

# RESOURCES<sup>SM</sup>

C O N N E C T I O N

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## **2016 Annual Report**



**NASDAQ: RECN**  
**[www.rgp.com](http://www.rgp.com)**

Dear Fellow Shareholders:

Our relationships with our clients and consultants are the foundation of RGP, and in fiscal 2016, those pillars helped earnings per share jump 12.5% from \$0.72 per share to \$0.80 per share and revenue increase 1.3% (2.9% when factoring in the impact of exchange rates). Client continuity played a significant role: we provided services in 2016 to all of our top clients in fiscal 2015 and 2014.

Our international operations were an important part of the story in fiscal 2016. For the year, Asia Pacific revenues grew 6.5% but tallied an even better 11.4% calculated on a constant currency basis; and although European revenues declined 2.8% in U.S. dollars, constant currency revenue grew 6.0%. Investments that we have made in talent over the last several years helped both Asia Pacific and Europe improve their operating performance. The opportunity in the international arena has also been driven in part by the patience we have exhibited during tumultuous economic and political times overseas. We believe our clients find our brand valuable, in part, because we can seamlessly deliver intellectual capital on demand around the world in a very agile way.

Still, our work in both the international and U.S. arenas is not over. We are committed to profitable, long-term revenue growth, both in familiar services described within this Annual Report as well as newer opportunities, such as the fast-approaching revenue recognition and lease accounting standard requirements. These opportunities to help clients present themselves through the evolving network of relationships our people have built over the years; but they are only opportunities — we have to be ready to execute as our clients present their initiatives.

We believe we are ready to help on these initiatives and that our business model is more relevant than ever. That model, built on a foundation of talented and experienced consultants, billed at a fraction of the rate structure of the Big 4 accounting and traditional consulting firms, provides our clients with immediate value.

Our executive management team will evolve in fiscal 2017 as we bid farewell to Nate Franke, our CFO, who has decided to retire. Nate played an integral role at RGP for nine years and we wish him all the best. With Nate's retirement comes opportunity for our new CFO, Herb Mueller, most recently the Managing Director of our growing Atlanta practice; Herb will provide a field-driven perspective to managing our global financial practices.

A final word on financials: we end the year in a strong position, with over \$116 million in cash and no debt. With this financial strength, we returned over \$42 million to shareholders in the form of dividends and stock buybacks in fiscal 2016. Our Board remains committed to these programs, and in August 2016 authorized a 10% increase in the quarterly dividend to \$0.11 per share. This is the sixth consecutive year of increase in the dividend program.

In closing, I would like to thank our shareholders, clients and employees for their continued support.

Sincerely,



Tony Cherbak

Chief Executive Officer

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**RESOURCES CONNECTION, INC.**

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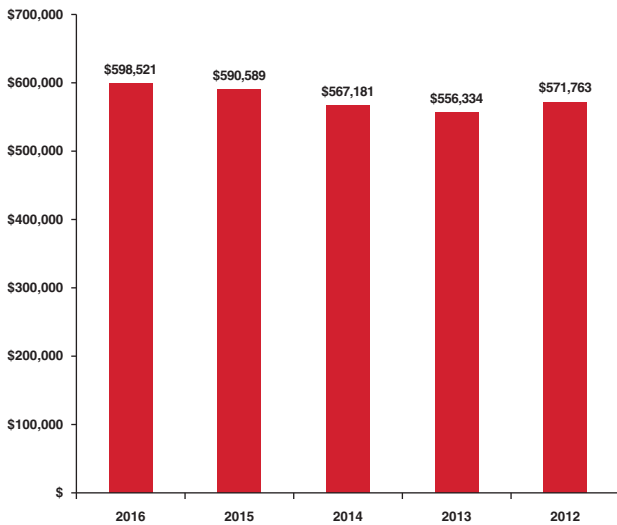
## FINANCIAL HIGHLIGHTS

(In thousands, except per share data)

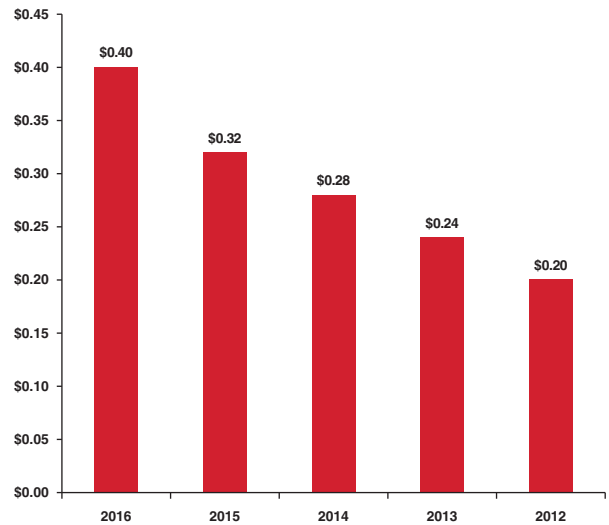
	Years Ended	
	May 28, 2016	May 30, 2015
<b>Financial Results:</b>		
Revenue .....	\$598,521	\$590,589
Gross margin .....	\$232,166	\$228,362
Operating income .....	\$ 53,803	\$ 50,258
Net income .....	\$ 30,443	\$ 27,508
Net Income per common share — Diluted .....	\$ 0.81	\$ 0.72
Cash dividends declared per common share .....	\$ 0.40	\$ 0.32

	Years Ended	
	May 28, 2016	May 30, 2015
<b>Balance Sheet Data:</b>		
Cash, cash equivalents and short-term investments .....	\$116,046	\$112,238
Accounts receivable, net .....	\$ 97,807	\$ 96,574
Total assets .....	\$422,238	\$416,981
Stockholders' equity .....	\$342,649	\$340,452

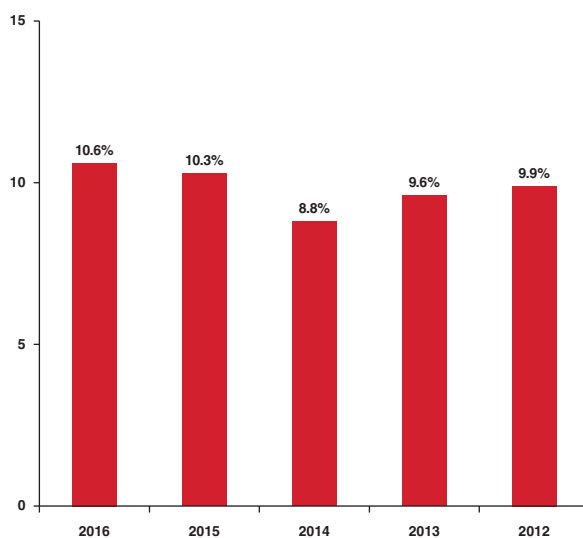
**Total Revenues**



**Cash Dividends Declared  
per Common Share**

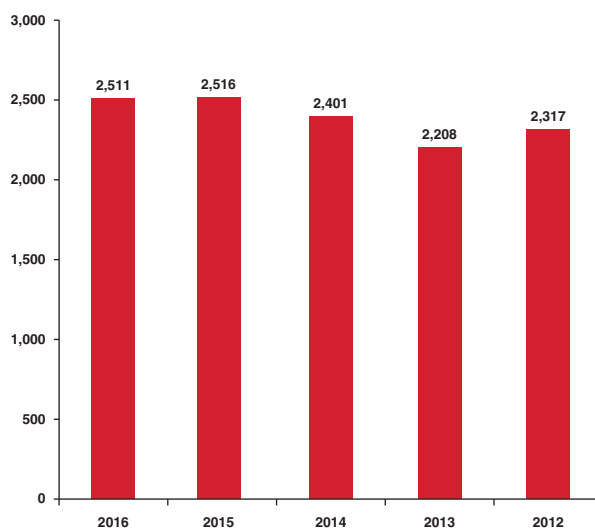


### Adjusted EBITDA Margin <sup>(1)</sup>



(1) Adjusted EBITDA is a non-generally accepted accounting principles (“GAAP”) financial measure. A non-GAAP financial measure is defined as a numerical measure of a company’s financial performance that (i) excludes amounts, or is subject to adjustments that have the effect of excluding amounts, that are included in the comparable measure calculated and presented in accordance with GAAP in the statement of operations; or (ii) includes amounts, or is subject to adjustments that have the effect of including amounts, that are excluded from the comparable measure so calculated and presented. We believe that Adjusted EBITDA is a key performance indicator we use to assess our financial and operating performance. Adjusted EBITDA is defined as earnings before interest, taxes, depreciation, amortization, stock-based compensation expense and contingent consideration expense. Adjusted EBITDA Margin is calculated by dividing Adjusted EBITDA by revenue. For further discussion of Adjusted EBITDA, see page 26.

### Total Number of Consultants on Assignment at End of Period



## SERVICES AND STRATEGY OF RESOURCES GLOBAL PROFESSIONALS

Resources Connection is a multinational consulting firm; its operating entities primarily provide services under the name Resources Global Professionals (“RGP” or the “Company”). The Company provides consulting and business initiative support services to its global client base in the areas of accounting; finance; corporate governance, risk and compliance management; corporate advisory, strategic communications and restructuring; information management; human capital; supply chain management; and legal and regulatory.

We assist our clients by providing “intellectual capital on demand” to support projects requiring specialized expertise in areas such as:

- Finance and accounting services including process transformation and improvement; financial reporting and analysis; technical and operational accounting; merger and acquisition due diligence; audit response; implementation of new accounting standards such as the revenue recognition pronouncement; and remediation support
- Information management services including strategy development; program and project management; business and technology integration; data strategy including security and privacy; and business performance management (such as core planning and consolidation systems)
- Corporate advisory, strategic communications and restructuring services
- Corporate governance, risk and compliance management services including contract and regulatory compliance efforts under, for example, the Dodd-Frank Wall Street Reform and Consumer Protection Act and the Sarbanes Oxley Act of 2002 (“Sarbanes”); Enterprise Risk Management; internal controls management; and operation and information technology (“IT”) audits
- Supply chain management services including supply chain strategy development; procurement and supplier management; logistics and materials management; supply chain planning and forecasting; and Unique Device Identification compliance
- Human capital services including change management; organization development and effectiveness; and optimization of human resources technology and operations
- Legal and regulatory services with projects, secondments or tactical needs including commercial transactions; compliance initiatives; law department operations; and business strategy and litigation support

We were founded in June 1996 by a team at Deloitte LLP (“Deloitte”), led by our chairman, Donald B. Murray, who was then a senior partner with Deloitte. Our founders created the Company to capitalize on the increasing demand for high quality outsourced professional services. We operated as a part of Deloitte until April 1999. In April 1999, we completed a management-led buyout. In December 2000, we completed our initial public offering of common stock and began trading on the NASDAQ Stock Market. We currently trade on the NASDAQ Global Select Market. We operate under the acronym RGP, the branding for our operating entity name of Resources Global Professionals.

Our business model combines the client service orientation and commitment to quality from our legacy as part of a Big Four accounting firm with the entrepreneurial culture of an innovative, dynamic company. We are positioned to take advantage of what we believe are two continuing trends in the outsourced professional services industry: global demand for flexible, outsourced professional services by corporate clients and highly-experienced professionals interested in working in a non-traditional professional services firm. We believe our business model allows us to simultaneously offer challenging yet flexible career opportunities to attract well qualified, experienced professionals and to attract clients with enterprise-wide, global consulting needs.

As of May 28, 2016, we employed or contracted with 2,511 consultants serving a diverse base of over 1,800 clients ranging from large multinational corporations to mid-sized companies to small entrepreneurial entities, in a broad range of industries. Our consultants have professional experience in a wide range of industries and functional areas and tend to be in the latter third of their careers, many with advanced professional degrees or designations. We offer our consultants careers that combine the flexibility of project-based consulting work with many of the advantages of working for a traditional professional services firm.

Our offices serve our multinational clients throughout the world with a client focus rather than from a regional/office perspective. To enhance our ability to serve multinational clients, we served our clients from 45 offices in the United States and from 23 offices within 19 countries abroad as of May 28, 2016.

Revenue from the Company’s major geographic areas was as follows (in thousands):

	Revenue for the Years Ended		% Change	% of Total	
	May 28, 2016	May 30, 2015		May 28, 2016	May 30, 2015
North America .....	\$499,229	\$492,207	1.4%	83.4%	83.3%
Europe .....	57,714	59,350	(2.8)%	9.6	10.1
Asia Pacific .....	41,578	39,032	6.5%	7.0	6.6
Total .....	<u>\$598,521</u>	<u>\$590,589</u>	1.3%	<u>100.0%</u>	<u>100.0%</u>

See Note 14 — *Segment Information and Enterprise Reporting* — to the Consolidated Financial Statements for additional information concerning the Company’s domestic and international operations and Part I Item 1A of our Annual Report on Form 10-K for the year ended May 28, 2016. “Risk Factors — Our ability to serve clients internationally is integral to our strategy and our international activities expose us to additional operational challenges that we might not otherwise face” for information regarding the risks attendant to our international operations.

We believe our distinctive culture is a valuable asset and is, in large part, due to our management team, which has extensive experience in the professional services industry. Most of our senior management and office managing directors have Big Four, management consulting and/or Fortune 500 experience and an equity interest in the Company. This team has created a culture of professionalism and a client service orientation that we believe fosters in our consultants a feeling of personal responsibility for, and pride in, client projects and enables us to deliver high-quality service and results to our clients.

## Industry Background

### *Changing Market for Project- or Initiative-Based Professional Services*

RGP’s services cover a range of professional areas. The market for professional services is broad and fragmented and independent data on the size of the market is not readily available. We believe that companies may be more willing to choose alternatives to traditional professional service providers because of evolving economic competitive pressure and significant increases in government-led regulatory requirements, such as the Dodd-Frank Wall Street Reform and Consumer Protection Act. We believe RGP is positioned as a viable alternative to traditional accounting, consulting and law firms in numerous instances because, by using project consultants, companies can:

- Strategically access specialized skills and expertise
- Effectively supplement internal resources
- Increase labor flexibility
- Reduce their overall hiring, training and termination costs

Typically, companies use a variety of alternatives to fill their project needs. Companies outsource entire projects to consulting firms which provides them access to the expertise of the firm but often entails significant cost and less management control of the project. Companies also supplement their internal resources with employees from the Big Four accounting firms or other traditional professional services firms. Companies use temporary employees from traditional and Internet-based staffing firms, although these employees may be less experienced or less qualified than employees from professional services firms. Finally, some companies rely solely on their own employees who may lack the requisite time, experience or skills.



### ***Supply of Project Consultants***

Based on discussions with our consultants, we believe that the number of professionals seeking to work on a project basis has historically increased due to a desire for:

- More flexible hours and work arrangements, coupled with a professional culture that offers competitive wages and benefits
- Challenging engagements that advance their careers, develop their skills and add to their experience base
- A work environment that provides a diversity of, and more control over, client engagements
- Alternate employment opportunities in regions throughout the world

The employment alternatives available to professionals may fulfill some, but not all, of an individual's career objectives. A professional working for a Big Four firm or a consulting firm may receive challenging assignments and training, but may encounter a career path with less choice and less flexible hours, extensive travel and limited control over work engagements. Alternatively, a professional who works as an independent contractor faces the ongoing task of sourcing assignments and significant administrative burdens.

### **Resources Global Professionals' Solution**

We believe that RGP is positioned to capitalize on the confluence of the industry trends described above. We believe, based on discussions with our clients, that RGP provides high-quality services to clients seeking project professionals because we are able to combine all of the following:

- A relationship-oriented and collaborative approach with our clients
- Client service teams with Big Four, consulting and/or industry backgrounds to assess our clients' project needs and customize solutions to meet those needs
- Highly qualified consultants with the requisite expertise and experience
- Competitive rates on an hourly, rather than project, basis
- Significant client control of their projects

### **Resources Global Professionals' Strategy**

#### ***Our Business Strategy***

We are dedicated to serving our clients with highly qualified and experienced professionals in support of projects and initiatives in the areas of accounting; finance; corporate governance, risk and compliance management; corporate advisory, strategic communications and restructuring; information management; human capital; supply chain management; and legal and regulatory. Our objective is to be the leading provider of these project-based professional services. We have developed the following business strategies to achieve this objective:

- *Maintain our distinctive culture.* Our corporate culture is the foundation of our business strategy and we believe it has been a significant component of our success. Our senior management, virtually all of whom are Big Four or other professional services firm alumni, has created a culture that combines the commitment to quality and the client service focus of a Big Four firm with the entrepreneurial energy of an innovative, high-growth company. We seek consultants and management with talent, integrity, enthusiasm and loyalty ("TIEL", an acronym used frequently within the Company) to strengthen our team and support our ability to provide clients with high-quality services and solutions. We believe that our culture has been instrumental to our success in hiring and retaining highly qualified employees and, in turn, attracting quality clients.
- *Hire and retain highly qualified, experienced consultants.* We believe our highly qualified, experienced consultants provide us with a distinct competitive advantage. Therefore, one of our priorities is to continue to attract and retain high-

caliber consultants. We believe we have been successful in attracting and retaining qualified professionals by providing challenging work assignments, competitive compensation and benefits, and continuing education and training opportunities, while offering flexible work schedules and more control over choosing client engagements.

- *Build consultative relationships with clients.* We emphasize a relationship-oriented approach to business rather than a transaction-oriented or assignment-oriented approach. We believe the professional services experience of our management and consultants enables us to understand the needs of our clients and to deliver an integrated, relationship-oriented approach to meeting their professional services requirements. We regularly meet with our existing and prospective clients to understand their business issues and help them define their project needs. Once an initiative is defined, we identify consultants with the appropriate skills and experience to meet the client's objectives. We believe that by establishing relationships with our clients to solve their professional services needs, we are more likely to generate new opportunities to serve them. The strength and depth of our client relationships is demonstrated by two key statistics: 1) during fiscal 2016, 47 of our 50 largest clients used more than one practice area and 40 of those top 50 clients used three or more practice areas; and 2) 44 of our largest 50 clients in fiscal 2011 remained clients in fiscal 2016 while 39 of our top 50 clients in 2008 were still clients in 2016. In addition, during fiscal 2016 our top 50 clients were served by an average of six RGP offices, demonstrating the breadth of our relationships with clients world-wide.
- *Build the RGP brand.* Our objective is to build RGP's reputation as the premier provider of project-based consulting services. Our primary means of building our brand is by consistently providing high-quality, value-added services to our clients. We have also focused on building a significant referral network through our 2,511 consultants and 772 management and administrative employees working from offices in 20 countries as of May 28, 2016. In addition, we have global, regional and local marketing efforts that reinforce the RGP brand.

### ***Our Growth Strategy***

Since inception, our growth has been primarily organic rather than via acquisition. We believe that we have significant opportunity for continued organic growth in our core business as the global economy strengthens and economic uncertainties decrease and that, in addition, we can grow opportunistically through strategic acquisitions. In both our core and acquired businesses, key elements of our growth strategy include:

- *Expanding work from existing clients.* A principal component of our strategy is to secure additional work from the clients we have served. We believe, based on discussions with our clients, that the amount of revenue we currently receive from many of our clients represents a relatively small percentage of the amount they spend on professional services, and that, consistent with historic industry trends, they may continue to increase the amount they spend on these services as the global economy evolves. We believe that by continuing to deliver high-quality services and by further developing our relationships with our clients, we can capture a significantly larger share of our clients' expenditures for professional services.
- *Growing our client base.* We will continue to focus on attracting new clients. We strive to develop new client relationships primarily by leveraging the significant contact networks of our management and consultants and through referrals from existing clients. We believe we can continue to attract new clients by building our brand name and reputation, supplemented by our global, regional and local marketing efforts. We anticipate that our growth efforts this year will continue to focus on identifying strategic target accounts that tend to be large multinational companies.
- *Expanding geographically.* We have expanded geographically to meet the demand for project professional services around the world and currently have offices in 20 countries. We believe, based upon our clients' requests, that there are future opportunities to promote growth globally. Consequently, we intend to continue to expand our international presence on a strategic and opportunistic basis. We may also add to our existing domestic office network when our existing clients have a need or if there is a new client opportunity.
- *Providing additional professional service offerings.* We will continue to develop and consider entry into new professional service offerings. Since our founding, we have diversified our professional service offerings from a primary focus on accounting and finance to other areas in which our clients have significant needs such as human capital; information management; governance, risk and compliance; supply chain management; legal and regulatory services; and corporate advisory, strategic communications and restructuring services. Our considerations when evaluating new professional service offerings include cultural fit, growth potential, profitability, cross-marketing opportunities and competition.

## Consultants

We believe that an important component of our success has been our highly qualified and experienced consultants. As of May 28, 2016, we employed or contracted with 2,511 consultants engaged with clients. Our consultants have professional experience in a wide range of industries and functional areas. We provide our consultants with challenging work assignments, competitive compensation and benefits, and continuing education and training opportunities, while offering more choice concerning work schedules and more control over choosing client engagements.

Almost all of our consultants in the United States are employees of RGP. We typically pay each consultant an hourly rate for each consulting hour worked and for certain administrative time and overtime premiums, and offer benefits, including: paid time off and holidays; a discretionary bonus program; group medical and dental programs, each with an approximate 30-50% contribution by the consultant; a basic term life insurance program; a 401(k) retirement plan with a discretionary company match; and professional development and career training. Typically, a consultant must work a threshold number of hours to be eligible for all of these benefits. In addition, we offer our consultants the ability to participate in the Company's Employee Stock Purchase Plan ("ESPP"), which enables them to purchase shares of the Company's stock at a discount. We intend to maintain competitive compensation and benefit programs.

Internationally, our consultants are a blend of employees and independent contractors. Independent contractor arrangements are more common abroad than in the United States due to the labor laws, tax regulations and customs of the international markets we serve. A few international practices also utilize a partial "bench model"; that is, certain consultants are paid a weekly salary rather than for each consulting hour worked with bonus eligibility based upon utilization.

## Clients

We provide our services and solutions to a diverse client base in a broad range of industries. In fiscal 2016, we served over 1,800 clients from offices located in 20 countries. Our revenues are not concentrated with any particular client or within any particular industry. No single customer accounted for more than 10% of revenue for the years ended May 28, 2016, May 30, 2015 and May 31, 2014, and in fiscal 2016, our 10 largest clients accounted for approximately 15% of our revenues.

The clients listed below represent the multinational and industry diversity of our client base:

AIG	Kawasaki Heavy Industries, Ltd.
American Express Company	Makita Corporation
BASF Corporation	MetLife, Inc.
Bayer Corporation	Mitsubishi Corporation
BP p.l.c.	Mitsui & Co, Ltd.
Chevron Corporation	Phillips 66 Company
Community Health Network Inc.	Sony Corporation
ConocoPhillips	Syngenta International AG
Kaiser Permanente	Unilever

## Services and Products

RGP's business model and operating philosophy are rooted in the support of client-led projects and consulting initiatives, extending to advisory-based services that leverage the deep experience and expertise of our internal team while partnering with our clients' business leaders. Often, we deliver our services to clients across multiple functional areas of expertise with consultants from several disciplines working on the same project. Our areas of core competency include: finance and accounting; information management; human capital; corporate advisory, strategic communications and restructuring services; legal and regulatory; governance, risk and compliance; and supply chain management.

## *Finance & Accounting*

RGP's Finance and Accounting services encompass accounting operations, financial reporting, internal controls, financial analyses and business transactions. Clients utilize our services to bring accomplished talent to bear on internally driven change initiatives, such as M&A activities, or externally mandated change, such as required implementations of new accounting standards, as well as day-to-day operational issues. We provide specialized skills and then transfer knowledge to clients in order to help them leverage their own personnel. RGP specializes in providing customized solutions to our clients' most pressing business problems, through project management and providing access to full project teams for a specific initiative. Our scalability and global reach also put us in the ideal position to help organizations manage peak workload periods or add specific skill sets to ongoing client projects.

Our Finance and Accounting core competencies include:

### *Process Transformation and Improvement*

- Business process improvement
- Treasury operations
- Skills development and training

### *Transactional Support*

- Mergers and acquisitions
- IPOs
- Bankruptcies
- Divestitures

### *Remediation and Audit Response Support*

- Internal control weakness remediation
- Financial statement restatements
- Audit response

### *Technical and Operational Accounting*

- Policies and procedures
- New accounting standards implementation

### *Financial Reporting and Analysis*

- External financial reporting
- Internal management reporting
- Key performance indicators
- Planning, budgeting and modeling
- Account and transaction-level analysis

*Sample Engagement — Revenue Recognition Assessment and Solution:* A U.S. based national retailer engaged RGP to perform a full assessment and develop an implementation roadmap in order to comply with the requirements of the Financial Accounting Standards Board's revenue recognition guidance, *Accounting Standards Update No. 2014-09, Revenue from Contracts with Customers, as amended*. Using RGP's proprietary revenue recognition framework to determine the impact of the new guidance and to implement a solution, our consultants:

- Evaluated the client's revenue streams and processes, conducted company-wide interviews and reviewed and documented a sample of revenue contracts
- Estimated the impact on the client's revenue and disclosures
- Assessed the client's system capabilities, designed solutions and documented inter-departmental dependencies, including timeline requirements
- Worked with the client to select the optimal implementation solutions and developed a robust implementation roadmap and work plan
- Facilitated on-going and comprehensive knowledge transfer to position the client for future compliance with the revenue recognition standard

*Sample Engagement — Reorganization, Bankruptcy Support and Human Capital:* A U.S. clothing manufacturer and retailer was unable to meet its financial obligations in 2015 and filed for chapter 11 protection in U.S. bankruptcy court. The client initially hired RGP for a three-week engagement to analyze and reconcile their critical vendor claims. It was important to complete this reconciliation quickly in order for the continued flow of product from their vendors.

The client's satisfaction with the initial project led to expansion of the engagement to include an analysis and reconciliation of 503(b)(9) supplier claims just prior to the bankruptcy filing, administration claims and bankruptcy court reporting, including monthly financial reports.

Because of employee layoffs as well as employee attrition due to the chapter 11 filing, the company was unable to perform certain critical functions. RGP provided consultants to serve as interim controller; AP Manager; Budgeting Manager and HR Manager, including the handling of WARN Act notices, layoffs and COBRA matters. With RGP's support, the Company successfully exited bankruptcy and RGP continues to assist in the on-going reorganization.

*Sample Engagement — Transition of Accounting Cycle Processes Following Significant Acquisition:* A Fortune 500 retail company that recently completed a significant acquisition of a competitor embarked on a comprehensive program to recognize synergies from the overlap of certain back-office functions. Under a "lift & shift" scenario, the client engaged RGP to assess the current state of revenue, cash and payables processes for the acquired company and to develop and execute a plan to transition those functions to the client's existing shared services centers around the world.

### ***Information Management***

RGP's Information Management practice provides planning and execution services in four primary areas: Program & Project Management; Business & Technology Integration; Data Strategy & Management; and IT Strategy & Advisory. By focusing on the initiative as defined by our clients, RGP can provide continuity of service from the creation or expansion of an overall IT strategy through post-implementation support. In addition to these services, we assist clients in implementation of a variety of technology solutions: Enterprise Resource Planning ("ERP") systems; strategic "front-of-the-house systems"; human resources ("HR") information systems; supply chain management systems; core finance and accounting systems; audit compliance systems; and financial reporting, planning and consolidation systems.

The following are examples of the core competencies of our Information Management practice:

#### *Program & Project Management*

- Project management office ("PMO") design & optimization
- Project audit & assessments
- Portfolio rationalization
- Project Management & Recovery

#### *Business & Technology Integration*

- Business analysis & process reengineering
- System stabilization and optimization
- System selection & implementation
- Quality assurance & testing

#### *Data Strategy & Management*

- Data analysis, conversion & integration
- Business Intelligence ("BI") strategy & execution
- Data governance, security & quality management
- Business Performance Management solutions

#### *IT Strategy & Advisory*

- IT assessments & strategic planning
- Merger planning & integration
- Outsourcing & Shared Service strategy
- Infrastructure, architecture & design services

*Sample Engagement — Project Leadership for Global Next Generation Program:* A Fortune 50 automotive company is implementing a global program to create the next generation of connected vehicle technology and infotainment applications for all

North American vehicle production. The RGP team leads the coordination and integration of a highly complex set of services that requires the seamless integration of six external suppliers and eight internal teams, to create a new customer facing registration portal, secure global network and real-time interfaces needed to enable the new services.

RGP consultants serve as technical Program Management across 13 defined workstreams as well as a variety of internal systems integrations that span enterprise infrastructure. The project also includes systems implementation in the form of architecture support and very complex systems integration across the 14 teams building the technology components. The RGP Program Manager has managed the transition from vendor selection to solutioning and engineering the services with the supplier and client teams. RGP continues to be the technical systems integrator for all program workstreams and horizontal platforms.

*Sample Engagement — Deployment of Third-Party Technology in Call Center:* A major provider of entertainment programming needed assistance in deploying third-party technology. The technology allows system intelligent prioritization of customer telephone calls by providing real-time evaluation of customer call intention, comparing the intent with various attributes on file for the particular customer, and aligning customer calls with offers for cross-selling purposes.

The RGP consulting team provided project management, executive stakeholder strategy, organizational change management, enterprise technology implementation and vendor management. In addition to reducing the time associated with each customer call and increasing revenue through targeted cross-sell techniques, our team led the implementation of a number of analytical tools for the business to use in evaluating retention and cross-sell strategies.

*Sample Engagement — Integration and Optimization of Significant Acquisition:* A large publicly-traded entertainment conglomerate acquired a regional entity that provided home security and monitoring. Our client needed to integrate its existing ordering, billing, supply chain and installation systems with the acquired entity's systems in order to sell and deliver these new capabilities across its current and prospective customer base. Working with the client's implementation team, RGP's activities included:

- Serving as interim program manager and senior project manager
- Linking and modifying the client's existing sales programming to bundle the acquired home security/monitoring products
- Modifying the existing equipment delivery systems capability to reduce the number of days to final install

*Sample Engagement — BI Strategy/Implementation:* A large state utility company required assistance in restarting and reenergizing a stalled enterprise-wide BI initiative focused on increasing overall data definition/management, analysis and reporting to support enterprise-wide business decision making. The RGP engagement consisted of:

- Partnering with the client's corporate stakeholder team to define the current state of the stalled BI initiative and redevelop overall objectives/goals
- Providing the framework/approach of how to restart and move forward towards a successful implementation and adoption
- Leading the effort to gain stakeholder, management and end user buy-in for the initiative across the organization
- Providing day to day Program Management oversight, focusing on partnering, advising and managing the redefined approach. Critical deliverables included requirements/process definition, data definition/management, report/dashboard definition and development, change management and training/adoption

*Sample Engagement — Data Analytics PMO:* RGP consultants assisted our client with the launch of a Data Analytics Program to better capitalize upon its leading data/analytics processes. The use of data to drive operating decisions has long been a fundamental element behind our client’s competitive positioning and an ongoing source of competitive advantage. Their data infrastructure was scaled up in 2014 to accommodate the increasing demand for new data in their enterprise data platform. The Data Analytics Program has enabled better decision making on pricing, customer segmentation, marketing and yield management. The RGP engagement consisted of:

- Supporting program and project management for the Data Analytics Program
- Developing the program structure, defining work streams and assigning appropriate team members
- Identifying and tracking of key activities and milestones
- Developing and managing the program budget
- Communicating to key stakeholders
- Evaluating and selecting tools/technology

### ***Sitrick Brincko Group***

Sitrick Brincko Group (“Sitrick”) offers a unique combination of strategic counsel, tactical execution, and organizational and logistical support critical to both public and private companies and high profile individuals, both in the United States and overseas. Its extensive experience in strategic, corporate, financial and transactional communications as well as general management, finance, strategic planning, manufacturing and distribution have made Sitrick a partner to boards of directors and management engaged in acquisitions, proxy fights, litigation, management changes, government inquiries, corporate reorganizations or when repositioning, redirecting or unwinding a business.

Combined with RGP’s broad capabilities and global footprint, Sitrick offers a wide variety of services to clients, including:

- Strategic and crisis communications
- Repositioning a business or business segment
- Change management
- Litigation support
- Restructuring and reorganization
- Performance improvement
- Loan portfolio review and loan workout
- Bankruptcy administration and management
- Corporate and financial advisory
- Interim and crisis management
- Fiduciary services, trustee, receiver, examiner
- Creditor representation and recovery
- Dispute resolution and litigation support

*Sample Engagement — Financial Restructuring:* Sitrick, working with the board of directors, management and other advisors, developed and implemented the strategic communications for the successful restructuring and change in management of a large beverage distributor. This was a cross-border engagement, with the company based in Poland, new investors and management based in Russia and the restructuring in the United States.

*Sample Engagement — Litigation Support:* Sitrick was retained by a technology company to provide litigation support for a patent infringement suit the company was about to file against a much larger and better known competitor. Sitrick developed a communications strategy that resulted in the case being settled within two days of its filing.

*Sample Engagement — Proxy Contest:* Sitrick provided strategic communications counsel in a proxy contest launched against an Israeli company where a hedge fund was trying to take control of the board of directors. The company successfully maintained control of the board of directors.

### ***Human Capital***

RGP's Human Capital consultants apply project-management and business analysis skills to help solve the people aspects of business problems. The two primary areas of focus of our human capital practice are change management/business transformation and HR operations. To achieve the desired business outcome, our Human Capital professionals work with client teams to help drive their change management initiatives to successful completion. We help our clients with the people challenges of acquisitions, mergers, downsizing, reorganizations, system implementations or legislative requirements (Sarbanes, Basel II, HIPAA, the Patient Protection and Affordable Care Act, etc.). Our Human Capital professionals also have HR operations and technology skills that provide clients with the means to achieve their initiatives. Our Human Capital core competencies revolve around:

#### *Organizational Development and Effectiveness*

- Process analysis development and redesign
- Change management
- Organizational alignment and structure
- Fully integrated performance management and measurement programs
- Succession and workforce planning
- Training and skills development strategy
- Employee retention programs, opinion surveys and communications programs

#### *HR Operations*

- HR leadership
- HR risk assessment
- Labor/employee relations and compliance
- Talent acquisition
- Policies and procedures

#### *HR Technology*

- System selection, implementation and optimization
- Project management
- Change management
- Data conversion
- Post-implementation and interim support

*Sample Engagement — Establishment of New Corporate Compensation Function:* A fast-growing multi-national pharmaceutical company needed assistance in establishing a new corporate compensation function, addressing core infrastructure issues. Our consultant, working with client personnel, served as Project Manager and subject matter expert, assessing business priorities, development of compensation philosophy and integration of processes with technology. Specific initiatives included:

- Establishing a benchmarking strategy for assessing competitive pay levels, coupled with integrating a pay for performance culture
- Evaluating the current HRIS system and identifying relevant issues for replacement
- Positioning the HR function as a valued and integral business partner



*Sample Engagement — Organizational Design:* A Fortune 500 life insurance company wanted to design a new organizational and operating model to provide more efficient, “silo-free” operations. Partnering with RGP, our consultants provided subject-matter expertise on organizational design and an operating model development approach, process and content. Specifically, RGP supported the initiative by:

- Conducting in-depth current state organizational reviews
- Developing a comprehensive culture and change impact assessment to identify benefits and challenges of the new operating model
- Evaluating the impact on human capital of a shared services center and off-shoring implementation
- Presenting key aspects of the operating model design approach to management and staff and assessing potential interdependencies with other workstreams outside of the HR function

*Sample Engagement — Implementation of HR system:* A Fortune 500 provider of electronic products and services selected Workday as their world-wide HR system in order to improve HR workload and processes. The new system would replace the existing, manually intensive and inefficient spreadsheet based process, allowing HR management to focus on analysis rather than data development and reconciliation. RGP led the initiative in the region by developing and implementing a deployment plan and assessing the impact and success of the software usage upon completion.

### ***Legal & Regulatory***

RGP Legal helps clients execute their legal, risk management and regulatory initiatives. Our consultants (consisting of attorneys, compliance professionals, paralegals and contract managers) have significant experience working at the nation’s top law firms and companies. RGP Legal provides general counsel access to exceptional talent on an agile basis for the exact subject-matter knowledge and business perspective required for a particular task or workflow. Generally, RGP Legal is engaged to work directly with in-house counsel or with traditional outside counsel for projects or pieces of “unbundled” work. Examples of our core competencies include:

#### *Project Services*

- Commercial agreement review
- Compliance support (FCPA, Dodd-Frank, data privacy)
- Proxy and quarterly SEC support
- Corporate governance

*Sample Engagement — Unbundling Support for M&A Activity:* Our client, a world leader in the in-flight entertainment and communication solutions business, turned to RGP for supplemental support and expertise in connection with a buy-side acquisition. The client’s general counsel engaged us to supplement the bandwidth of the in-house team. Our consultants drove the diligence process, collaborated extensively with internal business units and, working closely with lead outside counsel who focused on the strategy and structure of the deal, assisted in the drafting of deal documents. The client reduced its legal spend by multi-sourcing the work needed to support the transaction.

#### *Legal Operations and Business Strategy*

- Legal project management, process improvement, change management
- Legal spend analysis
- Strategic sourcing and convergence
- Contract, knowledge, matter management
- Technology assessment, selection, implementation and optimization
- Organizational design

*Sample Engagement — Law Department Organizational Design:* The new General Counsel for a multi-billion dollar energy and specialty refining company asked RGP to redesign its legal department structure from the ground up. A series of acquisitions, coupled with a more complex business environment, increased the department’s work flows. Our consultants conducted extensive stakeholder interviews and an analysis of department operations to develop an organizational model stressing business continuity, best practices in organizational design, areas of process and resourcing improvement, and organizational development. RGP’s solution resulted in a leaner legal team that leverages effective and efficient legal services providers, while implementing in-house efficiencies and automation.

*Sample Engagement — Development and Implementation of Knowledge Management Tool:* Our client, a multi-million dollar asset management firm, lacked an efficient tool for handling information related to its investment/private equity funds. As a result, in-house attorneys often started deals without the benefit of knowledge gleaned from previously negotiated agreements. Documents were difficult to locate, important deal information was lost, and providing information to regulators and third parties was often time consuming and inefficient.

RGP designed a knowledge management tool to increase efficiencies in the client’s deal flow and archiving process. RGP crafted a simple searchable database tool that provided an effective way to access, retrieve, archive and leverage important deal information. RGP also conducted a gap analysis on missing deal documents and developed training to ensure attorney buy-in and acceptance of the management tool.

#### *Unbundling Legal Services*

- Litigation management and support, including document review and analysis, investigations and regulatory reviews
- M&A due diligence, closing, integration
- Real estate due diligence

*Sample Engagement — Unbundling Fact Finding Activities in Class Action Litigation:* Challenged with the process of managing a massive wage and hour class action lawsuit, our client, a multinational publicly-traded food service chain, engaged RGP to provide a seasoned team of attorneys to conduct employee interviews critical to revealing issues important in responding to the class certification process.

After conducting the interviews, our consultants teamed with the client and outside counsel to determine the merit and relevancy of each declaration. The project was completed rapidly over a multi-week period and the client reported cost savings versus traditional solutions.

#### *Supply Chain Management*

RGP’s Supply Chain Management practice assists clients in the planning, execution, maintenance and troubleshooting of complex supply chain systems and processes. Our consultants work as part of client teams to reduce the total cost of ownership, improve business performance and produce results. Specifically, our core competencies include:

##### *Supply Chain Strategy and Advisory*

- Supply chain technology and strategic planning
- Merger planning and integration
- Organizational design, alignment, process, policies and procedures

##### *Manufacturing and Operations*

- Manufacturing assessment and strategy
- Production process
- LEAN/Six Sigma

### *Supply Chain Planning and Forecasting*

- Sales and operations planning
- Demand and supply planning
- Production planning

### *Procurement and Supplier Management*

- Strategic sourcing
- Contract and supplier relationship management
- Procure-to-pay

### *Logistics and Materials Management*

- Inventory and transportation management
- Distribution network analysis
- Reverse logistics

### *Supply Chain Risk and Compliance*

- Risk assessments
- Regulatory compliance
- Third party oversight

*Sample Engagement — Vendor Risk Management Software Selection and Monitoring:* A major publicly-traded financial services company wanted to effectively and proactively identify and manage previously unaddressed significant vendor risks. Working collaboratively, a cross-functional team of client personnel and RGP consultants developed a comprehensive vendor performance monitoring function. The team identified three key project work streams: 1) establishment of solutions to support and maintain the client's third party vendor management processes, systems, standards and metrics tracking; 2) development of user guides and materials and training on the selected software tool to support the function; 3) development and support of the day to day processes to ensure compliance with regulations, guidelines and firm requirements. Specifically, RGP was responsible for:

- Developing the framework and vendor scorecards
- Conducting certification and governance maturity assessments
- Conducting on-site vendor assessments, certification and governance
- Developing program processes, policies and procedures
- Assisting with management of the selected software implementation

*Sample Engagement — Improvement in On-Line Checkout:* A U.S. based product distributor initiated a major campaign to drive consumers to using an e-commerce platform. However, during checkout, customers realized that shipping and handling fees associated with the purchase were too high, resulting in an 80% cart abandonment rate and a significant loss in sales. In the current e-commerce environment, consumers have been trained to expect free shipping, free shipping over a specific order value or flat rate shipping.

The client engaged RGP to identify short term solutions to reduce shipping and handling charges prior to the next selling season, as well as longer term ideas for future releases. After conducting a four week assessment of the recent sales cycle and associated data, RGP consultants provided specific recommendations to reduce shipping and handling costs, reduce the order cycle and transit time and reduce packaging waste. In addition, observations were made to improve the consumer experience, with the goal of increasing sales.

*Sample Engagement — Procure-to-Pay Assessment:* A large multinational consumer electronic company needed assistance in conducting an assessment of its Procure-to-Pay process to review performance and to identify recommendations to fill gaps. The client had two primary goals: 1) to assess the current state; and 2) to provide insights on the future state, with comparison to leading practices and a high-level implementation roadmap. RGP, acting in project management and business analyst roles, was tasked with:

- Documenting the current process, controls and policies and procedures
- Outlining benefits of using the new Oracle system
- Providing analysis of current staff skills and appropriate staff size
- Providing recommendations on procure to pay strategy, priorities, organizational structure, risks and dependencies
- Assessing supplier selection, certification and performance monitoring
- Developing recommendations for future state, including ways to maximize effectiveness and efficiency, optimizing cost structures and mitigating risk exposures

*Sample Engagement — Cost Recovery Review:* One of the world’s largest multinational energy companies engaged RGP to provide services to ensure contract compliance and to identify cost recovery opportunities with a supplier of significant services. Performing services at the supplier location, the RGP consultants developed the procedure plan, conducted supplier interviews, performed test work on selected transactions and issued a final report. The findings ultimately resulted in a recovery for the client and an enhanced understanding with the supplier.

***Governance, Risk and Compliance (“GRC”): Corporate Governance, Risk Management, Internal Audit and Compliance Services***

RGP’s GRC practice assists clients with a variety of governance, risk management, internal audit and compliance initiatives. The professionals in our GRC practice have experience in operations, controllership and internal and external audit and serve our clients in any number of roles required — from program manager to team member. In addition to helping clients worldwide in the areas of audit, risk and compliance, we are able to draw on RGP’s other practice areas to bring the required business expertise to the engagement. Our GRC core competencies include:

*Enterprise Risk Management*

- Strategic and operational objectives and risk assessment
- Risk management and monitoring process development
- Implementation of comprehensive ERM programs

*Contract and Regulatory Compliance Audits*

- Regulatory compliance assessments
- Royalty, license and franchise partner audits

*Sarbanes and Internal Controls*

- Documentation and testing of key controls
- COSO framework documentation
- Control rationalization and self-assessment
- Remediation of control deficiencies
- Internal audit co-sourcing

*Operational and IT Audits*

- Specialized skill sets and subject matter expertise
- Global geographic coverage
- Audit plan development and periodic risk assessment

*Sample Engagement — Documentation and Enhancement of Internal Controls in Preparation for IPO or Sale:* A highly profitable and fast growing maker of electronic equipment had both inadequate IT general controls and poor documentation of its processes. As a result, highly detailed and expensive substantive audit procedures needed to be performed in order to prepare financial statements for a contemplated IPO or sale of the company. Serving as project manager and change management lead, RGP consultants performed an assessment of IT general controls, identified critical risk areas and prepared detailed action plans to remediate or implement controls.

*Sample Engagement — Implementation of the Committee of Sponsoring Organizations of the Treadway Commission (“COSO”) Framework:* A Fortune 500 software developer engaged us to serve as the lead in applying the COSO framework of controls in a highly complex business environment. Specifically, our consultants identified and aligned control activities with the respective COSO principles and provided a gap analysis to target points for remediation. In addition, the RGP team developed a user friendly reporting model to facilitate both coordination with the external audit team as well as critical communication points with senior executives and the Audit Committee of the Board of Directors.

*Sample Engagement — Documentation and Enhancement of Internal Controls:* A rapidly growing maker of automation software needed an assessment of current state business processes and internal controls at its U.S. and India operations for Sarbanes and general business purposes. Our consultants documented current state of internal controls, made recommendations for enhanced future state of controls and presented our findings to executive management. The assessments identified a significant number of high risk items that the client was unaware of, with actionable recommendations for improvement.

*Sample Engagement — Internal Audit Co-Sourcing and Internal Control Framework:* A global insurance provider engaged RGP to provide co-sourced internal audit functions as well as to implement its Internal Control Framework (“ICF”). After identifying high risk projects and processes in the IT function, we assisted with the following deliverables:

- Planning and designing the audit approach to be used across the enterprise for engagements
- Performing testing and evaluation of results in order to prepare draft audit reports
- Producing final audit reports in the required format utilizing the client’s auditor assistant database system

For the ICF project, RGP consultants were deployed in the U.S. and internationally to document and review accounting and IT processes and controls and to provide recommendations for improvement.

*Sample Engagement — Banking Compliance Support:* Our client, a Fortune 500 financial services company, wanted to develop and implement a more formal approach to the assessment of the company’s regulatory risk profile. Previously, decisions on assessment of regulatory risk were more of an intuitive exercise than a formalized methodology. To help the client evolve its process, RGP was responsible for the entire project, including:

- Identifying risk topics for each product type (real estate loans, consumer loans, credit cards, deposits, trusts and others)
- Determining gaps in regulation coverage
- Creating risk statements for each product
- Defining the inherent and control risk definitions
- Building and scoring the templates to be used to document the efforts

The final deliverable allowed bank management to better allocate limited resources to maximize coverage of critical compliance issues using the quantifiable basis of risk assessment. Ultimately, RGP consultants deployed the methodology through other facets of the company’s operation, including property/casualty and life insurance and investment management.

*Sample Engagement — Audit IT Security Controls:* The CIO of a global healthcare company headquartered in Europe planned a series of global IT audits. Working as a part of a client team, RGP was responsible for an assessment of the strength and sophistication of the IT security organization, implementation of the IT security governance model, conducting a series of interviews with top management stakeholders in the IT organization, and transfer of knowledge on audit techniques.

### ***policyIQ***

RGP’s policyIQ is our proprietary cloud-based GRC software application, enabling the focused management of a wide range of GRC processes, including Risk Assessments, Sarbanes Compliance, Policy and Procedure Management, Internal Audit Programs, Anti-Corruption Compliance and Contract Administration. policyIQ can be implemented quickly to manage a specific aspect of an overall GRC program, or easily scaled to integrate multiple initiatives, allowing the organization to realize greater efficiency. In addition, our engagement teams often utilize policyIQ as a tool to assist in the efficient collection, storing and review of project workpapers, deliverables and other critical project content. Business problems that our clients have used policyIQ to resolve include:

- *Sarbanes Compliance Management:* Clients use policyIQ to manage their entire Sarbanes compliance program, from risk assessment through remediation tracking. Electronic forms automate quarterly certifications, and reporting allows all stakeholders insight into the status of Sarbanes compliance at any time.
- *Policy and Procedure Management:* With policyIQ as the central location for all organizational policies and procedures, all employees have access to the most current documentation — and using electronic forms, can easily document annual proof of compliance.
- *Internal Audit Programs:* Companies use policyIQ to capture workpapers electronically, gathering all evidence in a central location and assigning testing to the appropriate auditors. With robust reporting, audit managers have oversight into the process and with built-in workflow, audits can flow through appropriate channels of approval.

- *Contract Management:* policyIQ provides a central, secure location to house all contract documentation, allowing companies to index contracts for ease of searching and align view, edit and approve security appropriately. By utilizing custom fields to capture standard meta data, contracts can be categorized and communications established to alert all stakeholders of upcoming renewals or milestones.

*Sample Engagement — Fresh Approach to Sarbanes Compliance:* For a publicly traded manufacturing company with global operations, RGP was engaged to bring efficiency and consistency to its Sarbanes compliance and internal audit programs. Using policyIQ, our consulting team was able to:

- Implement the 2013 COSO Framework, with mapping to entity level controls, in order to meet expectations by external auditors and the Public Company Accounting Oversight Board
- Integrate workflow processes on all control reviews and audit testing to improve quality assurance over documentation and oversight on audit testing
- Establish consistent processes for Sarbanes documentation and testing across multiple business units

## **Operations**

We generally provide our professional services to clients at a local level, with the oversight of our regional managing directors and consultation of our corporate management team. The managing director, client service director(s) and recruiting director(s) in each office are responsible for initiating client relationships, identifying consultants specifically skilled to perform client projects, ensuring client and consultant satisfaction throughout engagements and maintaining client relationships post-engagement. Throughout this process, the corporate management team and regional managing directors are available to consult with the managing director with respect to client services.

Our offices operate in an entrepreneurial manner. The managing directors of our offices are given significant autonomy in the daily operations of their respective offices, and are responsible for overall guidance and supervision, budgeting and forecasting, sales and marketing, pricing and hiring within their office. We believe that a substantial portion of the buying decisions made by our clients are made on a local or regional basis and that our offices most often compete with other professional services providers on a local or regional basis. Because our managing directors are in the best position to understand the local and regional outsourced professional services market and because clients often prefer local relationships, we believe that a decentralized operating environment maximizes operating performance and contributes to employee and client satisfaction.

We believe that our ability to deliver professional services successfully to clients is dependent on our managing directors working together as a collegial and collaborative team, at times working jointly on client projects. To build a sense of team effort and increase camaraderie among our managing directors, we have an incentive program for our office management that awards annual bonuses based on both the performance of the Company and the performance of the individual. We also share across the Company the best and most effective practices of our highest achieving offices and use this as an introductory tool with new managing directors. New managing directors also spend time with another practice, partnering with experienced managing directors and other senior management personnel. This allows the veteran managing directors to share their success stories, foster the culture of the Company with new managing directors and review specific client and consultant development programs. We believe these team-based practices enable us to better serve clients who prefer a centrally organized service approach.

From our corporate headquarters in Irvine, California, we provide centralized administrative, marketing, finance, HR, IT, legal and real estate support. Our financial reporting is also centralized in our corporate service center. This center handles invoicing, accounts payable and collections, and administers HR services including employee compensation and benefits administration for North American offices. We also have a business support operations center in our Utrecht, Netherlands office to provide centralized finance, HR, IT, payroll and legal support to our European offices. In addition, in North America, we have a corporate networked IT platform with centralized financial reporting capabilities and a front office client management system. These centralized functions minimize the administrative burdens on our office management and allow them to spend more time focused on client and consultant development.

## **Business Development**

Our business development initiatives are composed of:

- local initiatives focused on existing clients and target companies
- national and international targeting efforts focused on multinational companies
- brand marketing activities
- national and local advertising and direct mail programs

Our business development efforts are driven by the networking and sales efforts of our management. In addition, the local office managing directors are assisted by management professionals focused on business development efforts on a national basis based on firm-wide and industry-focused initiatives. These business development professionals, teamed with the managing director and client service teams, are responsible for initiating and fostering relationships with the senior management and decision makers of our targeted client companies. These local efforts are supplemented with national marketing assistance. We believe that these efforts have been effective in generating incremental revenues from existing clients and developing new client relationships.

Our brand marketing initiatives help develop RGP's image in the markets we serve. Our brand is reinforced by our professionally designed website, television, print, radio and online advertising, direct marketing, seminars, initiative-oriented brochures, social media and public relations efforts. We believe that our branding initiatives, coupled with our high-quality client service, help to differentiate us from our competitors and to establish RGP as a credible and reputable global professional services firm.

## **Competition**

We operate in a competitive, fragmented market and compete for clients and consultants with a variety of organizations that offer similar services. Our principal competitors include:

- consulting firms
- local, regional, national and international accounting and law firms
- independent contractors
- traditional and Internet-based staffing firms
- the in-house or former in-house resources of our clients

We compete for clients on the basis of the quality of professionals, the timely availability of professionals with requisite skills, the scope and price of services, and the geographic reach of services. We believe that our attractive value proposition, consisting of our highly qualified consultants, relationship-oriented approach and professional culture, enables us to differentiate ourselves from our competitors. Although we believe we compete favorably with our competitors, many of our competitors have significantly greater financial resources, generate greater revenues and have greater name recognition than we do.

## **Employees**

As of May 28, 2016, we had a total of 3,283 employees, including 772 corporate and local office employees and 2,511 consultants. Our employees are not covered by any collective bargaining agreements.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

The following discussion and analysis of our financial condition and results of operations should be read in conjunction with our financial statements and related notes. This discussion and analysis contains forward-looking statements that involve risks and uncertainties. Our actual results could differ materially from those anticipated in these forward-looking statements as a result of certain factors including, but not limited to, those discussed in Part I Item 1A. "Risk Factors." in our Annual Report on Form 10-K for the year ended May 28, 2016 and elsewhere in this Annual Report.

### Overview

RGP is a multinational consulting firm that provides consulting and business initiative support services to its global client base in the areas of accounting; finance; corporate governance, risk and compliance management; corporate advisory, strategic communications and restructuring; information management; human capital; supply chain management; and legal and regulatory. We assist our clients with projects requiring specialized expertise in:

- Finance and accounting services including process transformation and improvement; financial reporting and analysis; technical and operational accounting; merger and acquisition due diligence; audit response; implementation of new accounting standards such as the new requirements for revenue recognition; and remediation support
- Information management services including strategy development; program and project management; business and technology integration; data strategy, including data security and privacy; and Business Performance Management
- Corporate advisory, strategic communications and restructuring services
- Corporate governance, risk and compliance management services including contract and regulatory compliance efforts under, for example, the Dodd-Frank Wall Street Reform and Consumer Protection Act and the Sarbanes Oxley Act of 2002 ("Sarbanes"); Enterprise Risk Management; internal controls management; and operation and IT audits
- Supply chain management services including supply chain strategy development; procurement and supplier management; logistics and materials management; supply chain planning and forecasting; and Unique Device Identification compliance
- Human capital services including change management; organization development and effectiveness; and optimization of human resources technology and operations
- Legal and regulatory services with projects, secondments or tactical needs including commercial transactions; compliance initiatives; law department operations and business strategy; and litigation support

We were founded in June 1996 by a team at Deloitte, led by our chairman, Donald B. Murray, who was then a senior partner with Deloitte. Our founders created Resources Connection to capitalize on the increasing demand for high quality outsourced professional services. We operated as a part of Deloitte until April 1999. In April 1999, we completed a management-led buyout in partnership with several investors. In December 2000, we completed our initial public offering of common stock and began trading on the NASDAQ Stock Market. We currently trade on the NASDAQ Global Select Market. We operate under the acronym RGP, branding for our operating entity name of Resources Global Professionals.

We operated solely in the United States until fiscal year 2000, when we opened our first three international offices and began to expand geographically to meet the demand for project consulting services across the world. As of May 28, 2016, we served clients from offices in 20 countries, including 23 international offices and 45 offices in the United States. Our global footprint allows the Company to support the global initiatives of our multinational client base.

We expect to continue opportunistic domestic and multinational expansion while also investing in complementary professional services lines that we believe will augment our service offerings.

We primarily charge our clients on an hourly basis for the professional services of our consultants. We recognize revenue once services have been rendered and invoice the majority of our clients in the United States on a weekly basis. Some of our clients served by our international offices are billed on a monthly basis. Our clients are contractually obligated to pay us for all hours



billed. To a much lesser extent, we also earn revenue if a client hires one of our consultants. This type of contractually non-refundable revenue is recognized at the time our client completes the hiring process and represented 0.5% of our revenue for each of the years ended May 28, 2016, May 30, 2015 and May 31, 2014. We periodically review our outstanding accounts receivable balance and determine an estimate of the amount of those receivables we believe may prove uncollectible. Our provision for bad debts, if any, is included in our selling, general and administrative expenses.

The costs to pay our professional consultants and all related benefit and incentive costs, including provisions for paid time off and other employee benefits, are included in direct cost of services. We pay most of our consultants on an hourly basis for all hours worked on client engagements and, therefore, direct cost of services tends to vary directly with the volume of revenue we earn. We expense the benefits we pay to our consultants as they are earned. These benefits include paid time off and holidays; a discretionary bonus plan; subsidized group health, dental and life insurance programs; a matching 401(k) retirement plan; the ability to participate in the Company's Employee Stock Purchase Plan ("ESPP"); and professional development and career training. In addition, we pay the related costs of employment, including state and federal payroll taxes, workers' compensation insurance, unemployment insurance and other costs. Typically, a consultant must work a threshold number of hours to be eligible for all of the benefits. We recognize direct cost of services when incurred.

Selling, general and administrative expenses include the payroll and related costs of our internal management as well as general and administrative, marketing and recruiting costs. Our sales and marketing efforts are led by our management team who are salaried employees and earn bonuses based on operating results for the Company as a whole and each individual's performance.

The Company's fiscal year consists of 52 or 53 weeks, ending on the Saturday in May closest to May 31. Fiscal years 2016 and 2015 consisted of four 13 week quarters and a total of 52 weeks of activity for the fiscal year. For fiscal years of 53 weeks, such as fiscal 2014, the first three quarters consisted of 13 weeks each and the fourth quarter consisted of 14 weeks.

## **Critical Accounting Policies**

The following discussion and analysis of our financial condition and results of operations are based upon our Consolidated Financial Statements, which have been prepared in accordance with generally accepted accounting principles ("GAAP") in the United States. The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period.

The following represents a summary of our critical accounting policies, defined as those policies that we believe: (a) are the most important to the portrayal of our financial condition and results of operations and (b) involve inherently uncertain issues that require management's most difficult, subjective or complex judgments.

*Valuation of long-lived assets* — We assess the potential impairment of long-lived tangible and intangible assets periodically or whenever events or changes in circumstances indicate that the carrying value may not be recoverable. Our goodwill is not subject to periodic amortization. This asset is considered to have an indefinite life and its carrying value is required to be assessed by us for impairment at least annually. Depending on future market values of our stock, our operating performance and other factors, these assessments could potentially result in impairment reductions of this intangible asset in the future and this adjustment may materially affect the Company's future financial results and financial condition.

*Allowance for doubtful accounts* — We maintain an allowance for doubtful accounts for estimated losses resulting from our clients failing to make required payments for services rendered. We estimate this allowance based upon our knowledge of the financial condition of our clients (which may not include knowledge of all significant events), review of historical receivable and reserve trends and other pertinent information. While such losses have historically been within our expectations and the provisions established, we cannot guarantee that we will continue to experience the same credit loss rates that we have in the past. A significant change in the liquidity or financial position of our clients could cause unfavorable trends in receivable collections and additional allowances may be required. These additional allowances could materially affect the Company's future financial results.

*Income taxes* — In order to prepare our Consolidated Financial Statements, we are required to make estimates of income taxes, if applicable, in each jurisdiction in which we operate. The process incorporates an assessment of any current tax exposure together with temporary differences resulting from different treatment of transactions for tax and financial statement purposes. These differences result in deferred tax assets and liabilities that are included in our Consolidated Balance Sheets. The recovery of deferred tax assets from future taxable income must be assessed and, to the extent recovery is not likely, we will establish a valuation allowance. An increase in the valuation allowance results in recording additional tax expense and any such adjustment may materially affect the Company's future financial result. If the ultimate tax liability differs from the amount of tax expense we have reflected in the Consolidated Statements of Operations, an adjustment of tax expense may need to be recorded and this adjustment may materially affect the Company's future financial results and financial condition.

*Revenue recognition* — We primarily charge our clients on an hourly basis for the professional services of our consultants. We recognize revenue once services have been rendered and invoice the majority of our clients in the United States on a weekly basis. Some of our clients served by our international offices are billed on a monthly basis. Our clients are contractually obligated to pay us for all hours billed. To a much lesser extent, we also earn revenue if a client hires one of our consultants. This type of contractually non-refundable revenue is recognized at the time our client completes the hiring process.

*Stock-based compensation* — Under our 2014 Performance Incentive Plan, officers, employees, and outside directors have received or may receive grants of restricted stock, stock units, options to purchase common stock or other stock or stock-based awards. Under our ESPP, eligible officers and employees may purchase our common stock in accordance with the terms of the plan.

The Company estimates a value for employee stock options on the date of grant using an option-pricing model. We have elected to use the Black-Scholes option-pricing model which takes into account assumptions regarding a number of highly complex and subjective variables. These variables include the expected stock price volatility over the term of the awards and actual and projected employee stock option exercise behaviors. Additional variables to be considered are the expected term, expected dividends and the risk-free interest rate over the expected term of our employee stock options. In addition, because stock-based compensation expense recognized in the Consolidated Statements of Operations is based on awards ultimately expected to vest, it is reduced for estimated forfeitures. Forfeitures must be estimated at the time of grant and revised, if necessary, in subsequent periods if actual forfeitures differ from those estimates. Forfeitures are estimated based on historical experience. If facts and circumstances change and we employ different assumptions in future periods, the compensation expense recorded may differ materially from the amount recorded in the current period.

The Company uses its historical volatility over the expected life of the stock option award to estimate the expected volatility of the price of its common stock. The risk-free interest rate assumption is based upon observed interest rates appropriate for the term of our employee stock options. The impact of expected dividends (\$0.10 per share for each quarter during fiscal 2016 and \$0.08 per share for each quarter of fiscal 2015) is also incorporated in determining the estimated value per share of employee stock option grants. Such dividends are subject to quarterly board of director approval. The Company's expected life of stock option grants is 5.6 years for non-officers and 7.7 years for officers. The Company uses its historical volatility over the expected life of the stock option award to estimate the expected volatility of the price of its common stock. The Company reviews the underlying assumptions related to stock-based compensation at least annually.

We base our estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying value of assets and liabilities. Actual results may differ from these estimates under different assumptions or conditions.

## Results of Operations

The following tables set forth, for the periods indicated, our Consolidated Statements of Operations data. These historical results are not necessarily indicative of future results.

	For the Years Ended		
	May 28, 2016	May 30, 2015	May 31, 2014
	(Amounts in thousands)		
Revenue . . . . .	\$598,521	\$590,589	\$567,181
Direct cost of services . . . . .	<u>366,355</u>	<u>362,227</u>	<u>351,359</u>
Gross margin . . . . .	232,166	228,362	215,822
Selling, general and administrative expenses . . . . .	174,806	173,797	172,531
Amortization of intangible assets . . . . .	90	918	1,688
Depreciation expense . . . . .	<u>3,467</u>	<u>3,389</u>	<u>3,628</u>
Income from operations . . . . .	53,803	50,258	37,975
Interest income . . . . .	<u>(186)</u>	<u>(148)</u>	<u>(168)</u>
Income before provision for income taxes . . . . .	53,989	50,406	38,143
Provision for income taxes . . . . .	<u>23,546</u>	<u>22,898</u>	<u>18,257</u>
Net income . . . . .	<u>\$ 30,443</u>	<u>\$ 27,508</u>	<u>\$ 19,886</u>

Our operating results for the periods indicated are expressed as a percentage of revenue below.

	For the Years Ended		
	May 28, 2016	May 30, 2015	May 31, 2014
Revenue . . . . .	100.0%	100.0%	100.0%
Direct cost of services . . . . .	<u>61.2</u>	<u>61.3</u>	<u>61.9</u>
Gross margin . . . . .	38.8	38.7	38.1
Selling, general and administrative expenses . . . . .	29.2	29.4	30.4
Amortization of intangible assets . . . . .	—	0.2	0.3
Depreciation expense . . . . .	<u>0.6</u>	<u>0.5</u>	<u>0.7</u>
Income from operations . . . . .	9.0	8.6	6.7
Interest income . . . . .	—	—	—
Income before provision for income taxes . . . . .	9.0	8.6	6.7
Provision for income taxes . . . . .	<u>3.9</u>	<u>3.9</u>	<u>3.2</u>
Net income . . . . .	<u>5.1%</u>	<u>4.7%</u>	<u>3.5%</u>

We also assess the results of our operations using EBITDA, Adjusted EBITDA and Adjusted EBITDA Margin. EBITDA is defined as our earnings before interest, taxes, depreciation and amortization. We define Adjusted EBITDA as EBITDA plus stock-based compensation expense. Adjusted EBITDA Margin is calculated by dividing Adjusted EBITDA by revenue. These measures assist management in assessing our core operating performance. The following table presents EBITDA, Adjusted EBITDA and Adjusted EBITDA Margin for the periods indicated and includes a reconciliation of such measures to net income, the most directly comparable GAAP financial measure:

	<b>For the Years Ended</b>		
	<b>May 28, 2016</b>	<b>May 30, 2015</b>	<b>May 31, 2014</b>
	(Amounts in thousands)		
Net income .....	\$ 30,443	\$ 27,508	\$ 19,886
Adjustments:			
Amortization of intangible assets .....	90	918	1,688
Depreciation expense .....	3,467	3,389	3,628
Interest income .....	(186)	(148)	(168)
Provision for income taxes .....	23,546	22,898	18,257
EBITDA .....	57,360	54,565	43,291
Stock-based compensation expense .....	6,280	5,989	6,519
Adjusted EBITDA .....	<u>\$ 63,640</u>	<u>\$ 60,554</u>	<u>\$ 49,810</u>
Revenue .....	<u>\$598,521</u>	<u>\$590,589</u>	<u>\$567,181</u>
Adjusted EBITDA Margin .....	<u>10.6%</u>	<u>10.3%</u>	<u>8.8%</u>

The financial measures and key performance indicators we use to assess our financial and operating performance above are not defined by, or calculated in accordance with, GAAP. A non-GAAP financial measure is defined as a numerical measure of a company's financial performance that (i) excludes amounts, or is subject to adjustments that have the effect of excluding amounts, that are included in the comparable measure calculated and presented in accordance with GAAP in the consolidated statement of operations; or (ii) includes amounts, or is subject to adjustments that have the effect of including amounts, that are excluded from the comparable measure so calculated and presented.

EBITDA, Adjusted EBITDA and Adjusted EBITDA Margin are non-GAAP financial measures. We believe that EBITDA, Adjusted EBITDA and Adjusted EBITDA Margin provide useful information to our investors because they are financial measures used by management to assess the core performance of the Company. EBITDA, Adjusted EBITDA and Adjusted EBITDA Margin are not measurements of financial performance or liquidity under GAAP and should not be considered in isolation or construed as substitutes for net income or other cash flow data prepared in accordance with GAAP for purposes of analyzing our profitability or liquidity. These measures should be considered in addition to, and not as a substitute for, net income, earnings per share, cash flows or other measures of financial performance prepared in conformity with GAAP.

Further, EBITDA, Adjusted EBITDA and Adjusted EBITDA Margin have the following limitations:

- Although depreciation and amortization are non-cash charges, the assets being depreciated and amortized will often have to be replaced in the future and EBITDA and Adjusted EBITDA do not reflect any cash requirements for such replacements;
- Equity based compensation is an element of our long-term incentive compensation program, although we exclude it as an expense from Adjusted EBITDA when evaluating our ongoing operating performance for a particular period; and
- Other companies in our industry may calculate Adjusted EBITDA and Adjusted EBITDA Margin differently than we do, limiting their usefulness as a comparative measure.

Because of these limitations, EBITDA, Adjusted EBITDA and Adjusted EBITDA Margin should not be considered a substitute for performance measures calculated in accordance with GAAP.

## Year Ended May 28, 2016 Compared to Year Ended May 30, 2015

Percentage change computations are based upon amounts in thousands.

*Revenue.* Revenue increased \$7.9 million, or 1.3%, to \$598.5 million for the year ended May 28, 2016 from \$590.6 million for the year ended May 30, 2015. We deliver our services to clients, whether multi-national or locally based, in a similar fashion across the globe. In fiscal 2016, revenue increased in North America and Asia Pacific but declined in Europe as compared to fiscal 2015 as noted in the table below. Bill rates increased 0.8% on average in fiscal 2016 compared to fiscal 2015, while hours worked increased 1.4% over the same period. During fiscal 2016, revenue declined with certain clients in the energy services industries due to the on-going turmoil in the energy market, primarily in the U.S. The timing of stabilization with clients in this industry is uncertain.

The number of consultants on assignment at the end of fiscal 2016 was 2,511 compared to the 2,516 consultants engaged at the end of fiscal 2015 (the average number of consultants assigned was 2,503 in fiscal 2016 compared to 2,487 in fiscal 2015).

We operated 68 offices (23 abroad) at both May 28, 2016 and May 30, 2015. Our clients do not sign long-term contracts with us. As such, there can be no assurance as to future demand levels for the services that we provide or that future results can be reliably predicted by considering past trends.

Revenue for the Company's major geographies across the globe consisted of the following (dollars in thousands):

	Revenue for the Years Ended			% of Total	
	May 28, 2016	May 30, 2015	% Change	May 28, 2016	May 30, 2015
North America . . . . .	\$499,229	\$492,207	1.4%	83.4%	83.3%
Europe . . . . .	57,714	59,350	(2.8)%	9.6	10.1
Asia Pacific . . . . .	41,578	39,032	6.5%	7.0	6.6
Total . . . . .	<u>\$598,521</u>	<u>\$590,589</u>	1.3%	<u>100.0%</u>	<u>100.0%</u>

Our financial results are subject to fluctuations in the exchange rates of foreign currencies in relation to the United States dollar. Revenues denominated in foreign currencies are translated into United States dollars at the monthly average exchange rates in effect during each period. Thus, if the value of the United States dollar strengthens relative to the currencies of our non-United States based operations, our translated revenue (and expenses) will be lower. Using the comparable fiscal 2015 conversion rates, international revenues would have been higher than reported under GAAP by \$8.9 million for the year ended May 28, 2016. Using these constant currency rates, which we believe provides a more comprehensive view of our business, our revenue increased by 1.8% in North America, by 6.0% in Europe, by 11.4% in Asia Pacific and by 2.9% overall.

The stronger U.S. dollar against most of the currencies of the international countries in which we operate during fiscal 2016 affected our average bill rate. Using the comparable fiscal 2015 conversion rates, the average bill rate would have increased 1.7% in fiscal 2016 compared to fiscal 2015.

*Direct Cost of Services.* Direct cost of services increased \$4.2 million, or 1.2%, to \$366.4 million for the year ended May 28, 2016 from \$362.2 million for the year ended May 30, 2015. Comparing fiscal 2016 to fiscal 2015, direct cost of services increased primarily because of a 1.4% increase in hours worked, while the average consultant pay rate per hour was the same in both years. The direct cost of services as a percentage of revenue ("direct cost of services percentage") was 61.2% and 61.3% for the years ended May 28, 2016 and May 30, 2015, respectively. Comparing the two fiscal years, there were no significant differences in the components comprising the direct cost of services percentage. The stronger U.S. dollar against most of the currencies of the international countries in which we operate during fiscal 2016 affected our average pay rate. Using the comparable fiscal 2015 conversion rates, the average pay rate would have increased 1.7% in fiscal 2016 compared to fiscal 2015.

Our target direct cost of services percentage is 60% for all of our offices.

*Selling, General and Administrative Expenses (“S, G & A”).* S, G & A increased \$1.0 million, or 0.6%, to \$174.8 million for the year ended May 28, 2016 from \$173.8 million for the year ended May 30, 2015. However, S, G & A decreased as a percentage of revenue from 29.4% in fiscal 2015 to 29.2% in fiscal 2016. Management and administrative head count was 772 at the end of fiscal 2016 and 742 at the end of fiscal 2015. S, G & A for the year ended May 28, 2016 includes additional non-cash stock-based compensation expense of approximately \$900,000 related to the accelerated vesting of options previously granted to Donald Murray in connection with his transition from Executive Chairman to Chairman. During fiscal 2016, compensation and related benefit costs increased, attributable to headcount additions in U.S. and Asia Pacific in offices experiencing growth; and the Company increased its reserve for uncollectable accounts by \$1.1 million. These costs were offset as compared to the prior year by a decrease in severance charges related to our European operations and decreases in other non-cash stock-based compensation expense. S, G & A in fiscal 2016 was favorably impacted by \$3.0 million due to the strengthening of the U.S. dollar compared primarily to the Euro, Swedish Kronor and British Pound.

*Sequential Operations.* On a sequential quarter basis, fiscal 2016 fourth quarter revenue increased 3.9% to \$152.5 million from \$146.8 million, hours worked improved 2.8% and bill rates were up 0.8%. The Company’s sequential revenue increased in North America (3.1%), Europe (11.7%), and Asia Pacific (2.8%); using the comparable third quarter fiscal 2016 conversion rates, sequential revenue increased in North America (3.1%) and Europe (9.5%), but was down in Asia Pacific (-0.7%). Third quarter revenue was impacted by the Christmas, New Year’s and Chinese New Year’s holidays; there were no significant holidays in the fourth quarter.

The direct cost of services percentage improved from 62.6% in the third quarter to 60.1% in the fourth quarter. This improvement is primarily attributable to no compensated holidays in the United States during the fourth quarter compared to two in the third quarter, the declining impact of payroll taxes as the calendar year progresses and an improvement in the Company’s cost of its self-insured medical coverage of consultants.

S, G & A expenses increased \$1.0 million from the quarter ended February 27, 2016 to the quarter ended May 28, 2016, primarily as a result of the increased spending for marketing programs, offset by the declining impact of payroll taxes as the calendar year progresses and improvement in the Company’s cost of self-insured medical coverage for employees. The leverage of S, G & A expenses improved to 29.1% in the fourth quarter of fiscal 2016 compared to 29.5% in the third quarter. This was attributable to the improved revenue in the fourth quarter, which provided leverage on certain fixed expenses, such as rent, in the fourth quarter.

*Amortization and Depreciation Expense.* Amortization of intangible assets decreased from \$918,000 in fiscal 2015 to \$90,000 in fiscal 2016. During fiscal 2016, the Company completed amortization of all of its intangible assets.

Depreciation expense increased from \$3.4 million for the year ended May 30, 2015 to \$3.5 million for the year ended May 28, 2016.

*Interest Income.* Interest income increased to \$186,000 in fiscal 2016 compared to \$148,000 in fiscal 2015. The increase in interest income is the result of improved rates on amounts available for investment in fiscal 2016. The Company has invested available cash in certificates of deposit and money market investments that have been classified as cash equivalents due to the short maturities of these investments. As of May 28, 2016, the Company had \$25.0 million of investments in commercial paper and U.S. Government Agency securities with remaining maturity dates between three months and one year from the balance sheet date which are classified as short-term investments and considered “held-to-maturity” securities.

*Income Taxes.* The provision for income taxes increased from \$22.9 million (effective rate of 45.4%) for the year ended May 30, 2015 to \$23.5 million (effective rate of 43.6%) for the year ended May 28, 2016. The provision for taxes in both fiscal 2016 and fiscal 2015 resulted from taxes on income from operations in the United States and certain other foreign jurisdictions, a lower benefit for losses in certain foreign jurisdictions with tax rates lower than the United States statutory rates, and no benefit for losses in jurisdictions in which a valuation allowance on operating loss carryforwards had previously been established. The increase in the provision for income taxes is because of higher pretax income. The effective tax rate decreased because of higher U.S. pretax income coupled with lower international pretax losses. Decreased losses from countries with valuation allowances

allow the tax expense to be spread over a higher pretax base, which lowers the effective tax rate. The effective tax rate in both fiscal years disproportionately magnifies the effect of the components of the tax rate that differ from the standard federal rate, including non-deductible permanent differences and incentive stock options (“ISOs”). Based upon current economic circumstances, management will continue to monitor the need to record additional or release existing valuation allowances in the future, primarily related to certain foreign jurisdictions. Realization of the currently reserved foreign deferred tax assets is dependent upon generating sufficient future taxable income in those foreign territories.

Periodically, the Company reviews the components of both book and taxable income to analyze the adequacy of the tax provision. There can be no assurance that the Company’s effective tax rate will remain constant in the future because of the lower benefit from the United States statutory rate for losses in certain foreign jurisdictions, the limitation on the benefit for losses in jurisdictions in which a valuation allowance for operating loss carryforwards has previously been established, and the unpredictability of timing and the amount of eligible disqualifying ISO exercises.

The Company cannot recognize a tax benefit for certain ISO grants unless and until the holder exercises his or her option and then sells the shares within a certain period of time. In addition, the Company can only recognize a potential tax benefit for employees’ acquisition and subsequent sale of shares purchased through the ESPP if the sale occurs within a certain defined period. As a result, the Company’s provision for income taxes is likely to fluctuate from these factors for the foreseeable future. Further, those tax benefits associated with ISO grants fully vested at the date of adoption of the current accounting rules governing stock awards will be recognized as additions to paid-in capital when and if those options are exercised and not as a reduction to the Company’s tax provision. The Company recognized a benefit of approximately \$2.1 million and \$2.2 million related to stock-based compensation for nonqualified stock options expensed and for eligible disqualifying ISO exercises during fiscal 2016 and 2015, respectively. The proportion of expense related to non-qualified stock option grants (for which the Company may recognize a tax benefit in the same quarter as the related compensation expense in most instances) is significant as compared to expense related to ISOs (including ESPPs). However, the timing and amount of eligible disqualifying ISO exercises cannot be predicted. The Company predominantly grants nonqualified stock options to employees in the United States.

The Company has maintained a position of being indefinitely reinvested in its foreign subsidiaries’ earnings by not expecting to remit foreign earnings in the foreseeable future. Being indefinitely reinvested does not require a deferred tax liability to be recognized on the foreign earnings. Management’s indefinite reinvestment position is supported by:

- 1) RGP in the United States has generated more than enough cash to fund operations and expansion, including acquisitions. RGP uses its excess cash to, at its discretion, return cash to shareholders through dividend payments and stock repurchases.
- 2) RGP in the United States has no debt or any other current or known obligations that require cash to be remitted from foreign subsidiaries.
- 3) Management’s growth objectives include allowing cash to accumulate in RGP’s profitable foreign subsidiaries with the expectation of finding strategic expansion plans to further penetrate RGP’s most successful locations.
- 4) The consequences of distributing foreign earnings have historically been deemed to be tax inefficient for RGP or not materially beneficial.

#### **Year Ended May 30, 2015 Compared to Year Ended May 31, 2014**

Computations of percentage change period over period are based upon our results, as rounded and presented herein.

*Revenue.* Revenue increased \$23.4 million, or 4.1%, to \$590.6 million for the year ended May 30, 2015 from \$567.2 million for the year ended May 31, 2014. While we deliver our services to clients in a similar fashion across the globe, in fiscal 2015 revenue increased in North America and Asia Pacific but declined in Europe as compared to fiscal 2014. In light of continuing global economic uncertainty, we believe that certain geographic sectors of our global clients and prospects are initiating operational improvement projects cautiously, resulting in reduced levels of consulting spending, particularly in most European markets. Results in fiscal 2015 consisted of 52 weeks while fiscal 2014 consisted of 53 weeks. Revenue during the extra week of fiscal 2014 (which included the Memorial Day holiday in the United States) was \$9.8 million. Excluding this extra week in fiscal

2014, revenue in fiscal 2015 increased \$33.2 million (6.0%) over the fiscal 2014 amount. Comparing the 52-week period in fiscal 2015 to the 53-week period in fiscal 2014, the number of hours worked increased 8.1% compared to the prior year, offset by a 4.0% decrease in average bill rates from the prior year.

The number of consultants on assignment at the end of fiscal 2015 was 2,516 compared to the 2,401 consultants engaged at the end of fiscal 2014 (the average number of consultants assigned was 2,487 in fiscal 2015 compared to 2,254 in fiscal 2014).

We operated 68 offices (23 abroad) at both May 30, 2015 and May 31, 2014. Our clients do not sign long-term contracts with us. As such, there can be no assurance as to future demand levels for the services that we provide or that future results can be reliably predicted by considering past trends.

Revenue for the Company's major geographies across the globe consisted of the following (dollars in thousands):

	Revenue for the Years Ended			% of Total	
	May 30, 2015	May 31, 2014	% Change	May 30, 2015	May 31, 2014
North America . . . . .	\$492,207	\$453,659	8.5%	83.3%	80.0%
Europe . . . . .	59,350	76,960	(22.9)%	10.1	13.6
Asia Pacific . . . . .	39,032	36,562	6.8%	6.6	6.4
Total . . . . .	<u>\$590,589</u>	<u>\$567,181</u>	4.1%	<u>100.0%</u>	<u>100.0%</u>

Our financial results are subject to fluctuations in the exchange rates of foreign currencies in relation to the United States dollar. Revenues denominated in foreign currencies are translated into United States dollars at the monthly average exchange rates in effect during each period. Thus, as the value of the United States dollar fluctuates relative to the currencies in our non-United States based operations, our revenue can be impacted. Using the comparable fiscal 2014 conversion rates, international revenues would have been higher than reported under GAAP by \$8.8 million for the year ended May 30, 2015. Using these constant currency rates, the increase in revenue in North America and Asia Pacific would have been 8.8% and 12.1%, respectively, while the decline in Europe would have been 15.5%.

The strengthening of the U.S. dollar against most of the currencies of the international countries in which we operate was partially the cause of the average bill rate decline. Using the same exchange rates in fiscal 2015 as in fiscal 2014, the average bill rate would have decreased 2.4%. Average bill rates were also adversely impacted by a significant client engagement in the Philippines where bill rates are lower than most metropolitan areas.

*Direct Cost of Services.* Direct cost of services increased \$10.8 million, or 3.1%, to \$362.2 million for the year ended May 30, 2015 from \$351.4 million for the year ended May 31, 2014. Comparing fiscal 2015 to fiscal 2014, direct cost of services increased primarily because of an 8.1% increase in hours worked, partially offset by a 4.8% decrease in the average consultant pay rate per hour. As noted above, fiscal 2015 consisted of 52 weeks while fiscal 2014 consisted of 53 weeks; we estimate that fiscal 2014 direct cost of services included an additional approximate \$5.9 million because of this extra week. The direct cost of services as a percentage of revenue ("direct cost of services percentage") was 61.3% and 61.9% for the years ended May 30, 2015 and May 31, 2014, respectively. The improvement in the direct cost of services percentage resulted primarily from a favorable change in the bill rate/pay rate relationship (bill rates were down 4.0% overall while the pay rate average decreased 4.8%). Average pay rates also decreased because of the strengthening U.S. dollar (similar to impact on average bill rates) and a significant client engagement in the Philippines where bill rates are lower than most metropolitan areas.

Our target direct cost of services percentage is 60% for all of our offices.

*Selling, General and Administrative Expenses.* S, G & A increased \$1.3 million, or 0.8%, to \$173.8 million for the year ended May 30, 2015 from \$172.5 million for the year ended May 31, 2014. However, S, G & A decreased as a percentage of revenue from 30.4% in fiscal 2014 to 29.4% in fiscal 2015. Management and administrative head count was 742 at the end of fiscal 2015 and 712 at the end of fiscal 2014. The increase in S, G & A between the two fiscal periods was primarily attributable to headcount additions and related costs in U.S. offices experiencing growth. Comparing total S, G & A in fiscal 2015 to an adjusted 52-week fiscal 2014, S, G & A would have increased about 2.1%.



*Sequential Operations.* On a sequential quarter basis, fiscal 2015 fourth quarter revenue increased 1.4% to \$148.8 million from \$146.8 million, and hours worked improved 2.6% while bill rates were down 1.7%. The decrease in bill rates is attributable to the strengthening of the U.S. dollar against currencies in most of our foreign operations. The Company's sequential revenue increased in North America (0.3%) and Asia Pacific (17.4%), and was flat in Europe; on a constant currency basis, sequential revenue increased in North America (0.4%), Asia Pacific (18.5%) and Europe (5.9%). In addition, while the fourth quarter contained the Memorial Day holiday in the U.S., the third quarter included the Christmas, New Year's and Chinese New Year's holidays.

The direct cost of services percentage improved from 62.7% in the third quarter to 61.2% in the fourth quarter. This improvement is primarily attributable to only one compensated holiday in the United States during the fourth quarter compared to two in the third quarter and the declining impact of payroll taxes as the calendar year progresses.

S, G & A expenses decreased \$1.0 million from the quarter ended February 28, 2015 to the quarter ended May 30, 2015, primarily as a result of the declining impact of payroll taxes as the calendar year progresses and reduced spending for marketing. The leverage of S, G & A expenses improved to 28.5% in the fourth quarter of fiscal 2015 compared to 29.6% in the third quarter. This was attributable to the improved revenue in the fourth quarter, which provided leverage on certain fixed expenses, such as rent, in the fourth quarter.

*Amortization and Depreciation Expense.* Amortization of intangible assets decreased from \$1.7 million in fiscal 2014 to \$918,000 in fiscal 2015. During fiscal 2015, virtually all of the Company's intangible assets were fully amortized except for a \$90,000 remaining balance as of May 30, 2015. The remaining balance will be amortized during the fiscal year ending May 28, 2016.

Depreciation expense decreased from \$3.6 million for the year ended May 31, 2014 to \$3.4 million for the year ended May 30, 2015. Depreciation decreased as a number of assets were fully depreciated during fiscal 2014 and fiscal 2015.

*Interest Income.* Interest income declined to \$148,000 in fiscal 2015 compared to \$168,000 in fiscal 2014. The decrease in interest income is the result of lower cash balances available for investment in fiscal 2015. The Company has invested available cash in certificates of deposit and money market investments that have been classified as cash equivalents due to the short maturities of these investments. As of May 30, 2015, the Company had \$25.0 million of investments in commercial paper and U.S. Government Agency securities with remaining maturity dates between three months and one year from the balance sheet date which are classified as short-term investments and considered "held-to-maturity" securities.

*Income Taxes.* The provision for income taxes increased from \$18.3 million (effective rate of 47.9%) for the year ended May 31, 2014 to \$22.9 million (effective rate of 45.4%) for the year ended May 30, 2015. The provision for taxes in both fiscal 2015 and fiscal 2014 resulted from taxes on income from operations in the United States and certain other foreign jurisdictions, a lower benefit for losses in certain foreign jurisdictions with tax rates lower than the United States statutory rates, and no benefit for losses in jurisdictions in which a valuation allowance on operating loss carryforwards had previously been established. The increase in the provision for income taxes is because of higher pretax income, primarily from the U.S. The effective tax rate decreased because of higher U.S. pretax income coupled with lower international pretax losses. Decreased losses from countries with valuation allowances allow the tax expense to be spread over a higher pretax base, which lowers the effective tax rate. The effective tax rate in both fiscal years disproportionately magnifies the effect of the components of the tax rate that differ from the standard federal rate, including non-deductible permanent differences and ISOs. Based upon current economic circumstances, management will continue to monitor the need to record additional or release existing valuation allowances in the future, primarily related to certain foreign jurisdictions. Realization of the currently reserved foreign deferred tax assets is dependent upon generating sufficient future taxable income in those foreign territories.

The Company cannot recognize a tax benefit for certain ISO grants unless and until the holder exercises his or her option and then sells the shares within a certain period of time. In addition, the Company can only recognize a potential tax benefit for employees' acquisition and subsequent sale of shares purchased through the ESPP if the sale occurs within a certain defined period. As a result, the Company's provision for income taxes is likely to fluctuate from these factors for the foreseeable future. Further, those tax benefits associated with ISO grants fully vested at the date of adoption of the current accounting rules governing

stock awards will be recognized as additions to paid-in capital when and if those options are exercised and not as a reduction to the Company's tax provision. The Company recognized a benefit of approximately \$2.2 million and \$2.1 million related to stock-based compensation for nonqualified stock options expensed and for eligible disqualifying ISO exercises during fiscal 2015 and 2014, respectively. The proportion of expense related to non-qualified stock option grants (for which the Company may recognize a tax benefit in the same quarter as the related compensation expense in most instances) is significant as compared to expense related to ISOs (including ESPPs). However, the timing and amount of eligible disqualifying ISO exercises cannot be predicted. The Company predominantly grants nonqualified stock options to employees in the United States.

The Company has maintained a position of being indefinitely reinvested in its foreign subsidiaries' earnings by not expecting to remit foreign earnings in the foreseeable future. Being indefinitely reinvested does not require a deferred tax liability to be recognized on the foreign earnings. Management's indefinite reinvestment position is supported by:

- 1) RGP in the United States has generated more than enough cash to fund operations and expansion, including acquisitions. RGP uses its excess cash to, at its discretion, return cash to shareholders through dividend payments and stock repurchases.
- 2) RGP in the United States has no debt or any other current or known obligations that require cash to be remitted from foreign subsidiaries.
- 3) Management's growth objectives include allowing cash to accumulate in RGP's profitable foreign subsidiaries with the expectation of finding strategic expansion plans to further penetrate RGP's most successful locations.
- 4) The consequences of distributing foreign earnings have historically been deemed to be tax inefficient for RGP or not materially beneficial.

## Quarterly Results

The following table sets forth our unaudited quarterly Consolidated Statements of Operations data for each of the eight quarters in the two-year period ended May 28, 2016. In the opinion of management, this data has been prepared on a basis substantially consistent with our audited Consolidated Financial Statements appearing elsewhere in this document, and includes all adjustments, consisting of normal recurring adjustments, necessary for a fair presentation of the data. The quarterly data should be read together with our Consolidated Financial Statements and related notes appearing elsewhere in this document. The operating results are not necessarily indicative of the results to be expected in any future period.

	Quarters Ended							
	May 28, 2016	Feb. 27, 2016	Nov. 28, 2015	Aug. 29, 2015	May 30, 2015	Feb. 28, 2015	Nov. 29, 2014	Aug. 30, 2014
	(In thousands, except net income per common share)							
Revenue	\$152,515	\$146,779	\$150,887	\$148,340	\$148,814	\$146,832	\$151,496	\$143,447
Direct cost of services, primarily payroll and related taxes for professional services employees	91,616	91,851	92,011	90,877	90,953	91,991	92,061	87,222
Gross margin	60,899	54,928	58,876	57,463	57,861	54,841	59,435	56,225
Selling, general and administrative expenses	44,360	43,318	43,171	43,957	42,464	43,478	43,576	44,279
Amortization of intangible assets	—	30	30	30	30	62	402	424
Depreciation expense	861	867	881	858	847	839	849	854
Income from operations	15,678	10,713	14,794	12,618	14,520	10,462	14,608	10,668
Interest income	(68)	(52)	(34)	(32)	(34)	(37)	(39)	(38)
Income before provision for income taxes	15,746	10,765	14,828	12,650	14,554	10,499	14,647	10,706
Provision for income taxes	7,069	4,808	6,152	5,517	6,446	4,510	6,631	5,311
Net income	\$ 8,677	\$ 5,957	\$ 8,676	\$ 7,133	\$ 8,108	\$ 5,989	\$ 8,016	\$ 5,395
Net income per common share (1):								
Basic	\$ 0.24	\$ 0.16	\$ 0.23	\$ 0.19	\$ 0.22	\$ 0.16	\$ 0.21	\$ 0.14
Diluted	\$ 0.23	\$ 0.16	\$ 0.23	\$ 0.19	\$ 0.21	\$ 0.16	\$ 0.21	\$ 0.14

(1) Net income per common share calculations for each of the quarters were based upon the weighted average number of shares outstanding for each period, and the sum of the quarters may not necessarily be equal to the full year net income per common share amount.

Our quarterly results have fluctuated in the past and we believe they will continue to do so in the future. Certain factors that could affect our quarterly operating results are described in Part I Item 1A. "Risk Factors." Due to these and other factors, we believe that quarter-to-quarter comparisons of our results of operations are not meaningful indicators of future performance.

## Liquidity and Capital Resources

Our primary source of liquidity is cash provided by our operations and, historically, to a lesser extent, stock option exercises. We have generated positive cash flows annually from operations since inception, and we continued to do so during the year ended May 28, 2016. Our ability to continue to increase positive cash flow from operations in the future will be, at least in part, dependent on improvement in global economic conditions.

At May 28, 2016, the Company had operating leases, primarily for office premises, and purchase obligations, primarily for property and equipment, expiring at various dates through September 2025. At May 28, 2016, the Company had no capital leases. The following table summarizes our future minimum rental commitments under operating leases and our other known contractual obligations as of May 28, 2016:

	Payments Due by Period				
	Total	Fiscal 2017	Fiscal 2018-2019	Fiscal 2020-2021	Thereafter
	(Amounts in thousands)				
Operating lease obligations	\$39,984	\$10,006	\$14,466	\$7,950	\$7,562
Purchase obligations	\$ 1,227	\$ 540	\$ 551	\$ 136	\$ —

The Company has a \$3.0 million unsecured revolving credit facility with Bank of America (the “Credit Agreement”). The Credit Agreement allows the Company to choose the interest rate applicable to advances. The interest rate options are Bank of America’s prime rate and a London Inter-Bank Offered Rate plus 2.25%. Interest, if any, is payable monthly. The Credit Agreement expires November 30, 2016, unless extended by the parties. As of May 28, 2016, the Company had approximately \$1.9 million available under the terms of the Credit Agreement, as Bank of America has issued approximately \$1.1 million of outstanding letters of credit in favor of third parties related to operating leases. As of May 28, 2016, the Company was in compliance with all covenants included in the Credit Agreement.

Operating activities provided \$38.3 million and \$31.8 million in cash in fiscal 2016 and fiscal 2015, respectively. Cash provided by operations in fiscal 2016 resulted from net income of \$30.4 million and net favorable non-cash reconciling adjustments of \$12.0 million. Other balance sheet account changes in fiscal 2016, including working capital balances, were a net use of cash of \$4.2 million; the primary driver of the use was the increase in the Company’s accounts receivable as of the end of the fiscal year because of higher weekly revenues as compared to the same period of the prior fiscal year. In fiscal 2015, cash provided by operations resulted from net income of \$27.5 million and net favorable non-cash reconciling adjustments of \$11.1 million. Other balance sheet account changes in fiscal 2015, including working capital balances, were a net use of cash of \$6.9 million. Non-cash items in both years include depreciation and amortization (which decreased between the two periods by \$0.8 million because certain intangible assets became fully amortized during fiscal 2015) and stock-based compensation expense which increased between the two periods by \$0.3 million. Stock-based compensation expense does not reflect an actual cash outflow from the Company but is an estimate of the fair value of the services provided by employees and directors in exchange for share-based payments such as stock options, restricted stock and ESPP purchase rights. The increase in fiscal 2016 is attributable to the acceleration of vesting related to options previously granted to Donald Murray in connection with his transition from Executive Chairman to Chairman.

Net cash used in investing activities was \$2.4 million for fiscal 2016 compared to net cash provided of \$6.6 million for fiscal 2015. Cash received from the redemption and purchases of short-term investments (primarily commercial paper) was approximately the same in fiscal 2016 but was a source of cash in fiscal 2015 of \$9.0 million. The Company spent the same amount (\$2.4 million) on property and equipment in fiscal 2016 as fiscal 2015.

Net cash used in financing activities totaled \$32.3 million for the year ended May 28, 2016, compared to \$28.9 million for the year ended May 30, 2015. The Company received approximately \$9.8 million in fiscal 2016 from the exercise of employee stock options and issuance of shares via the Company’s ESPP compared to \$9.1 million in the prior fiscal year. However, the Company used more cash in fiscal 2016 (\$28.1 million) to purchase approximately 1.8 million shares of our common stock as compared to \$26.3 million to purchase 1.7 million shares of common stock in fiscal 2015. Payments for the Company’s dividend program increased from \$11.7 million in fiscal 2015 to \$14.1 million in fiscal 2016 as a result of the Company’s increase in fiscal 2016 of its quarterly dividend from \$0.08 to \$0.10 per common share.

The Company had \$116.0 million in cash and cash equivalents and short-term investments at May 28, 2016. We anticipate that our current cash and the ongoing cash flows from operations will be adequate to meet our working capital and capital expenditure needs for at least the next 12 months.

Our ongoing operations and anticipated growth in the geographic markets we currently serve will require us to continue to make investments in capital equipment, primarily technology hardware and software. In addition, we may consider making strategic acquisitions. If we require additional capital resources to grow our business, either internally or through acquisition, we may seek to sell additional equity securities or to secure debt financing. The sale of additional equity securities or certain forms of debt financing could result in additional dilution to our stockholders. We may not be able to obtain financing arrangements in amounts or on terms acceptable to us in the future. In the event we are unable to obtain additional financing when needed, we may be compelled to delay or curtail our plans to develop our business or to pay dividends on our capital stock, which could have a material adverse effect on our operations, market position and competitiveness.

Operating activities provided \$31.8 million and \$32.0 million in cash in fiscal 2015 and fiscal 2014, respectively. Cash provided by operations in fiscal 2015 resulted from net income of \$27.5 million and net favorable non-cash reconciling adjustments of \$11.1 million (principally depreciation and amortization and stock-based compensation expense). Other balance sheet account changes between the two periods, including working capital balances, were a net use of cash of \$6.9 million; the primary driver of the use was the increase in the Company's accounts receivable as of the end of the fiscal year because of higher weekly revenues as compared to the same period of the prior fiscal year. In fiscal 2014, cash provided by operations resulted from net income of \$19.9 million and net favorable non-cash reconciling adjustments of \$14.0 million (principally depreciation and amortization and stock-based compensation expense). Other balance sheet account changes between the two periods, including working capital balances, were a net use of cash of \$1.9 million. Stock-based compensation expense, which does not reflect an actual cash outflow from the Company but is an estimate of the fair value of the services provided by employees and directors in exchange for share-based payments such as stock options, restricted stock and ESPP purchase rights, was relatively the same between fiscal 2015 and fiscal 2014. In addition, non-cash depreciation and amortization fell in fiscal 2015 as certain assets were fully amortized in fiscal 2014.

Net cash provided by investing activities was \$6.6 million for fiscal 2015 compared to net cash used of \$12.7 million for fiscal 2014. Cash received from the redemption of short-term investments (primarily commercial paper), net of cash used to purchase short-term investments, resulted in cash provided of \$9.0 million in fiscal 2015 compared to a use of cash in fiscal 2014 of \$9.0 million. The Company spent approximately \$1.4 million less on property and equipment in fiscal 2015 compared to fiscal 2014.

Net cash used in financing activities totaled \$28.9 million for the year ended May 30, 2015, compared to \$32.9 million for the year ended May 31, 2014. The Company received approximately \$9.1 million in fiscal 2015 from the exercise of employee stock options and issuance of shares via the Company's ESPP compared to \$7.3 million in the prior fiscal year. However, the Company used less cash in fiscal 2015 (\$26.3 million) to purchase approximately 1.7 million shares of our common stock as compared to \$29.6 million to purchase 2.2 million shares of common stock in fiscal 2014. Payments for the Company's dividend program increased from \$10.6 million in fiscal 2014 to \$11.7 million in fiscal 2015 as a result of the Company's increase in fiscal 2015 of its quarterly dividend from \$0.07 to \$0.08 per common share.

### **Off-Balance Sheet Arrangements**

The Company has no off-balance sheet arrangements.

## Report of Independent Registered Public Accounting Firm

To the Board of Directors and Stockholders  
Resources Connection, Inc.

We have audited the accompanying consolidated balance sheets of Resources Connection, Inc. and subsidiaries as of May 28, 2016 and May 30, 2015, and the related consolidated statements of operations, comprehensive income, stockholders' equity, and cash flows for each of the three years in the period ended May 28, 2016. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Resources Connection, Inc. and subsidiaries as of May 28, 2016 and May 30, 2015, and the results of their operations and their cash flows for each of the three years in the period ended May 28, 2016, in conformity with U.S. generally accepted accounting principles.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), Resources Connection, Inc.'s and subsidiaries' internal control over financial reporting as of May 28, 2016, based on criteria established in *Internal Control — Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission in 2013, and our report dated August 10, 2016 expressed an unqualified opinion on the effectiveness of Resources Connection, Inc.'s and subsidiaries' internal control over financial reporting.

**RSM US LLP**

Irvine, California  
August 10, 2016

**RESOURCES CONNECTION, INC.**  
**CONSOLIDATED BALANCE SHEETS**

	<u>May 28, 2016</u>	<u>May 30, 2015</u>
(Amounts in thousands, except par value per share)		
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents .....	\$ 91,089	\$ 87,250
Short-term investments .....	24,957	24,988
Trade accounts receivable, net of allowance for doubtful accounts of \$2,994 and \$3,291 as of May 28, 2016 and May 30, 2015, respectively .....	97,807	96,574
Prepaid expenses and other current assets .....	4,735	4,066
Income taxes receivable .....	—	257
Deferred income taxes .....	8,446	8,571
Total current assets .....	<u>227,034</u>	<u>221,706</u>
Goodwill .....	171,183	170,878
Intangible assets, net .....	—	90
Property and equipment, net .....	21,274	22,001
Deferred income taxes .....	774	335
Other assets .....	1,973	1,971
Total assets .....	<u>\$ 422,238</u>	<u>\$ 416,981</u>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current liabilities:		
Accounts payable and accrued expenses .....	\$ 13,606	\$ 13,310
Accrued salaries and related obligations .....	50,155	48,637
Other liabilities .....	7,123	6,999
Total current liabilities .....	<u>70,884</u>	<u>68,946</u>
Deferred income taxes .....	4,983	3,434
Other long-term liabilities .....	3,722	4,149
Total liabilities .....	<u>79,589</u>	<u>76,529</u>
Commitments and contingencies		
Stockholders' equity:		
Preferred stock, \$0.01 par value, 5,000 shares authorized; zero shares issued and outstanding .....	—	—
Common stock, \$0.01 par value, 70,000 shares authorized; 58,237 and 57,488 shares issued, and 36,229 and 37,273 shares outstanding as of May 28, 2016 and May 30, 2015, respectively .....	582	575
Additional paid-in capital .....	388,763	374,285
Accumulated other comprehensive loss .....	(10,794)	(10,917)
Retained earnings .....	327,954	313,268
Treasury stock at cost, 22,008 and 20,215 shares as of May 28, 2016 and May 30, 2015, respectively .....	<u>(363,856)</u>	<u>(336,759)</u>
Total stockholders' equity .....	<u>342,649</u>	<u>340,452</u>
Total liabilities and stockholders' equity .....	<u>\$ 422,238</u>	<u>\$ 416,981</u>

The accompanying notes are an integral part of these consolidated financial statements.

**RESOURCES CONNECTION, INC.**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**

	For the Years Ended		
	May 28, 2016	May 30, 2015	May 31, 2014
	(Amounts in thousands, except per share amounts)		
Revenue .....	\$598,521	\$590,589	\$567,181
Direct cost of services, primarily payroll and related taxes for professional services employees .....	366,355	362,227	351,359
Gross margin .....	232,166	228,362	215,822
Selling, general and administrative expenses .....	174,806	173,797	172,531
Amortization of intangible assets .....	90	918	1,688
Depreciation expense .....	3,467	3,389	3,628
Income from operations .....	53,803	50,258	37,975
Interest income .....	(186)	(148)	(168)
Income before provision for income taxes .....	53,989	50,406	38,143
Provision for income taxes .....	23,546	22,898	18,257
Net income .....	<u>\$ 30,443</u>	<u>\$ 27,508</u>	<u>\$ 19,886</u>
Net income per common share:			
Basic .....	<u>\$ 0.82</u>	<u>\$ 0.73</u>	<u>\$ 0.51</u>
Diluted .....	<u>\$ 0.81</u>	<u>\$ 0.72</u>	<u>\$ 0.51</u>
Weighted average common shares outstanding:			
Basic .....	<u>37,037</u>	<u>37,825</u>	<u>39,216</u>
Diluted .....	<u>37,608</u>	<u>38,248</u>	<u>39,307</u>
Cash dividends declared per common share .....	<u>\$ 0.40</u>	<u>\$ 0.32</u>	<u>\$ 0.28</u>

The accompanying notes are an integral part of these consolidated financial statements.



**RESOURCES CONNECTION, INC.**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**

	For the Years Ended		
	May 28, 2016	May 30, 2015	May 31, 2014
(Amounts in thousands)			
COMPREHENSIVE INCOME:			
Net income .....	\$30,443	\$27,508	\$19,886
Foreign currency translation adjustment, net of tax .....	123	(8,344)	1,385
Total comprehensive income .....	\$30,566	\$19,164	\$21,271

The accompanying notes are an integral part of these consolidated financial statements.

**RESOURCES CONNECTION, INC.**

**CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY**

	Common Stock		Additional Paid-in Capital	Treasury Stock		Accumulated Other Comprehensive (Loss) Income	Retained Earnings	Total Stockholders' Equity
	Shares	Amount		Shares	Amount			
	(Amounts in thousands)							
<b>Balances as of May 25, 2013</b>	56,082	\$561	\$347,790	16,377	\$(282,615)	\$ (3,958)	\$290,549	\$352,327
Exercise of stock options	313	3	3,813					3,816
Stock-based compensation expense			6,519					6,519
Tax shortfall from stock-based compensation arrangements			(1,125)					(1,125)
Issuance of common stock under Employee Stock Purchase Plan	348	3	3,448					3,451
Issuance of restricted stock	5							—
Issuance of restricted stock out of treasury stock to board of director members				(29)	694		(694)	—
Cancellation of shares	(10)			(10)				—
Purchase of shares				2,242	(29,587)			(29,587)
Cash dividends declared (\$0.28 per share)							(10,911)	(10,911)
Currency translation adjustment						1,385		1,385
Net income for the year ended May 31, 2014							19,886	19,886
<b>Balances as of May 31, 2014</b>	56,738	567	360,445	18,580	(311,508)	(2,573)	298,830	345,761
Exercise of stock options	408	4	5,299					5,303
Stock-based compensation expense			5,989					5,989
Tax shortfall from stock-based compensation arrangements			(1,216)					(1,216)
Issuance of common stock under Employee Stock Purchase Plan	337	4	3,768					3,772
Issuance of restricted stock	6							—
Issuance of restricted stock out of treasury stock to board of director members				(44)	1,026		(1,026)	—
Cancellation of restricted stock	(1)							—
Purchase of shares				1,679	(26,277)			(26,277)
Cash dividends declared (\$0.32 per share)							(12,044)	(12,044)
Currency translation adjustment						(8,344)		(8,344)
Net income for the year ended May 30, 2015							27,508	27,508
<b>Balances as of May 30, 2015</b>	57,488	575	374,285	20,215	(336,759)	(10,917)	313,268	340,452
Exercise of stock options	418	4	5,304					5,308
Stock-based compensation expense			6,280					6,280
Tax shortfall from stock-based compensation arrangements			(1,565)					(1,565)
Issuance of common stock under Employee Stock Purchase Plan	325	3	4,459					4,462
Issuance of restricted stock	6							—
Issuance of restricted stock out of treasury stock to board of director members				(44)	1,031		(1,031)	—
Purchase of shares				1,837	(28,128)			(28,128)
Cash dividends declared (\$0.40 per share)							(14,726)	(14,726)
Currency translation adjustment						123		123
Net income for the year ended May 28, 2016							30,443	30,443
<b>Balances as of May 28, 2016</b>	58,237	\$582	\$388,763	22,008	\$(363,856)	\$(10,794)	\$327,954	\$342,649

The accompanying notes are an integral part of these consolidated financial statements.

**RESOURCES CONNECTION, INC.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**

	For the Years Ended		
	May 28, 2016	May 30, 2015	May 31, 2014
	(Amounts in thousands)		
Cash flows from operating activities:			
Net income	\$ 30,443	\$ 27,508	\$ 19,886
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization	3,557	4,307	5,316
Stock-based compensation expense	6,280	5,989	6,519
Excess tax benefits from stock-based compensation	(185)	(86)	(35)
Loss on disposal of assets	—	15	65
Bad debt expense	1,118	212	300
Deferred income taxes	1,243	692	1,828
Changes in operating assets and liabilities:			
Trade accounts receivable	(2,702)	(10,052)	(5,747)
Prepaid expenses and other current assets	(651)	547	(225)
Income taxes	(949)	(2,187)	845
Other assets	15	254	110
Accounts payable and accrued expenses	176	304	(1,496)
Accrued salaries and related obligations	1,574	4,090	6,097
Other liabilities	(1,657)	158	(1,445)
Net cash provided by operating activities	38,262	31,751	32,018
Cash flows from investing activities:			
Redemption of short-term investments	45,000	49,000	73,000
Purchase of short-term investments	(44,969)	(40,002)	(81,990)
Purchase of property and equipment	(2,381)	(2,364)	(3,725)
Net cash (used in) provided by investing activities	(2,350)	6,634	(12,715)
Cash flows from financing activities:			
Proceeds from exercise of stock options	5,308	5,303	3,816
Proceeds from issuance of common stock under Employee Stock Purchase Plan	4,462	3,772	3,451
Purchase of common stock	(28,128)	(26,277)	(29,587)
Cash dividends paid	(14,085)	(11,748)	(10,625)
Excess tax benefits from stock-based compensation	185	86	35
Net cash used in financing activities	(32,258)	(28,864)	(32,910)
Effect of exchange rate changes on cash	185	(2,562)	(118)
Net increase (decrease) in cash	3,839	6,959	(13,725)
Cash and cash equivalents at beginning of period	87,250	80,291	94,016
Cash and cash equivalents at end of period	\$ 91,089	\$ 87,250	\$ 80,291

The accompanying notes are an integral part of these consolidated financial statements.

## RESOURCES CONNECTION, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### 1. Description of the Company and its Business

Resources Connection, Inc. (“Resources Connection”), a Delaware corporation, was incorporated on November 16, 1998. Resources Connection is a multinational professional services firm; its operating entities primarily provide services under the name Resources Global Professionals (“RGP” or the “Company”). The Company is organized around client service teams utilizing experienced professionals and provides consulting and business support services in the areas of accounting; finance; governance, risk and compliance; corporate advisory, strategic communications and restructuring; information management; human capital; supply chain management; and legal and regulatory. The Company has offices in the United States (“U.S.”), Asia, Australia, Canada, Europe and Mexico.

The Company’s fiscal year consists of 52 or 53 weeks, ending on the Saturday in May closest to May 31. Fiscal years 2016 and 2015 consisted of four 13 week quarters and a total of 52 weeks of activity for the fiscal year. For fiscal years of 53 weeks, such as fiscal 2014, the first three quarters consisted of 13 weeks each and the fourth quarter consisted of 14 weeks.

#### 2. Summary of Significant Accounting Policies

##### *Basis of Presentation and Principles of Consolidation*

The Consolidated Financial Statements of the Company (“financial statements”) have been prepared in conformity with accounting principles generally accepted in the U.S. (“GAAP”) and the rules of the Securities and Exchange Commission (“SEC”). The financial statements include the accounts of the Company and its subsidiaries. All significant intercompany accounts and transactions have been eliminated in consolidation.

##### *Revenue Recognition*

Revenues are recognized and billed when the Company’s professionals deliver services. Conversion fees are recognized when one of the Company’s professionals accepts an offer of permanent employment from a client. Conversion fees were 0.5% of revenue for each of the years ended May 28, 2016, May 30, 2015 and May 31, 2014. All costs of compensating the Company’s professionals are the responsibility of the Company and are included in direct cost of services.

##### *Client Reimbursements of “Out-of-Pocket” Expenses*

The Company recognizes all reimbursements received from clients for “out-of-pocket” expenses as revenue and all such expenses as direct cost of services. Reimbursements received from clients were \$10.6 million, \$10.6 million and \$8.9 million for the years ended May 28, 2016, May 30, 2015 and May 31, 2014, respectively.

##### *Foreign Currency Translation*

The financial statements of subsidiaries outside the U.S. are measured using the local currency as the functional currency. Assets and liabilities of these subsidiaries are translated at current exchange rates, income and expense items are translated at average exchange rates prevailing during the period and the related translation adjustments are recorded as a component of comprehensive income or loss within stockholders’ equity. Gains and losses from foreign currency transactions are included in selling, general and administrative expenses in the Consolidated Statements of Operations.

##### *Per Share Information*

The Company presents both basic and diluted earnings per share (“EPS”). Basic EPS is calculated by dividing net income by the weighted average number of common shares outstanding during the period. Diluted EPS is based upon the weighted average number of common and common equivalent shares outstanding during the period, calculated using the treasury stock method for

**RESOURCES CONNECTION, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

stock options. Under the treasury stock method, exercise proceeds include the amount the employee must pay for exercising stock options, the amount of compensation cost for future services that the Company has not yet recognized and the amount of tax benefits that would be recorded in additional paid-in capital when the award becomes deductible. Common equivalent shares are excluded from the computation in periods in which they have an anti-dilutive effect. Stock options for which the exercise price exceeds the average market price over the period are anti-dilutive and are excluded from the calculation.

The following table summarizes the calculation of net income per share for the years ended May 28, 2016, May 30, 2015 and May 31, 2014 (in thousands, except per share amounts):

	<b>2016</b>	<b>2015</b>	<b>2014</b>
Net income .....	\$30,443	\$27,508	\$19,886
Basic:			
Weighted average shares .....	37,037	37,825	39,216
Diluted:			
Weighted average shares .....	37,037	37,825	39,216
Potentially dilutive shares .....	571	423	91
Total dilutive shares .....	37,608	38,248	39,307
Net income per common share:			
Basic .....	\$ 0.82	\$ 0.73	\$ 0.51
Dilutive .....	\$ 0.81	\$ 0.72	\$ 0.51
Anti-dilutive shares not included above .....	4,745	5,746	7,828

***Cash and Cash Equivalents***

The Company considers cash on hand, deposits in banks, and short-term investments purchased with an original maturity date of three months or less to be cash and cash equivalents. The carrying amounts reflected in the consolidated balance sheets for cash and cash equivalents approximate the fair values due to the short maturities of these instruments.

***Short-Term Investments***

The Company's short-term investments were \$25.0 million as of both May 28, 2016 and May 30, 2015, and had original contractual maturities of between three months and one year. The Company had no investments with a maturity in excess of one year as of the end of either fiscal year 2016 or 2015. The Company carries debt securities that it has the ability and positive intent to hold to maturity at amortized cost.

The fair value of the Company's financial instruments reflects the amounts that the Company estimates it will receive in connection with the sale of an asset in an orderly transaction between market participants at the measurement date (exit price). The fair value hierarchy prioritizes the use of inputs used in valuation techniques into the following three levels:

Level 1 — Quoted prices in active markets for identical assets and liabilities.

Level 2 — Observable inputs other than quoted prices in active markets for identical assets and liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets.

Level 3 — Unobservable inputs.

**RESOURCES CONNECTION, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

The Company's investments in commercial paper and U.S. Government Agency securities are measured using quoted prices in markets that are not active (Level 2). There were no unrealized holding gains or losses as of May 28, 2016 and May 30, 2015. Short-term investments consist of the following (in thousands):

	<u>As of May 28, 2016</u>		<u>As of May 30, 2015</u>	
	<u>Cost</u>	<u>Fair Value</u>	<u>Cost</u>	<u>Fair Value</u>
Commercial paper .....	\$19,959	\$19,959	\$14,986	\$14,986
U.S. Government Agency securities .....	4,998	4,998	10,002	10,002
	<u>\$24,957</u>	<u>\$24,957</u>	<u>\$24,988</u>	<u>\$24,988</u>

***Allowance for Doubtful Accounts***

The Company maintains an allowance for doubtful accounts for estimated losses resulting from its clients' failure to make required payments for services rendered. Management estimates this allowance based upon knowledge of the financial condition of the Company's clients (which may not include knowledge of all significant events), review of historical receivable and reserve trends and other pertinent information. If the financial condition of the Company's clients deteriorates or there is an unfavorable trend in aggregate receivable collections, additional allowances may be required.

The following table summarizes the activity in our allowance for doubtful accounts (in thousands):

	<u>Beginning Balance</u>	<u>Charged to Operations</u>	<u>Currency Rate Changes</u>	<u>(Write-offs)/ Recoveries</u>	<u>Ending Balance</u>
Years Ended:					
May 31, 2014 .....	\$3,428	\$ 300	\$ 20	\$ (609)	\$3,139
May 30, 2015 .....	\$3,139	\$ 212	\$(78)	\$ 18	\$3,291
May 28, 2016 .....	\$3,291	\$1,118	\$(16)	\$(1,399)	\$2,994

***Property and Equipment***

Property and equipment is stated at cost, less accumulated depreciation and amortization. Depreciation is computed using the straight-line method over the following estimated useful lives:

Building .....	30 years
Furniture .....	5 to 10 years
Leasehold improvements .....	Lesser of useful life of asset or term of lease
Computer, equipment and software .....	3 to 5 years

Costs for normal repairs and maintenance are expensed to operations as incurred, while renewals and major refurbishments are capitalized.

Assessments of whether there has been a permanent impairment in the value of property and equipment are periodically performed by considering factors such as expected future operating income, trends and prospects, as well as the effects of demand, competition and other economic factors. Management believes no permanent impairment has occurred.

***Intangible Assets and Goodwill***

Goodwill and other intangible assets with indefinite lives are not subject to amortization but are tested for impairment annually or whenever events or changes in circumstances indicate that the asset might be impaired. The Company performed its

## RESOURCES CONNECTION, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

annual goodwill impairment analysis as of May 28, 2016 and will continue to test for impairment at least annually. The Company performs its impairment analysis by comparing its market capitalization to its book value throughout the fiscal year. For application of this methodology the Company determined that it operates as a single reporting unit resulting from the combination of its practice offices. No impairment was indicated as of May 28, 2016. The Company has no other intangible assets.

See Note 4 — *Intangible Assets and Goodwill* for a further description of the Company's intangible assets.

#### ***Stock-Based Compensation***

The Company recognizes compensation expense for all share-based payment awards made to employees and directors, including employee stock options and employee stock purchases made via the Company's Employee Stock Purchase Plan (the "ESPP"), based on estimated fair value at the date of grant.

The Company estimates the fair value of share-based payment awards on the date of grant using an option-pricing model. The value of the portion of the award that is ultimately expected to vest is recognized as an expense over the requisite service periods. Stock options vest over four years and restricted stock award vesting is determined on an individual grant basis under the Company's 2014 Performance Incentive Plan ("2014 Plan"). The Company determines the estimated value of stock options using the Black-Scholes valuation model. The Company recognizes stock-based compensation expense on a straight-line basis over the service period for options that are expected to vest and records adjustments to compensation expense at the end of the service period if actual forfeitures differ from original estimates.

See Note 13 — *Stock Based Compensation Plans* for further information on the 2014 Plan and stock-based compensation.

#### ***Income Taxes***

The Company recognizes deferred income taxes for the estimated tax consequences in future years of differences between the tax basis of assets and liabilities and their financial reporting amounts at each year-end based on enacted tax laws and statutory rates applicable to the periods in which the differences are expected to affect taxable income. Valuation allowances are established to reduce deferred tax assets to the amount expected to be realized when, in management's opinion, it is more likely than not that some portion of the deferred tax assets will not be realized. The provision for income taxes represents current taxes payable net of the change during the period in deferred tax assets and liabilities.

#### ***Recent Accounting Pronouncements***

*Compensation-Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting.* In March 2016, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2016-09. The new standard modifies several aspects of the accounting and reporting for employee share-based payments and related tax accounting impacts, including the presentation in the statements of operations and cash flows of certain tax benefits or deficiencies and employee tax withholdings, as well as the accounting for award forfeitures over the vesting period. The new standard is effective for fiscal years beginning after December 15, 2017, and interim periods within annual periods beginning December 15, 2018; early adoption is permitted. The Company is currently evaluating the impact the adoption of this new standard will have on our consolidated financial statements.

*Leases (Topic 842): Leases.* In February 2016, the FASB issued ASU 2016-02, which amends the existing guidance to require lessees to recognize operating lease obligations on their balance sheets by recording the rights and obligations created by those leases. The requirements are effective for financial statements for annual periods and interim periods within those annual periods beginning after December 15, 2018, and early adoption is permitted. We are currently evaluating the impact that ASU 2016-02 will have on our consolidated financial statements and believe that it will have a significant impact on our reported balance sheet assets

## RESOURCES CONNECTION, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

and liabilities. Under current accounting guidelines, our office leases are operating lease arrangements, in which rental payments are treated as operating expenses and there is no recognition of the arrangement on the balance sheet as an asset with related obligation to the lessor.

*Income Taxes (Topic 740): Balance Sheet Classification of Deferred Taxes.* In November 2015, the FASB issued ASU 2015-17. This ASU eliminates the current requirement for entities to present deferred tax liabilities and assets as current and noncurrent in a classified statement of financial position and instead requires that deferred income tax liabilities and assets be classified as noncurrent in a classified statement of financial position. The amendments in this update are effective for financial statements issued for annual periods beginning after December 15, 2016, and interim periods within those annual periods. Early adoption is permitted as of the beginning of an interim or annual reporting period. The Company will elect an early adoption for fiscal 2017, and will present the net deferred tax assets as noncurrent and reclassify any current deferred tax assets in its consolidated financial position on a retrospective basis. The adoption of this standard will not have a significant impact on the Company's consolidated balance sheet.

*Business Combinations (Topic 805): Simplifying the Accounting for Measurement-Period Adjustments.* In September 2015, the FASB issued ASU 2015-16. This ASU eliminates the requirement to retrospectively account for changes to provisional amounts initially recorded in a business combination. ASU 2015-16 requires that an acquirer recognize adjustments to provisional amounts that are identified during the measurement period in the reporting period in which the adjustments are determined, including the effect of the change in provisional amount as if the accounting had been completed at the acquisition date. The provisions of this ASU are effective for the Company for fiscal 2017 and should be applied prospectively to adjustments to provisional amounts that occur after the effective date. The Company does not believe adoption of this standard will have a material impact on the Company's financial statements.

*Business Combinations (Topic 805): Pushdown Accounting.* In November 2014, the FASB issued ASU 2014-17. This ASU provides an acquired entity with an option to apply pushdown accounting in its separate financial statements upon occurrence of an event in which an acquirer obtains control of the acquired entity. If an acquired entity elects the option to apply pushdown accounting in its separate financial statements, it should disclose information that users need to evaluate the effects of pushdown accounting on its financial statements. This guidance was effective on November 18, 2014. After the effective date, an acquired entity can make an election to apply the guidance to future change-in-control events or to its most recent change-in-control event. However, if the financial statements for the period in which the most recent change-in-control event occurred already have been issued or made available for issuance, the application of this guidance would be a change in accounting principle. The Company will utilize this guidance for any future acquisitions.

*Presentation of Financial Statements-Going Concern (Subtopic 205-40): Disclosure of Uncertainties about an Entity's Ability to Continue as a Going Concern.* In August 2014, the FASB issued ASU 2014-15. This ASU provides new guidance regarding management's responsibility in evaluating whether there is substantial doubt about a company's ability to continue as a going concern and to provide related footnote disclosures. The guidance is effective for the Company for fiscal 2017. The Company does not believe adoption of this guidance will have an impact on its consolidated financial statements and related disclosures.

*Compensation-Stock Compensation (Topic 718): Accounting for Share-Based Payments When the Terms of an Award Provide That a Performance Target Could Be Achieved after the Requisite Service Period.* In June 2014, the FASB issued ASU 2014-12. This ASU provides new guidance requiring that a performance target that affects vesting and could be achieved after the requisite service period be treated as a performance condition. The guidance is effective for the Company for fiscal 2017. The Company does not currently have performance based awards and thus does not believe adoption of this guidance will have a material impact on its consolidated financial statements.

*Revenue from Contracts with Customers (Topic 606):* In May 2014, the FASB issued ASU 2014-09, a comprehensive new revenue recognition standard that will supersede most existing revenue recognition guidance and is intended to improve and



**RESOURCES CONNECTION, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

converge revenue recognition and related financial reporting requirements. The core principle of this guidance is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The guidance provides a number of steps to apply to achieve that core principle and requires additional disclosures. In August 2015, the FASB issued ASU 2015-14, which delays the required implementation date for the Company until fiscal 2019, although the Company has the option to adopt this guidance beginning in fiscal 2018. The standard allows for either “full retrospective” adoption, meaning the standard is applied to all periods presented, or “cumulative effect” adoption, meaning the standard is applied only to the most current period presented in the financial statements. In addition, in March 2016, the FASB issued ASU No. 2016-12, Narrow-Scope Improvements and Practical Expedients (Topic 606), which provides clarifying guidance in certain areas and adds some practical expedients. The effective date for this ASU is the same as the effective date for ASU No. 2014-09. The Company is currently evaluating the impact, if any, that these ASUs will have on our consolidated financial statements.

Other recent accounting pronouncements issued by the FASB (including its Emerging Issues Task Force), the American Institute of Certified Public Accountants and the SEC did not, or are not expected to, have a material effect on the Company’s results of operations, financial position or cash flows.

*Use of Estimates*

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Although management believes these estimates and assumptions are adequate, actual results could differ from the estimates and assumptions used.

**3. Property and Equipment**

Property and equipment consist of the following (in thousands):

	<u>As of May 28, 2016</u>	<u>As of May 30, 2015</u>
Building and land . . . . .	\$ 14,172	\$ 14,100
Computers, equipment and software . . . . .	16,568	16,612
Leasehold improvements . . . . .	21,170	20,037
Furniture . . . . .	10,306	10,090
	62,216	60,839
Less accumulated depreciation and amortization . . . . .	(40,942)	(38,838)
	<u>\$ 21,274</u>	<u>\$ 22,001</u>

**4. Intangible Assets and Goodwill**

The following table presents details of our intangible assets, estimated lives and related accumulated amortization (in thousands):

	<u>As of May 28, 2016</u>			<u>As of May 30, 2015</u>		
	<u>Gross</u>	<u>Accumulated Amortization</u>	<u>Net</u>	<u>Gross</u>	<u>Accumulated Amortization</u>	<u>Net</u>
Trade name and trademark (5 years) . . . . .	<u>\$1,341</u>	<u>\$(1,341)</u>	<u>\$—</u>	<u>\$1,341</u>	<u>\$(1,251)</u>	<u>\$90</u>

**RESOURCES CONNECTION, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

The following table summarizes amortization expense for the years ended May 28, 2016, May 30, 2015 and May 31, 2014 (in thousands):

	For the Years Ended		
	2016	2015	2014
Amortization expense .....	\$90	\$918	\$1,688

As of May 28, 2016, all of the Company's intangible assets subject to amortization have been fully amortized.

The following table summarizes the activity in the Company's goodwill balance (in thousands):

	For the Years Ended	
	May 28, 2016	May 30, 2015
Goodwill, beginning of year .....	\$170,878	\$175,427
Impact of foreign currency exchange rate changes .....	305	(4,549)
Goodwill, end of period .....	\$171,183	\$170,878

**5. Income Taxes**

The following table represents the current and deferred income tax provision for federal, state and foreign income taxes attributable to operations (in thousands):

	For the Years Ended		
	May 28, 2016	May 30, 2015	May 31, 2014
<b>Current</b>			
Federal .....	\$18,320	\$18,046	\$13,722
State .....	4,168	4,028	3,011
Foreign .....	1,398	1,101	740
	23,886	23,175	17,473
<b>Deferred</b>			
Federal .....	(178)	(502)	1,057
State .....	(27)	(120)	166
Foreign .....	(135)	345	(439)
	(340)	(277)	784
	\$23,546	\$22,898	\$18,257

Income before provision for income taxes is as follows (in thousands):

	For the Years Ended		
	May 28, 2016	May 30, 2015	May 31, 2014
Domestic .....	\$53,417	\$51,997	\$43,843
Foreign .....	572	(1,591)	(5,700)
	\$53,989	\$50,406	\$38,143

**RESOURCES CONNECTION, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

The provision for income taxes differs from the amount that would result from applying the federal statutory rate as follows:

	For the Years Ended		
	May 28, 2016	May 30, 2015	May 31, 2014
Statutory tax rate . . . . .	35.0%	35.0%	35.0%
State taxes, net of federal benefit . . . . .	4.9	5.0	5.3
Non-U.S. rate adjustments . . . . .	0.4	1.1	2.5
Stock-based compensation . . . . .	0.6	0.5	0.8
Valuation allowance . . . . .	1.3	2.8	3.6
Permanent items, primarily meals and entertainment . . . . .	1.5	1.3	1.4
FIN 48 adjustments . . . . .	—	—	(1.8)
Other, net . . . . .	(0.1)	(0.3)	1.1
Effective tax rate . . . . .	43.6%	45.4%	47.9%

The impact of state taxes, net of federal benefit, and foreign income taxed at other than U.S. rates fluctuates year over year due to the changes in the mix of operating income and losses amongst the various states and foreign jurisdictions in which the Company operates.

The components of the net deferred tax asset consist of the following (in thousands):

	As of May 28, 2016	As of May 30, 2015
Deferred tax assets:		
Allowance for doubtful accounts . . . . .	\$ 1,685	\$ 1,665
Accrued compensation . . . . .	4,337	4,075
Accrued expenses . . . . .	3,163	3,561
Stock options and restricted stock . . . . .	15,132	15,670
Foreign tax credit . . . . .	557	370
Net operating losses . . . . .	15,283	14,258
Property and equipment . . . . .	1,550	1,369
State taxes . . . . .	368	311
Gross deferred tax asset . . . . .	42,075	41,279
Valuation allowance . . . . .	(15,714)	(15,056)
Gross deferred tax asset, net of valuation allowance . . . . .	26,361	26,223
Deferred tax liabilities:		
Goodwill and intangibles . . . . .	(22,124)	(20,750)
Net deferred tax asset . . . . .	\$ 4,237	\$ 5,473

The Company had an income tax payable of \$428,000 and an income tax receivable of \$257,000 as of May 28, 2016 and May 30, 2015, respectively.

The tax benefit associated with the exercise of nonqualified stock options and the disqualifying dispositions by employees of incentive stock options, restricted stock awards and shares issued under the Company's ESPP reduced income taxes payable by \$1,086,000 and \$940,000 for the years ended May 28, 2016 and May 30, 2015, respectively.

**RESOURCES CONNECTION, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

The Company has foreign net operating loss carryforwards of \$61.4 million and foreign tax credit carryforwards of \$560,000. The foreign tax credits will expire beginning in fiscal 2023. The following table summarizes the net operating loss expiration periods.

<u>Expiration Periods</u>	<u>Amount of Net Operating Losses</u> (in thousands)
Fiscal Years Ending:	
2017 .....	\$ —
2018 .....	500
2019 .....	600
2020 .....	1,600
2021 .....	5,150
2022-2026 .....	3,600
Unlimited .....	49,950
	<u>\$61,400</u>

The following table summarizes the activity in our valuation allowance accounts (in thousands):

	<u>Beginning Balance</u>	<u>Charged to Operations</u>	<u>Currency Rate Changes</u>	<u>Ending Balance</u>
Years Ended:				
May 31, 2014 .....	\$14,779	\$1,396	\$ 544	\$16,719
May 30, 2015 .....	\$16,719	\$1,189	\$(2,852)	\$15,056
May 28, 2016 .....	\$15,056	\$ 691	\$ (33)	\$15,714

Realization of the deferred tax assets is dependent upon generating sufficient future taxable income. Management believes that it is more likely than not that all other remaining deferred tax assets will be realized through future taxable earnings or alternative tax strategies.

Deferred income taxes have not been provided on the undistributed earnings of approximately \$16.2 million from the Company's foreign subsidiaries as of May 28, 2016 since these amounts are intended to be indefinitely reinvested in foreign operations. If the earnings of the Company's foreign subsidiaries were to be distributed, management estimates that the income tax impact would be immaterial as the federal taxes would be offset with foreign tax credits.

The following table summarizes the activity related to the gross unrecognized tax benefits (in thousands):

	<u>For the Years Ended</u>	
	<u>May 28, 2016</u>	<u>May 30, 2015</u>
Unrecognized tax benefits, beginning of year .....	\$ 42	\$ 32
Gross increases-tax positions in prior period .....	—	42
Gross decreases-tax positions in prior period .....	—	—
Gross increases-current period tax positions .....	—	—
Settlements .....	—	—
Lapse of statute of limitations .....	—	(32)
Unrecognized tax benefits, end of year .....	<u>\$ 42</u>	<u>\$ 42</u>

## RESOURCES CONNECTION, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

The Company's total liability for unrecognized gross tax benefits was \$42,000 as of both May 28, 2016 and May 30, 2015, which, if ultimately recognized would impact the effective tax rate in future periods. The unrecognized tax benefits include long-term liabilities of \$42,000 as of both May 28, 2016 and May 30, 2015; none of the unrecognized tax benefits are short-term liabilities due to the closing of the statute of limitations.

The Company's major income tax jurisdiction is the U.S., with federal statute of limitations remaining open for fiscal 2013 and thereafter. During the fiscal year ended May 30, 2015, the Company completed federal examinations of fiscal years 2012 and 2013 with an insignificant beneficial change. For states within the U.S. in which the Company does significant business, the Company remains subject to examination for fiscal 2012 and thereafter. Major foreign jurisdictions in Europe remain open for fiscal years ended 2011 and thereafter.

The Company continues to recognize interest expense and penalties related to income tax as a part of its provision for income taxes. While the amount accrued during the current fiscal year is immaterial, the Company has provided \$1,000 of accrued interest and penalties as a component of the liability for unrecognized tax benefits.

#### 6. Accrued Salaries and Related Obligations

Accrued salaries and related obligations consist of the following (in thousands):

	<u>As of May 28, 2016</u>	<u>As of May 30, 2015</u>
Accrued salaries and related obligations .....	\$18,166	\$17,716
Accrued bonuses .....	17,092	16,611
Accrued vacation .....	<u>14,897</u>	<u>14,310</u>
	<u>\$50,155</u>	<u>\$48,637</u>

#### 7. Revolving Credit Agreement

The Company has a \$3.0 million unsecured revolving credit facility with Bank of America (the "Credit Agreement"). The Credit Agreement allows the Company to choose the interest rate applicable to advances. The interest rate options are Bank of America's prime rate and a London Inter-Bank Offered Rate plus 2.25%. Interest, if any, is payable monthly. The Credit Agreement expires November 30, 2016, unless extended by the parties. As of May 28, 2016, the Company had approximately \$1.9 million available under the terms of the Credit Agreement, as Bank of America has issued approximately \$1.1 million of outstanding letters of credit for the benefit of third parties related to operating leases and guarantees. As of May 28, 2016, the Company was in compliance with all covenants included in the Credit Agreement.

#### 8. Concentrations of Credit Risk

The Company maintains cash and cash equivalent balances, short-term investments in commercial paper and U.S. government agency securities with high credit quality financial institutions. At times, such balances are in excess of federally insured limits.

Financial instruments, which potentially subject the Company to concentration of credit risk, consist primarily of trade receivables. However, concentrations of credit risk are limited due to the large number of customers comprising the Company's customer base and their dispersion across different business and geographic areas. The Company monitors its exposure to credit losses and maintains an allowance for anticipated losses. A significant change in the liquidity or financial position of one or more of the Company's customers could result in an increase in the allowance for anticipated losses. No single customer accounted for more than 10% of revenue for the years ended May 28, 2016, May 30, 2015 and May 31, 2014.

## RESOURCES CONNECTION, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

#### 9. Stockholders' Equity

The Company's board of directors has periodically approved a stock repurchase program authorizing the repurchase, at the discretion of the Company's senior executives, of the Company's common stock for a designated aggregate dollar limit. The current program was authorized in July 2015 (the "July 2015 program") and set an aggregate dollar limit not to exceed \$150 million. Use of the funds authorized under the July 2015 program commenced in February 2016 upon the exhaustion of the previous stock repurchase program of \$150 million approved by the Company's board of directors in April 2011. Repurchases under the program may take place in the open market or in privately negotiated transactions and may be made pursuant to a Rule 10b5-1 plan. During the years ended May 28, 2016 and May 30, 2015, the Company purchased on the open market approximately 1.8 million and 1.7 million shares of its common stock, respectively, at an average price of \$15.32 and \$15.65 per share, respectively, for approximately \$28.1 million and \$26.3 million, respectively. As of May 28, 2016, approximately \$138.6 million remains available for future repurchases of our common stock under the July 2015 program.

The Company has 70,000,000 authorized shares of common stock with a \$0.01 par value. At May 28, 2016 and May 30, 2015, there were 36,229,000 and 37,273,000 shares of common stock outstanding, respectively, all of which provide the holders with voting rights.

The Company has authorized for issuance 5,000,000 shares of preferred stock with a \$0.01 par value per share. The board of directors has the authority to issue preferred stock in one or more series and to determine the related rights and preferences. No shares of preferred stock were outstanding as of May 28, 2016 and May 30, 2015.

The Company's board of directors has established a quarterly dividend, subject to quarterly board of directors' approval. On April 21, 2016, the board of directors declared a regular quarterly dividend of \$0.10 per share of our common stock. The dividend, payable on June 16, 2016, was accrued in the Consolidated Balance Sheet as of May 28, 2016 for approximately \$3.6 million. On July 28, 2016, the board of directors announced approval of an increase of 10% to the regular quarterly dividend to \$0.11 per share of common stock. The dividend of approximately \$4.0 million is payable on September 21, 2016 to stockholders of record at the close of business on August 24, 2016. Continuation of the quarterly dividend will be at the discretion of the board of directors and will depend upon the Company's financial condition, results of operations, capital requirements, general business condition, contractual restrictions contained in our current or future credit agreements and other agreements, and other factors deemed relevant by the board of directors.

#### 10. Benefit Plan

The Company has a defined contribution 401(k) plan ("the plan") which covers all employees in the U.S. who have completed 90 days of service and are age 21 or older. Participants may contribute up to 50% of their annual salary up to the maximum amount allowed by statute. As defined in the plan agreement, the Company may make matching contributions in such amount, if any, up to a maximum of 6% of individual employees' annual compensation. The Company, at its sole discretion, determines the matching contribution made from quarter to quarter. To receive matching contributions, the employee must be employed on the last business day of the fiscal quarter. For the years ended May 28, 2016, May 30, 2015 and May 31, 2014, the Company contributed approximately \$5.0 million, \$4.8 million and \$4.5 million, respectively, to the plan as Company matching contributions.

**RESOURCES CONNECTION, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**11. Supplemental Disclosure of Cash Flow Information**

Additional information regarding cash flows is as follows (in thousands):

	For the Years Ended		
	May 28, 2016	May 30, 2015	May 31, 2014
Income taxes paid .....	\$23,135	\$24,326	\$16,187
Non-cash investing and financing activities:			
Dividends declared, not paid .....	\$ 3,623	\$ 2,982	\$ 2,677
Capitalized leasehold improvements paid directly by landlord .....	\$ 405	\$ 144	\$ 1,934

**12. Commitments and Contingencies**

*Lease Commitments and Purchase Obligations*

At May 28, 2016, the Company had operating leases, expiring at various dates through September 2025, primarily for office premises, and purchase obligations, primarily for fixed assets. At May 28, 2016, the Company had no capital leases. Future minimum rental commitments under operating leases and other known purchase obligations are as follows (in thousands):

Years Ending:	Operating Leases	Purchase Obligations
May 27, 2017 .....	\$10,006	\$ 540
May 26, 2018 .....	7,899	365
May 25, 2019 .....	6,567	186
May 30, 2020 .....	4,193	102
May 29, 2021 .....	3,757	34
Thereafter .....	7,562	—
Total .....	\$39,984	\$1,227

Rent expense for the years ended May 28, 2016, May 30, 2015 and May 31, 2014 totaled \$13.1 million, \$13.1 million and \$13.3 million, respectively. Rent expense is recognized on a straight-line basis over the term of the lease, including during any rent holiday periods.

The Company leases approximately 18,200 square feet of the approximately 56,200 square foot Company owned building located in Irvine, California to independent third parties and has operating lease agreements for sub-let space with independent third parties expiring through fiscal 2024. Under the terms of these operating lease agreements, rental income from such third party leases is expected to be \$356,000, \$193,000, \$187,000, \$189,000 and \$191,000 in fiscal 2017 through 2021, respectively and \$650,000 thereafter.

*Employment Agreements*

The Company's employment agreement with its president and chief executive officer, Anthony Cherbak, automatically renews for one-year periods commencing May 28, 2015 unless the Company or Mr. Cherbak provides the other party written notice within 60 days of the then-current expiration date that the agreement will not be extended. The employment agreement provides Mr. Cherbak with a specified severance amount depending on whether his separation from the Company is with or without good cause as defined in the agreement. The Company also has employment agreements with certain key members of management, the respective terms of which extended through July 31, 2014 (with the exception of EVP International Operations and Supply Chain Management Tracy

## RESOURCES CONNECTION, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Stephens' employment agreement which extends through July 31, 2016) but automatically renew for additional one year periods unless the Company or the named executive provides the other party written notice no later than 60 days prior to the then-current expiration date that the agreement will not be extended. These agreements provide those employees with a specified severance amount depending on whether the employee is terminated with or without good cause as defined in the applicable agreement.

On July 16, 2015, Mr. Donald Murray announced that he voluntarily retired from the Company's employ as its Executive Chairman, effective August 31, 2015. Thereafter, at the Board's request, Mr. Murray continues to serve the Company in his capacity as Chairman of the Board of Directors. On April 6, 2016, the Company announced that Mr. Nathan Franke, Executive Vice President and Chief Financial Officer, intends to retire, and the transition date is expected to be during the first quarter of fiscal 2017.

#### *Legal Proceedings*

The Company is involved in certain legal matters in the ordinary course of business. In the opinion of management, all such matters, if disposed of unfavorably, would not have a material adverse effect on the Company's financial position, cash flows or results of operations.

### 13. Stock Based Compensation Plans

#### *2014 Performance Incentive Plan*

On October 23, 2014, the Company's stockholders approved the 2014 Plan. The 2014 Plan replaced the Resources Connection, Inc. 2004 Performance Incentive Plan and the 1999 Long Term Incentive Plan (the "Prior Stock Plans"). The effective date of the 2014 Plan is September 3, 2014 and, unless terminated earlier by the Board of Directors, will terminate on September 2, 2024. Under the terms of the 2014 Plan, the Company's board of directors or one or more committees appointed by the board of directors will administer the 2014 Plan. The board of directors has delegated general administrative authority for the 2014 Plan to the Compensation Committee of the board of directors.

The administrator of the 2014 Plan has broad authority to, among other things, select participants and determine the type(s) of award(s) that they are to receive, and determine the number of shares that are to be subject to awards and the terms and conditions of awards, including the price (if any) to be paid for the shares or the award. Persons eligible to receive awards under the 2014 Plan include officers or employees of the Company or any of its subsidiaries, directors of the Company, and certain consultants and advisors to the Company or any of its subsidiaries.

The maximum number of shares of the Company's common stock that may be issued or transferred pursuant to awards under the 2014 Plan equals the sum of: (1) 2,400,000 shares, plus (2) the number of shares subject to stock options granted under the Prior Stock Plans and outstanding as of September 3, 2014 (the date at which the Prior Stock Plans terminated), which expire, or for any reason are cancelled or terminated, after that date without being exercised, plus (3) the number of shares subject to restricted stock, restricted stock units and other full-value awards granted under the Prior Stock Plans that were outstanding and unvested as of September 3, 2014, which are forfeited, terminated, cancelled, or otherwise reacquired after that date without having become vested. As of May 28, 2016, 3,206,000 shares were available for award grant purposes under the 2014 Plan, subject to future increases as described in (2) and (3) above and subject to increase as then-outstanding awards expire or terminate without having become vested or exercised, as applicable.

The types of awards that may be granted under the 2014 Plan include stock options, restricted stock, stock bonuses, performance stock, stock units, phantom stock and other forms of awards granted or denominated in the Company's common stock or units of the Company's common stock, as well as certain cash bonus awards. Under the terms of the 2014 Plan, the option price for the incentive stock options ("ISOs") and nonqualified stock options ("NQSO") may not be less than the fair market value of the shares of the Company's stock on the date of the grant. For ISOs, the exercise price per share may not be less than 110% of the fair market value of a share of common stock on the grant date for any individual possessing more than 10% of the total outstanding



**RESOURCES CONNECTION, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

stock of the Company. Stock options granted under the 2014 Plan and the Prior Stock Plans generally become exercisable over periods of one to four years and expire not more than ten years from the date of grant. The Company predominantly grants NQSOs to employees in the U.S. The Company granted 50,354 and 49,840 shares of restricted stock during the fiscal years ended May 28, 2016 and May 30, 2015, respectively.

A summary of the share-based award activity under the 2014 Plan and the Prior Stock Plans follows (amounts in thousands, except weighted average exercise price):

	<u>Share-Based Awards Available for Grant</u>	<u>Number of Shares Under Option</u>	<u>Weighted Average Exercise Price</u>	<u>Weighted Average Remaining Contractual Life (in years)</u>	<u>Aggregate Intrinsic Value</u>
Options outstanding at May 30, 2015 .....	3,449	7,647	\$17.64	5.33	\$12,414
Granted, at fair market value .....	(1,147)	1,147	15.69		
Restricted Stock (1) .....	(125)	—	—		
Exercised .....	—	(418)	12.68		
Forfeited (2) .....	183	(183)	13.54		
Expired .....	846	(846)	26.42		
Options outstanding at May 28, 2016 .....	<u>3,206</u>	<u>7,347</u>	\$16.08	<u>5.41</u>	<u>\$10,109</u>
Exercisable at May 28, 2016 .....		<u>5,068</u>	\$17.95	<u>4.01</u>	<u>\$ 6,294</u>
Vested and expected to vest at May 28, 2016 (3) .....		<u>7,152</u>	\$16.76	<u>5.31</u>	<u>\$ 9,960</u>

- (1) Amounts represent restricted shares granted. Share-based awards available for grant are reduced by 2.5 shares for each share awarded as stock grants from the 2014 Plan.
- (2) Amounts represent both stock options and restricted share awards forfeited.
- (3) The expected to vest options are the result of applying the pre-vesting forfeiture rate assumptions to options not yet vested.

The weighted average grant date fair values of all stock options granted in the years ended May 28, 2016, May 30, 2015 and May 31, 2014 were \$15.69, \$12.50 and \$11.41 per share, respectively.

The aggregate intrinsic value in the preceding table represents the total pre-tax intrinsic value, based on the Company's closing stock price of \$15.51 as of May 27, 2016 (the last actual trading day of fiscal 2016), which would have been received by the option holders had all option holders exercised their options as of that date.

The total pre-tax intrinsic value related to stock options exercised during the years ended May 28, 2016, May 30, 2015 and May 31, 2014 was \$1.8 million, \$1.2 million and \$347,000, respectively. The total estimated fair value of stock options that vested during the years ended May 28, 2016, May 30, 2015 and May 31, 2014 was \$4.0 million, \$3.8 million and \$5.5 million, respectively.

**RESOURCES CONNECTION, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

***Valuation and Expense Information for Stock Based Compensation Plans***

The following table summarizes the impact of the Company's stock-based compensation plans. Stock-based compensation expense is included in selling, general and administrative expenses and consists of stock-based compensation expense related to employee stock options, ESPP stock purchase rights and restricted stock (in thousands, except per share amounts):

	For the Years Ended		
	May 28, 2016	May 30, 2015	May 31, 2014
Income before income taxes .....	\$(6,280)	\$(5,989)	\$(6,519)
Net income .....	<u>\$(4,159)</u>	<u>\$(3,823)</u>	<u>\$(4,424)</u>
Net income per share:			
Basic .....	<u>\$ (0.11)</u>	<u>\$ (0.10)</u>	<u>\$ (0.11)</u>
Diluted .....	<u>\$ (0.11)</u>	<u>\$ (0.10)</u>	<u>\$ (0.11)</u>

Also included in the stock-based compensation expense for the year ended May 28, 2016 was approximately \$900,000 related to the accelerated vesting of options held by Donald Murray in connection with his transition from Executive Chairman to Chairman.

The weighted average estimated fair value per share of employee stock options granted during the years ended May 28, 2016, May 30, 2015 and May 31, 2014 was \$4.54, \$3.93 and \$3.82, respectively, using the Black-Scholes model with the following assumptions:

	For the Years Ended		
	May 28, 2016	May 30, 2015	May 31, 2014
Expected volatility .....	35% - 40.5%	36.2% - 42.1%	38.4% - 44.1%
Risk-free interest rate .....	1.7% - 2.0%	1.7% - 2.2%	1.1% - 1.8%
Expected dividends .....	2.2%	1.9% - 2.1%	2.0% - 2.2%
Expected life .....	5.6 - 7.7 years	5.5 - 7.5 years	5.3 - 7.5 years

As of May 28, 2016, there was \$7.7 million of total unrecognized compensation cost related to non-vested employee stock options granted. That cost is expected to be recognized over a weighted-average period of 31 months. Stock-based compensation expense included in selling, general and administrative expenses for the years ended May 28, 2016, May 30, 2015 and May 31, 2014 was \$6.3 million, \$6.0 million and \$6.5 million, respectively; this consisted of stock-based compensation expense related to employee stock options, employee stock purchases made via the Company's ESPP and issuances of restricted stock.

Stock-based compensation expense in the tables above includes compensation for restricted shares of \$598,000, \$515,000 and \$406,000 for the years ended May 28, 2016, May 30, 2015 and May 31, 2014, respectively. The Company granted 50,354, 49,840 and 34,632 shares of restricted stock for the years ended May 28, 2016, May 30, 2015 and May 31, 2014, respectively. There were 41,796 and 35,390 restricted shares that vested in fiscal 2016 and 2015, respectively. There were 105,925, 97,938 and 84,379 unvested restricted shares as of May 28, 2016, May 30, 2015 and May 31, 2014, respectively. At May 28, 2016, there was approximately \$1.3 million of total unrecognized compensation cost related to restricted shares, which is expected to be recognized over a weighted-average period of 34 months.

Excess tax benefits related to stock-based compensation expense are recognized as an increase to additional paid-in capital and tax shortfalls are recognized as income tax expense unless there are excess tax benefits from previous equity awards to which the shortfall can be offset. On the adoption date of the required accounting for stock-based compensation expense, the Company calculated the amount of eligible excess tax benefits available to offset future tax shortfalls in accordance with the long-form method.

**RESOURCES CONNECTION, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

The Company recognizes compensation expense for only the portion of stock options and restricted stock units that are expected to vest, rather than recording forfeitures when they occur. If the actual number of forfeitures differs from that estimated by management, additional adjustments to compensation expense may be required in future periods.

***Employee Stock Purchase Plan***

On October 23, 2014, the Company's stockholders approved an amendment to the ESPP to extend the term of the ESPP through October 16, 2024, and to increase the maximum number of shares of the Company's common stock authorized for issuance under the ESPP by an additional 1.5 million shares.

The Company's ESPP allows qualified employees (as defined in the ESPP) to purchase designated shares of the Company's common stock at a price equal to 85% of the lesser of the fair market value of common stock at the beginning or end of each semi-annual stock purchase period. After approval of the amendment, a total of 5.9 million shares of common stock may be issued under the ESPP. The Company issued 325,000, 337,000 and 348,000 shares of common stock pursuant to the ESPP for the years ended May 28, 2016, May 30, 2015 and May 31, 2014, respectively. There are 1.3 million shares of common stock available for issuance under the ESPP as of May 28, 2016.

**14. Segment Information and Enterprise Reporting**

The Company discloses information regarding operations outside of the U.S. The Company operates as one segment. The accounting policies for the domestic and international operations are the same as those described in Note 2 — *Summary of Significant Accounting Policies*. Summarized information regarding the Company's domestic and international operations is shown in the following table. Amounts are stated in thousands:

	<u>Revenue for the Years Ended</u>			<u>Long-Lived Assets (1) as of</u>	
	<u>May 28, 2016</u>	<u>May 30, 2015</u>	<u>May 31, 2014</u>	<u>May 28, 2016</u>	<u>May 30, 2015</u>
United States .....	\$489,035	\$479,972	\$442,784	\$172,155	\$172,637
The Netherlands .....	15,859	15,777	22,304	17,728	17,582
Other .....	<u>93,627</u>	<u>94,840</u>	<u>102,093</u>	<u>2,574</u>	<u>2,750</u>
Total .....	<u>\$598,521</u>	<u>\$590,589</u>	<u>\$567,181</u>	<u>\$192,457</u>	<u>\$192,969</u>

(1) Long-lived assets are comprised of goodwill, intangible assets and property and equipment.

### **Evaluation of Disclosure Controls and Procedures**

As required by SEC Rule 13a-15(b) under the Securities Exchange Act of 1934, as amended (the “Exchange Act”), the Company carried out an evaluation, under the supervision and with the participation of the Company’s management, including the Company’s Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Company’s disclosure controls and procedures (as such term is defined in Rule 13a-15(e) under the Exchange Act) as of May 28, 2016. Based on this evaluation, the Company’s Chief Executive Officer and Chief Financial Officer concluded that the Company’s disclosure controls and procedures were effective as of May 28, 2016.

### **Management’s Report on Internal Control Over Financial Reporting**

Management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rule 13a-15(f). We maintain internal control over financial reporting designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Under the supervision and with the participation of management, including the Company’s Chief Executive Officer and Chief Financial Officer, the Company conducted an evaluation of the effectiveness of its internal control over financial reporting based on the criteria established in the 2013 *Internal Control — Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. This evaluation included an assessment of the design of the Company’s internal control over financial reporting and testing of the operational effectiveness of its internal control over financial reporting. Based on this evaluation, management has concluded that the Company’s internal control over financial reporting was effective as of May 28, 2016.

The Company’s independent registered public accounting firm, RSM US LLP, has audited the effectiveness of the Company’s internal control over financial reporting as of May 28, 2016, as stated in their report which is included in this Annual Report under the heading “Report of Independent Registered Public Accounting Firm.”

### **Changes in Internal Control Over Financial Reporting**

There has been no change in the Company’s internal control over financial reporting during the fiscal quarter ended May 28, 2016, that has materially affected, or is reasonably likely to materially affect, the Company’s internal control over financial reporting.

## Report of Independent Registered Public Accounting Firm

To the Board of Directors and Stockholders  
Resources Connection, Inc.

We have audited Resources Connection, Inc.'s and subsidiaries' internal control over financial reporting as of May 28, 2016, based on criteria established in *Internal Control — Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission in 2013. Resources Connection, Inc.'s and subsidiaries' management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management's Report on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (a) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (b) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (c) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, Resources Connection, Inc. and subsidiaries maintained, in all material respects, effective internal control over financial reporting as of May 28, 2016, based on criteria established in *Internal Control — Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission in 2013.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet and the related consolidated statements of operations, comprehensive income, stockholders' equity, and cash flows of Resources Connection, Inc. and subsidiaries as of and for the year ended May 28, 2016 and our report dated August 10, 2016 expressed an unqualified opinion.

**RSM US LLP**

Irvine, California  
August 10, 2016

## OTHER INFORMATION

### Price Range of Common Stock

Our common stock has traded on the NASDAQ Global Select Market under the symbol “RECN” since December 15, 2000. Prior to that time, there was no public market for our common stock. The approximate number of holders of record of our common stock as of July 11, 2016 was 40 (a holder of record is the name of an individual or entity that an issuer carries in its records as the registered holder (not necessarily the beneficial owner) of the issuer’s securities).

The following table sets forth the range of high and low closing sales prices reported on the NASDAQ Global Select Market for our common stock for the periods indicated.

	Price Range of Common Stock	
	High	Low
Fiscal 2016:		
First Quarter .....	\$16.85	\$15.03
Second Quarter .....	\$18.42	\$14.94
Third Quarter .....	\$18.60	\$13.79
Fourth Quarter .....	\$15.56	\$13.19
Fiscal 2015:		
First Quarter .....	\$15.79	\$11.90
Second Quarter .....	\$15.87	\$13.04
Third Quarter .....	\$18.23	\$15.09
Fourth Quarter .....	\$17.90	\$15.69

### Dividend Policy

Our board of directors has established a quarterly dividend, subject to quarterly board of directors’ approval. Pursuant to declaration and approval by our board of directors, we declared a dividend of \$0.10 per share of common stock during each quarter in fiscal 2016 and \$0.08 per share of common stock during each quarter in fiscal 2015. On April 21, 2016, our board of directors declared a regular quarterly dividend of \$0.10 per share of our common stock. The dividend was payable on June 16, 2016 to stockholders of record at the close of business on May 19, 2016. Continuation of the quarterly dividend will be at the discretion of our board of directors and will depend upon our financial condition, results of operations, capital requirements, general business condition, contractual restrictions contained in our current or future credit agreements and other agreements, and other factors deemed relevant by our board of directors.

### Issuer Purchases of Equity Securities

In July 2015, our board of directors approved a stock repurchase program, authorizing the purchase, at the discretion of our senior executives, of our common stock for an aggregate dollar limit not to exceed \$150.0 million. This program commenced in February 2016 upon the exhaustion of the previous stock repurchase program of \$150 million approved by the Company’s board of directors in April 2011. Subject to the aggregate dollar limit, the currently authorized stock repurchase program does not have an expiration date. Repurchases under the program may take place in the open market or in privately negotiated transactions and may be made pursuant to a Rule 10b5-1 plan.

The table below provides information regarding our stock repurchases made during the fourth quarter of fiscal 2016 under our stock repurchase program.

<u>Period</u>	<u>Total Number of Shares Purchased</u>	<u>Average Price Paid per Share</u>	<u>Total Number of Shares Purchased as Part of Publicly Announced Program</u>	<u>Approximate Dollar Value of Shares that May Yet be Purchased Under All Programs</u>
February 28, 2016 — March 26, 2016	—	\$ —	—	\$146,706,942
March 27, 2016 — April 23, 2016	167,669	\$13.89	167,669	144,378,000
April 24, 2016 — May 28, 2016	390,840	\$14.82	390,840	138,586,170
Total February 28, 2016 — May 28, 2016	<u>558,509</u>	\$14.54	<u>558,509</u>	\$138,586,170





## QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

*Interest Rate Risk.* At the end of fiscal 2016, we had approximately \$116.0 million of cash and cash equivalents and short-term investments. Securities that the Company has the ability and positive intent to hold to maturity are carried at amortized cost. These securities consist of commercial paper. Cost approximates market for these securities. The earnings on these investments are subject to changes in interest rates; however, assuming a constant balance available for investment, a 10% decline in interest rates would reduce our interest income but would not have a material impact on our consolidated financial position or results of operations.

*Foreign Currency Exchange Rate Risk.* For the year ended May 28, 2016, approximately 18.3% of the Company's revenues were generated outside of the United States. As a result, our operating results are subject to fluctuations in the exchange rates of foreign currencies in relation to the United States dollar. Revenues and expenses denominated in foreign currencies are translated into United States dollars at the monthly average exchange rates prevailing during the period. Thus, as the value of the United States dollar fluctuates relative to the currencies in our non-United States based operations, our reported results may vary.

Assets and liabilities of our non-United States based operations are translated into United States dollars at the exchange rate effective at the end of each monthly reporting period. Approximately 80% of our fiscal year-end balances of cash, cash equivalents and short-term investments were denominated in United States dollars. The remaining amount of approximately 20% was comprised primarily of cash balances translated from Japanese Yen, Euros, Canadian Dollars and Hong Kong Dollars. The difference resulting from the translation each period of assets and liabilities of our non-United States based operations is recorded in stockholders' equity as a component of other comprehensive income.

Although we intend to monitor our exposure to foreign currency fluctuations, we do not currently use financial hedging techniques to mitigate risks associated with foreign currency fluctuations including in a limited number of circumstances when we may be asked to transact with our client in one currency but are obligated to pay our consultant in another currency. We cannot provide assurance that exchange rate fluctuations will not adversely affect our financial results in the future.

## CAUTION CONCERNING FORWARD LOOKING STATEMENTS

In this Annual Report, "Resources," "Resources Connection," "Resources Global Professionals," "RGP," "Resources Global," "Company," "we," "us" and "our" refer to the business of Resources Connection, Inc. and its subsidiaries. References in this Annual Report to "fiscal," "year" or "fiscal year" refer to our fiscal year that consists of the 52- or 53-week period ending on the Saturday in May closest to May 31. The fiscal years ended May 28, 2016 and May 30, 2015 consisted of 52 weeks while the year ended May 31, 2014 consisted of 53 weeks.

This Annual Report, including information incorporated herein by reference, contains "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These statements relate to expectations concerning matters that are not historical facts. Such forward-looking statements may be identified by words such as "anticipates," "believes," "can," "continue," "could," "estimates," "expects," "intends," "may," "plans," "potential," "predicts," "should" or "will" or the negative of these terms or other comparable terminology.

Our actual results, levels of activity, performance or achievements and those of our industry may be materially different from any future results, levels of activity, performance or achievements expressed or implied by these forward-looking statements. These statements and all phases of our operations are subject to known and unknown risks, uncertainties and other factors, including those made in Item 1A of our Annual Report on Form 10-K as well as our other reports filed with the Securities and Exchange Commission. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this Annual Report. We do not intend, and undertake no obligation to update the forward-looking statements in this filing to reflect events or circumstances after the date of this Annual Report or to reflect the occurrence of unanticipated events.

## SELECTED FINANCIAL DATA.

You should read the following selected historical consolidated financial data in conjunction with our Consolidated Financial Statements and related notes beginning on page 48 and “Management’s Discussion and Analysis of Financial Condition and Results of Operations” beginning on page 33. The Consolidated Statements of Operations data for the years ended May 25, 2013 and May 26, 2012 and the Consolidated Balance Sheet data at May 31, 2014, May 25, 2013 and May 26, 2012 were derived from our audited Consolidated Financial Statements that are not included in this Annual Report. The Consolidated Statements of Operations data for the years ended May 28, 2016, May 30, 2015 and May 31, 2014 and the Consolidated Balance Sheet data at May 28, 2016 and May 30, 2015 were derived from our audited Consolidated Financial Statements that are included elsewhere in this Annual Report. Historical results are not necessarily indicative of results that may be expected for any future periods.

	Years Ended				
	May 28, 2016	May 30, 2015	May 31, 2014 (1)	May 25, 2013	May 26, 2012
	(In thousands, except per common share and other data)				
Revenue	\$598,521	\$590,589	\$567,181	\$556,334	\$571,763
Direct cost of services, primarily payroll and related taxes for professional services employees	366,355	362,227	351,359	342,040	352,524
Gross margin	232,166	228,362	215,822	214,294	219,239
Selling, general and administrative expenses	174,806	173,797	172,531	168,318	170,992
Employee portion of contingent consideration (2)	—	—	—	—	(500)
Contingent consideration adjustment (3)	—	—	—	—	(33,440)
Amortization of intangible assets	90	918	1,688	1,694	3,364
Depreciation expense	3,467	3,389	3,628	4,580	5,731
Income from operations	53,803	50,258	37,975	39,702	73,092
Interest income	(186)	(148)	(168)	(175)	(252)
Income before provision for income taxes	53,989	50,406	38,143	39,877	73,344
Provision for income taxes	23,546	22,898	18,257	19,373	32,202
Net income	<u>\$ 30,443</u>	<u>\$ 27,508</u>	<u>\$ 19,886</u>	<u>\$ 20,504</u>	<u>\$ 41,142</u>
Net income per common share:					
Basic	<u>\$ 0.82</u>	<u>\$ 0.73</u>	<u>\$ 0.51</u>	<u>\$ 0.50</u>	<u>\$ 0.94</u>
Diluted	<u>\$ 0.81</u>	<u>\$ 0.72</u>	<u>\$ 0.51</u>	<u>\$ 0.50</u>	<u>\$ 0.94</u>
Weighted average common shares outstanding:					
Basic	<u>37,037</u>	<u>37,825</u>	<u>39,216</u>	<u>41,108</u>	<u>43,541</u>
Diluted	<u>37,608</u>	<u>38,248</u>	<u>39,307</u>	<u>41,151</u>	<u>43,599</u>
Cash dividends declared per common share	<u>\$ 0.40</u>	<u>\$ 0.32</u>	<u>\$ 0.28</u>	<u>\$ 0.24</u>	<u>\$ 0.20</u>
<b>Other Data:</b>					
Number of offices open at end of year	68	68	68	73	77
Total number of consultants on assignment at end of year	2,511	2,516	2,401	2,208	2,317
Cash dividends paid	\$ 14,085	\$ 11,748	\$ 10,625	\$ 9,497	\$ 8,306

(1) The year ended May 31, 2014 consisted of 53 weeks. All other years presented consisted of 52 weeks.

(2) During the year ended May 26, 2012, the Company determined that the estimated contingent consideration accrued in a prior year and potentially payable to employees related to the Sitrick Brincko Group acquisition would not be payable and the accrual was reversed.

- (3) The contingent consideration adjustment includes a net reduction of the contingent consideration liability related to the purchase of Sitrick Brincko Group of \$33.4 million for the year ended May 26, 2012. The fiscal 2012 net adjustment is related to revised estimates of fair value of contingent consideration based upon updates to the probability weighted assessment of various projected average earnings before interest, taxes, depreciation and amortization (“EBITDA”) scenarios associated with the acquisition of Sitrick Brincko Group.

	<u>May 28, 2016</u>	<u>May 30, 2015</u>	<u>May 31, 2014</u>	<u>May 25, 2013</u>	<u>May 26, 2012</u>
	(Amounts in thousands)				
Cash, cash equivalents, short-term investments and U.S. government agency securities .....	\$116,046	\$112,238	\$114,277	\$119,012	\$128,115
Working capital .....	156,150	152,760	150,287	155,844	166,584
Total assets .....	422,238	416,981	420,078	417,640	430,719
Stockholders' equity .....	342,649	340,452	345,761	352,327	365,868



Office Locations

<b>ARIZONA</b> <i>Phoenix</i>	<b>MISSOURI</b> <i>Kansas City</i> <i>St. Louis</i>	<b>International Locations</b>
<b>CALIFORNIA</b> <i>Irvine (2)</i> <i>Los Angeles (2)</i> <i>Sacramento</i> <i>Santa Clara</i> <i>San Diego</i> <i>San Francisco</i> <i>Walnut Creek</i> <i>Woodland Hills</i>	<b>NEVADA</b> <i>Las Vegas</i>	<b>AUSTRALIA</b> <i>Sydney</i>
<b>COLORADO</b> <i>Denver</i>	<b>NEW JERSEY</b> <i>Parsippany</i> <i>Princeton</i>	<b>BELGIUM</b> <i>Brussels</i>
<b>CONNECTICUT</b> <i>Hartford</i> <i>Stamford</i>	<b>NEW YORK</b> <i>New York</i>	<b>CANADA</b> <i>Calgary</i> <i>Toronto</i>
<b>FLORIDA</b> <i>Fort Lauderdale</i> <i>Tampa</i>	<b>NORTH CAROLINA</b> <i>Charlotte</i>	<b>FRANCE</b> <i>Paris</i>
<b>GEORGIA</b> <i>Atlanta</i>	<b>OHIO</b> <i>Cincinnati</i> <i>Cleveland</i> <i>Columbus</i>	<b>GERMANY</b> <i>Frankfurt</i>
<b>HAWAII</b> <i>Honolulu</i>	<b>OKLAHOMA</b> <i>Tulsa</i>	<b>INDIA</b> <i>Bangalore</i> <i>Mumbai</i>
<b>ILLINOIS</b> <i>Chicago</i> <i>Oakbrook Terrace</i>	<b>OREGON</b> <i>Portland</i>	<b>IRELAND</b> <i>Dublin</i>
<b>INDIANA</b> <i>Indianapolis</i>	<b>PENNSYLVANIA</b> <i>Philadelphia</i> <i>Pittsburgh</i>	<b>ITALY</b> <i>Milan</i>
<b>MASSACHUSETTS</b> <i>Boston</i>	<b>TENNESSEE</b> <i>Nashville</i>	<b>JAPAN</b> <i>Tokyo</i>
<b>MICHIGAN</b> <i>Detroit</i>	<b>TEXAS</b> <i>Dallas</i> <i>Houston</i> <i>San Antonio</i>	<b>MEXICO</b> <i>Mexico City</i>
<b>MINNESOTA</b> <i>Minneapolis</i>	<b>WASHINGTON</b> <i>Seattle</i>	<b>THE NETHERLANDS</b> <i>Amsterdam (Utrecht)</i>
	<b>WISCONSIN</b> <i>Milwaukee</i>	<b>NORWAY</b> <i>Oslo</i>
	<b>WASHINGTON, D.C.</b> <i>(McLean, Virginia)</i>	<b>PEOPLE'S REPUBLIC OF CHINA</b> <i>Beijing</i> <i>Hong Kong</i> <i>Shanghai</i>
		<b>PHILIPPINES</b> <i>Manila</i>
		<b>SINGAPORE</b>
		<b>SOUTH KOREA</b> <i>Seoul</i>
		<b>SWEDEN</b> <i>Stockholm</i>
		<b>TAIWAN</b> <i>Taipei</i>
		<b>UNITED KINGDOM</b> <i>London</i>

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# RESOURCES<sup>SM</sup>

C O N N E C T I O N

## Resources Connection, Inc. Board of Directors

### **Donald B. Murray**

Chairman  
Resources Connection, Inc.

### **Anthony Cherbak**

Chief Executive Officer  
Resources Connection, Inc.

### **Susan J. Crawford**

Senior Judge  
United States Court of Appeals for the Armed Forces

### **Neil Dimick**

Retired Chief Financial Officer  
AmerisourceBergen Corporation  
Retired Partner  
Deloitte & Touche LLP

### **Robert F. Kisting**

Executive  
Bonita Banana Company  
Former President and Chief Operating Officer  
The Fresh Group of Chiquita Brands International, Inc.

### **A. Robert Pisano**

Business Consultant  
Former President and Chief Operating Officer  
Motion Picture Association of America

### **Jolene Sarkis**

Executive Vice President  
CFS Restaurant Group, Inc.  
Former Publisher and President, Fortune Magazine Group

### **Anne Shih**

Chairperson  
Board of Governors of Bowers Museum  
Honorary President  
Chinese Cultural Arts Association

### **Michael H. Wargotz**

Chairman  
Access Ventures  
Former Chief Financial Officer  
The Milestone Aviation Group

## Senior Corporate Executives

### **Anthony Cherbak**

Chief Executive Officer  
President

### **Tanja Cebula**

Chief Innovation Officer  
Executive Vice President

### **Kate W. Duchene**

Chief Legal Officer  
Executive Vice President of Human Relations

### **Herb Mueller**

Chief Financial Officer  
Executive Vice President

### **Tracy Stephens**

International Operations  
Supply Chain Management  
Executive Vice President

### **John D. Bower**

Chief Accounting Officer  
Senior Vice President

## Shareholder Information

Resources Connection, Inc.

## Corporate Publications

Copies of Resources Connection, Inc.'s Annual Report on Form 10-K for the year ended May 28, 2016 (excluding exhibits thereto), as well as historical Resources Connection, Inc. quarterly reports on Form 10-Q and other Securities and Exchange Commission filings (excluding exhibits thereto) are available without charge upon request to the Investor Relations Department, Resources Connection, Inc., 17101 Armstrong Avenue, Irvine, CA 92614, or from the Company's Investor Relations website at <http://ir.rgp.com>.

## Forward-Looking Statements

Please refer to the section entitled "Caution Concerning Forward-Looking Statements" included on page 61 in this Annual Report.

## Transfer Agent

American Stock Transfer & Trust Company  
800-937-5449  
Postal Address:  
6201 15th Ave.  
Brooklyn, NY 11219

Overnight Address:  
6201 15th Avenue  
Brooklyn, NY 11219

## Independent Registered Public Accounting Firm

RSM US LLP  
Irvine, CA

**Corporate Headquarters**

17101 Armstrong Avenue  
Irvine, CA 92614

**General**

714-430-6400

**Investor Relations**

714-830-6295  
<http://ir.rgp.com>

**RESOURCES**<sup>SM</sup>  
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