

# PEREGRINE PHARMACEUTICALS INC

## FORM 10-K/A (Amended Annual Report)

Filed 3/5/1997 For Period Ending 4/30/1996

|             |  |
|-------------|--|
| Address     | 14282 FRANKLIN AVE<br>TUSTIN, California 92780 |
| Telephone   | 714-508-6000                                   |
| CIK         | 0000704562                                     |
| Industry    | Biotechnology & Drugs                          |
| Sector      | Healthcare                                     |
| Fiscal Year | 04/30  |

**SECURITIES AND EXCHANGE COMMISSION**  
WASHINGTON, D.C. 20549

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**FORM 10-K/A**

**AMENDMENT NO. 2**

(Mark One)

**ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934 [FEE REQUIRED]**

For the fiscal year ended April 30, 1996

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934 [NO FEE REQUIRED]**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

*Commission file number 0-17085*

**TECHNICLONE INTERNATIONAL  
CORPORATION**

(Exact name of Registrant as specified in its charter)

California  
(State or other jurisdiction of  
incorporation or organization)

95-3698422  
(I.R.S. Employer  
Identification No.)

14282 Franklin Avenue, Tustin, California  
(Address of principal executive offices)

92780-7017  
(Zip Code)

Registrant's telephone number, including area code:  
Securities registered pursuant to Section 12(b) of the Act:  
Securities registered pursuant to Section 12(g) of the Act:

(714) 838-0500  
None  
Common Stock  
(Title of Class)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports); and (2) has been subject to such filing requirements for the past 90 days. YES X NO

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Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K. [ ]

The aggregate market value of the voting stock held by non-affiliates of the Registrant was approximately \$64,449,225 as of July 1, 1996, based upon average bid and asked prices of such stock.

[Cover page 1 of 2 pages] Page 1 of 41 Pages

**APPLICABLE ONLY TO REGISTRANTS INVOLVED IN BANKRUPTCY  
PROCEEDINGS DURING THE PRECEDING FIVE YEARS:**

Indicated by check mark whether the Registrant has filed all documents and reports required to be filed by Sections 12, 13 or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court. YES \_\_\_\_ NO \_\_\_\_.

**APPLICABLE ONLY TO CORPORATE REGISTRANTS**

Indicate the number of shares outstanding of each of the Registrant's classes of common stock, as of the latest practicable date.

20,869,675 shares of Common Stock as of July 1, 1996

**DOCUMENTS INCORPORATED BY REFERENCE.**

None.

This Form 10-K/A Amendment No. 2, to the Annual Report on Form 10-K includes certain forward-looking statements, the realization of which may be impacted by certain important factors discussed in "Additional Factors that May Affect Future Results" under Item 7 "Management's Discussion and Analysis of Financial Condition and Results of Operations."

[Cover page 2 of 2 pages]

## PART I

### ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### YEAR ENDED APRIL 30, 1996 COMPARED TO YEAR ENDED APRIL 30, 1995

Techniclone International Corporation is engaged in research and development of new technologies used in the production of monoclonal antibodies and the production of specific antibodies with prospective research, diagnostic and therapeutic applications. As shown in the accompanying financial statements, the Company incurred losses during fiscal 1995 and 1994 and has an accumulated deficit at April 30, 1996. During October 1992, the Company terminated certain licensing rights with a stockholder and entered into a new licensing agreement with an unrelated entity. Under the termination agreement, the Company will be required to make certain minimum payments as defined. The new agreement provides for, among other things, the right for the Company to suggest input on the development and clinical trial process for its LYM-1 antibody technology, payments to the Company upon attainment of certain milestones and guaranteed sales prices for specified sales of LYM-1 products. See note 6 to the Financial Statements.

Historically, the Company has relied on third party and investor funds to fund its operations and clinical trials, and management expects to receive additional funds in the future. There can be no assurances that this funding will be received. If the Company does not receive additional funding, it will be forced to scale back operations and it could have a material adverse effect on the Company. The Company's continuation as a going concern is dependent on its ability to generate sufficient cash flow to meet its obligations on a timely basis, to obtain additional financing as may be required and, ultimately to attain successful operations.

The Company's net income of approximately \$325,000 for the year ended April 30, 1996 represents an increase of approximately \$7,237,000 compared to the net loss of approximately \$6,912,000 for the prior year ended April 30, 1995. This increase in the net income in the 1996 year is primarily attributable to a \$4,101,000 decrease in total costs and expenses and an increase of \$3,136,000 in total revenues. The decrease in total costs and expenses is primarily attributable to a decrease in an aggregate charge to earnings of \$4,849,591 which occurred during the year ended April 30, 1995 (which represented the excess of the purchase price over the net tangible assets acquired or costs related to purchased in-process research and development) in connection with the acquisition of the remaining minority interest of Cancer Biologics Incorporated ("CBI") by the Company, which did not recur during the year ended April 30, 1996.

Total revenues for the year ended April 30, 1996 increased approximately \$3,136,000 compared to the total revenues of \$7,000 the prior year ended April 30, 1995. This increase resulted from increases in sales of antibodies and other products of approximately \$3,000, licensing revenue of \$2,995,000 and interest income of approximately \$138,000, in comparison to the prior year ended April 30, 1995. Licensing fee revenues increased during the year ended April 30, 1996 primarily from the result of an increase in licensing fees from Biotechnology Development Ltd. relating to the Company's LYM-1 antibody. On February 29, 1996 the Company entered into a

distribution agreement with Biotechnology Development, Ltd. ("BTD"), a limited partnership controlled by a member of the Board of Directors of the Company and a major shareholder of the Company, which provides for BTD to acquire LYM-1 antibody technology marketing rights for certain European countries and other geographic areas not covered by its existing license agreement with Alpha Therapeutic Corporation in exchange for the payment of \$3,000,000 by BTD to the Company. Under the terms of the distribution agreement, the Company retains all manufacturing rights to LYM-1 and will supply LYM-1 to BTD at preset prices. Additionally, under the Distribution Agreement, the Company has an Option to repurchase the marketing rights to LYM-1 for a thirty month period. The repurchase price, if repurchase is elected by the Company at its sole discretion, includes a combination of cash, stock options and royalty payments to be made to BTD, the amount of which depends on when the repurchase option is elected by the Company.

On December 27, 1995, the Company issued 7,700 shares of newly created Class B Convertible Preferred Stock, at a price of \$1,000 per share, and on December 29, 1995 issued an additional 500 shares of Class B Convertible Preferred Stock, at a price of \$1,000 per share, for an aggregate issuance consideration of \$8,200,000 to sixteen (16) offshore investors pursuant to Regulation S promulgated under the Securities Act of 1933. The Class B Convertible Preferred Stock is non-voting. The Class B Convertible Preferred Stock is convertible, commencing immediately after the Closing into Common Stock of the Company. During the first ninety days after the Closing, each share of the Class B Convertible Preferred Stock was convertible in multiples of \$50,000 into that number of shares of Common Stock calculated by dividing \$1,000 by 110% of the Fixed Conversion Price which is the lower of (i) \$3.06875 (fair market value at the date of issuance) per share of Common Stock or (ii) 85% of the fair market value of the Common Stock on the date of conversion based on the average bid price during the five trading days prior to the date of conversion. Beginning 91 days after the Closing Date the number of shares of Common Stock issued upon conversion of each share of Class B Convertible Preferred Stock converted is determined by (i) taking ten percent (10%) of One Thousand Dollars (\$1,000) pro-rated on the basis of a 365 day year, by the number of days between the last Closing Date and the date of conversion plus (ii) One Thousand Dollars (\$1,000), (iii) divided by the Conversion Price. As of April 30, 1996, the Fixed Conversion Price was set at \$3.06875, which was the average closing bid price for the Company's Common Stock for the five (5) trading days ending on December 8, 1995. Additionally, the Class B Convertible Preferred Stock has a liquidation preference over other classes of the Company's stock. This liquidation preference is \$1,000 per share of Class B Convertible Preferred Stock plus 10% per annum pro-rated through any liquidation date. As of April 30, 1996 1,400 shares of Class B Convertible Preferred Stock had been converted at the election of the holder to Common Stock. In connection with these conversions the Company issued 469,144 shares of Common Stock. As of April 30, 1996, 6,800 shares of Class B Convertible Preferred Stock remain outstanding which as of April 30, 1996 were convertible into 2,289,951 shares of Common Stock at a conversion price of \$3.06875 per share, with a liquidation preference of \$7,027,288.

The Company received \$7,137,544 in net proceeds from the sale of the Class B Convertible Preferred Stock after payment of offering commissions and expenses and legal fees. In connection with the placement of the Class B Preferred Stock, the Company paid to Swartz Investments, Inc. commissions of \$656,000 and a non-accountable expense allowance of \$246,000. In addition, the Company issued to Swartz Investments, Inc. two five year warrants to purchase an aggregate of

267,210 shares of the Company's Common Stock at an exercise price of \$3.06875. The Common Stock issuable on exercise of the warrant and on conversion of the Class B Convertible Preferred Stock (if not otherwise freely tradeable) is subject to registration pursuant to a Registration Rights Agreement. Additionally, the Company paid other commissions of \$75,000 and legal fees of approximately \$85,000 in connection with the preferred stock placement.

The Company intends to use the proceeds from the offering to support its LYM-1, Oncolym(TM) manufacturing effort for the Phase III LYM-1, Oncolym(TM) clinical trials, to fund additional development of its patented Tumor Necrosis Therapy (TNT) and for working capital. Interest income increased during the year ended April 30, 1996 as the level of cash funds available for investment has increased in comparison to the prior year ended April 30, 1995.

The Company has had no significant research and development contract revenue during the year ended April 30, 1996 however the Company expects product revenues to increase due to the clinical trials of the LYM-1 antibody.

The Company's total costs and expenses decreased approximately \$4,101,000 (or 59%) for the year ended April 30, 1996 in comparison to the year ended April 30, 1995. Cost of sales increased approximately \$3,000 in comparison to the prior year and sales of antibodies and other products increased approximately \$3,000. Research and development expenses increased approximately \$454,000 (or 37%) for the year ended April 30, 1996 in comparison to the year ended April 30, 1995. This increase in research and development expenses during the year ended April 30, 1996 resulted from the Company's activities during the year ended April 30, 1996 in preparing for the Phase III clinical trials of the LYM-1 antibody. During the year ended April 30, 1996, the Company increased its TNT development costs by approximately \$63,000, in comparison to the prior year ended April 30, 1995. Also, during the year ended April 30, 1996, research and development costs relating to the LYM-1 antibody increased by approximately \$391,000 due to an approximate \$286,000 increase in salaries and related costs for clinical trial preparation and an approximate \$105,000 increase in expenses incurred in supporting the efforts of Mills Biopharmaceuticals, Inc. ("MBI") to complete and obtain Nuclear Regulatory Commission licensing for its Oklahoma LYM-1 antibody labeling facility. Management anticipates the Company will have additional capital requirements and expenses related to development and clinical trials of its antibodies.

General and administrative expenses incurred by the Company increased approximately \$434,000 (or 63%) during the year ended April 30, 1996 in comparison to the prior year ended April 30, 1995. The increase in general and administrative expenses during the year ended April 30, 1996 resulted primarily from increased administrative, payroll and consultant costs associated with clinical trial preparation and expanded public relations activities. Interest expense decreased approximately \$10,000 during the year ended April 30, 1996 in comparison to the year ended April 30, 1995 due to lower levels of interest bearing debt outstanding during the year. Management believes that general and administrative costs will increase during the year ending April 30, 1997 as Phase III clinical trials of the LYM-1 antibody are expanded and due to increased investor relations activities.

## **YEAR ENDED APRIL 30, 1995 COMPARED TO YEAR ENDED APRIL 30, 1994**

The Company's net loss of approximately \$6,912,000 for the year ended April 30, 1995 represented an increase of approximately \$4,507,000 (or 187%) compared to the net loss of approximately \$2,405,000 for the prior year ended April 30, 1994. This increase in the net loss in the 1995 year was primarily attributable to a \$4,444,000 increase in total costs and expenses and a \$62,000 decrease in total revenues.

Total revenues for the year ended April 30, 1995 decreased approximately \$62,000 compared to the prior year ended April 30, 1994. This decrease resulted from decreases in sales of antibodies and other products of approximately \$4,000, licensing revenue of \$50,000 and interest income of approximately \$8,000, in comparison to the prior year ended April 30, 1994. Management attributed the decreases in product and antibody sales to lower sales of the Company's Histoclone products during the year ended April 30, 1995. The licensing fee revenues decreased during the year ended April 30, 1995 primarily from a decrease in LYM-1 licensing fees from Alpha Therapeutic Corporation. Interest income decreased during the year ended April 30, 1995, as the level of idle cash funds available for investment had decreased in comparison to the prior year ended April 30, 1994.

The Company had no significant research and development contract revenue during the year ended April 30, 1995.

The Company's total costs and expenses increased approximately \$4,444,000 (or 180%) for the year ended April 30, 1995 in comparison to the year ended April 30, 1994. Cost of sales decreased approximately \$2,000 during the year ended April 30, 1995, in comparison to the prior year ended April 30, 1994, while sales of antibodies and other products decreased approximately \$4,000 during the year ended April 30, 1995. Research and development expenses decreased approximately \$91,000 (or 7%) for the year ended April 30, 1995 in comparison to the year ended April 30, 1994. This decrease in research and development expenses resulted primarily from an approximate \$140,000 decrease in expenses due to capitalization of inventory costs, and a \$160,000 decrease in development costs of the TNT antibody technologies, offset by approximately \$209,000 in increased research and development expenses relating to the Company's preparation for commencement of clinical trials of LYM-1 during the year ended April 30, 1995. During the year ended April 30, 1995, the Company produced significant quantities of LYM-1 antibody for sale and use when clinical trials begin. A portion of these production and testing costs of these LYM-1 inventories were capitalized during the year, whereas similar costs incurred prior to inventory production were expensed as research and development costs during the prior year ended April 30, 1994. During the year ended April 30, 1995, the Company decreased its TNT development costs by \$160,000, in comparison to the prior year ended April 30, 1994, as funds were redirected to LYM-1 clinical trial preparation. During the year ended April 30, 1995, research and development costs relating to the LYM-1 antibody increased by approximately \$209,000 due to a \$102,000 increase in salaries and related costs for clinical trial preparation and a \$107,000 increase in expenses during the year ended April 30, 1995 incurred in supporting the efforts of MBI to complete and obtaining NRC licensing for its Oklahoma LYM-1 antibody labeling facility.

General and administrative expenses incurred by the Company decreased approximately \$442,000 (or 39%) during the year ended April 30, 1995 in comparison to the prior year ended April 30, 1994. The decrease in general and administrative expenses during the year ended April 30, 1995 resulted primarily from \$300,000 expensed in the prior year ended April 30, 1994 associated with the vesting of contingent stock options and \$142,000 in shareholder meeting expenses incurred in the year ended April 30, 1994, which did not recur in the year ended April 30, 1995. Interest expense decreased \$3,000 during the year ended April 30, 1995 in comparison to the year ended April 30, 1994 due to lower levels of interest bearing debt outstanding during the year.

The Company incurred a \$4,849,591 charge to earnings during the year ended April 30, 1995 relating to the acquisition of the remaining minority interest of CBI, effective on July 26, 1994. The excess of the purchase price over net tangible assets acquired and liabilities assumed (notes receivable and accrued liabilities) of \$4,849,591 represents the difference between the fair value of the Company's common stock exchanged and the fair value of notes receivable and liabilities assumed and the difference between the fair value of the options to purchase the Company's common stock and the exercise price of the CBI options exchanged (\$2,577,120). The net assets of CBI acquired and assumed by the Company consisted of notes receivable, accrued liabilities and intangible assets related to in-process research and development technology associated with the TNT antibody. The technology associated with the TNT antibody has not reached technical feasibility, was in the early stages of clinical trials and did not have any known alternative use other than the potential for treating cancer patients. The Company expects the continued development of the TNT antibody technology and clinical trials to continue over the next several years. Costs associated with the continued development and clinical trials will be significant.

The Company recorded a \$132,071 reserve during the year ended April 30, 1995 for contract losses relating to current and future LYM-1 inventories which are committed to be sold at below the Company's expected cost to Alpha Therapeutics for use in the Phase III clinical trials of LYM-1.

### **LIQUIDITY AND CAPITAL RESOURCES**

At April 30, 1996, the Company had \$8,173,347 in cash, investments and receivables and a working capital surplus of \$7,460,514 compared to \$38,020 in cash and receivables and a working capital deficit of \$934,121 at April 30, 1995. The Company raised net proceeds of approximately \$1,507,000 from the sale of Common Stock and net proceeds of \$7,138,000 from the sale of the Class B Preferred Stock during the year ended April 30, 1996.

### **CAPITAL COMMITMENTS**

At April 30, 1996, the Company had no material commitments to acquire additional assets, but expects to acquire additional assets, building improvements and equipment during the year ending April 30, 1997 to expand its office and production facilities.

## **ADDITIONAL FACTORS THAT MAY AFFECT FUTURE RESULTS**

**FUTURE OPERATING RESULTS.** Future operating results may be impacted by a number of factors that could cause actual results to differ materially from those stated herein, which reflect management's current expectations. These factors include worldwide economic and political conditions, industry specific factors, the Company's ability to maintain access to external financing sources and its financial liquidity, the Company's ability to timely develop and produce commercially viable products at competitive prices, the availability and cost of components of those products, and the Company's ability to manage expense levels.

**NEED FOR ADDITIONAL CAPITAL.** At April 30, 1996, the Company had approximately \$8,078,000 cash and short term investments which approximates 27 months of expenses. The Company has continued to experience negative cash flows since its inception and expects the negative cash flow to continue for the foreseeable future. The Company expects that the monthly negative cash flow will increase as a result of increased activities with the Phase III clinical trials for LYM-1 and the significantly increased research and development with the Company's other products, including Tumor Necrosis Therapy ("TNT"). As a result of the increased expenditure of funds, the Company believes that it will be necessary for the Company to raise additional capital to sustain the research and development and provide for future clinical trials. The Company must raise additional equity funds in order to continue its operations until it is able to generate sufficient additional revenue from the sale and licensing of its products. There can be no assurance that the Company will be successful in raising such funds on terms acceptable to it or at all, or that sufficient additional capital will be raised to research and develop the Company's additional products. The Company is discussing the possibility of raising additional funds with several investment banking firms, but as of April 30, 1996, the Company had not entered into any firm commitments for additional funds. If the initial results from the Phase II/III clinical trials of LYM-1 are poor, the results may have a material adverse effect upon the Company's ability to raise additional capital, which would affect the Company's ability to continue a full-scale research and development effort for its antibody technologies. The Company's future success is highly dependent upon its continued access to sources of financing which it believes are necessary for the continued growth of the Company. In the event the Company is unable to maintain access to its existing financing sources, or obtain other sources of financing there would be a material adverse effect on the Company's business, financial position and results of operations.

**COMPETITION.** The biotechnology industry is intensely competitive and changing rapidly. Substantially all of the Company's existing competitors have larger technical staffs, more established and larger research budgets and significantly greater financial resources than the Company. There can be no assurance that these competitors will not be able to expend resources to develop their products prior to the Company's product being granted approval for marketing by the U.S. Food and Drug Administration. There can be no assurance that the Company will be able to compete successfully or that competition will not have a material adverse effect on the Company's results of operation.

**TECHNOLOGY.** The Company's future success will depend significantly upon its ability to develop and test workable products which the Company will seek FDA approval to market to

certain defined groups. A significant risk remains as to the technological, performance and commercial success of the Company's technology and products. The products currently under development by the Company will require significant additional laboratory and clinical testing and investment over the foreseeable future. The significant research, development, and testing activities, together with resultant increases in associated expenses, are expected to result in operating losses for the foreseeable future. Although the Company is optimistic that it will be able to successfully complete development of one or more of its products, there can be no assurance that the Company's research and development activities will be successfully completed; that any proposed products will prove to be effective in clinical trials; that the Company will be able to obtain all necessary governmental clearances and approvals to market its products; that such proposed products will prove to be commercially viable or successfully marketed; or that the Company will ever achieve significant revenues or profitable operations. In addition, the Company may encounter unanticipated problems, including development, manufacturing, distribution and marketing difficulties. The failure to adequately address such difficulties could have a material adverse effect on the Company's prospects.

**REGULATION.** The Company's products are subject to extensive government regulation in the United States by federal, state and local agencies including the Food and Drug Administration. The process of obtaining and maintaining FDA and other required regulatory approvals for the Company's products is lengthy, expensive and uncertain. There can be no assurance that the Company can obtain FDA or other regulatory approval for the marketing of its products or that changes in existing regulations or the adoption of new regulations will not occur which will adversely affect the Company.

**EARTHQUAKE RISKS.** The Company's corporate headquarters facility, at which the majority of its research and development activities are conducted, is located near major earthquake faults which have experienced earthquakes in the past. The Company does not carry earthquake insurance on its facility due to its prohibitive cost. In the event of a major earthquake or other disaster affecting the Company's facilities, the operations and operating results of the Company could be adversely affected.

**STOCK PRICE FLUCTUATIONS.** The Company's participation in the highly competitive biotechnology industry often results in significant volatility in the Company's common stock price. This volatility in the stock price is a significant risk investors should consider.

**FORWARD LOOKING STATEMENTS.** This Annual Report on Form 10-K contains certain forward-looking statements that are based on current expectations. In light of the important factors that can materially affect results, including those set forth above and elsewhere in this Form 10-K, the inclusion of forward-looking information herein should not be regarded as a representation by the Company or any other person that the objectives or plans of the Company will be achieved. The Company may encounter competitive, technological, financial and business challenges making it more difficult than expected to continue to develop, market and manufacture its products; competitive conditions within the industry may change adversely; upon development of the Company's products, demand for the Company's products may weaken; the market may not accept the Company's products; the Company may be unable to retain existing key management personnel; the Company's forecasts may not accurately anticipate market demand; and there may be

other material adverse changes in the Company's operations or business. Certain important factors affecting the forward looking statements made herein include, but are not limited to (i) accurately forecasting capital expenditures, and (ii) obtaining new sources of external financing prior to the expiration of existing support arrangements or capital. Assumptions relating to budgeting, marketing, product development and other management decisions are subjective in many respects and thus susceptible to interpretations and periodic revisions based on actual experience and business developments, the impact of which may cause the Company to alter its capital expenditure or other budgets, which may in turn affect the Company's financial position and results of operations.

**PART IV**

**ITEM 14. EXHIBITS, FINANCIAL STATEMENT SCHEDULES, AND REPORTS ON FORM 8-K**

(a) (1) Financial Statements

The financial statements and schedules listed below are filed as part of this Report:

|  | Page       |
|--|------------|
|  | ----       |
| Independent Auditors' Report   | F-1        |
| Balance Sheets as of<br>April 30, 1996 and 1995  | F-2 & F-3  |
| Statements of Operations<br>for each of the three years in the period<br>ended April 30, 1996.                     | F-4        |
| Statements of Stockholders' Equity<br>(Deficit) for each of the three years in the period<br>ended April 30, 1996. | F-5 & F-6  |
| Statements of Cash Flows<br>for each of the three years<br>in the period ended April 30, 1996                      | F-7 & F-8  |
| Notes to Financial Statements  | F-9 - F-21 |
| (2) Financial Statement Schedules  |            |
| II Valuation and Qualifying Accounts   | F-22       |

(3) Exhibits

| Exhibit<br>Number | Description   | Sequential<br>Page No. |
|-------------------|---|------------------------|
| - - - - -         | - - - - -   | - - - - -              |
| 3.1               | Articles of Incorporation of the Registrant, as Amended to Date<br>(Incorporated by reference to the exhibit contained in Registrant's<br>Current Report on Form 8-K dated December 27, 1995, as filed with<br>the Commission on or about January 24, 1996) |                        |
| 3.2               | Bylaws of the Registrant, as currently in effect  | **                     |

| Exhibit<br>Number<br>----- | Description<br>-----  | Sequential<br>Page No.<br>----- |
|----------------------------|---|---------------------------------|
| 4.1                        | Form of Certificate for Common Stock  | **                              |
| 4.2                        | Form of Techniclone Research Partners I Warrants  | *                               |
| 4.3                        | Form of Series A Convertible Debentures   | *                               |
| 4.4                        | Form of Subscription Agreement entered into with Series B Convertible Preferred Stock Subscribers (Incorporated by reference to Exhibit 4.1 contained in Registrant's Report on Form 8-K dated December 27, 1995, as filed with the Commission on or about January 24, 1996)  |                                 |
| 4.5                        | Registration Rights Agreement dated December __, 1995, by and among Swartz Investments, Inc. and the holders of the Registrant's Series B Convertible Preferred Stock (incorporated by reference to Exhibit 4.2 contained in Registrant's Current Report on Form 8-K dated December 27, 1995 as filed with the Commission on or about January 24, 1996) |                                 |
| 4.6                        | Warrant to Purchase Common Stock of Registrant issued to Swartz Investments, Inc. (Incorporated by reference to Exhibit 4.3 contained in Registrant's Current Report on Form 8-K dated December 27, 1995 as filed with the Commission on or about January 24, 1996)   |                                 |
| 10.5                       | Research and Development Contract, dated December 31, 1981 and amended March 1, 1982, between Registrant and Celltech Partners I  | **                              |
| 10.6                       | Option Agreement, dated December 31, 1981 and amended March 1, 1982, between Registrant and Celltech Partners   | **                              |
| 10.12                      | Secrecy Agreement, dated April 24, 1981, and proposed License Agreement by and between Registrant and the Regents of the University of California   | **                              |
| 10.16                      | Agreement to purchase Registrant's Stock dated June 16, 1986, between Registrant and American Cyanamid Company  | ***                             |
| 10.17                      | Agreement to purchase 400,000 shares of Registrant's Common Stock dated April 29, 1988 between Registrant and American Cyanamid Company   | ****                            |
| 10.22                      | 1982 Stock Option Plan  | *****                           |

| Exhibit<br>Number<br>----- | Description<br>-----   | Sequential<br>Page No.<br>----- |
|----------------------------|--|---------------------------------|
| 10.23                      | Incentive Stock Option, Nonqualified Stock Option and Restricted Stock Purchase Plan - 1986  | *****                           |
| 10.24                      | Cancer Biologics Incorporated Incentive Stock Option, Nonqualified Stock Option and Restricted Stock Purchase Plan - 1987  | *                               |
| 10.25                      | Amendment to 1982 Stock Option Plan dated March 1, 1988  | *                               |
| 10.26                      | Amendment to 1986 Stock Option Plan dated March 1, 1988  | *                               |
| 10.27                      | License Agreement dated May 12, 1986 between Registrant and Cancer Biologics Incorporated  | *                               |
| 10.28                      | Lease Agreement dated February 1, 1988 between Registrant and McKellar Development of La Jolla   | *                               |
| 10.29                      | Stock Purchase Agreement dated November 1987, between Registrant and Cancer Biologics Incorporated   | *                               |
| 10.30                      | Lease Agreement dated September 10, 1991 between Registrant and McKellar Development of La Jolla   |                                 |
| 10.31                      | Agreement dated February 5, 1996, between Cambridge Antibody Technology, Ltd. and Registrant (Incorporated by reference to Exhibit 10.1 contained in Registrant's Current Report on Form 8-K dated February 5, 1996, as filed with the Commission on or about February 8, 1996)          |                                 |
| 10.32                      | Distribution Agreement dated February 29, 1996, between Biotechnology Development, Ltd. and Registrant (Incorporated by reference to Exhibit 10.1 contained in Registrant's Current Report on Form 8-K dated February 29, 1996, as filed with the Commission on or about March 7, 1996)  |                                 |
| 10.33                      | Option Agreement dated February 29, 1996, by and between Biotechnology Development, Ltd. And Registrant (Incorporated by reference to Exhibit 10.2 contained in Registrant's Current Report on Form 8-K dated February 29, 1996, as filed with the Commission on or about March 7, 1996) |                                 |

| Exhibit<br>Number<br>----- | Description<br>-----   | Sequential<br>Page No.<br>----- |
|----------------------------|--|---------------------------------|
| 10.34                      | Purchase Agreement for Real Property and Escrow Instructions dated as of March 22, 1996, by and between TR Koll Tustin Tech Corp. and Registrant (Incorporated by reference to Exhibit 10.1 contained in Registrant's Current Report on Form 8-K dated March 25, 1996, as filed with the Commission on or about April 5, 1996) |                                 |
| 11.1                       | Computation of Net Income (Loss) Per Share   | 39                              |
| 22                         | Subsidiaries of the Registrant   | None                            |
| 23                         | Consent of Deloitte & Touche LLP   | 40                              |
| 27                         | Financial Data Schedule  | 41                              |

(b) Reports on Form 8-K:

(i) Current Report on Form 8-K as filed with the Commission on January 24, 1996, reporting the issuance and sale of the Series B Convertible Preferred Stock

(ii) Current Report on Form 8-K as filed with the Commission on February 8, 1996, reporting the agreement with Cambridge Antibody Technology, Ltd.

(iii) Current Report on Form 8-K as filed with the Commission on March 7, 1996, reporting the Distribution Agreement with Biotechnology Development, Ltd.

(iv) Current Report on Form 8-K as filed with the Commission on April 5, 1996, reporting the agreement to purchase the Company's facility

\* Incorporated by reference to the exhibit of the same number contained in Registrant's Annual Report on Form 10-K for the year ended April 30, 1988.

\*\* Incorporated by reference to the exhibit of the same number contained in Registrant's Registration Statement on Form S-18 (File No. 2-78552).

\*\*\* Incorporated by reference to the exhibit of the same number contained in Registrant's Annual Report on Form 10-K for the year ended April 30, 1986.

\*\*\*\* Incorporated by reference to the exhibit contained in Registrant's Current Report on Form 8-K dated April 29, 1988.

\*\*\*\*\* Incorporated by reference to the exhibit contained in Registrant's Registration Statement on Form S-8 filed August 4, 1983 (File No. 2-85628).

\*\*\*\*\* Incorporated by reference to the exhibit contained in Registrant's Registration Statement on Form S-8 dated June 16, 1987 (File No. 33-15102).

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this Amendment to be signed on its behalf by the undersigned, thereunto duly authorized.

### TECHNICLONE INTERNATIONAL CORPORATION

Dated: March 3, 1997 By: /s/Lon H. Stone

**Lon H. Stone, President**

Pursuant to the requirements of the Securities Exchange Act of 1934, this Amendment has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

| Signature<br>-----  | Capacity<br>-----   | Date<br>-----  |
|---|---|----------------|
| /s/ Lon H. Stone<br>-----<br>Lon H. Stone                             | Chairman of the Board,<br>President, Chief Executive<br>Officer and Director  | March 3, 1997  |
| /s/William V. Moding<br>-----<br>William V. Moding                    | Vice President-Finance,<br>Chief Financial Officer,<br>Secretary and Director | March 3, 1997  |
| /s/Rudolph C. Shepard<br>-----<br>Rudolph C. Shepard                  | Assistant Secretary<br>and Director   | March 3, 1997  |
| /s/ Clive R. Taylor, M.D.<br>-----<br>Clive R. Taylor, M.D.,<br>Ph.D. | Director  | March 3, 1997  |
| -----<br>Edward Joseph Legere II                                      | Director  | March __, 1997 |
| -----<br>Carmelo J. Santoro   | Director  | March __, 1997 |

## INDEPENDENT AUDITORS' REPORT

To the Board of Directors and Stockholders of Techniclone International Corporation:

We have audited the accompanying balance sheets of Techniclone International Corporation (the Company) as of April 30, 1996 and 1995 and the related statements of operations, stockholders' equity (deficit) and cash flows for each of the three years in the period ended April 30, 1996. Our audits also included the financial statement schedule listed in the index at Item 14. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such financial statements present fairly, in all material respects, the financial position of Techniclone International Corporation as of April 30, 1996 and 1995, and the results of its operations and its cash flows for each of the three years in the period ended April 30, 1996 in conformity with generally accepted accounting principles. Also, in our opinion, such financial statement schedule, when considered in relation to the basic financial statements taken as a whole presents fairly in all material respects the information set forth therein.

*/s/ Deloitte & Touche LLP*

*Costa Mesa, California  
June 21, 1996*

**TECHNICLONE INTERNATIONAL CORPORATION**

**BALANCE SHEETS  
AS OF APRIL 30, 1996 AND 1995**

|  | 1996          | 1995       |
|--|---------------|------------|
|  | -----         | -----      |
| ASSETS   |               |            |
| CURRENT ASSETS:                                |               |            |
| Cash and cash equivalents (Note 3)             | \$ 4,179,313  | \$ 35,642  |
| Short-term investments (Note 3)                | 3,898,888     |            |
| Accounts receivable, net (Note 5)              | 95,146        | 2,378      |
| Inventories, net (Note 3)                      | 93,921        | 226,457    |
| Prepaid expenses and other current assets      | 17,294        |            |
|  | -----         | -----      |
| Total current assets                           | 8,284,562     | 264,477    |
| PROPERTY (Notes 3 and 4):                      |               |            |
| Land   | 525,255       |            |
| Building and improvements                      | 1,298,416     |            |
| Laboratory equipment                           | 1,139,663     | 985,026    |
| Furniture and fixtures                         | 78,155        | 30,844     |
|  | -----         | -----      |
|  | 3,041,489     | 1,015,870  |
| Less accumulated depreciation and amortization | (722,436)     | (583,328)  |
|  | -----         | -----      |
| Property, net                                  | 2,319,053     | 432,542    |
| OTHER ASSETS (Note 3):                         |               |            |
| Patents, net                                   | 166,585       | 154,081    |
| Other  | 5,557         | 5,557      |
|  | -----         | -----      |
| Total other assets                             | 172,142       | 159,638    |
|  | -----         | -----      |
|  | \$ 10,775,757 | \$ 856,657 |
|  | =====         | =====      |

TECHNICLONE INTERNATIONAL CORPORATION

BALANCE SHEETS

AS OF APRIL 30, 1996 AND 1995 (CONTINUED)

|   | 1996          | 1995         |
|---|---------------|--------------|
| LIABILITIES AND STOCKHOLDERS' EQUITY (DEFICIT)                |               |              |
| CURRENT LIABILITIES:  |               |              |
| Accounts payable  | \$ 230,144    | \$ 137,878   |
| Accrued legal and accounting fees (Note 10)                   | 99,495        | 334,741      |
| Accrued payroll and related costs                             | 88,791        | 260,301      |
| Accrued license termination fee (Note 6)                      | 100,000       | 100,000      |
| Accrued royalties (Note 6)                                    | 61,667        | 75,168       |
| Accrued interest (Note 4)                                     |               | 90,910       |
| Reserve for contract losses (Note 11)                         | 173,563       | 132,071      |
| Current portion of long-term debt (Note 4)                    | 32,968        |              |
| Other current liabilities (Note 5)                            | 37,420        | 67,529       |
|   | -----         | -----        |
| Total current liabilities                                     | 824,048       | 1,198,598    |
| LONG-TERM DEBT (Note 4)                                       | 987,032       |              |
| LONG-TERM DEBT TO RELATED PARTY (Note 4)                      |               | 258,500      |
| COMMITMENTS (Notes 5 and 6)                                   |               |              |
| STOCKHOLDERS' EQUITY (DEFICIT) (Notes 2, 4, 6, 7 and 8):      |               |              |
| Preferred stock - \$1 par value; authorized 100,000 shares:   |               |              |
| Class A convertible preferred stock, shares outstanding -     |               |              |
| 1996, no shares; 1995, 4,225 shares                           |               |              |
| (liquidation preference of \$253,500 - 1995)                  |               | 4,225        |
| Class B convertible preferred stock, shares outstanding -     |               |              |
| 1996, 6,800 shares; 1995, no shares                           |               |              |
| (liquidation preference of \$7,027,288 - 1996)                | 6,800         |              |
| Common stock - no par value; authorized 30,000,000 shares;    |               |              |
| outstanding -1996, 20,048,014 shares; 1995, 16,768,909 shares | 21,133,968    | 17,730,648   |
| Additional paid-in capital                                    | 6,061,171     | 227,246      |
| Accumulated deficit   | (17,760,680)  | (18,085,978) |
|   | -----         | -----        |
|   | 9,441,259     | (123,859)    |
| Less notes receivable from sale of common stock               | (476,582)     | (476,582)    |
|   | -----         | -----        |
| Net stockholders' equity (deficit)                            | 8,964,677     | (600,441)    |
|   | -----         | -----        |
|   | \$ 10,775,757 | \$ 856,657   |
|   | =====         | =====        |

**TECHNICLONE INTERNATIONAL CORPORATION**

**STATEMENTS OF OPERATIONS  
FOR EACH OF THE THREE YEARS IN THE PERIOD ENDED APRIL 30, 1996**

|   | 1996       | 1995           | 1994           |
|---|------------|----------------|----------------|
| REVENUES (Notes 3 and 6):                               |            |                |                |
| Net product sales                                       | \$ 2,580   | \$ -           | \$ 4,400       |
| Licensing agreements                                    | 3,002,244  | 7,265          | 56,375         |
| Interest income   | 138,499    | 126            | 8,591          |
|   | -----      | -----          | -----          |
| Total revenues  | 3,143,323  | 7,391          | 69,366         |
| COSTS AND EXPENSES (Notes 2, 3, 4, 5, 6, 8, 10 and 11): |            |                |                |
| Cost of sales   | 2,580      |                | 1,680          |
| Research and development                                | 1,679,558  | 1,225,072      | 1,315,898      |
| General and administrative:                             |            |                |                |
| Unrelated entities                                      | 947,816    | 547,133        | 914,142        |
| Affiliates  | 170,659    | 137,326        | 212,594        |
| Interest (primarily to related parties)                 | 17,412     | 27,833         | 30,467         |
| Charges related to merger                               |            | 4,849,591      | -              |
| Contract losses   | -          | 132,071        | -              |
|   | -----      | -----          | -----          |
| Total costs and expenses                                | 2,818,025  | 6,919,026      | 2,474,781      |
|   | -----      | -----          | -----          |
| NET INCOME (LOSS)                                       | \$ 325,298 | \$ (6,911,635) | \$ (2,405,415) |
|   | =====      | =====          | =====          |
| NET INCOME (LOSS) PER SHARE -                           |            |                |                |
| PRIMARY (Note 3)  | \$0.02     | (\$0.44)       | (\$0.18)       |
|   | =====      | =====          | =====          |
| NET INCOME (LOSS) PER SHARE -                           |            |                |                |
| FULLY DILUTED (Note 3)                                  | \$0.02     | (\$0.44)       | (\$0.18)       |
|   | =====      | =====          | =====          |

TECHNICLONE INTERNATIONAL CORPORATION

STATEMENTS OF STOCKHOLDERS' EQUITY (DEFICIT)  
FOR EACH OF THE THREE YEARS IN THE PERIOD ENDED APRIL 30, 1996

|   | PREFERRED STOCK                  |                        | COMMON STOCK  |   |
|---|----------------------------------|------------------------|---|---|
|   | SHARES                           | AMOUNT                 | SHARES  | AMOUNT                                      |
| BALANCES, May 1, 1993   | 10,000                           | \$ 10,000              | 12,759,393  | \$ 8,785,520                                |
| Common stock issued for cash,<br>net of issuance costs of \$38,696                    |                                  |                        | 1,403,232   | 1,734,129                                   |
| Issuance of compensatory options<br>(Note 8)  |                                  |                        |   | 296,000                                     |
| Net loss  |                                  |                        |   |   |
| BALANCES, April 30, 1994  | 10,000                           | 10,000                 | 14,162,625  | 10,815,649                                  |
| Common stock issued for cash,<br>net of issuance costs of \$15,132                    |                                  |                        | 1,221,978   | 1,499,118                                   |
| Common stock issued upon<br>conversion of preferred stock                             | (5,775)                          | (5,775)                | 288,750   | 311,318                                     |
| Common stock issued in exchange<br>for services                                       |                                  |                        | 10,000  | 12,500                                      |
| Common stock issued upon exercise<br>of options                                       |                                  |                        | 6,223   | 10,890                                      |
| Common stock and compensatory<br>options issued upon merger of<br>subsidiary (Note 2) |                                  |                        | 1,079,333   | 5,081,173                                   |
| Net loss  |                                  |                        |   |   |
| BALANCES, April 30, 1995  | 4,225                            | 4,225                  | 16,768,909  | 17,730,648                                  |
|   | ADDITIONAL<br>PAID-IN<br>CAPITAL | ACCUMULATED<br>DEFICIT | NOTES<br>RECEIVABLE<br>FROM SALE OF<br>COMMON STOCK | NET<br>STOCKHOLDERS'<br>EQUITY<br>(DEFICIT) |
| BALANCES, May 1, 1993   | \$ 532,789                       | \$(8,768,928)          | \$ (245,000)  | \$ 314,381                                  |
| Common stock issued for cash,<br>net of issuance costs of \$38,696                    |                                  |                        |   | 1,734,129                                   |
| Issuance of compensatory options<br>(Note 8)  |                                  |                        |   | 296,000                                     |
| Net loss  |                                  | (2,405,415)            |   | (2,405,415)                                 |
| BALANCES, April 30, 1994  | 532,789                          | (11,174,343)           | (245,000)   | (60,905)                                    |
| Common stock issued for cash,<br>net of issuance costs of \$15,132                    |                                  |                        |   | 1,499,118                                   |
| Common stock issued upon<br>conversion of preferred stock                             | (305,543)                        |                        |   |   |
| Common stock issued in exchange<br>for services                                       |                                  |                        |   | 12,500                                      |
| Common stock issued upon exercise<br>of options                                       |                                  |                        |   | 10,890                                      |
| Common stock and compensatory<br>options issued upon merger of<br>subsidiary (Note 2) |                                  |                        | (231,582)   | 4,849,591                                   |
| Net loss  |                                  | (6,911,635)            |   | (6,911,635)                                 |
| BALANCES, April 30, 1995  | 227,246                          | (18,085,978)           | (476,582)   | (600,441)                                   |

TECHNICLONE INTERNATIONAL CORPORATION

STATEMENTS OF STOCKHOLDERS' EQUITY (DEFICIT)  
FOR EACH OF THE THREE YEARS IN THE PERIOD ENDED APRIL 30, 1996 (CONTINUED)

|  | PREFERRED STOCK |          | COMMON STOCK |               |
|--|-----------------|----------|--------------|---------------|
|  | SHARES          | AMOUNT   | SHARES       | AMOUNT        |
| Common stock issued for cash   | -               | \$ -     | 1,770,396    | \$ 1,289,352  |
| Class B preferred stock issued for cash,<br>net of issuance costs of \$1,062,456                         | 8,200           | 8,200    |              |               |
| Common stock issued upon conversion<br>of Class A preferred stock  | (4,225)         | (4,225)  | 338,000      | 227,760       |
| Common stock issued upon conversion<br>of Class B preferred stock  | (1,400)         | (1,400)  | 469,144      | 1,218,605     |
| Common stock issued upon conversion<br>of note payable and accrued interest<br>to related party (Note 4) |                 |          | 235,000      | 258,500       |
| Common stock issued upon<br>conversion of accrued expenses<br>and other current liabilities              |                 |          | 183,333      | 134,000       |
| Common stock issued upon exercise of<br>stock options  |                 |          | 226,132      | 218,003       |
| Common stock issued upon exercise of<br>stock options in exchange for services                           |                 |          | 57,100       | 57,100        |
| Proceeds from sale of stock purchase<br>warrants, net  |                 |          |              |               |
| Net income   |                 |          |              |               |
| BALANCES, April 30, 1996   | 6,800           | \$ 6,800 | 20,048,014   | \$ 21,133,968 |

|  | ADDITIONAL<br>PAID-IN<br>CAPITAL | ACCUMULATED<br>DEFICIT | NOTES<br>RECEIVABLE<br>FROM SALE OF<br>COMMON STOCK | NET                                  |
|--|----------------------------------|------------------------|---|--------------------------------------|
|  |                                  |                        |   | STOCKHOLDERS'<br>EQUITY<br>(DEFICIT) |
| Common stock issued for cash   | \$ -                             | \$ -                   | \$ -  | \$ 1,289,352                         |
| Class B preferred stock issued for cash,<br>net of issuance costs of \$1,062,456                         | 7,129,344                        |                        |   | 7,137,544                            |
| Common stock issued upon conversion<br>of Class A preferred stock  | (223,535)                        |                        |   |                                      |
| Common stock issued upon conversion<br>of Class B preferred stock  | (1,217,205)                      |                        |   |                                      |
| Common stock issued upon conversion<br>of note payable and accrued interest<br>to related party (Note 4) | 104,697                          |                        |   | 363,197                              |
| Common stock issued upon<br>conversion of accrued expenses<br>and other current liabilities              |                                  |                        |   | 134,000                              |
| Common stock issued upon exercise of<br>stock options  |                                  |                        |   | 218,003                              |
| Common stock issued upon exercise of<br>stock options in exchange for services                           |                                  |                        |   | 57,100                               |
| Proceeds from sale of stock purchase<br>warrants, net  | 40,624                           |                        |   | 40,624                               |
| Net income   |                                  | 325,298                |   | 325,298                              |
| BALANCES, April 30, 1996   | \$ 6,061,171                     | \$ (17,760,680)        | \$ (476,582)  | \$ 8,964,677                         |

**TECHNICLONE INTERNATIONAL CORPORATION**

**STATEMENTS OF CASH FLOWS  
FOR EACH OF THE THREE YEARS IN THE PERIOD ENDED APRIL 30, 1996**

|  | 1996        | 1995           | 1994           |
|--|-------------|----------------|----------------|
| CASH FLOWS FROM OPERATING ACTIVITIES:  |             |                |                |
| Net income (loss)  | \$ 325,298  | \$ (6,911,635) | \$ (2,405,415) |
| Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities: |             |                |                |
| Depreciation and amortization  | 169,162     | 151,368        | 184,194        |
| Charges related to merger  |             | 4,849,591      |                |
| Common stock issued for services   | 57,100      | 12,500         |                |
| Issuance of compensatory options   |             |                | 296,000        |
| Conversion of interest expense into shares of common stock   | 13,787      |                |                |
| Increase in reserves   |             | 230,793        |                |
| Changes in operating assets and liabilities:   |             |                |                |
| Accounts receivable  | (92,768)    | (2,378)        | 2,400          |
| Inventories  | 132,536     | (236,499)      | (57,854)       |
| Prepaid expenses and other current assets  | (17,294)    |                |                |
| Deposits   |             | 33,600         | (33,600)       |
| Accounts payable and accrued legal and accounting fees   | (142,980)   | 171,980        | 84,543         |
| Accrued license termination fee  |             |                | 100,000        |
| Other accrued expenses and current liabilities   | (39,628)    | 244,106        | 87,119         |
|  | -----       | -----          | -----          |
| Net cash provided by (used in) operating activities  | 405,213     | (1,456,574)    | (1,742,613)    |
| CASH FLOWS FROM INVESTING ACTIVITIES:  |             |                |                |
| Purchase of short-term investments   | (3,898,888) |                |                |
| Property acquisitions  | (2,025,619) | (39,262)       | (55,357)       |
| Increase in other assets   | (42,558)    | (7,632)        | (52,690)       |
|  | -----       | -----          | -----          |
| Net cash used in investing activities  | (5,967,065) | (46,894)       | (108,047)      |
| CASH FLOWS FROM FINANCING ACTIVITIES:  |             |                |                |
| Net proceeds from sale of preferred stock  | 7,137,544   |                |                |
| Proceeds from issuance of common stock   | 1,547,979   | 1,510,008      | 1,734,129      |
| Proceeds from issuance of long-term debt   | 1,020,000   |                |                |
|  | -----       | -----          | -----          |
| Net cash provided by financing activities  | 9,705,523   | 1,510,008      | 1,734,129      |

**TECHNICLONE INTERNATIONAL CORPORATION**

**STATEMENTS OF CASH FLOWS  
FOR EACH OF THE THREE YEARS IN THE PERIOD ENDED APRIL 30, 1996 (CONTINUED)**

|   | 1996         | 1995         | 1994         |
|---|--------------|--------------|--------------|
| NET INCREASE (DECREASE) IN CASH AND<br>CASH EQUIVALENTS | \$ 4,143,671 | \$ 6,540     | \$ (116,531) |
| CASH AND CASH EQUIVALENTS,<br>beginning of year         | 35,642       | 29,102       | 145,633      |
|   | -----        | -----        | -----        |
| CASH AND CASH EQUIVALENTS,<br>end of year               | \$ 4,179,313 | \$ 35,642    | \$ 29,102    |
|   | =====        | =====        | =====        |
| SUPPLEMENTAL INFORMATION:                               |              |              |              |
| Merger of subsidiary (Note 2):                          |              |              |              |
| Common stock issued                                     |              | \$ 2,504,053 |              |
| Compensatory options issued                             |              | 2,577,120    |              |
| Notes receivable assumed                                |              | (231,582)    |              |
|   |              | -----        |              |
| Charges related to merger                               |              | \$ 4,849,591 |              |
|   |              | =====        |              |
| Interest paid   | \$ 3,625     | \$ 6,998     | \$ 9,787     |
| Income taxes paid                                       | \$ 800       | \$ 1,600     | \$ 1,600     |

For supplemental information relating to conversion of preferred stock into common stock, common stock issued in exchange for services, common stock issued upon merger and other noncash transactions, see the statements of stockholders' equity (deficit) and Notes 2, 7, 8 and 11.

NONCASH INVESTING AND FINANCING

ACTIVITIES:

|  |            |      |      |
|--|------------|------|------|
| Common stock issued upon conversion of accrued<br>expenses and other current liabilities                       | \$ 134,000 | \$ - | \$ - |
| Common stock issued upon conversion of note<br>payable and forgiveness of accrued interest to<br>related party | \$ 363,197 | \$ - | \$ - |

# TECHNICLONE INTERNATIONAL CORPORATION

## NOTES TO FINANCIAL STATEMENTS

FOR EACH OF THE THREE YEARS IN THE PERIOD ENDED APRIL 30, 1996

### 1. GENERAL AND NATURE OF OPERATIONS

Nature of Operations - Techniclone International Corporation (the Company) was incorporated on June 3, 1981 under the laws of the State of California. The Company is engaged in research and development of new technologies used in the production of monoclonal antibodies and the production of specific antibodies with prospective research, diagnostic and therapeutic applications. The Company's activities are primarily focused on innovative drug delivery systems that permit the destruction or treatment of cancerous tumors.

Going Concern - The accompanying financial statements have been prepared on a going concern basis, which contemplates the realization of assets and the satisfaction of liabilities in the normal course of business. As shown in the financial statements, the Company suffered losses in fiscal 1995 and 1994 and had an accumulated deficit at April 30, 1996. During October 1992, the Company terminated certain licensing rights with a stockholder and entered into a new licensing agreement with an unrelated entity. Under the termination agreement, the Company will be required to make certain payments, as defined. The new agreement provides for, among other things, the right for the Company to suggest input on the development and clinical trial process for its LYM-1 antibody technology. In addition, the agreement provides for payments to the Company upon attainment of certain milestones and guaranteed sales prices for specified sales of LYM-1 products (Note 6).

Historically, the Company has relied on third party and investor funds to fund its operations and clinical trials, and management expects to receive additional funds in the future. There can be no assurances that this funding will be received. If the Company does not receive additional funding, it will be forced to scale back operations and it could have a material adverse effect on the Company. The Company's continuation as a going concern is dependent on its ability to generate sufficient cash flow to meet its obligations on a timely basis, to obtain additional financing as may be required and, ultimately, to attain successful operations. During fiscal 1996, the Company received significant funding through the issuance of preferred stock (Note 7) and a foreign distribution agreement (Note 6) which has resulted in significant available cash as of April 30, 1996. Management believes that the cash and cash equivalents and short-term investments aggregating approximately \$8,078,000 as of April 30, 1996 are sufficient to support the Company's estimated operations and other cash needs through at least April 30, 1997.

### 2. MERGER

In June 1994, the Company's stockholders approved the acquisition of the remaining minority interest in the Company's 62%-owned subsidiary, Cancer Biologics Incorporated (CBI). Pursuant to the agreement and plan of merger, each share of CBI common stock was converted into the right to receive one share of the Company's common stock and each CBI option was converted into the right to acquire shares of the Company's common stock with the same terms and conditions as specified in the CBI option agreements. At July 26, 1994, the closing date of the merger, CBI had

**TECHNICLONE INTERNATIONAL CORPORATION**

**NOTES TO FINANCIAL STATEMENTS**

**FOR EACH OF THE THREE YEARS IN THE PERIOD ENDED APRIL 30, 1996 (CONTINUED)**

1,079,333 common shares outstanding and options to purchase an additional 1,416,000 common shares were also outstanding.

The acquisition of the minority interest was accounted for utilizing the purchase method. The excess of the purchase price over net tangible assets acquired and liabilities assumed (notes receivable and accrued liabilities) of \$4,849,591 represents the difference between the fair value of the Company's common stock exchanged and the fair value of net assets purchased of \$2,272,471 and the difference between the fair value of the options to purchase the Company's common stock and the exercise price of the CBI options exchanged of \$2,577,120. The excess of the purchase price over the net tangible assets acquired represents the amount paid for acquired technology (TNT antibody) and related intangible assets. The excess purchase price of \$4,849,591 was charged to operations on the effective date of the merger as the TNT antibody technology had not reached technology feasibility and the technology had no known future alternative uses other than the possibility for treating cancer patients.

The acquisition of the remaining minority interests of CBI is not expected to have a significant effect on the future operations of the Company as the Company was funding all costs and absorbing all losses of CBI.

**3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Cash Equivalents** - The Company considers all highly-liquid, short-term investments with an initial maturity of three months or less to be cash equivalents.

**Short-term Investments** - Short-term investments represent six-month term treasury bills which expire at various dates through July 1996, are classified as held-to-maturity, and are stated at cost, which approximates fair value.

**Inventories** - Inventories are stated at the lower of first-in, first-out cost or market and consist of the following at April 30:

|                     | 1996      | 1995       |
|---------------------|-----------|------------|
| Raw materials       | \$ 20,960 | \$ 11,300  |
| Laboratory supplies | 19,598    | 16,510     |
| Finished goods      | 79,885    | 297,369    |
| Reserves            | (26,522)  | (98,722)   |
|                     | -----     | -----      |
|                     | \$ 93,921 | \$ 226,457 |
|                     | =====     | =====      |

## TECHNICLONE INTERNATIONAL CORPORATION

### NOTES TO FINANCIAL STATEMENTS FOR EACH OF THE THREE YEARS IN THE PERIOD ENDED APRIL 30, 1996 (CONTINUED)

The Company estimates reserves on its inventory after considering the inventory on hand, anticipated usage of the inventory and any sales agreements for inventory at fixed prices. The reserves at April 30, 1995 and 1996, related to inventory quantities in excess of anticipated usage and costs in excess of future sales prices for inventories to be used in the LYM-1 clinical trials.

Property - Property is recorded at cost. Depreciation and amortization are computed using the straight-line method over the estimated useful lives of the related asset. Generally, the estimated useful lives are 8 to 25 years for buildings and improvements and five years for laboratory equipment and furniture and fixtures.

Other Assets - Other assets primarily consist of patent costs which are amortized over the lesser of the estimated useful life of the patent or the estimated useful life of the related product. Patent costs totaled \$166,585 and \$154,081, net of related accumulated amortization of \$140,318 and \$110,264, at April 30, 1996 and 1995, respectively. During fiscal 1994, the Company changed the amortization period of the patents from 17 years to ten years, which resulted in additional amortization expense of \$34,620 during the year ended April 30, 1994.

Revenue Recognition - Product revenues are recognized upon shipment to customers. Revenues related to licensing agreements (Note 6) are recognized when cash has been received and all obligations of the Company have been met, which is generally upon the transfer of the technology and license to the licensee.

Net Income (Loss) per Share - Net income (loss) per share is calculated by dividing net income (loss) by the average number of shares of common stock and dilutive common stock equivalents outstanding each year, totaling 21,382,524 in fiscal 1996, 15,794,811 in fiscal 1995 and 13,653,829 in fiscal 1994. Fully diluted net income (loss) per share reflects the maximum dilution and is based on 21,661,605 shares in fiscal 1996. Shares issuable upon the exercise of common stock warrants and options and conversion of outstanding preferred stock have been included in the per share computations for fiscal 1996 and are excluded from fiscal 1995 and 1994 per share calculation because their effect is antidilutive.

Income Taxes - The Company accounts for income taxes in accordance with the standards specified in Statement of Financial Accounting Standards (SFAS) No. 109, Accounting for Income Taxes.

Use of Estimates - The preparation of financial statements in conformity with generally accepted accounting principles necessarily requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported periods. Actual results could differ from these estimates.

Reclassifications - Certain amounts as previously reported have been reclassified to conform to the fiscal 1996 presentation.

**TECHNICLONE INTERNATIONAL CORPORATION**

**NOTES TO FINANCIAL STATEMENTS  
FOR EACH OF THE THREE YEARS IN THE PERIOD ENDED APRIL 30, 1996 (CONTINUED)**

**4. LONG-TERM DEBT**

During January 1996, long-term debt to a related party and accrued interest of \$258,500 and \$104,697, respectively, were converted into 235,000 shares of common stock at the election of the related party pursuant to the terms of the convertible note dated December 31, 1991. Interest expense related to this convertible debt amounted to \$13,787 for the year ended April 30, 1996 and \$20,680 for each of the two years ended April 30, 1995.

On April 30, 1996, the Company entered into a \$1,020,000 note agreement with a bank and purchased its principal operating facility in Tustin, California. The note payable is collateralized by the property, bears interest at LIBOR, plus 4.25% (9.5% at April 30, 1996) with a minimum rate of 9.5% and a maximum rate of 14.5%, and matures in April 2011. Principal and interest payments are due monthly.

Minimum principal payments scheduled on the Company's long-term debt as of April 30, 1996 are as follows:

|                       |                 |
|-----------------------|-----------------|
| Year ending April 30: |                 |
| 1997                  | \$ 32,968.00    |
| 1998                  | 36,253.00       |
| 1999                  | 39,866.00       |
| 2000                  | 43,606.00       |
| 2001                  | 48,183.00       |
| Thereafter            | 819,124.00      |
|                       | -----           |
|                       | \$ 1,020,000.00 |
|                       | =====           |

The Company's long-term debt approximates fair value as the debt was recently negotiated and represents the borrowing rates currently available to the Company.

**5. COMMITMENTS**

On April 30, 1996, the Company terminated the operating lease on its principal facility in conjunction with the purchase of the property (Note 4). No future payments or obligations are due under the lease agreement. Rent expense amounted to approximately \$167,000, \$180,000 and \$174,000 for each of the three years in the period ended April 30, 1996, respectively.

During fiscal 1994 and 1996, the Company entered into separate agreements to advance funds for an aggregate of \$117,000 and \$175,000, respectively, to cover certain expenses of an unrelated entity providing radio-labeling services to the Company. The Company determined that advanced amounts

**NOTES TO FINANCIAL STATEMENTS**

**FOR EACH OF THE THREE YEARS IN THE PERIOD ENDED APRIL 30, 1996 (CONTINUED)**

under the 1994 agreement of approximately \$117,000 would no longer be recoverable and expensed all amounts during fiscal 1995. During fiscal 1996, the Company advanced the maximum under the 1996 agreement and recorded a \$175,000 note receivable, which is to be repaid based on potential future revenues of the Company's product or as terms are modified in accordance with the agreement. Due to uncertain future collection, the Company recorded a full valuation reserve on the related note as of April 30, 1996. Additionally, under a separate agreement, an unrelated entity advanced the Company \$20,000 for each of the two years ended April 30, 1995, which will be repaid through inventory purchases from the Company. At April 30, 1996 and 1995, the advanced balance of \$37,420 and \$40,000, respectively, have been included in other current liabilities in the accompanying balance sheets.

During fiscal 1995, the Company entered into agreements with certain officers, directors and employees of the Company, which expire at various dates through September 1999. The total future commitment under these agreements amounts to \$632,000. One of the agreements entitles the employee to receive 2% of net sales of certain products. There were no sales of these products during fiscal 1995 or 1996.

On February 5, 1996, the Company entered into a joint venture agreement with an unrelated entity to develop and market a new class of products for cancer therapy and diagnosis based upon the unrelated party's patented technology for producing fully human monoclonal antibodies and the Company's Tumor Necrosis Technologies. The agreement provides that equity in the joint venture and costs associated with the development of the product would be shared equally. The activities of the joint venture were not considered significant for the year ended April 30, 1996. The Company would retain exclusive world-wide manufacturing rights under the agreement.

**6. LICENSE, RESEARCH AND DEVELOPMENT AGREEMENTS**

During October 1992, the Company entered into an agreement to terminate the licensing rights and certain other rights (the Termination Agreement) associated with a June 1986 agreement with a stockholder. The Termination Agreement provides for (1) \$100,000 on the date that is the earlier of the commencement of the first Phase Three clinical trials (as defined) or a specified number of days after the commencement of the first Phase Two clinical trials (as defined) for the licensed product, and (2) \$200,000 upon the issuance of a license or other approval for the initial marketing in the United States of such product. Such obligations are collateralized by certain licensed patents. Additionally, the Company must pay net royalties equal to 4% of the sales revenue related to such licensed product, not to exceed \$700,000 and 25% of any royalties received related to such licensed product. The maximum payments due under the Termination Agreement are \$1,100,000 of which \$100,000 has been paid through April 30, 1996. The Company accrued \$100,000 during fiscal 1994 when the Company completed essentially all of the requirements for commencement of Phase Three clinical trials. This amount remains outstanding as of April 30, 1996. Upon achieving each of the above criteria, additional liabilities and expenses will be incurred.

# TECHNICLONE INTERNATIONAL CORPORATION

## NOTES TO FINANCIAL STATEMENTS

### FOR EACH OF THE THREE YEARS IN THE PERIOD ENDED APRIL 30, 1996 (CONTINUED)

Research and development expenses under the June 1986 and a separate April 1988 agreement, for which all obligations have been fulfilled, with a stockholder were \$215,000 for the year ended April 30, 1994. There were no expenses related to these agreements for the two-year period ended April 30, 1996.

During October 1992, the Company entered into an agreement with an unrelated entity which provides the entity with exclusive licensing rights to certain patents and products owned by the Company and exclusive distribution rights in the United States and certain foreign countries in exchange for: (1) \$50,000 upon completion of a specified meeting with the United States Food and Drug Administration (FDA), (2) \$100,000 upon the first submission to the European regulatory agency to sell the product in certain countries or six months from the effective date of the commencement of Phase Three clinical trials, whichever is sooner, (3) \$200,000 upon approval of the first European submission, (4) \$500,000 on the submission to the FDA of a product license application, and (5) \$100,000 per year as a research and development grant after completion of the Phase Three clinical trials (as defined), of which 50% is specified for certain research programs. Additionally, the Company is to receive 10% royalties from any product sales related to this agreement which will be applied to offset any amounts due under stipulation (4) above. Under the agreement, the Company received \$50,000 during the year ended April 30, 1994, which has been recognized in licensing revenues in the accompanying financial statements. During fiscal 1995 and 1996, no licensing revenue was earned related to this agreement. The \$200,000 payment and the right to distribute the Company's product in certain European countries is dependent upon the distributor beginning clinical trials in Europe within a specified time period. If the distributor does not make the required payments or begin clinical trials as specified in the agreement, distribution rights with respect to those foreign countries may be forfeited.

The Company has agreements which provide the licensees with the right to use certain technologies and to manufacture and market products derived from these technologies in specified geographic areas (as defined), on a non-exclusive and semi-exclusive basis. The Company recognized revenue of \$6,375, \$7,265 and \$2,244 related to these agreements during each of the three years in the period ended April 30, 1996, respectively.

In September 1989, the Company entered into an option and license agreement with a university under which the Company was granted the exclusive right to conduct initial marketing, patent and other studies of specified technologies. During fiscal 1993, the Company was granted the exclusive worldwide license to use the related technology in exchange for the payment of a license fee and royalty terms set forth in the agreement. During the three years ended April 30, 1996, the Company incurred royalty expenses of \$64,000, \$43,000 and \$80,000, respectively, under the agreement, of which \$67,000 and \$47,000 was unpaid and accrued at April 30, 1995 and 1996, respectively. Future minimum royalties under this agreement are the lesser of \$80,000 per year of 6% of net sales.

# TECHNICLONE INTERNATIONAL CORPORATION

## NOTES TO FINANCIAL STATEMENTS

### FOR EACH OF THE THREE YEARS IN THE PERIOD ENDED APRIL 30, 1996 (CONTINUED)

The Company has certain license agreements which require minimum royalties of the lesser of \$6,500 per year or 6% of net sales. All amounts have been paid or accrued related to these agreements.

The Company has certain license agreements which require minimum royalties of at least 6% of net sales. No products related to these agreements have been sold during the three years in the period ended April 30, 1996; therefore, no amounts have been paid or accrued related to these agreements.

In February 1996, the Company entered into a distribution agreement with a partnership in which one of the partners is also a director of the Company in exchange for a nonrefundable fee of \$3,000,000. The distribution agreement ("Agreement") provides the distributor with exclusive distribution rights in various foreign countries for one of the Company's products and the right to assume distribution rights from another unrelated entity should that unrelated entity forfeit or relinquish its rights under a separate agreement. Under the terms of the Agreement, the Company is guaranteed minimum sales prices to the distributor and has been granted an option to repurchase the distribution rights, should the Company elect to do so. The repurchase rights are at the sole discretion of the Company and may be exercised through July 1998. If the repurchase rights are exercised, the Company would be required to pay a lump-sum fee ranging from \$4,000,000 to \$4,500,000, grant options to the distributor for the purchase of 1,000,000 shares of the Company's common stock at \$5.00 per share and pay royalties ranging between 2% and 5% on sales of the related product in the geographic areas covered by the Agreement. The Agreement has an initial term of 15 years with automatic renewals under terms as specified in the Agreement. The Company recognized the license fee as revenue during the year ended April 30, 1996, as the Company had no further obligations under the Agreement that it was required to fulfill.

#### 7. STOCKHOLDERS' EQUITY (DEFICIT)

During December 1995, the Company issued 8,200 shares of non-voting Class B convertible preferred stock at \$1,000 per share, for cash proceeds of \$7,137,544, net of issuance costs of \$1,062,456. The Class B preferred stockholders are entitled to a liquidation preference of \$1,000 per share of Class B preferred stock and an amount equal to 10% of the original Class B preferred stock issue price per annum since the issuance date. The preferred stockholders are not entitled to any cash dividends.

Each preferred share may be converted, at the option of the Class B preferred stockholder, into that number of common shares calculated by: (a) taking ten percent (10%) of one thousand dollars (\$1,000) pro-rated for the number of days between the closing date and the conversion date plus (b) one thousand dollars (\$1,000), (c) the sum of which is divided by the conversion price \$3.06875 at April 30, 1996. During fiscal 1996, 1,400 shares of Class B preferred stock were converted into 469,144 common shares. All outstanding Class B preferred stock will automatically be converted into shares of the Company's common stock on December 15, 1998.

# TECHNICLONE INTERNATIONAL CORPORATION

## NOTES TO FINANCIAL STATEMENTS

### FOR EACH OF THE THREE YEARS IN THE PERIOD ENDED APRIL 30, 1996 (CONTINUED)

The Company has the right to redeem, in whole or in part, the Class B preferred stock upon receipt of a notice of conversion from the preferred stockholder. Additionally, the Company has the right to redeem, at its discretion, any or all of the Class B preferred stock as long as the initial redemption is equal to or exceeds \$1,500,000. The redemption price at the Company's election ranges from 130% to 105% of the stated value, depending on the date of redemption notice.

The Class A preferred stockholders were entitled to a liquidation preference of \$60 per share of Class preferred stock and any declared but unpaid dividends. Class A preferred stockholders could convert, at their option, each Class A preferred stock share into 80 fully-paid and nonassessable shares of common stock. As a result of certain common stock transactions, the conversion ratio had increased from 50 shares of common stock for each Class A preferred stock at April 30, 1994 to 80 shares thereafter. During fiscal 1995, 5,775 shares of Class A preferred stock were converted into 288,750 shares of common stock, pursuant to the election of the Class A preferred stockholders. In connection with the commencement of the Phase Three clinical trials, the remaining 4,225 shares of Class A preferred stock were automatically converted into 338,000 shares of common stock during fiscal 1996.

As a result of the Company's merger (Note 2), the Company issued 1,079,333 shares of its common stock to stockholders of CBI.

During August 1992 and February 1994, the Company entered into stock subscription agreements with a director of the Company and an entity with which the director is affiliated. The parties agreed to purchase 2,000,000 and 1,000,000 shares of the Company's stock at \$1.20 and \$1.50 per share, respectively, through May 1995. During the years ended April 30, 1994, 1995 and 1996, 1,342,485, 676,167 and 55,833 shares, respectively, aggregating \$1,691,381, \$1,014,250 and \$83,750, respectively, were purchased under these agreements, net of issuance costs incurred in fiscal 1994 of \$38,696 which was paid through the issuance of 32,247 shares of the Company's common stock. There were no costs incurred related to the fiscal 1995 and 1996 issuances.

Notes receivable from sale of common stock are generally noninterest-bearing and are due April 30, 1997.

#### 8. STOCK OPTION PLANS AND STOCK WARRANTS

In December 1982, January 1986 and June 1994, the Company adopted stock option plans providing for the granting of options to officers and key employees to purchase up to 1,700,000 shares of the

**TECHNICLONE INTERNATIONAL CORPORATION**

**NOTES TO FINANCIAL STATEMENTS**

**FOR EACH OF THE THREE YEARS IN THE PERIOD ENDED APRIL 30, 1996 (CONTINUED)**

Company's common stock at prices not less than the fair market value of the stock at the date of grant. The options generally expire ten years after the date of grant. Option activity for each of the three years in the period ended April 30, 1996 is described as follows:

|                                  | 1996         |                    | 1995       |                    | 1994       |                    |
|----------------------------------|--------------|--------------------|------------|--------------------|------------|--------------------|
|                                  | SHARES       | PRICE<br>PER SHARE | SHARES     | PRICE<br>PER SHARE | SHARES     | PRICE<br>PER SHARE |
| BALANCE,<br>beginning<br>of year | 545,000.00   | (\$ .27 - \$1.75)  | 563,667.00 | (\$ .27 - \$1.75)  | 410,000.00 | (\$ .27 - \$1.50)  |
| Granted                          | 588,982.00   | (\$1.00 - \$2.50)  |            |                    | 153,667.00 | ( \$1.75)          |
| Exercised                        | (194,432.00) | (\$1.00 - \$2.50)  | (6,223)    | ( \$1.75)          |            |                    |
| Canceled                         | (29,000)     | (\$1.75)           | (12,444)   | ( \$1.75)          |            |                    |
|                                  | -----        |                    | -----      |                    | -----      |                    |
| BALANCE,<br>end of year          | 910,550      | (\$ .27 - \$1.75)  | 545,000.00 | (\$ .27 - \$1.75)  | 563,667.00 | (\$ .27 - \$1.75)  |
|                                  | =====        |                    | =====      |                    | =====      |                    |

At April 30, 1996, options to purchase 512,850 shares of the Company's common stock were exercisable and options to purchase 68,795 shares were available for grant under these plans. Included in outstanding options at April 30, 1996 are contingent options to purchase 160,000 shares of common stock which became exercisable in October 1993 when the Company attained equity financing of at least \$3,000,000. As the fair market value exceeded the exercise price at the time the contingency was resolved, the Company recognized \$296,000 in compensation expense during the year ended April 30, 1994 related to these options. Also included in outstanding options at April 30, 1996 are options to purchase 100,000 shares of common stock which become exercisable only if the Company experiences a change in ownership of greater than 50%. These options generally expire ten years after the date of grant.

Subject to stockholder approval, the Company has adopted an additional stock option plan providing for the granting of options to purchase up to 2,500,000 shares of the Company's common stock. As of April 30, 1996, options to purchase 1,795,000 were allocated for grant contingent upon stockholder approval.

Pursuant to the Company's merger agreement (Note 2) on July 26, 1994, options to purchase 1,416,000 shares were outstanding at April 30, 1995 under CBI's stock option plan which converted into the right to acquire shares of the Company's common stock with the same terms and conditions as specified in the CBI option agreement. During fiscal 1996, 88,800 options were exercised at \$.50 per share and 1,327,200 options were outstanding and exercisable at April 30, 1996. These options expire at the earlier of termination of employment or January 2003. These agreements expire in January 2003 and are collateralized by the Company's common stock.

## TECHNICLONE INTERNATIONAL CORPORATION

### NOTES TO FINANCIAL STATEMENTS

#### FOR EACH OF THE THREE YEARS IN THE PERIOD ENDED APRIL 30, 1996 (CONTINUED)

During fiscal 1994, the Company granted options to an unrelated party for the purchase of 100,000 shares of the Company's common stock at \$3.00 per share. These options were granted in conjunction with an agreement which provides for the unrelated party to seek and attain a certain level of equity financing for the Company. The shares are exercisable upon attainment of this financing and expire five years from such date.

During the year ended April 30, 1996, the Company granted warrants to purchase restricted shares of common stock to nonemployees pursuant to services provided. As of April 30, 1996, warrants to purchase an aggregate 397,310 shares had been granted with 393,310 shares exercisable at a price per share ranging from \$3.00 to \$5.30, exercisable generally through December 2000. The Company estimated that the difference between the grant price and the fair value of the warrants on the dates of grant was \$348,675 based on the Black Scholes Model, which must be recognized over the exercise period. Of this amount, \$10,625 was recorded as compensation expense for the year ended April 30, 1996. Future annual compensation expense ranging from approximately \$34,000 to approximately \$90,000 will be recognized through fiscal 2001. Certain of these warrants have piggy-back registration rights through the expiration date.

Recently Issued Accounting Standard - In October 1995, the Financial Accounting Standards Board issued SFAS No. 123, Accounting for Stock-Based Compensation, which requires adoption of the disclosure provisions and recognition and measurement provisions for nonemployee transactions for fiscal years beginning after December 15, 1995. The new standard defines a fair value method of accounting for stock options and other equity instruments. Under the fair value method, compensation cost is measured at the grant date based on the fair value of the award and is recognized over the service period, which is usually the vesting period.

Pursuant to the new standard, companies are encouraged, but not required, to adopt the fair value method of accounting for employee stock-based transactions. Companies are also permitted to continue to account for such transactions under the Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees, but would be required to disclose in a note to the financial statements pro forma net income, and if presented, net income per share as if the Company had applied the new method of accounting. The accounting requirements of the new method are effective for all employee awards granted after the beginning of the fiscal year of adoption. Adoption of the new standard will have no effect on the Company's cash flows.

The Company has determined that it will not change to the fair value method and will continue to use Accounting Principles Board Opinion No. 25 for measurement of employee stock-based transactions.

**TECHNICLONE INTERNATIONAL CORPORATION**

**NOTES TO FINANCIAL STATEMENTS  
FOR EACH OF THE THREE YEARS IN THE PERIOD ENDED APRIL 30, 1996 (CONTINUED)**

**9. INCOME TAXES**

The Company accounts for income taxes under SFAS No. 109. SFAS No. 109 requires the recognition of deferred tax liabilities and assets for the future consequences of events that have been recognized in the Company's financial statements or tax returns. In the event the future consequences of differences between financial reporting bases and tax bases of the Company's assets and liabilities result in a deferred tax asset, SFAS No. 109 requires an evaluation of the probability of being able to realize the future benefits indicated by such asset. A valuation allowance is provided when it is more likely than not that some portion or all of the deferred tax asset will not be realized.

As of April 30, 1996 and 1995, the Company had net deferred tax assets of approximately \$5,211,000 and \$5,350,000, respectively, all of which has been offset by a valuation allowance.

The valuation allowance decreased \$139,000 in fiscal 1996 and increased \$815,000 and \$4,503,000 in fiscal 1995 and 1994, respectively.

Net deferred tax assets are comprised of the following:

|   | 1996         | 1995         |
|---|--------------|--------------|
| Net operating loss carryforwards                      | \$ 4,874,000 | \$ 4,943,000 |
| Noncash compensation                                  | 118,000      | 118,000      |
| General business and research and development credits | 61,000       | 61,000       |
| Inventory reserve                                     | 11,000       | 40,000       |
| Accrued license fee                                   | 40,000       | 40,000       |
| Accrued interest                                      |              | 36,000       |
| Accrued royalties                                     | 25,000       | 30,000       |
| Accrued vacation                                      | 13,000       | 6,000        |
| Accrued payroll and related costs                     |              | 24,000       |
| Contract losses                                       | 69,000       | 53,000       |
| Depreciation and amortization                         |              | (1,000)      |
|   | -----        | -----        |
|   | 5,211,000    | 5,350,000    |
| Less valuation allowance                              | (5,211,000)  | (5,350,000)  |
|   | -----        | -----        |
| Net deferred taxes                                    | \$ -         | \$ -         |
|   | =====        | =====        |

**TECHNICLONE INTERNATIONAL CORPORATION**

**NOTES TO FINANCIAL STATEMENTS**

**FOR EACH OF THE THREE YEARS IN THE PERIOD ENDED APRIL 30, 1996 (CONTINUED)**

Primarily all of the above temporary differences existing at April 30, 1996 will reverse in 1997, except for the net operating loss carryforwards and the tax credits (see below). The Company's federal net operating loss carryforwards and the tax credit carryforwards expire as follows:

| YEAR OF<br>EXPIRATION | NET OPERATING<br>LOSSES | INVESTMENT<br>TAX CREDITS | OTHER<br>TAX CREDITS |
|-----------------------|-------------------------|---------------------------|----------------------|
| 1997                  | \$ 1,300                | \$ 500                    | \$ -                 |
| 1998                  | 263,100                 | 1,940                     | 12,700               |
| 1999                  | 897,300                 | 1,720                     | 41,500               |
| 2000                  | 343,900                 | 1,920                     |                      |
| 2001                  | 346,800                 | 670                       |                      |
| 2002                  | 585,600                 |                           |                      |
| 2003                  | 463,300                 |                           |                      |
| 2004                  | 1,652,300               |                           |                      |
| 2005                  | 1,665,300               |                           |                      |
| 2006                  | 986,500                 |                           |                      |
| 2007                  | \$ 214,100              | \$ -                      | \$ -                 |
| 2008                  | 1,038,200               |                           |                      |
| 2009                  | 2,036,900               |                           |                      |
| 2010                  | 1,690,400               | -                         | -                    |
|                       | -----                   | -----                     | -----                |
|                       | \$ 12,185,000           | \$ 6,750                  | \$ 54,200            |
|                       | =====                   | =====                     | =====                |

The items reconciling income taxes applied at the federal statutory rate to the income tax provision recorded for each of the three years in the period ended April 30, 1996 are primarily net operating loss carryforwards, changes in valuation allowance of deferred tax assets and state tax (benefit), net of federal effect.

**10. RELATED PARTY TRANSACTIONS**

Certain stockholders, through their separate businesses, have provided the Company with various legal, accounting and consulting services. A summary of such professional fees for each of the three years in the period ended April 30 are as follows:

|                                       | 1996       | 1995       | 1994       |
|---------------------------------------|------------|------------|------------|
| Professional fees paid                | \$ 377,378 | \$ 57,500  | \$ 150,000 |
| Professional fees expensed            | \$ 170,659 | \$ 137,300 | \$ 212,594 |
| Professional fees payable at April 30 | \$ 65,495  | \$ 272,214 | \$ 180,381 |

**TECHNICLONE INTERNATIONAL CORPORATION**

**NOTES TO FINANCIAL STATEMENTS**

**FOR EACH OF THE THREE YEARS IN THE PERIOD ENDED APRIL 30, 1996 (CONTINUED)**

**11. FOURTH QUARTER ADJUSTMENTS**

During the fourth quarter of the year ended April 30, 1995, pursuant to a sales contract with a third party in which the estimated costs related to this contract exceeded sales prices, the Company increased its lower of cost or market inventory reserve by \$98,722, which has been included in research and development expenses, and recorded a reserve for contract losses related to future expected losses from inventory costs in excess of the sale price of \$132,071.

**TECHNICLONE INTERNATIONAL CORPORATION SCHEDULE II****VALUATION AND QUALIFYING ACCOUNTS****FOR EACH OF THE THREE YEARS IN THE PERIOD ENDED APRIL 30, 1996**

| DESCRIPTION   | BALANCE<br>AT BEGINNING<br>OF PERIOD | CHARGED TO<br>COSTS AND<br>EXPENSES | DEDUCTIONS   | BALANCE<br>AT END<br>OF PERIOD |
|---|--------------------------------------|-------------------------------------|--------------|--------------------------------|
| Lower of cost or market inventory<br>reserve for the year ended<br>April 30, 1995 | \$ -                                 | \$ 98,722                           | \$ -         | \$ 98,722                      |
| Lower of cost or market inventory<br>reserve for the year ended<br>April 30, 1996 | \$ 98,722                            | \$237,931                           | \$ (310,131) | \$ 26,522                      |
| Valuation reserve for accounts<br>receivable for the year ended<br>April 30, 1996 | \$ -                                 | \$175,000                           | \$ -         | \$175,000                      |

**TECHNICLONE INTERNATIONAL CORPORATION**

**\*COMPUTATION OF NET INCOME (LOSS) PER SHARE**

|   | YEAR ENDED APRIL 30 |                |                |
|---|---------------------|----------------|----------------|
|   | 1996                | 1995           | 1994           |
| NET INCOME (LOSS)   | \$ 325,298          | \$ (6,911,635) | \$ (2,405,415) |
| DATA AS TO NUMBER OF COMMON AND COMMON EQUIVALENT SHARES:   |                     |                |                |
| Weighted average numbers of common shares outstanding   | 18,466,359          | 15,794,811     | 13,653,829     |
| Common equivalent shares assuming issuance of shares represented by outstanding stock options and warrants  | 1,852,300           | *              | *              |
| Common equivalent shares assuming issuance of shares upon conversion of preferred stock and notes payable   | 1,063,865           | *              | *              |
| Weighted average number of common and common equivalent shares outstanding  | 21,382,524          | 15,794,811     | 13,653,829     |
| NET INCOME (LOSS) PER SHARE - PRIMARY   | \$ 0.02             | \$ (0.44)      | \$ (0.18)      |
| DATA AS TO NUMBER OF COMMON AND COMMON EQUIVALENT SHARES ASSUMING FULL DILUTION:  |                     |                |                |
| Weighted average number of common and common equivalent shares outstanding  | 21,382,524          | 15,794,811     | 13,653,829     |
| Excess of incremental shares assumed to be issued under stock options and warrants (using market prices at the end of each year) over shares used in computing primary net income (loss) per share (using average market prices during each year) | 279,081             | *              | *              |
| Weighted average number of common and common equivalent shares outstanding assuming full dilution   | 21,661,605          | 15,794,811     | 13,653,829     |
| NET INCOME (LOSS) PER SHARE - FULLY DILUTED   | \$ 0.02             | \$ (0.44)      | \$ (0.18)      |

\* Shares issuable upon the exercise of common stock warrants and options and conversion of preferred stock and notes payable have been excluded because of their antidilutive effect.

**EXHIBIT 11.1**

## **INDEPENDENT AUDITORS' CONSENT**

We consent to the incorporation by reference in Registration Statement Numbers 2-85628, 33-15102, 33-87662 and 33-87664 of Techniclone International Corporation on Form S-8 of our report dated June 21, 1996, appearing in this Annual Report on Form 10-K of Techniclone International Corporation for the year ended April 30, 1996.

*/s/ Deloitte & Touche LLP*

*Costa Mesa, California  
March 3, 1997*

### **EXHIBIT 23**

**ARTICLE 5**

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM FORM 10-K FOR THE PERIOD ENDED 4/30/96.

CIK: 0000704562

NAME: TECHNICLONE INTERNATIONAL CORPORATION

MULTIPLIER: 1,000

CURRENCY: U.S. DOLLARS

|                            |             |
|----------------------------|-------------|
| PERIOD TYPE                | 12 MOS      |
| FISCAL YEAR END            | APR 30 1996 |
| PERIOD START               | MAY 01 1995 |
| PERIOD END                 | APR 30 1996 |
| EXCHANGE RATE              | 1,000       |
| CASH                       | 4,179       |
| SECURITIES                 | 3,899       |
| RECEIVABLES                | 270         |
| ALLOWANCES                 | 175         |
| INVENTORY                  | 94          |
| CURRENT ASSETS             | 8,285       |
| PP&E                       | 3,041       |
| DEPRECIATION               | 722         |
| TOTAL ASSETS               | 10,776      |
| CURRENT LIABILITIES        | 824         |
| BONDS                      | 0           |
| PREFERRED MANDATORY        | 0           |
| PREFERRED                  | 7           |
| COMMON                     | 21,134      |
| OTHER SE                   | (12,176)    |
| TOTAL LIABILITY AND EQUITY | 10,776      |
| SALES                      | 3           |
| TOTAL REVENUES             | 3,143       |
| CGS                        | 3           |
| TOTAL COSTS                | 2,818       |
| OTHER EXPENSES             | 0           |
| LOSS PROVISION             | 0           |
| INTEREST EXPENSE           | 17          |
| INCOME PRETAX              | 325         |
| INCOME TAX                 | 0           |
| INCOME CONTINUING          | 325         |
| DISCONTINUED               | 0           |
| EXTRAORDINARY              | 0           |
| CHANGES                    | 0           |
| NET INCOME                 | 325         |
| EPS PRIMARY                | .02         |
| EPS DILUTED                | .02         |

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**End of Filing**

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