 - Maintain sufficient liquidity at all times
 - NII should cover dividend 100%+ on a long term basis

TWO

◆ PROFITABILITY

- Structure investments that balance creditor rights with equity upside
- Keep SG&A low (every \$98,000 = \$0.01/share)

THREE

◆ GROWTH

- Pursue growth in a prudent, disciplined manner
- Be prepared to take advantage of unexpected market opportunities

Why We Target the Lower Middle Market

- ◆ Over 65,000 lower middle market companies in the United States with revenues between \$10MM and \$100MM
 - More than 90% are privately held
 - Significant financing needs
- ◆ Highly fragmented market underserved by commercial & investment banks
 - Offers superior risk-adjusted returns
 - Attractive niche for a seasoned team with an operational discipline
- ◆ Less competitive pricing environment
 - Relationships matter
 - Certainty of closing is extremely important

Our core investing team of 8 professionals includes two former private company presidents, one former public company CFO, two CFAs, & two CPAs

Investment Criteria

Established Companies with Positive Cash Flow

- ◆ \$2.0MM to \$20MM of LTM EBITDA
- ◆ Do not invest in start-up companies or companies in distressed situations

Seasoned Management Teams

- ◆ Relevant industry experience
- ◆ Management teams with meaningful equity stakes

Strong Competitive Position in Industry

- ◆ Well positioned for growth opportunities
- ◆ Operate businesses in industries with barriers to entry
- ◆ Competitive advantages – protect market position and profitability

Diversified Customer Supplier Base

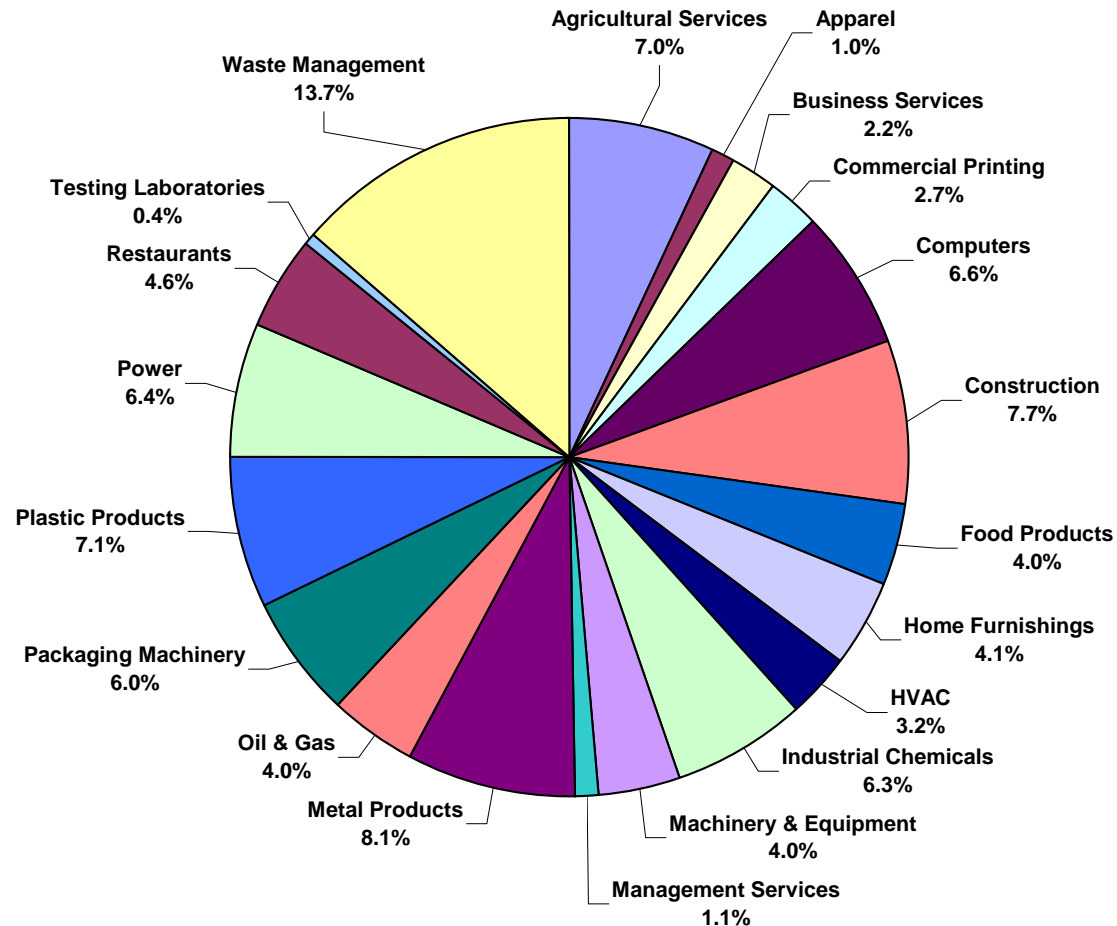
- ◆ Better positioned for economic downturns
- ◆ Increased ability to endure industry consolidation
- ◆ Can adapt to changing business conditions

Significant Invested Capital

- ◆ Underlying enterprise value
- ◆ Sufficient value beyond the layer of the capital structure in which we invest to provide a reasonable assurance of recovery for our debt investments

High Quality, Diversified Portfolio

- ◆ \$184MM in commitments across 20 industries and 34 companies



Our portfolio contains no sub-prime mortgage exposure, no commercial real estate exposure, and no consumer credit exposure

(1) As of June 30, 2009, at FMV and excluding cash on hand, pro forma for recently announced FSI investment.

Significant Events: IPO to Present

- ◆ 25 successful transaction closings since IPO
 - Commitments totaling ~ \$172MM
 - Average commitment size = \$6.9MM
- ◆ Dividend growth pacing ahead of expectations
 - 2Q 2009 dividend (announced June 18, 2009) of \$0.40 / share
 - 1Q 2009 capital gains distribution (announced February 17, 2009) of \$0.05 / share
- ◆ Investment portfolio continues to perform
 - Total portfolio EBITDA is flat as of 6/30/09 (versus closing)
- ◆ Expanded operational team to focus on future growth
 - 2 Managing directors, principal accounting officer, 3 Analysts
- ◆ No employment contracts and no parachute clauses
 - 100% of employees, including executive officers, are “at will”

FINANCIAL & OPERATIONAL OVERVIEW

Long Term Financial Goals

- ◆ Maintain excellent dividend reputation
 - Allow NII to cover dividends
 - Harvest capital gains when possible
- ◆ Maintain disciplined cost controls
 - Take advantage of fixed cost operational structure
 - Enable asset growth to outpace SG & A growth
- ◆ Maintain prudent credit profile
 - Opportunistic use of leverage to enhance shareholder returns
 - Use long term, low cost SBA leverage to increase NII

June 30, 2009 Results & Pro Forma Analysis

At June 30, 2009

(\$ in thousands)

	Actual	Run Rate ⁽²⁾
Total investment income	\$6,576	\$27,300
SBA interest expense	(\$1,818)	(\$7,300)
SG&A expense	(\$1,509)	(\$6,700)
Net investment income	\$3,249	\$13,300
Annualized NII yield	13.6% ⁽¹⁾	13.9%

(1) Annualized yield for 2Q 2009 based on actual 2Q 2009 results, stock price of \$11.50, and 8.3MM shares outstanding.

(2) Run rate results are annualized 2Q 2009 investment results including recently announced transaction closings/repayments and adjusting SBA interest expense and SG&A expenses for a full year of operations, stock price of \$11.50, and 8.3MM shares outstanding.

Financial Overview: Capitalization at 2Q 2009

(\$ in thousands)

	<u>June 30, 2009</u>
Cash and cash equivalents	\$35,900
Long-term debt	\$115,100
Stockholders' equity	
Additional paid-in-capital	\$100,600
Retained earnings	(6,400)
Total stockholders' equity	<u>\$94,200</u>
Total capitalization	<u>\$209,300</u>

Liquidity Position

(\$ in thousands)

	<u>June 30, 2009</u>	<u>Aug. 31, 2009</u>
Cash	\$35,900	\$43,100
Available SBA Debt	34,900	34,900
Total Liquidity	<u>\$70,800</u>	<u>\$78,000</u>

Attractive Operating Statistics

Key Portfolio Characteristics

- Industry leading yield
- Investment breakdown: 9% senior debt, 80% sub-debt, 11% equity
- Excellent credit metrics
- Significant diversification across multiple sectors

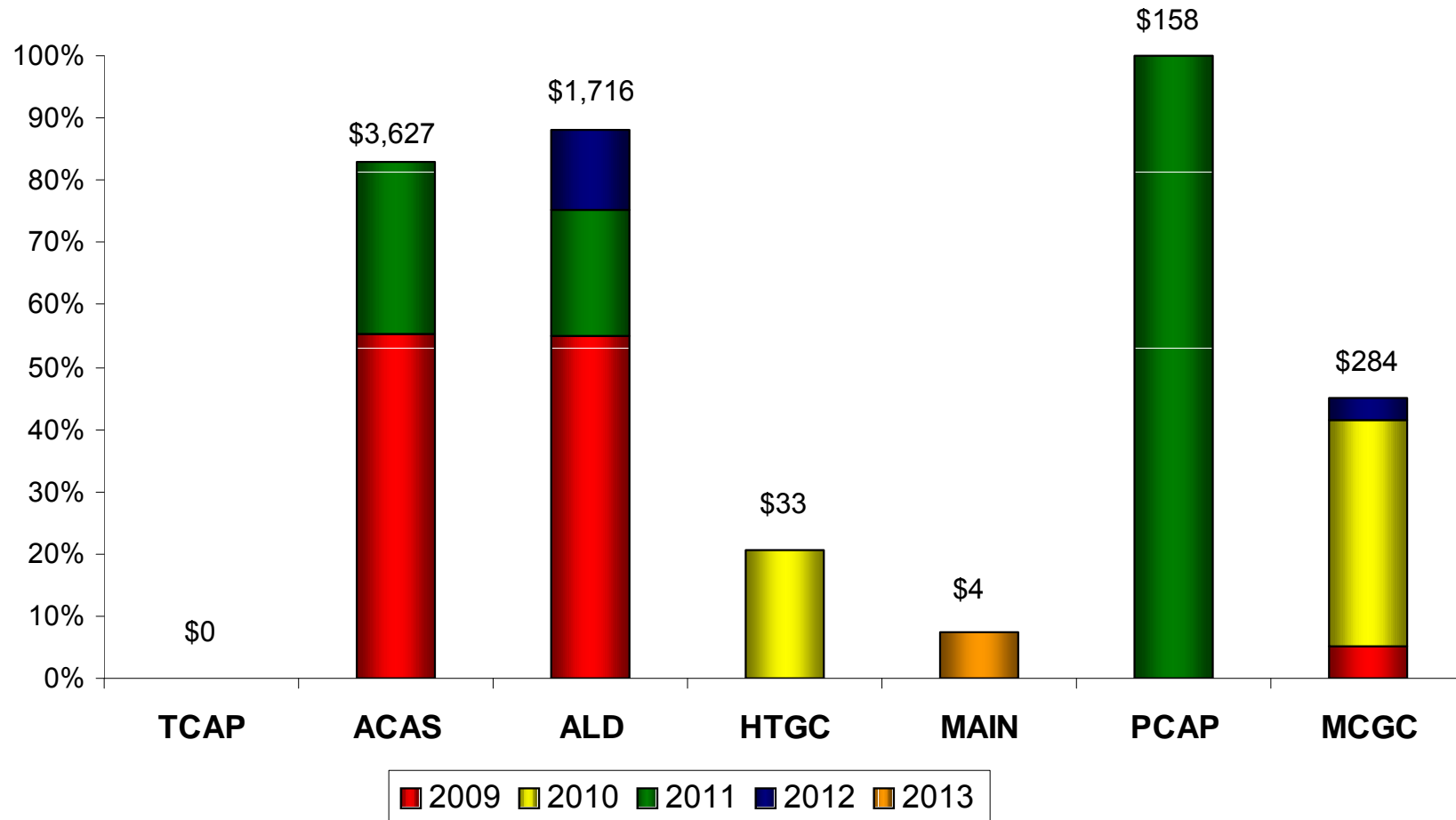
Key Portfolio Statistics

	<u>TCAP</u>	<u>Peer / Industry Average</u> ⁽¹⁾
Total debt yield	14.3%	11.7%
Median total leverage	3.5x / 3.2x	5.8x
Weighted average IRRs	22.7%	18.6%
Non-accrual / delinquent assets	3.2%	12.0%

(1) Industry average yield based on Morgan Keegan and industry research; Total leverage based on ACAS 1Q 2009 portfolio analysis; TCAP realized weighted average IRRs based on 10 exits since inception; ACAS information as of 1Q 2009 and ALD information as of 3Q 08; non-accrual analysis based on ACAS, ALD, GNV, HGTC, MCGC, MAIN, and PCAP information as of 1Q 09.

Attractive Long Term Capital Structure

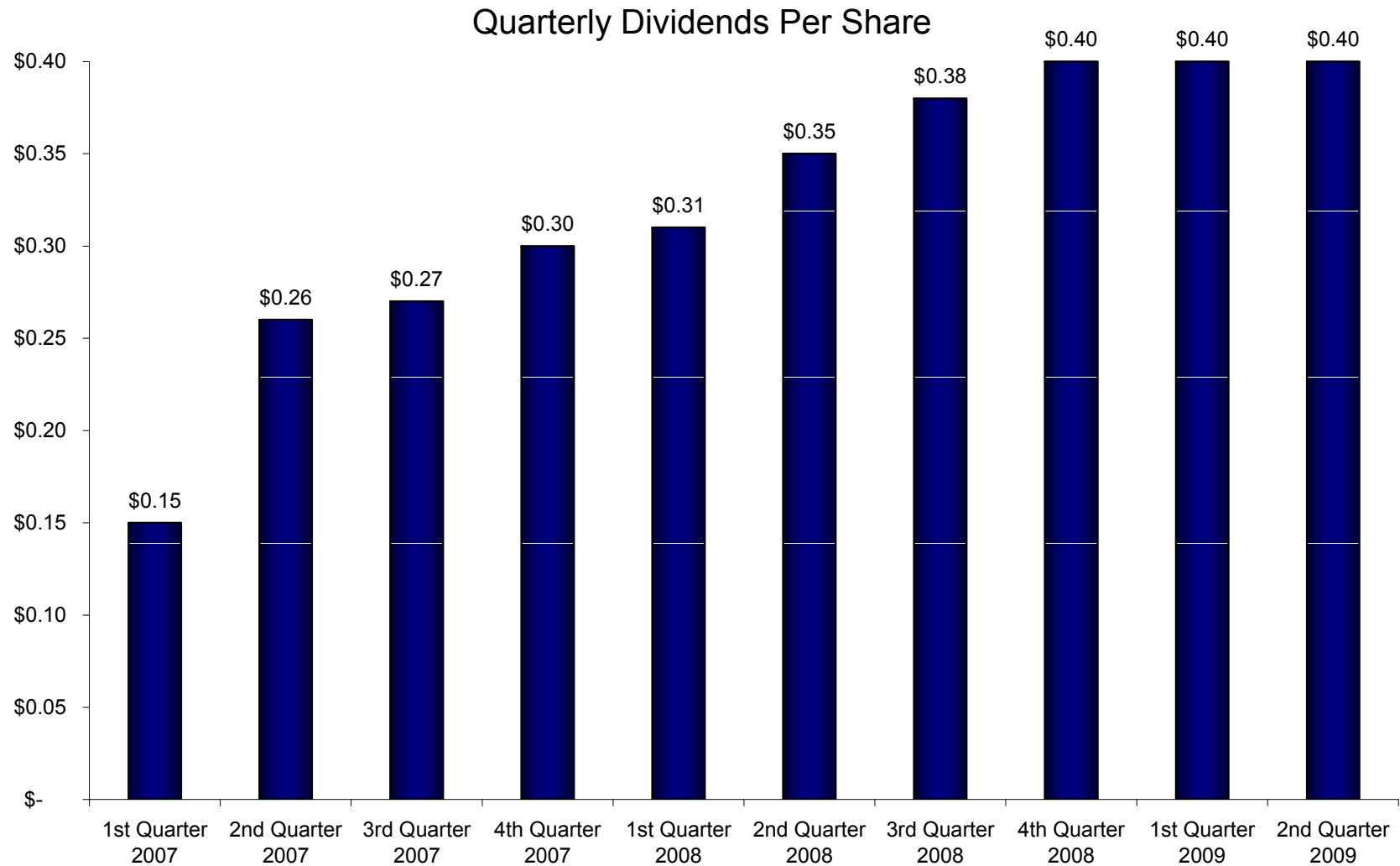
Debt Due During Next Five Years



(1) \$ in millions.

(2) Contractual obligations for repayment of debt as of 3/31/09 per 10-Q filings.

Predictable, Recurring Dividend





a good partner understands your strengths
a great partner becomes one of them