



## Kettler Capitals Iceplex Agrees To Partnership With RCN Corporation

ARLINGTON, Va., May 08, 2007 (BUSINESS WIRE) -- Kettler Capitals Iceplex, official training center of the Washington Capitals, has signed a two-year partnership with RCN Corporation (NASDAQ: RCNI), a leading provider of video, data and voice services to residential and business customers, to provide cable services for the team's new headquarters in Arlington, Va. RCN is one of the first official sponsors of the recently opened \$43.7 million Iceplex.

Home of the Washington Capitals' front offices, team practice rink and training facilities, Kettler Capitals Iceplex is an indoor ice-skating complex that features two NHL regulation-sized rinks with seating for 1,200 and building occupancy of 2,100. Combined, the two rinks offer the public 12,000 hours of ice time annually. In addition to the Capitals, other user groups include Washington Jr. Capitals, Washington Jr. Nationals, Washington Little Capitals and Georgetown University, as well as local adult, college, high school and youth hockey teams.

"Kettler Capitals Iceplex is a state-of-the-art facility that deserves only the best in technology," said Washington Capitals Chairman and Majority Owner Ted Leonsis. "RCN adds cable services and a level of sponsorship that will add to the quality of the building for the community, players, coaches, fans and staff. We are excited to have RCN onboard as a new partner and look forward to the services and technology that they add to our facility."

As part of the deal, RCN will become the exclusive Official Cable Provider to the Kettler Capitals Iceplex, which includes a range of on-site branding opportunities including website, TVs, dashboards, ice-resurfacing machine and in-ice recognition.

"We are proud to have been the first to offer the triple play of video, high-speed data and voice, so we are very excited to now bring a viable, competitive choice to businesses in Arlington County," said RCN President and CEO Peter Aquino. "The Kettler Capitals Iceplex is a very remarkable facility, and we look forward to meeting its cable needs and to the marketing opportunities that this deal provides for us."

According to RCN Senior Vice President, Strategic & External Affairs Richard Ramlall, the company's growing affiliation with local sports teams reflects its determination to have a positive presence in the community.

"Our company was formerly known as Starpower in the Washington, D.C. metropolitan area. With this new partnership, RCN's star power continues to grow," Ramlall said. "In addition to the Kettler Capitals Iceplex, our partnerships allow us to showcase RCN at D.C. United soccer games, Georgetown basketball games and at more than 140 Patriot Center concerts, community events and George Mason basketball games."

Under the terms of the agreement, RCN will provide cable video services for the Kettler Capitals Iceplex. This contract is the first since RCN created a new business unit to focus solely on serving small to medium-sized businesses.

"Our focus is on taking the time to understand the communications needs of each small business we serve. We do that with knowledgeable sales people and experienced customer care teams who are armed with service selections that make sense," said RCN Small Business Vice President John Baker. "In addition to a variety of phone rate plans for example, we offer data speeds up to 20Mbps, while DSL taps out at only 7Mbps and Comcast at 8Mbps."

Baker explained that RCN's focus is good news for small and medium-sized businesses looking for vendor choice. "We realize that choosing the right provider for phone, Internet and cable TV is critical for small business and we take pride in delivering the services and support our customers can rely on."

### About RCN Corporation

RCN Corporation, <http://www.rcn.com>, is one of the largest facilities-based competitive providers of bundled cable, high-speed internet and phone services delivered over its own fiber-optic local network to residential customers in the most densely populated markets in the U.S. RCN Business Solutions is a growing business that also provides bulk video, high-capacity data and voice services to business customers. RCN provides service in the Boston, New York, Eastern Pennsylvania, Washington, D.C., Chicago and Los Angeles metropolitan markets. (RCNI-G)

Capitals fans can gain priority access to open seat locations before public sale by placing a \$100 deposit for the 2007-08 season today. Call 202-266-CAPS, email [ticket-sales@washcaps.com](mailto:ticket-sales@washcaps.com) or visit [WashingtonCaps.com](http://WashingtonCaps.com) for more information.

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