



Italian Olive Oil Manufacturer Enhances Performance with Red Hat Solutions

Fratelli Carli utilizes Red Hat Enterprise Linux 5 on IBM

Mainframe System z to maintain consistent efficiency levels

RALEIGH, N.C.--(BUSINESS WIRE)--Dec. 18, 2007--Red Hat (NYSE: RHT), the world's leading provider of open source solutions, today announced that Fratelli Carli, an Italian olive oil manufacturer, has standardized its IT infrastructure on Red Hat Enterprise Linux 5 to streamline the processing of orders and maintain system response times below one second through periods of peak demand. Since implementing Red Hat Enterprise Linux 5 on IBM Mainframe System z, the company has experienced increased levels of performance and simplification of communication within the mainframe.

Fratelli Carli was established in 1911 when the Fratelli family's printing business began selling the oil produced in its olive grove to the public. Today, it delivers over one million packages to over 600,000 customers per year. Fratelli Carli's business is unique in its direct sales process that eliminates the need for intermediaries. Orders are mainly received by telephone, but are also available through mail and via its new e-commerce website, and speed in processing orders is crucial.

To maintain reduced response times, and to implement a new, scalable system for validating customer addresses that could run on the mainframe's existing z/VSE system, Fratelli Carli turned to Red Hat solutions. With the assistance of Red Hat Advanced Partner Delphis Informatica, Fratelli Carli implemented Red Hat Enterprise Linux 5 to run as a virtual guest on its IBM System z9 Business Class mainframe. Red Hat Enterprise Linux runs on the IBM z/VM virtualization hypervisor, which enables several instances of the operating system to run simultaneously on the same hardware.

Red Hat Enterprise Linux 5 is now used to control Fratelli Carli's entire mainframe, its DB2/Udb database containing customer data, and Egon, a Java-based application which ensures that customer addresses are entered correctly. XML messages are used to communicate between Red Hat Enterprise Linux 5 and the z/VSE operating system that runs concurrently on the System z9 Business Class mainframe.

Fratelli Carli's new solution automatically validates delivery addresses, reducing errors in data entry, and is increasing the performance of its order processing system. With Red Hat solutions, the company's 40 customer-relations operators are able to maintain consistent efficiency levels, even during peak periods.

"I am firmly convinced that Linux is the turning point for the evolution of mainframes, which now, as in the past, continue to be excellent systems in terms of reliability and performance," said Marco Gardini, Mainframe System Architect at Fratelli Carli. "I like Red Hat because it delivers a standard Linux product much closer to the logic of a mainframe than other products. I am totally satisfied with our choice. Red Hat support is very competent and always available, and it has supported me very well in the completion of this complex project."

"We are excited that Fratelli Carli has selected Red Hat Enterprise Linux 5 and is experiencing its great benefits," said Gianni Anguilletti, country sales manager at Red Hat Italy. "Once again, our solutions have proven the value they can offer in terms of reliability, performance and flexibility. Fratelli Carli's work with Red Hat and Delphis Informatica also confirms the quality of the partner ecosystem that we have built for Red Hat solutions."

For more information about Red Hat, visit www.redhat.com. For more news, more often, visit www.press.redhat.com.

About Red Hat, Inc.

Red Hat, the world's leading open source solutions provider, is headquartered in Raleigh, NC with over 50 satellite offices spanning the globe. CIOs have ranked Red Hat first for value in Enterprise Software for four consecutive years in the CIO Insight Magazine Vendor Value study. Red Hat provides high-quality, affordable technology with its operating system platform, Red Hat Enterprise Linux, together with applications, management and Services Oriented Architecture (SOA) solutions, including the JBoss Enterprise Middleware Suite. Red Hat also offers support, training and consulting services to its customers worldwide. Learn more: <http://www.redhat.com>.

Forward-Looking Statements

Certain statements contained in this press release may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements provide current expectations of future events based on certain assumptions and include any statement that does not directly relate to any historical or current fact. Actual results may differ materially from those indicated by such forward-looking statements as a result of various important factors, including: risks related to the integration of acquisitions; the ability of the Company to effectively compete; the inability to adequately protect Company intellectual property and the potential for infringement or breach of license claims of or relating to third party intellectual property; risks related to data and information security vulnerabilities; ineffective management of, and control over, the Company's growth and international operations; adverse results in litigation; the dependence on key personnel as well as other factors contained in our most recent Quarterly Report on Form 10-Q (copies of which may be accessed through the Securities and Exchange Commission's website at <http://www.sec.gov>), including those found therein under the captions "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations". In addition, the forward-looking statements included in this press release represent the Company's views as of the date of this press release and these views could change. However, while the Company may elect to update these forward-looking statements at some point in the future, the Company specifically disclaims any obligation to do so. These forward-looking statements should not be relied upon as representing the Company's views as of any date subsequent to the date of the press release.

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