



February 28, 2017

## Insight Named Corporate Reseller of the Year by Veeam

### Partnership enables organizations of all sizes to use Veeam products with Insight expertise

TEMPE, Ariz., Feb. 28, 2017 (GLOBE NEWSWIRE) -- Insight (Nasdaq:NSIT), a leading provider of Intelligent Technology Solutions™ to organizations of all sizes, proudly announces it has been selected as the 2016 Corporate Reseller of the Year by [Veeam® Software](#), which was announced at the second annual Veeam Impact Partner Awards™ on January 11, 2017.

Together with Veeam, Insight offers software for backup and recovery, data protection and end-to-end storage for the modern data center. Insight provides Veeam Availability solutions to our clients, including first-class support, expert knowledge and continuing education.

This partnership allows Insight to outfit growing businesses within the small to mid-sized business (SMB) category as well as enterprise organizations with:

- | Critical recovery time with Veeam's Availability Suite, which allows instant VM recovery and file recovery in minutes
- | Enterprise-class backup solutions for our SMB clients working with Veeam Backup Essentials and Veeam Backup for Microsoft Office 365
- | Automated 24/7 reporting and real-time alerts of potential issues to IT Leaders before they impact daily operations with VeeamONE

"Thank you [Veeam](#) for naming Insight as your Corporate Reseller of the Year," said Bob Kane, senior vice president of product management at Insight. "These distinctions reflect our commitment to partnering with leading vendors and providing our clients with Intelligent Technology Solutions™ to transform their business. With Veeam, our clients have access to modern data center and virtual environment solutions that [enhance their operations](#) to help them run smarter."

"We are excited to recognize and honor Insight as the Corporate Reseller of the Year," said Kevin Rooney, vice president of North American Channel Sales at Veeam. "Our partnership with Insight has enabled us to provide Veeam Availability solutions to our joint customers, empowering them to meet the ongoing demands of 24.7.365 availability. We extend our congratulations to Insight and look forward to an even more successful and collaborative 2017."

Insight was recognized as Veeam Corporate Reseller of the Year for implementing an innovative sales and marketing approach that drove net new customer acquisition, higher revenue and increased Veeam's market share. Veeam is an innovative provider of solutions that deliver *Availability for the Always-On Enterprise™*.

### About Insight

From business and government organizations to healthcare and educational institutions, Insight empowers clients with Intelligent Technology™ solutions to realize their goals. As a Fortune 500-ranked global provider of hardware, software, cloud and service solutions, our 6,000 teammates provide clients the guidance and expertise needed to select, implement and manage complex technology solutions to drive business outcomes. Through our world-class people, partnerships, services and delivery solutions, we help businesses run smarter. Discover more at [insight.com](#). NSIT-M

Contacts:

Tiffany Bolton

Insight Enterprises

Tel. (480) 333-3469

Email: [tiffany.bolton@insight.com](mailto:tiffany.bolton@insight.com)

Ariel Kouvaras

Sloane & Company

Tel. (212) 446-1884

Email: [akouvaras@sloanepr.com](mailto:akouvaras@sloanepr.com)

 Primary Logo

Source: Insight Enterprises

News Provided by Acquire Media