

SOUNDBITE COMMUNICATIONS, INC.

Reconciliation of GAAP Net Income to Non-GAAP Net Income and EPS (unaudited)
(in thousands except share and per share amounts)

	<u>Three Months Ended</u>		<u>Twelve Months Ended</u>	
	<u>December 31,</u>		<u>December 31,</u>	
	<u>2007</u>	<u>2006</u>	<u>2007</u>	<u>2006</u>
GAAP net income (loss)	\$ 1,154	\$ 163	\$ 466	\$ (123)
Redeemable preferred stock warrants	(595)	177	352	177
Vacation operating lease expense	-	-	435	-
Income tax effect	-	-	(18)	-
Non-GAAP net income	<u>\$ 559</u>	<u>\$ 340</u>	<u>\$ 1,235</u>	<u>\$ 54</u>
Non-GAAP net income per share				
Basic	\$ 0.06	\$ 0.55	\$ 0.43	\$ 0.10
Diluted	\$ 0.04	\$ 0.03	\$ 0.10	\$ 0.10
Weighted average common shares outstanding:				
Basic	9,449,809	614,705	2,859,797	557,063
Diluted	14,890,172	11,563,780	12,778,255	557,063