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Insight Named a Dell EMC Titanium Black Channel Partner

TEMPE, Ariz., Jan. 23, 2017 (GLOBE NEWSWIRE) -- Insight (Nasdaq:NSIT), a leading provider of Intelligent Technology Solutions™ to organizations of all sizes, has been named a [Dell EMC](#) Titanium Black Partner. Titanium Black Status is a new status within the Titanium Tier of the Dell EMC Partner Program, which is reserved for those partners who have shown an exemplary commitment to Dell EMC and customers as they transform IT and become digital businesses.

"While this recognition is given by Dell EMC, it also represents our evolving relationship and the meaningful connections we've made within the product management, marketing, sales and support teams at our respective organizations. This level of cooperation has made our relationship thrive in an impressive way," said Ken Lamneck, Insight president and CEO. "Our goal is to provide the best solutions to our clients and the Titanium Black recognition is especially meaningful for them, as it indicates we can be an exceptional resource with the breadth of Dell EMC technologies."

"The Titanium Black Tier is reserved for those partners whose steadfast relationship has been illustrated by their support for Dell EMC products, services and solutions as well as through their thoughtful and strategic collaboration with our mutual customers," said John Byrne, President, Global Channels, Dell EMC. "The Dell EMC Partner Program is designed to be simple, predictable, and profitable for all of our partners, and through the Titanium Black Tier, we are able to take this vision one step further and provide truly exemplary support and rewards for our partners that go above and beyond. Insight has certainly earned this distinction and we look forward to an even stronger and mutually beneficial relationship moving forward."

"With Insight's capabilities to support the Dell EMC lines of business and the focus on growth in services, Insight is proud to represent Dell EMC as a Titanium Black Partner," said Steve Dodenhoff, president Insight U.S. "Very few channel partners are able to claim this distinction. This is exciting momentum for Insight moving into 2017, and we look forward to transforming the way organizations of all sizes do business."

About Insight

From business and government organizations to healthcare and educational institutions, Insight empowers clients with Intelligent Technology™ solutions to realize their goals. As a Fortune 500-ranked global provider of hardware, software, cloud and service solutions, our 6,000 teammates provide clients the guidance and expertise needed to select, implement and manage complex technology solutions to drive business outcomes. Through our world-class people, partnerships, services and delivery solutions, we help businesses run smarter. Discover more at insight.com. NSIT-M

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