

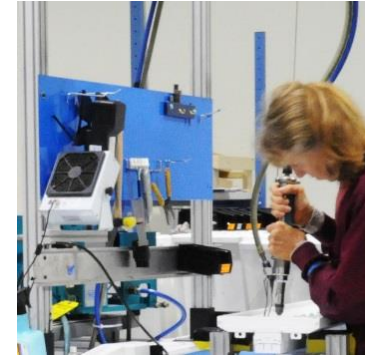


The industry's premier provider of
energy retrofit solutions and services

**Fiscal 2015 Fourth Quarter
Conference Call Presentation
May 21, 2015**

SAFE HARBOR

This presentation (including any oral statements transmitted to the recipients of this presentation) contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including statements regarding OESX's current expectations about its future operating results, prospects and opportunities. OESX has tried to identify these forward looking statements by using words such as "expect," "anticipate," "potential", "estimate," "plan," "will," "would," "should," "believe" or similar expressions, but these words are not the exclusive means for identifying such statements. OESX cautions that a number of risks, uncertainties and other important factors could cause OESX's actual results, prospects and opportunities to differ materially from those expressed in, or implied by, the forward-looking statements. For a detailed discussion of factors that could affect OESX's future operating results, prospects and opportunities, please see OESX's Annual Report on Form 10-K and subsequently filed form 10-Qs, including the disclosures under "Risk Factors" and "Cautionary Note Regarding Forward-Looking Statements" which are available at www.sec.gov on the investor page of OESX's website. You should not place undue reliance on any forward-looking statements. Except as expressly required by the federal securities laws, OESX undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, changed circumstances or future events or for any other reason.



INVESTOR HIGHLIGHTS

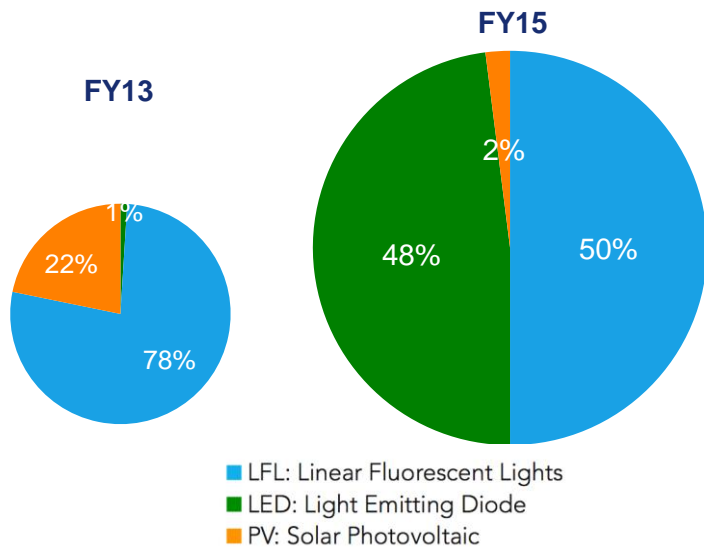
- Leader in LED retrofit solutions
- Over 11,900 completed installations
- Over 170 Fortune 500 customers

KEY STATISTICS

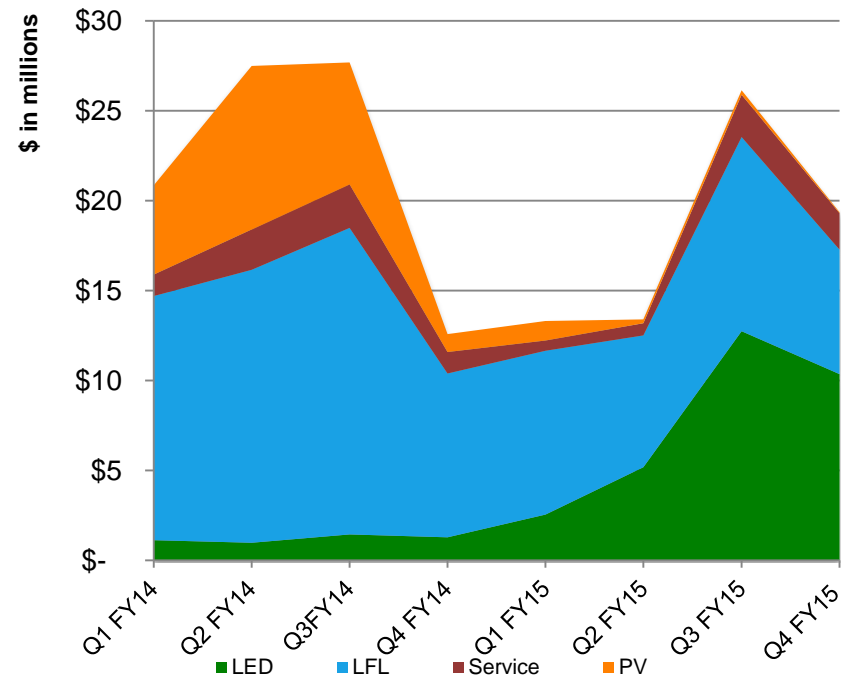
At March 31, 2015

Market Cap	\$86.0M
Cash	\$20.0 M
Debt	\$5.1 M
Credit Line a/o 3.15.15	\$15 M (approximately \$2.5M in borrowings outstanding at 3/31/2015)

SALES BY PRODUCT

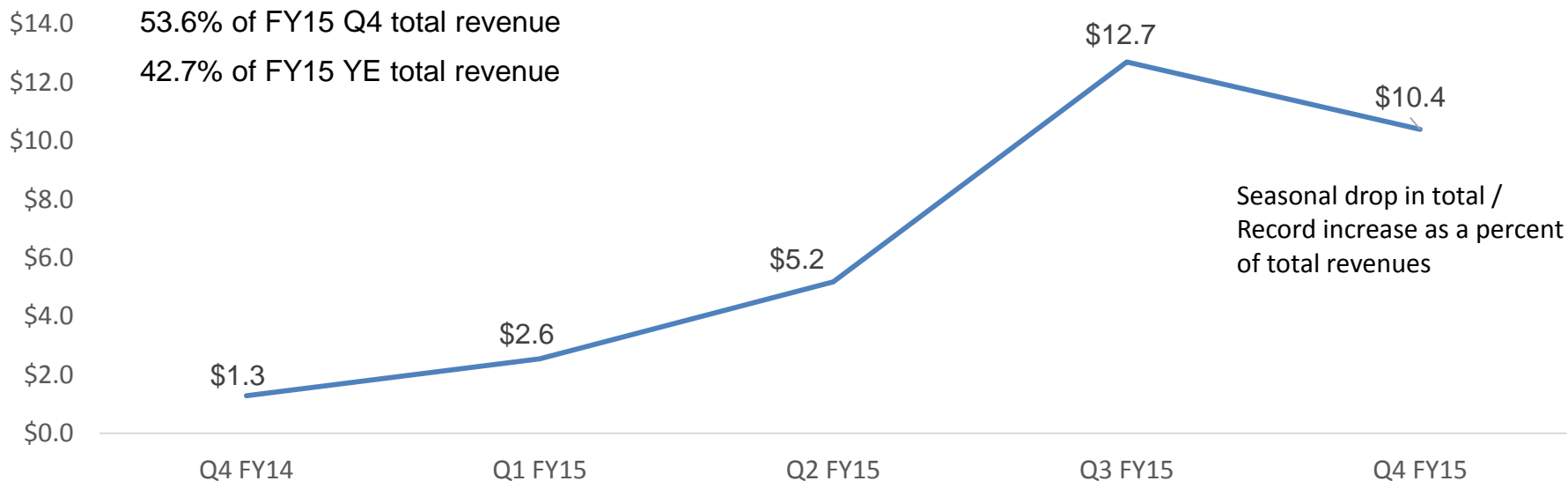


SALES BY PRODUCT QUARTERLY



RECENT INVESTOR CATALYSTS

INCREASING ADOPTION RATE IN LED IS DRIVING SALES



INITIATIVES LEADING TO MARGIN EXPANSION ACROSS PRODUCT LINES

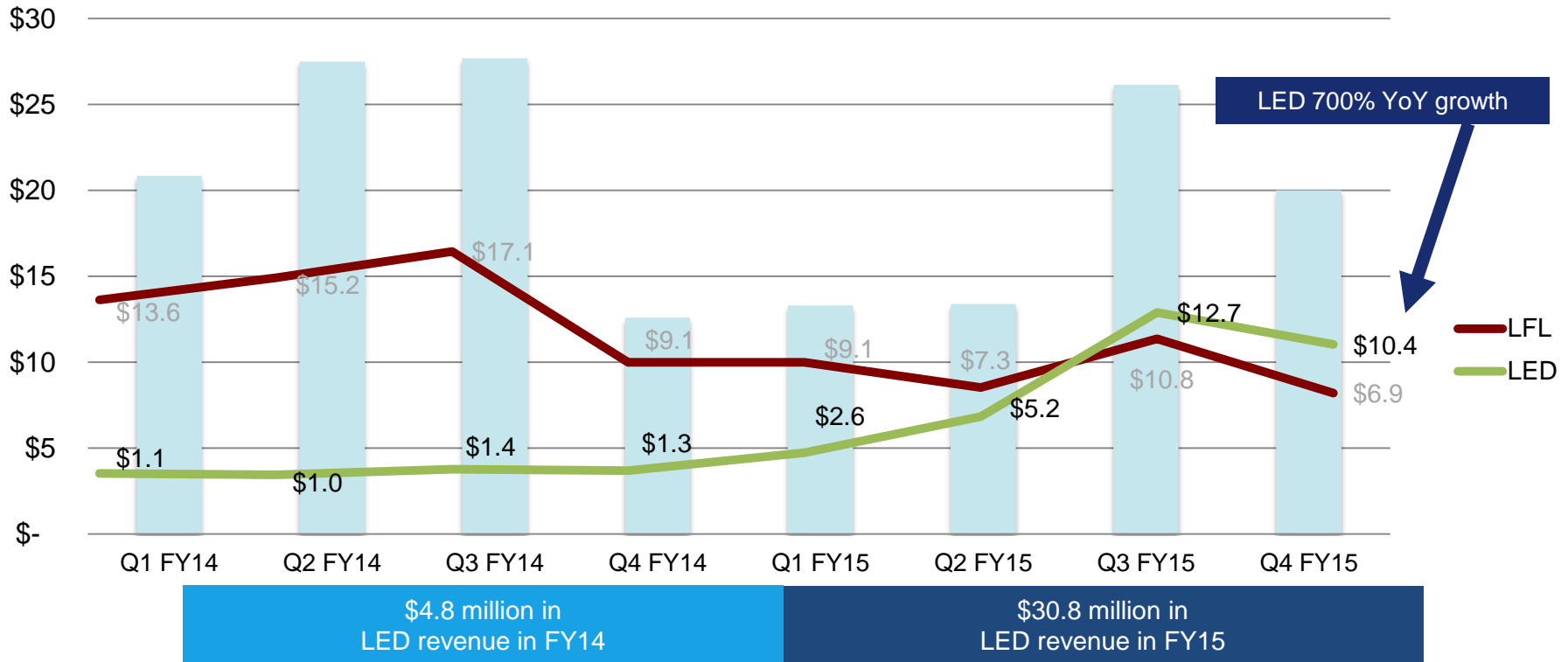
- Accelerated LED ramp up created short term margin pressure
- Material input cost improvements to product lines have led to increasing margins
- Sales execution of recently introduced higher margin LED products

RECENT CAPITAL RAISE ALLOWS FOR ACCELERATED SALES GROWTH

- Recently completed \$19.1 million follow-on public common stock offering
- Stronger balance sheet coupled with Wells Fargo line allowed Company to take on larger municipal contracts and single customer orders
- Solid financial position to carry out all current initiatives with \$36.7 million in working capital at 3/31/2015

ORION LED: PARADIGM SHIFT

TOTAL REVENUE BY QUARTER (\$ in millions)



Historic Revenues
Derived From Core
Fluorescent Technologies
in One Target Market:
Industrial



- Revenue “Air Pocket” As Technology Shifts
- Re-tooling and Supply Chain Investments

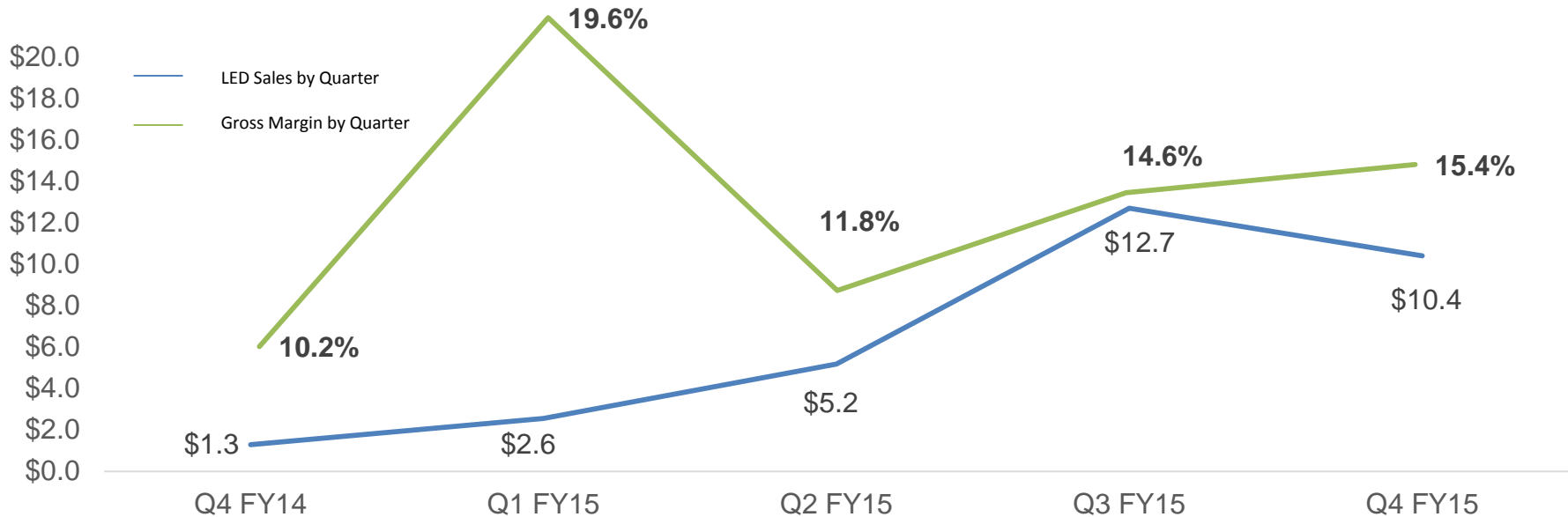


Current Orion Advantages:

- ISON® Class Technology
- New LED Products
- Channel Depth
- Retrofit Focused
- Made in America
- Market Expansion into Commercial and Industrial

MARGIN EXPANSION PLAN

Gross Margins Have Reached an Inflection Point As Company has Adjusted to LED Sales Growth



Historic Margins from 28%– 30% (2008-2013)

Company's margin dynamic shifted along with change to LED focused model



- Accelerated LED ramp up created short term margin pressure
- Structured material cost measures implemented



Company's margins start to turn upward in Q3

* excludes the impact of \$12.1M non-cash controls impairment charge

FINANCIAL HIGHLIGHTS

FOURTH QUARTER AND YEAR END SUMMARY

(\$ in Millions)	For the quarter ended March 31,		For the fiscal year ended March 31,	
	2015	2014	2015*	2014
Revenue	\$ 19.4	\$ 12.6	\$ 72.2	\$ 88.6
GM %	15.4%	10.2%	15.2%**	25.9%
Operating Expense	\$ 7.6	\$ 9.9	\$ 30.8	\$ 31.3
Operating Loss	\$ (4.6)	\$ (8.6)	\$ (31.9)	\$ (8.3)
Net Loss	\$ (4.7)	\$ (8.8)	\$ (32.1)	\$ (6.2)
Earnings (Loss) p/s	\$ (0.19)	\$ (0.41)	\$ (1.43)	\$ (0.30)

* Includes operations from Harris Mfg.

** See Non-GAAP Reconciliation in Appendix.

Adjusted for the impact of \$12.1 controls impairment charge

FISCAL 2015

- Revenue impacted by reduction in non-core solar of \$20.2 million year over year, and decline in fluorescent lighting revenue due to delayed customer purchase decisions as market transitions to LED products.
- Company continues to penetrate LED market
 - Revenue from LED lighting systems increased 542% to \$30.8 million for FY15, from \$4.8 million for FY14
- FY15 operating expenses impacted by product development costs for new LED product offerings, brand relaunch initiative, and sales headcount adds. FY14 operating expenses included \$1.5 million loss from sale of aviation asset.

BALANCE SHEET AND CASH FLOW

(\$ in millions)	BALANCE SHEET AT			CASH FLOW FY ENDING 3/31/15	CASH FLOW FY ENDING 3/31/14
	3/31/2015	3/31/2014			
Cash	\$ 20.0	\$ 17.6	Net (loss) income	\$ (32.1)	\$ (6.2)
Short-term investments	\$ 0.0	\$ 0.5	ITDA	\$ 4.7	\$ 5.0
Total inventory	\$ 14.3	\$ 22.4*	EBITDA**	\$ (15.3)	\$ (1.2)
Total assets	\$ 87.8	\$ 98.9	Cash flow from operations	\$ (12.8)	\$ 9.9
Total debt	\$ 5.1	\$ 6.6	Cash flow from investing	\$ (0.7)	\$ (4.8)
Total liabilities	\$ 23.3	\$ 21.9	Cash flow from financing	\$ 16.0	\$ (1.9)
Revolving credit facility availability	\$12.5	\$15.0	Net cash flow	\$ 2.4	\$ 3.2

* Includes \$1.0 million of acquired Harris inventory

** See Non-GAAP Reconciliation in Appendix. EBITDA excludes the impact of \$12.1M non-cash controls impairment charge.

STRONG GROWTH STRATEGY IN PLACE TARGET OPERATING MODEL

	FY15	TARGET
Revenue	\$72.2M	\$250M
LED % of Total Revenue	42.7%	90%
Gross Margin	15.2% ⁽¹⁾	40%
Operating Margin	NM	20%

Breakeven Levels

Gross Margin	Revenues
20%	\$123M
22%	\$112M
24%	\$103M
26%	\$95M

Target represents management's objectives only and does not constitute a financial forecast or projection of future company performance. These management objectives are for the company's annual operating model after a period of approximately 3-5 years from current fiscal year.

(1) Non-GAAP Gross Margin - Elimination of the impairment charge related to wireless controls for trailing twelve months

GROWTH STRATEGY

Principle Growth Strategies in FY 2016

Continue Driving LED Sales

Expectations for LED Reaching 90% of Sales at Capacity



Drive Innovation

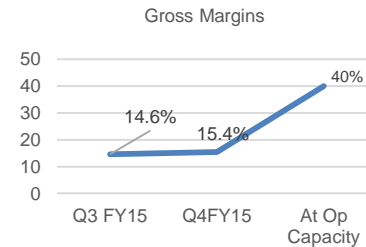
Chicago Hub



Company to Open New Innovation Hub in Chicago, IL Area

Improve Gross and Operating Margins

Increase margins through better sourcing/distribution channels and operating efficiency



Return to Profitability

Expectations of Profitability in 2016 and accelerating

INVESTOR HIGHLIGHTS

- LED Product Line Enhancement Driving Sales Acceleration
 - Orion Currently Trades at 1.0X Sales
- Material input cost improvements to product lines have led to increasing margins
- Recent financing activities (capital raise / credit line) have Company well-positioned to both drive both organic growth and seek potential M&A opportunities
- Company focused on rapid return to profitability

40.5 Billion kWh Saved

\$3.1 Billion Saved

**174 Fortune 500
Companies**

11,958 Facilities

63 Patents / 40 Pending

NON-GAAP RECONCILIATION

(\$ in millions)	3/31/15 GAAP	ADJ	3/31/15 NON-GAAP
Revenue	\$ 72.2	\$ -	\$ 72.2
Gross Profit \$	\$ (1.1)	\$ 12.1*	\$ 11.0
Gross Profit %	-1.6%	-	15.2%
Operating Loss	\$ (31.9)	\$ 12.1*	\$ (19.8)
Diluted Shares	22.35	22.35	22.35
EPS	\$ (1.43)	\$ 0.55	\$ (0.88)
EARNINGS BEFORE INTEREST, TAXES, DEPRECIATION AND AMORTIZATION RECONCILIATION			
Operating Loss	\$ (31.9)	\$ 12.1*	\$ (19.8)
Depreciation & Amortization	\$ 4.3	\$ -	\$ 4.3
Total EBITDA	\$ (27.6)	\$ 12.1*	\$ (15.5)
EBITDA %	-38.2%	-	-21.5%

* Elimination of the impairment charge related to wireless controls.