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SYNNEX Corporation Becomes Authorized as Aruba Federal Distributor

Expanded relationship opens federal opportunities to offer leading networking technology

GREENVILLE, S.C., Aug. 16, 2017 /PRNewswire/ -- [SYNNEX Corporation](#) (NYSE: SNX), a leading business process services company, today announced that it is now authorized for federal sales of wired and wireless networking products for Aruba, a Hewlett Packard Enterprise company. The authorization means SYNNEX now offers complete support to partners bidding on federal contracts with Aruba's complete line of secure networking technologies, powered by SYNNEX' unmatched solutions and support. SYNNEX was recently named Aruba's 2017 Distributor of the Year, affirming the two companies' strong, successful relationship.



Once approved to be an Aruba Federal partner, no further authorization is needed for federal transactions, saving valuable time and resources. SYNNEX resellers are finding that the road to federal contracts is now completely streamlined by relying on a single partner from the quote all the way through to the sale. While navigating the complex yet lucrative terrain of federal contracts, resellers also utilize SYNNEX' comprehensive support system for federal requests for quotes, commercial and SLED opportunities, and services such as site survey and installation expertise.

"SYNNEX is excited that our Aruba federal authorization allows our partners competing in the public sector to easily overcome daunting contract processes as they grow their businesses with networking offerings," said David Dennis, Senior Vice President Product Marketing, SYNNEX Corporation. "This authorization enhances SYNNEX' already substantial Aruba practice, alongside our unmatched public sector practice that includes in-house education and public safety experts, and expansive educational and promotional resources."

"We're pleased to expand our strong relationship with SYNNEX," said Jim Harold, Vice President, Americas Channels, Aruba, a Hewlett Packard Enterprise company. "Our channel partners and distributors are crucial to Aruba's success, and SYNNEX' proven track record of technology and solutions deployment makes it an excellent choice for taking advantage of federal contract opportunities."

SYNNEX is the largest stocking distributor with Aruba federal capabilities, offering both dropship and stock-by-opportunity options.

For more information about Aruba federal opportunities through SYNNEX, contact HPEArubaFederal@synnex.com. To learn more about SYNNEX Corporation, visit www.synnex.com.

About SYNNEX

SYNNEX Corporation (NYSE: SNX) is a Fortune 500 corporation and a leading business process services company, providing a comprehensive range of distribution, logistics and integration services for the technology industry and providing outsourced services focused on customer engagement strategy to a broad range of enterprises. SYNNEX distributes a broad range of information technology systems and products, and also provides systems design and integration solutions. Concentrix, a wholly-owned subsidiary of SYNNEX Corporation, offers a portfolio of strategic solutions and end-to-end business services around customer engagement strategy, process optimization, technology innovation, front and back-office automation and business transformation to clients in ten identified industry verticals. Founded in 1980, SYNNEX Corporation operates in numerous countries throughout North and South America, Asia-Pacific and Europe. Additional information about SYNNEX may be found online at www.synnex.com.

Safe Harbor Statement

Statements in this release that are forward-looking, such as features and capabilities of products and services and general success of the collaboration, involve known and unknown risks and uncertainties, which may cause the Company's actual results in future periods to be materially different from any future performance that may be suggested in this release. The Company assumes no obligation to update any forward-looking statements contained in this release.

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