



October 31, 2016

Insight Named Dell EMC 2016 Premier Plus and Philanthropic Partner of the Year

TEMPE, Ariz., Oct. 31, 2016 (GLOBE NEWSWIRE) -- Insight (Nasdaq:NSIT) today announced it has been named a winner in two separate categories at Dell EMC's 2016 Partner of the Year Awards.

The annual awards honor Dell EMC channel partners for delivering commendable solutions for their customers and were presented at the Dell EMC Global Partner Summit in Austin, TX, on October 18, 2016. Award winners are selected from a group of nominations based on their dedicated use of Dell EMC technologies to provide solutions for their customers' needs.

"Receiving the Dell EMC 2016 Premier Plus Partner of the Year Award for the second year in a row is a testament to how we, along with our partners, are committed to providing our clients with the best solutions to make their businesses run smarter and better. Our core value of Hunger to help our clients succeed and our value of Harmony to work closely with partners and clients are evident in this recognition," said Bob Kane, SVP, product marketing, Insight.

"However, the second award from Dell EMC - Philanthropic Partner of the Year - holds a very special meaning for us. This recognition for the commitments we have made to the communities in which we live and work demonstrates that our teammates truly embody our core value of Heart," Kane said.

Insight has a number of standout philanthropic programs under [Reach](#), which brings together Insight's giving efforts to support organizations that provide technology-driven educational opportunities for children. Programs include a partnership with the Arizona Diamondbacks to support science, technology, engineering and mathematics (STEM) learning through a baseball-driven curriculum in elementary and middle schools, and Noble Cause, an annual charitable initiative that raised approximately \$1 million since its inception five years ago.

"We congratulate Insight, on receiving both Dell EMC's Philanthropic Partner of the Year Award and Premier Plus Partner of the Year Award, which recognizes partners that have exhibited an exemplary commitment to Dell EMC and our joint customers throughout the year," said John Byrne, President, Global Channels, Dell EMC. "Dell EMC's partners are an important part of the Dell EMC sales force and provide our joint customers deep technology and consulting expertise on their Digital Transformation journey."

As a Dell EMC Gold Partner, Insight, gains expertise in hardware, software and services that help eliminate IT complexity for customers and help create greater efficiencies.

Through its partner program, Dell EMC offers partners like Insight, greater value and choice to their customers, while rewarding investment in key Dell EMC solutions that will help drive business growth. Resources provided to Partners include:

- | Rewards for education and training
- | Rebates for Premier Partners
- | Expanded deal registration terms
- | Financial incentives
- | Marketing and technical assistance

About Insight

From business and government organizations to healthcare and educational institutions, Insight empowers clients with Intelligent Technology™ solutions to realize their goals. As a Fortune 500-ranked global provider of hardware, software, cloud and service solutions, our 5,700 teammates provide clients the guidance and expertise needed to select, implement and manage complex technology solutions to drive business outcomes. Through our world-class people, partnerships, services and delivery solutions, we help businesses run smarter. Discover more at insight.com. NSIT-M

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Source: Insight Enterprises

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