

## J.P. Morgan's Global Trade Business Wins 11 Key Industry Awards

### Honors Include "Most Innovative Trade Bank," "Best Trade Bank - North America," and 7 Deals of the Year

**NEW YORK, April 21, 2010** - In the past nine months, J.P. Morgan's Global Trade business unit has won 11 awards for leadership on several fronts, including trade banking excellence in North America, the management of complex structured trade finance transactions, and continuing innovation in trade and supply chain solutions. The industry publications honoring J.P. Morgan are *Global Trade Review*, *Trade & Forfeiting Review*, *Trade Finance and Treasury Management International*.

Global Trade, a unit of J.P. Morgan's Treasury Services business, provides market-leading trade and supply chain management solutions to corporations and financial institutions worldwide. In a volatile period for international trade, J.P. Morgan's demonstrated capability and intense client focus have continued to generate a high degree of visibility and recognition for the firm.

"Throughout the financial crisis, J.P. Morgan clients have relied on the kind of stability and strength that J.P. Morgan delivers," said Daniel Cotti, Global Trade Executive, J.P. Morgan. "Our Global Trade business has benefited from a demand for quality and expertise that is now stronger than ever. We are very proud to receive continuing recognition for delivering outstanding trade solutions and service to our clients across the globe. We have remained dedicated to helping and supporting our clients as they navigate the still challenging world trade environment."

For the fourth year running, *Global Trade Review's* readers named J.P. Morgan "Most Innovative and Responsive Trade Bank" and once again voted J.P. Morgan "Best Trade Bank -- North America." *Trade & Forfeiting Review* readers named J.P. Morgan "Best Online Trade Bank" for the second consecutive year. J.P. Morgan also picked up its fourth "Best Supply Chain Finance Bank" citation in the 2009 *Treasury Management International* readers poll. Additional trade honors -- from *Global Trade Review*, *Trade & Forfeiting*, and *Trade Finance* -- came in the form of seven "2009 Deal of the Year" awards for transactions in vital sectors ranging from energy to telecommunications in countries that include Turkey, the United States, Vietnam and Iraq. Highly complex and dependent on the teamwork of many interested parties, including the U.S. Export-Import Bank, the transactions were typically completed on tight schedules and depended for success on the expertise of J.P. Morgan's trade banking teams. The Trade Bank of Iraq/GE Energy deal recognized by all three magazines is an historic \$3 billion Letter of Credit transaction that enables the purchase of power equipment to rapidly develop energy infrastructure and increase electricity production in Iraq.

Following is a summary of awards received by J.P. Morgan's Global Trade business unit:

- Most Innovative and Responsive Trade Bank, *Global Trade Review*
- Best Trade Bank - North America, *Global Trade Review*
- Deal of the Year, *Global Trade Review* -- Trade Bank of Iraq/GE Energy (Iraq)
- Four Deals of the Year, *Trade Finance* -- Trade Bank of Iraq/GE Energy (Iraq); Cengiz Enerji (Turkey); Foremost Groups (United States); Nokia Siemens/Viettel (Vietnam)
- Two Deals of the Year, *Trade & Forfeiting Review* -- Trade Bank of Iraq / GE Energy (Iraq); Cengiz Enerji (Turkey)
- Best Online Trade Bank - *Trade & Forfeiting Review*
- Best Supply Chain Finance Bank, *Treasury Management International*

#### About J.P. Morgan Treasury Services

The Treasury Services business of J.P. Morgan is a top-ranked, full-service provider of innovative payment, collection, liquidity management, trade finance, commercial card and information solutions to corporations, financial services institutions, middle market companies, small businesses, governments and municipalities worldwide. With more than 100,000 clients and services provided in more than 60 countries and 40 states, J.P. Morgan Treasury Services is one of the world's largest providers of treasury management services and a division of JPMorgan Chase Bank, N.A., member FDIC. More information can be found at [www.jpmorgan.com/ts](http://www.jpmorgan.com/ts).

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