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Insight Named "Best in Class" for HP, Inc.'s Managed Print Services

TEMPE, Ariz., April 25, 2017 (GLOBE NEWSWIRE) -- Insight (NASDAQ:NSIT) has been recognized as a "Best in Class" Managed Print Services (MPS) Partner by HP, Inc. Insight's MPS combines HP's technology with Insight's [proven expertise](#) to help businesses manage workloads, improve information and document sharing as well as streamline processes to boost workplace efficiency.

"[Through our partnership with HP](#), we help our clients manage one of the most important workplace resources: time. When clients aren't dealing with printer issues, they are freed up to focus on larger projects and their core business. In fact, Insight originally developed [our printing practice to maximize productivity within our own organization](#)," said Bob Kane, SVP Product Management at Insight. "With a best-in-class 96% run rate and technicians available on site within two hours if needed, we, and our MPS clients experience very little to no down time."

"As a 2017 'Best in Class' Partner, I am ecstatic to congratulate Insight on its exemplary Managed Print Services," said Stephanie Dismore, Vice President & General Manager, Americas Channels, "Our work with Insight enables businesses to manage their time effectively and efficiently - I'm proud of the work we do together to maximize productivity and security in the workplace."

"While HP, Inc. provides the hardware and supplies, Insight's ability to provide a whole solution adds value to our partnership for our clients. Businesses often end up printing less because of the capabilities that Insight offers, such as cloud printing, scan to file and emailing workflows, which reduce paper and ink volume. These efficiencies support both sustainability efforts and cost savings," said Kane. "Together, HP and Insight have helped organizations develop more balanced, time-saving and cost-effective printing solutions."

Insight can extend operational excellence best practices by helping clients address all angles of end-user devices, such as printers, and the infrastructure in which they're connected. Printers, in addition to being an area ripe for productivity solutions, also require a fresh security perspective. According to a [Duke University and CFO Magazine Global Business Outlook Survey](#), more than [80 percent of U.S. companies have been successfully hacked](#). When printing and imaging devices are not protected, your core infrastructure and client data are vulnerable. [Implementing print security to your strategic plan can add another layer of protection to your operations](#). Insight's MPS combined with Print Security are key components of an Intelligent Technology Solutions™ strategy that helps businesses run smarter.

For more information on Insight, visit insight.com or call 1.800.INSIGHT.

About Insight

From business and government organizations to healthcare and educational institutions, Insight empowers clients with Intelligent Technology Solutions™ to realize their goals. As a Fortune 500-ranked global provider of hardware, software, cloud and service solutions, our 6,000 teammates provide clients the guidance and expertise needed to select, implement and manage complex technology solutions to drive business outcomes. Through our world-class people, partnerships, services and delivery solutions, we help businesses run smarter. Discover more at insight.com. NSIT-M

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