



## Hexagrid and Boston Showcase Unovie Private Cloud Simplicity at Cloud Expo

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Hexagrid, a leading developer of cloud enablement solutions, and Boston Limited, an established distributor and integrator of Supermicro Computer server and storage solutions (NASDAQ: SMCI), joined forces at Cloud Expo Silicon Valley 2011 to showcase the market-ready Unovie cloud which streamlines service provider delivery of private cloud solutions.

Hexagrid and Boston co-engineered the Unovie private cloud for optimal utilization of [Boston Quattro](#)® hardware with remote managed service capability. These pre-configured clouds are business ready within 10 minutes which provides speed-to-market advantages for both solution providers and end-users. Hexagrid's award-winning [Infrastructure as a Service](#) software on power optimized Supermicro™ hardware offers five times more data center space efficiency than traditional computing resources carrying the same workload capacity.

"We are pleased to partner with [Boston Limited](#) to bring the Unovie Cloud to market at Cloud Expo Silicon Valley," says Suresh Mandava, CEO of Hexagrid Computing. "Since Unovie development was announced in September, we have received a flood of interest from data centers seeking to offer hosted private cloud solutions as well as service providers who want to offer private on-premise cloud solutions with remote-support capabilities. For one low price, Unovie offers cloud solution providers the opportunity to deliver private cloud security with public cloud support to achieve well over 60 percent profit margins. Thanks to our partnership with Boston, this highly scalable yet highly simplified cloud solution is now available for worldwide distribution with nearly 10 delivery partners already onboard and booking sales in 6 different countries. With Boston's established reputation and proven engineering capabilities, we can meet the anticipated market demand for Unovie-based cloud solutions."

As a pre-packaged [Infrastructure as a Service](#) offering, Unovie is a comprehensive cloud-in-a-box solution that boasts no SAN, no downtime, and no complexity. These dedicated clouds are fault tolerant and redundant by design with clustered file storage and remote service capabilities to give both end-users and solution providers all the advantages of cloud without all the hassles. Available in three varieties, Unovie meets the diverse resource management requirements of different SME and distributed enterprise markets.

"We are delighted with this collaborative partnership with Hexagrid and look forward to bringing this innovative solution to market at Cloud Expo Silicon Valley," says Manoj Nayee, Managing Director of Boston Limited. "Hexagrid's [Unovie Cloud](#) is suitable for the most demanding applications and is sold as a business-ready out-of-box offering to achieve a complete private cloud software stack running on our Quattro® solution. This solution uses local storage and external NFS or iSCSI with high performance networking options supported by 10GbE and low-latency onboard QDR InfiniBand.

Hexagrid and Boston will showcase the market-ready Unovie private cloud on the Boston Quattro® configuration November 7-10 at Cloud Expo Silicon Valley, booth 825. You can also find Boston and Hexagrid in several Cloud Expo presentations, please check the [schedule](#) for dates and times. Follow @Hexagrid and @BostonLimited on Twitter or contact us to learn more about how the Hexagrid-Boston Partnership simplifies and accelerates both business adoption and service provider delivery of private IaaS cloud solutions with Unovie.

### About Boston Limited

With nearly 20 years of trading within the distribution and OEM marketplace, Boston Limited continues to lead the way in providing the latest high-performance, power-optimized technologies into the HPC, ISP, Military, VFX, Enterprise and Broadcast markets with multi-award winning server, storage, workstation and clustered solutions. Since the successful launch of Boston IT Solutions (India) Private Limited in 2009, we announced the launch of Boston Server & Storage Solutions GmbH in 2010. Expansion into both regions has been driven purely by market demand for alternate vendors providing high-performance and high value-add systems. As our global reach continues to expand we plan on opening further global facilities to improve growth for the company in addition to catering for growing client and project needs. For more information about Boston Limited, please visit <http://www.boston.co.uk> and follow @BostonLimited on Twitter.

### About Super Micro Computer, Inc. (NASDAQ: SMCI)

Supermicro, the leader in server technology innovation and green computing, provides customers around the world with application-optimized server, workstation, blade, storage and GPU systems. Based on its advanced Server Building Block Solutions, Supermicro offers the most optimized selection for IT, datacenter and HPC deployments. The company's system architecture innovations include the Twin server, double-sided storage and SuperBlade® product families. Offering the most comprehensive product lines in the industry, Supermicro provides businesses of all sizes with energy-efficient, earth-friendly solutions that deliver unmatched performance and value. Founded in 1993, Supermicro is headquartered in Silicon Valley with

worldwide operations and manufacturing centers in Europe and Asia. For more information, visit <http://www.Supermicro.com>.  
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#### About Hexagrid Computing

As a leading developer of IT infrastructure software solutions, Hexagrid developed the first [cloud computing](#) platform that directly aligns with the real-world IT delivery models of both solution providers and enterprises. Hexagrid provides all the software and support that IT organizations need to successfully build public, private, or hybrid clouds that fit their specific business and end-user requirements. Hexagrid cloud solutions truly simplify and expedite virtual IT management, empowering successful cloud computing strategies that quickly increase profits by pooling resources, delivering control, and building value. Our Software, Your Cloud. For more information, visit <http://www.hexagrid.com> and follow @Hexagrid on Twitter.

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